



Annual Research Report 2012



The Accounting Review
Business Ethics Quarterly
Journal of Business Ethics
Review of Accounting Studies
Accounting and Business Research
Journal of International Economics
California Management review
Journal of Banking and Finance
Journal of Finance
Business & Society
Journal of Economic Theory
Journal of World Business
Journal of Applied Psychology
International Journal of Human Resource Management
Journal of Personnel Psychology
Journal of Business Psychology Bulletin
Journal of Business Marketing
Production Planning and Management
International Journal of Environmental Management
Journal of Business Ethics
Journal of Business Studies
Journal of Business Research
Journal of Business and Psychology
International Accounting Research
International Change Management

Preface

This is the eleventh annual research report of the University of Amsterdam Business School (ABS). The report gives an account of the policies, organisation, activities and results of the research included in the ABS research institute (ABS-RI). Again, much has been achieved this year. Our staff have not only been active in publishing in high quality international journals and books, but also in national Dutch outlets, both academic and professional. Research output has also been made public in other ways as well, such as at internal and external seminars and conferences and via the press. An overview of activities is summarised in part A with a full list of publications and activities by programmes contained in part B. This reveals that ABS has continued to maintain its reputation as a leading centre of business research in Europe.

The highlight of our research report is the continued high level of output in quality international journals, with 45 in A- and B-journals in 2012. Our published output of refereed articles in international research journals has not risen, but this is mainly due to staff departing and the diminishing of research time in a period of financial retrenchment and reorganisation (2010-2011). As predicted, the outflow of leading researchers has started to show its effect on output in the past year and will continue to do so in coming years given the time lag between research completion and publication. Recruitment has started in 2011 but most new staff will only arrive in 2013 and further recruitment is necessary to allow ABS to grow again, in line with the large student body.

I would like to take this opportunity to again thank everybody who has been important to the ABS research effort over the past year.

Finally, suggestions on how to best further our research goals are always very much welcome and appreciated.

Prof.dr. Brendan O'Dwyer

Director of the Research Institute of the University of Amsterdam Business School

October 2013

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PART A

GENERAL OVERVIEW

1. THE RESEARCH INSTITUTE OF THE UNIVERSITY OF AMSTERDAM BUSINESS SCHOOL

1.1 OBJECTIVES AND MISSION

Our strategy is to conduct and publish internationally recognised research across a broad range of business disciplines. We see research as vital to the business school; we aim to provide research based education. This does not require that all staff are renowned researchers or that all teaching modules are based on research. It does, however, require that we publish international research across the broad spectrum of business disciplines, that we have areas of excellence, that students are exposed to relevant academic research in their programmes. The key element of research based teaching is that we aim to equip students with methods and teach them way of thinking that enables them to tackle not only tomorrow's problems but also those in years to come. We also encourage all applied research to be available to and inform practitioners through professional journal outputs and lectures.

1.2 ORGANISATION

ABS-RI is the research institute of the University of Amsterdam Business School (and one of the two research institutes in the Faculty of Economics and Business). The structure of ABS, and the position of ABS-RI within it, is shown in figure 1. It gives an overview of the five academic sections that existed in 2012 and their concomitant research programmes.¹ Since 2005, each of the academic sections has had a research programme that expresses the focus and output of major staff members.² While section heads are accountable to the department chair for issues related to their section members, it is the research director who is responsible for research policy and strategy, and for allocation of research time based on staff members' international refereed publications.³ Currently the ABS-RI has four research programmes. In 2011 it was decided to discontinue the Information Management section and research programme from April 1, 2012.

The main committee in the ABS is the ABS Management Team (consisting of the Dean of the ABS (who was in 2012 also the FEB dean but a new ABS dean, prof.dr. Marc Salomon joined ABS in March 2013), the Director of the Research Institute, the Department Chair, the Director of the Graduate School and the Director of the Institute for Executive Education). The Heads of Section, who are not part of the of the ABS MT are sent all agenda and minutes of the MT meetings. Issues discussed have included programme portfolio, budgets for sections, personnel policy and journal lists. Decisions and accompanying information are subsequently communicated to staff and, if applicable, are also put on the website. Additionally separate sessions on ABS strategy are organised since 2011, attended by the the ABS-RI research director, other members of the ABS MT, the Heads of Section and the director of corporate connections, amongst others.

In view of the integrated nature of activities within ABS, this is a somewhat different structure than followed for other research institutes that are not part of a business school. However, we see it as crucial to embed research decision-making across the board (not only and most directly in staffing, but also to encourage and facilitate integration of research in teaching where desirable and possible). Results achieved since the creation of ABS and ABS-RI are proof that this has been a very good strategy.

As an illustration of the integrated nature, it should be mentioned that support for the ABS-RI director is being given by the Head Administrator (*bestuurssecretaris*) of ABS, who also supports the

¹ Those staff members not (yet) included in sections fall directly under the department chair. Output from staff members who are not included in an academic research programme of ABS-RI are listed under 'other research' in part B of this report.

² It must be noted, however, that not all those included in research programmes are also by necessity formally part of the respective section.

³ It should be noted that only those with an appointment that includes research can be given research time (so not those who have a formal 'lecturing only' (i.e. 'docent') appointment).

department chair, and the ABS MT more broadly. In this way, a very efficient approach has been taken, with synergies being reaped in a structure that does not require a separate support office for the research institute.

Figure 1: Organisation chart of ABS-RI within ABS and FEB in 2012



1.3 BACKGROUND AND STRATEGY

When ABS-RI was created in 2002, research programmes and researchers in the areas of business studies (and included in the Department of Business Studies) were brought under its umbrella. This encompassed three programmes (Corporate Finance and Financial Systems; Accounting, Organisations and Society; and Information Management/PrimaVera) and some researchers not included in programmes. As outlined in more detail in the first annual research report of the business school, a wide variety could be noted in coherence, quality and research traditions.⁴ While particularly the finance group and a few nuclei outside it already had an international research and publication record, significant steps towards international presence through academic publications had to be taken.

⁴ Annual research report 2002, Amsterdam, pp. 5-16 (available on the research section of the ABS website, <http://www.absri.uva.nl>).

It was noted at the time that this strong focus on increasing international refereed publications should not harm the strengths in more applied, usually nationally-oriented, research, sometimes carried out by part-time staff members, of which there were many. This was seen to be a valuable link to practitioners, crucial for attracting (post)graduate students, external research funding and, most importantly, for achieving the ABS purpose of contributing to the societal debate and providing guidelines for management practice and policy making. For the ABS, this societal function, and the concomitant duty of helping to preserve Dutch research outlets, was and is seen as one of two equally important pillars on which government support to universities rests (with the contribution to the international academic debate as the other).

The main component of our strategy to improve research quality and output in international refereed journals has been fairly straightforward: the recruitment of good, fulltime academics with these capacities, and providing facilities and a stimulating research environment. Since 2004, significant steps were taken in recruitment, which covered all sections in a planned progression. In the first year accounting was strengthened at the full professor level, followed by management from 2005 onwards, in line with the rapid growth in student numbers. In 2007 the management section and research programme were split into a Human Resource Management/Organisational Behaviour research section and programme and a section and programme in Strategy/Marketing. Section 2 gives details and shows developments over the years. In 2010 and 2011 hiring stopped due to a faculty-wide reorganisation and concomitant hiring-freeze. One of the decisions made in this period was to discontinue the Information Management research programme, given its modest research output. Most research programmes now have a broad core of faculty who publish in international academic journals (see particularly section B of this report). Some areas need further strengthening (because of the growing inflow of new students, recent staff departures and the reorganisation vacancy stop) and hiring has commenced in 2012 and is continued in 2013.

Several supporting policies to realise our objectives have been adopted. In terms of the overall ABS personnel policy for academic staff, this has the following aims:

- to assist in the achievement of the aims of the ABS, and
- to provide an attractive working environment for the staff.

The first objective requires appropriate policies in the fields of recruitment, tenure, promotion and (early) retirement. The second requires that the ABS provides attractive employment (salary, expenses, leave, computers, office space, secretariat, promotion criteria, good management) and academic (Ph.D. students, seminars, colleagues) conditions. A highly qualified and well-motivated staff is the main asset of a teaching and research institution and essential to its success. Staff are expected to provide excellence in teaching and research and to be good colleagues, making a useful contribution to the ABS as an organisation.

Furthermore, it is ABS policy to operate a workload weighting system. Researchers with output in good international refereed journals are allocated 50% of their time for research; the other 50% is filled by teaching. Management duties, if substantial (i.e. beyond regular responsibilities such as co-ordination that comes normally with teaching), are deducted from staff members' teaching time (this applies only to a limited number of people). This arrangement has several advantages:

- It acts as an incentive so productive academics can reduce their commitment to teaching
- It helps implement our research policy. If the majority of core staff have 50% of their time devoted to research this is a considerable investment
- It ensures equity and accountability. If there is no discrimination in teaching loads to account for other commitments, this would not recognise the considerable input by researchers.

All of the above has increased research output in the past number of years. It should be noted, however, that the 2010 financial difficulties of our parent faculty FEB had some detrimental effects, as already noted in the preface. In the first half of 2010 the Dean of FEB increased the teaching load of

all staff by 40% (in effect diminishing research time to 30%). Furthermore individual research allowances were cut by 40%. Together with the vacancy stop these policies placed a heavy burden on research staff. In 2011 ABS has decided to again give the full individual research allowances, whilst cutting other budgets. The increased teaching loads have also been reduced for most researchers, but due to the low number of researchers in sections on average the teaching load still put a strain on research in 2012.

2. INPUT: STAFF AND RESOURCES

2.1 RESEARCH STAFF

Table 1 clearly sets out the notable increase in research staff over the years, as well as the steep decrease in 2011 and again in 2012. This decline is mainly due to a decrease in research time in the IM programme (since the three year grace period of the new research time allocation model terminated in 2011) as well as an overall decrease in staff in all sections due to the reorganization. Formally the increased teaching load was implemented by increasing the total norm and the *percentage* of research time remained the same. The actual decrease in research time, therefore, in 2010 and 2011 is somewhat larger than table 1 suggests.

Table 1: Staff input ABS-RI

ABS-RI Total	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	27,29	21,71	19,33
WP 2 (second flow of funds, excluding Ph.D. students)	0,80	0,80	0,53
WP 3 (third flow of funds, excluding Ph.D. students)	3,57	1,78	0,18
Ph.D. students	12,45	12,82	9,96
Total Research staff	44,11	37,11	30,00
Accounting	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	4,96	4,32	4,93
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,17	0,33	0,00
Ph.D. students	2,20	1,69	2,09
Total Research staff	7,33	6,34	7,02
Corporate Finance & Financial Systems	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	6,99	5,35	4,54
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00
Ph.D. students	2,55	1,60	1,54
Total Research staff	9,54	6,95	6,08
Information Management - PrimaVera	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	3,00	0,69	-
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	-
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	-
Ph.D. students	1,20	1,20	-
Total Research staff	4,20	1,89	-
Strategy & Marketing	fte 2010	fte 2010	fte 2010
WP 1 (first flow of funds, excluding Ph.D. students)	7,83	7,05	6,48
WP 2 (second flow of funds, excluding Ph.D. students)	0,80	0,80	0,53
WP 3 (third flow of funds, excluding Ph.D. students)	1,04	0,06	0,00
Ph.D. students	3,60	6,05	4,95
Total Research staff	13,27	13,96	11,96
Human Resource Management/Organisational Behaviour	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	2,97	2,87	3,13
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,60	0,55	0,18
Ph.D. students	1,70	1,13	0,78
Total Research staff	5,27	4,55	4,09
Other Research Business Studies	fte 2010	fte 2011	fte 2012
WP 1 (first flow of funds, excluding Ph.D. students)	1,54	1,43	0,25
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	1,76	0,84	0,00
Ph.D. students	1,20	1,15	0,60
Total Research staff	4,50	3,42	0,85

A distinction has been made between WP1, the so-called first flow of funds, which consists of money originating from university budgets; WP2, second flow, research projects funded by the Dutch Science Foundation (NWO) or the Royal Academy of Sciences (KNAW); and WP3, third flow, funds obtained from other sources. Obtaining structural research funding from other sources than WP1, and especially WP2, is difficult. Nevertheless in the past few years, some second and third-flow funding has been obtained, and a clear strategy conveyed to all Heads of Sections is to encourage and support external funding applications. The research director also takes a direct active role in this respect where applicable.

As Table 1 does not include a breakdown of funding for Ph.D. students (1.65 fte WP3, 0,6 fte WP2 plus two students with a scholarship (fte not counted in the tables)), table 2 gives a detailed overview of the 2012 shares of first, second and third-flow funding for ABS as a whole, and for the research programmes specifically. The latter perspective exhibits considerable variety, with particularly the Strategy & Marketing programme being successful in securing NWO funding (cultural entrepreneurship) and the other sections having several 3rd stream project. This table shows some succesful diversification of sources of funding away from the first flow (see section 3). Overall, external sources accounted for 10% in 2012 while this was 14% of total in 2011⁵. While this is more than in 2002, when a much smaller business school had only 9% external funding of its research staff, success in attracting external funding is fleeting and constant efforts need be put in. Next to these larger projects smaller research grants obtained by individual researcher amounted to € 169.000,- in 2012, including funding for AMSI and a contribution from the Dutch Central Bank (DNB) of 20.000,- for a joint seminar series with our finance group amongst others.

Table 2: Funding sources

Funding 2012 (programme/funding stream)	1	2	3
Accounting	97%	0%	3%
Corporate Finance & Financial Systems	91%	0%	9%
Strategy & Marketing	83%	10%	7%
Human Resource Management / Organisational Behaviour	96%	0%	4%
ABS programmes Total	90%	4%	6%

Within ABS many professors supervise external PhD students, who do not follow a traditional trajectory. In recent years their numbers have grown significantly (see Box 1 for the ones currently registered).

Box 1 External PhD students
<p>Peter Blok <i>Human Resource Management in the economy of the 21st century</i>, Supervisors: prof.dr. Hans Strikwerda, co-promotor: prof.dr. Wout Buitelaar [planned finalisation: 2014].</p>
<p>Daniël Bodden <i>Synergies and IT - Possibilities, limitations and realizations</i>. Promotor: prof.dr. G.G.M. Dedene. [planned finalization: 2016]</p>
<p>Mary van der Boon-Farmer <i>Organisational Behaviour</i>, supervisor: prof.dr. Jacob de Smit [planned finalisation: 2014]</p>
<p>Daniel van den Buuse <i>Business, energy and sustainability</i>. promotor: prof.dr. Ans Kolk [planned finalisation: 2015]</p>
<p>Gulsaziye Filiz Ceran <i>Distraction at work</i>. Promotor: dr. W. van Eerde. [planned finalization: 2017]</p>
<p>Francesca Ciulli <i>Multinationals, institutions and sustainability in the energy sector</i>. promotor: prof.dr. Ans Kolk [planned finalisation: 2014]</p>
<p>Rebecca Maughan <i>Social Accounting</i>. Promotor: prof.dr. B.G.D. O'Dwyer. [planned finalization: 2013]</p>
<p>Ksawery Mulinski <i>Essays on supply chain management</i>, Supervisors: prof.dr. Jacob de Smit and prof.dr. Hans Strikwerda [planned finalisation 2014].</p>
<p>Laura Fleischer <i>Flexibility of the automotive distribution system</i>,promotor: prof.dr. Jean Johnson [planned finalization:2013]</p>

⁵ Note that the Amsterdam Centre for Services Innovation (AMSI), previously part of the IM programme, has been moved to other research. AMSI is fully funded by external (3rd stream) funding and their input does not show in the figures for programmes now. Neither in the figures are, as mentioned, the two external PhD students were not part of a research programme and funded (for the most part) by a scholarship for the Chinese Scholarship Council.

François Lenfant	<i>Multinationals and peace/conflict processes in Central Africa.</i> promotor: prof.dr. Ans Kolk, [planned finalisation: 2014].
	<i>Social Accounting.</i> Promotor: prof.dr. B.G.D. O'Dwyer. [planned finalization: 2013]
Tilman Platz	<i>The efficient integration of inland waterway shipping into continental intermodel transport chains – Possibilities and Measures.</i> Supervisors: prof.dr. Toon van der Hoorn and prof.dr. Rob van der Heijden [planned finalisation: 2015].
Jolanta Rekiel	<i>Economic perception of aviation security measures.</i> Supervisor: prof.dr. Jaap de Wit [planned finalisation: 2015].
Bob Rietveld	<i>Marketing for sustainability.</i> promotor: prof.dr. Willemijn van Dolen, [planned finalisation: 2016]
Jacob Ruggeberg	<i>Dispersed Damages and Deterrence in Antitrust Law Enforcement.</i> Supervisors: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2014].
Marije Schouwstra	<i>Evaluating and improving international assistance programmes: Examples from Mongolia's transition experience.</i> promotor: prof.dr. M.J. Ellman [defence: April 2013]
Evert Smit	<i>De syndicale onderstroom, stakingen in de Rotterdamse haven 1889 – 2010.</i> Promotores: prof.dr. P. de Beer & prof.dr. W.L. Buitelaar. [defence: May 2013]
Stephen Tsang.	<i>Sustainability, climate change and the automobile industry in China.</i> promotor: prof.dr. Ans Kolk [planned finalisation: 2014].
Dieuwke Wolting	<i>Assessment and personal development.</i> Promotor: prof.dr. D.N. den Hartog [planned finalization: 2015]

2.2 RESOURCES AND FACILITIES

In the course of 2003, a start was made to split the budgets for both research institutes. However, this division was based on a historical situation in which the ABS had few researchers and much more teaching activities than economics and econometrics; thus leading to an allocation of research funding of only one third of the total.

In 2012 the FEB adopted a new allocation model. This model allocates funding to schools/sections based on teaching and research parameters. The teaching part is mainly based on student numbers. On the basis of the research time allowances made by the ABS-RI and the FEB's other research institute ASE-RI, the FEB allocates funds to the two institutes, which are, subsequently channelled to the sections where the researchers are formally located.

The reorganization in the beginning of 2010 was the start of an improvement in the financial administration and availability of financial data for FEB. Only in 2011 did we obtain detailed data for income and expenditures at the level of the Research Institute. In 2012 total ABS-RI budget was m€6. Since the major expenditures for a research institute is the research time allocated to individual researchers, the number of research faculty within the sections largely determines the size of the budget. Roughly 6% of total costs of the non-executive programme part of ABS as a whole consisted of non-staff expenditures like conference costs, travel, data etc. The majority of these were made by individual researchers (with allocated research time) from (savings on) their own research accounts, or from the funds allocated to sections, the remainder by the Research Institute.

For the non-staff budget of the ABS-RI for 2012 a specification is given in table 3.

As to facilities for Ph.D. students, this either goes via the Tinbergen Institute⁶ (particularly for Ph.D. students in the finance area) or, for the others, directly via ABS-RI. Facilities like computers, software and the library are provided centrally (university, faculty).

⁶ See www.tinbergen.nl

Table 3: ABS-RI non-staff budget 2012

Tinbergen institute contribution	120
(finance PhD programme)	
Other non-staff costs	617
(seminar, conference visits, travel etc.)	
Data	135
Total	872

3. OUTPUT: ACTIVITIES AND RESULTS

3.1 ACTIVITIES AND INITIATIVES

The many individual researchers in ABS contributed in various ways to building our school.

In 2012, many *seminars* have taken place again at ABS, organised by different research groups and programmes, frequently with prominent (international) guests as well as our own staff. An overview is given in table 4.

Table 4: ABS seminars in 2012

Speaker	University	ABS seminar series	Date
Christoph Watrin	University of Muenster	Accounting	31-1-2012
Rosa Ferrer	Pompeu Fabra	ACLE Seminar	16-1-2012
Arjan Brouwer	ABS	Accounting	23-1-2012
Javier Suarez (CEMFI)	CEMFI	CIFRA DNB Seminars	24-1-2012
Marco Ottaviani	Bocconi University	ACLE Seminar	30-1-2012
Anja Bast	ABS	Accounting	6-2-2012
Allan Miller	Haifa University	ACLE Seminar	6-2-2012
Gianfranco Siciliano	Duke University	Accounting	13-2-2012
Luis Garicano	London School of Economics	ACLE Seminar	13-2-2012
Matthew Hall	London School of Economics	Accounting	17-2-2012
Daniel Paravisini	Columbia University	CIFRA Seminars	23-2-2012
Zamzulaila Zakaria	Warwick Business School	Accounting	27-2-2012
Jonathan Verschuuren	Tilburg University	ACLE Seminar	27-2-2012
Alon Brav	Duke University	DSF TI finance seminars	29-2-2012
Martin Oehmke	Princeton University	CIFRA Seminars	8-3-2012
Xanthi Gkougkousi	Erasmus University	Accounting	12-3-2012
Ariel Pakes	Harvard University	ACLE Seminar	12-3-2012
Eugene White	Rutgers University	DSF TI finance seminars	14-3-2012
Duc Hung Tran	University of Cologne	Accounting	20-3-2012
Henri Servaes	London Business School	CIFRA Seminars	22-3-2012
Giovanni Mastrobuoni	Collegio Carlo Alberto	ACLE Seminar	26-3-2012
Jose Peydro	University of Pompeu Fabra	DSF TI finance seminars	28-3-2012
Martin Messner	University of Innsbruck	Accounting	2-4-2012
Shuyu Zhang	Universiteit van Antwerpen	Accounting	16-4-2012
Toke Aidt	Cambridge University	ACLE Seminar	16-4-2012
Yuhai Xuan	Harvard Business School	CIFRA Seminars	19-4-2012
Botond Köszegi	UC Berkeley	Meeting	20-4-2012
Maurice E. Stucke	University of Tennessee	Meeting	21-4-2012
Giovanni Dell'Ariccia	International Monetary Fund	CIFRA Seminars	26-4-2012
Henry Hansmann	Yale University	ACLE Seminar	7-5-2012
Philipp Schnabl	New York University	DSF TI finance seminars	9-5-2012
Sonia Ospina	New York University	HRM distinguished speakers	14-5-2012
Takeo Hoshi (U San Diego)	University of San Diego	CIFRA DNB Seminars	21-5-2012
Vibeke Lehmann-Nielsen	Aarhus University	ACLE Seminar	21-5-2012
Brian Melzer	Northwestern University	DSF TI finance seminars	23-5-2012
Justin Murfin	Yale University	CIFRA Seminars	31-5-2012
Martine Cools	Katholieke Universiteit Leuven	Accounting	4-6-2012
Chris Malloy	Harvard Business School	DSF TI finance seminars	6-6-2012
Bianca Groen	University of Twente	Accounting	12-6-2012
Isil Erel	Ohio State University	CIFRA Seminars	12-6-2012
Matthew Egan	University of Sydney	Accounting	18-6-2012
Ted O'Leary	University of Manchester	Accounting	19-6-2012
Bo Qin	University of Groningen	Accounting	15-7-2012
Yves Gendron	Université Laval	Accounting	10-9-2012
Jeroen van der Heijden		ACLE Compliance/enforcement seminar	10-9-2012
Benito Aruñada	Pompeu Fabra	ACLE Lunch seminar	18-9-2012
Bianca Groen & Marc Wouters	ABS/Karlsruher Institut für Technologie	Accounting	24-9-2012
Daniel Chen	Duke University	ACLE Economics seminar	24-9-2012

Table 4: ABS seminars in 2012 (continued)

Speaker	University	ABS seminar series	Date
Alan Muller	ABS	ISM seminar	27-9-2012
Neil Christiansen	Central Michigan University	HRM distinguished speakers	1-10-2012
Flore Bridoux & Nicole Stofberg	ABS	ISM seminar	4-10-2012
Simon Gervais	Duke University	CIFRA Seminars	4-10-2012
Wendelien van Eerde	ABS	HRM small talk	8-10-2012
Peter Mascini	Erasmus University	ACLE Compliance/enforcement seminar	8-10-2012
Sonja Smets	UvA	ACLE Lunch seminar	9-10-2012
Arno Kourula	ABS	ISM seminar	11-10-2012
Matthew Spiegel	Yale University	CIFRA Seminars	18-10-2012
Avraham Tabbach	Tel Aviv University	ACLE Economics seminar	22-10-2012
Ulf von Lilienfeld-Toal	Stockholm School of Economics	CIFRA Seminars	1-11-2012
Thomas Keusch	Maastricht University	Accounting	5-11-2012
Stefan Mol	ABS	HRM small talk	5-11-2012
Dick Ruimschotel	CMCT11	ACLE Compliance/enforcement seminar	5-11-2012
Russ Wermers	University of Maryland	CIFRA Seminars	6-11-2012
Cameron Graham	York University	Accounting	12-11-2012
Will Goetzmann	Yale University	CIFRA Seminars	15-11-2012
Arjan Brouwer	ABS	Accounting	19-11-2012
Michelle Westermann-Behaylo	American University	ISM seminar	19-11-2012
Stephen Machin	University College London	ACLE Economics seminar	19-11-2012
Yuliy Sannikov	Princeton University	CIFRA DNB Seminars	20-11-2012
Joost Rietveld	Cass Business School	ISM seminar	22-11-2012
Hans Christensen	University of Chicago	Accounting	26-11-2012
David Denis	University of Pittsburgh	CIFRA Seminars	29-11-2012
Corine Boon	ABS	HRM small talk	3-12-2012
Zacharias Sautner	ABS	ACLE Compliance/enforcement seminar	3-12-2012
Andrea Ruggeri	UvA	ACLE Lunch seminar	4-12-2012
Victor Maas	Erasmus University	Accounting	10-12-2012
Simone Ferriani	University of Bologna	ISM seminar	13-12-2012
Abraham L. Wickelgren	University of Texas	ACLE Winter meeting	18-12-2012
Anup Malani	University of Chicago	ACLE Winter meeting	18-12-2012

Another important activity has been the preparation and submission of *research grant proposals*. Considerable effort has been put in this year again, as shown in box 2, which gives an overview of the applications for both 2nd and 3rd flow of funding. As already noted in section 2.1, there have been some success for both smaller and larger grants in both second and third stream funding.

Box 2: Applications for external funding in 2012

- Dari-Mattiacci, G. (2012). Marie Curie Post Doc Grant (for Margherita Saraceno).
- Dari-Mattiacci, G. (2012). NWO Visitors Grant (for Avi Tabbach).
- Dolen, W.M. van (2012). Research project ‘Consumers & online buzz’. The main aim of this study is to provide valuable insights to a Dutch bank about which customers engage in online Word-of-mouth. We receive their online buzz data and are allowed to publish articles based on their data. We provide them with our knowledge. Contract December 2012-October 2013.
- Dolen, W.M. van (2012). Research project ‘The influence of YouTube and Twitter on Prank Chatting and Calling’. The main aim of this study is to provide valuable insights to de Kindertelefoon about the influence of YouTube clips and tweets about prank calling on the amount of prank calls and chats to Kindertelefoon. We receive their data on number of prank chats and calls and we are allowed to publish articles based on their data. We provide them with our knowledge. December 2012-December 2013.
- Havermans, L.A. (2012). Principal researcher in research project ‘Development paths of project managers’. Project Management Institute (PMI) research grant. Total project amount: \$50.000. [granted]
- Kackovic, M. (2012). NWO Mozaiek proposal submitted in 2011. €200.000 four year merit based scholarship. Title of research: Quality Signals as Determinants of Career Performance: A Longitudinal Study of Visual Artists and Art Collectors [granted, starting 2012].
- Kismihók, G., & Mol, S. T. (2012). EU LLP ToI: €400.000 budget for the Med-Assess – Adaptive Medical Profession Assessor project. Consortium leader: University of Siegen, Germany [granted]
- Kismihók, G., Tjldens, K. & Mol, S. T. (2012). EU MC ITN: €3.700.000 budget for the EDUWORKS - Crossing borders in the comprehensive investigation of labour market matching processes: An EU-wide, trans-disciplinary, multilevel and science-practice-bridging training network. Consortium leader: UvA [95% evaluation; under negotiation]
- Kolk, A. & Stofberg, N. (2012). Reducing risk through societal collaboration? The role of individual-level interactions in business-nonprofit partnerships. AXA research fund [not granted].
- Kolk, A., Muller, A. & Lindeque, J. (2012) Research collaboration with and consulting services for ING Bank on key issues in

international business and trade [granted].

Laeven, Roger J. A. (2012). Best EMAS Teacher 2012 awarded by TIAS NIMBAS Business School to the teacher with the highest student evaluations in the Executive Master of Actuarial Science (EMAS).

Laeven, Roger J. A. (2012). Van Ameyde PhD Research Grant 2012.

Laeven, Roger J. A. (2012). APG PhD Research Grant 2012.

Laeven, Roger J. A. (2012). Netspar Theme Grant 2012 (one of eight participants).

Laeven, Roger J. A. (2012). Sponsorship Chair of Risk and Insurance by the Dutch Association of Insurers.

Laeven, Roger J. A. (2012). VIDI Research Grant 2009 awarded by the Netherlands Organization for Scientific Research (NWO).

Veen, M.L. van der (2012). 'MKB-innovatie in het kader van de Groene Economie'. SIA Raak project on green innovations by SME's. In co-operation with a.o. Hogeschool Utrecht and Wageningen Universiteit. FEB is expert partner. Total project amount € 300.000,-.

Verbeeten, F.H.M. (2012). NVDO research project: *Impact of performance measures in maintenance projects*. Total project amount € 10.000,-.

Wijnberg, N.M. (2012). NWO/MAGW, Topsubsidie proposal. Mixing it up: Careers and categories between art and commerce, under review.

Box 3: EDUWORKS EU grant

Stefan Mol and Gábor Kismihók of the HRM/OB programme secured a large grant from the EU.

What is the project about?

Matching processes between individuals (job holders, job seekers, students), jobs and educational outputs are mutually interesting for academia, government and industry organisations, since each of these actors perceive a need to understand the mechanisms underlying such matches in order to eliminate skill mismatches and facilitate an adequate labour demand and supply. Recent advances in Human Resource Management (HRM), Knowledge Management (KM), Lifelong Learning, Sociology of Occupations and Labour Economics have opened the way to the identification of potential synergies between these fields. By bringing these disciplines together in a comprehensive occupational analytics framework, we expect to bring about important new insights. EDUWORKS will last from October 2013 until September 2017. The 3,6 M EUR funding allows for the employment and training of 12 PhD researchers and 3 Post-docs.

What role does UvA have?

UvA is the coordinator of EDUWORKS and participates with 2 internal bodies: ABS and AIAS. ABS hosts 3 PhDs, AIAS hosts 2 Post-docs. ABS will be the coordinator of the HRM related research activities in the consortium.

What will be the main research objectives?

The objective of EDUWORKS is to train talented early-stage researchers in the socio-economic and psychological dynamics of labour supply and demand matching processes at aggregated and disaggregated levels. EDUWORKS brings together researchers from several academic disciplines. Supply and demand matches at the aggregated national or European labour force levels are widely studied in Labour Economics. Processes of supply and demand matching at the meso-level are studied in Sociology, and deal particularly with the dynamics of occupational boundaries and occupational licensing, educational institutions monitoring the skill demands in local labour markets, and adult individuals considering the future skills needed to ensure their continued employability. At the disaggregated level the person's demands - ability fit refers to a wide body of knowledge in HRM.

What were the difficult parts in the grant application stage?

The main difficulty was to come up with the right partnership, which is always key for getting a big grant like this. Furthermore, writing a proposal for a Marie Curie action requires substantial amount of work also from scientific and project management point of views, since all consortium members should provide inputs for the final document.

More broadly, and as included in part B of this part, there have been many activities in terms of dissemination of knowledge and linkages with managers, policymakers and other stakeholders, at the level of individual researchers, research groups and also at the level of the organisation.

3.2 ASSESSMENTS OF ACADEMIC REPUTATION

An obvious way to assess academic reputation is publications in high-quality international refereed journals. Part B of this report and section 3.3 give further information on the output, which has included a considerable number of international journal articles, accepted for publication or already published in 2012. There are other indicators such as the extensive list of professors from renowned institutions that presented their work at ABS (see table 4).

Another sign of academic reputation is staff members' activities as (associate) editors and editorial board members of international refereed journals. Box 5 gives an overview of such positions for A and B journals (for all journals see the respective programmes in part B). As to inclusion in this box, we have (like in the tables where publications are counted, see 3.3) listed full-time staff members here, as

well as part-time staff members with a formal appointment, but the latter only if their UvA-affiliation has been included in the journal.

Box 4: Board memberships A and B journals 2012

Boot, A.W.A. (2012). Associate editor *Journal of Financial Intermediation*, *Journal of Corporate Finance*, *European Financial Management*, *Journal of Financial Stability*, Advisory editor *Review of Finance*.

Claessens.S. (2012).Member Editorial Board of the IMF *Economic Review*, Associate Editor of the *Journal of Financial Stability*.

Dari Mattiacci, G. (2012). Coeditor *International Review of Law and Economics*.

Hartog, D.N. den (2012). Associate Editor *Applied Psychology: An International Review*, Editorial board membership *Journal of Management*, *Journal of Organizational Behavior*, *Leadership Quarterly*, *Journal of Occupational and Organizational Psychology*, *European Journal of Work and Organizational Behavior*, *Journal of Business and Psychology*.

Haxhi, I. (2012). Member of the Reviewing Editorial Board: *Corporate Governance: An International Review*

Kolk, A. (2012). Editorial board member *Business and Society*, *Business Strategy and the Environment*, *European Management Journal*, *Journal of Business Ethics*, *Journal of International Business Studies*.

Kourula, A. (2012). Member of Editorial Board of *Journal of World Business*.

Laeven, Roger J. A. (2012). Associate editor *Insurance: Mathematics and Economics*.

O'Dwyer, B. (2012). Associate editor of *Accounting, Auditing and Accountability Journal*, Editorial Board Member of: *Accounting, Organizations and Societ*, *Auditing: A Journal of Practice and Theory*, *Behavioural Research in Accounting; Contemporary Accounting Research; British Accounting Review*.

Praag, C.M. van, (2012). Associate Editor *Small Business Economics*, *IZA Journal of European Labor Studies*.

Wit, J.G. de (2012). Editorial board member *Journal of Air Transport Management*

3.3 OVERVIEW OF THE 2012 OUTPUT

The aggregated numbers of ABS publications in 2012 are shown in table 4. As in previous years, it presents the results divided into different categories: academic publications in refereed journals; non-refereed journals; book chapters; and monographs. For each, a distinction is made between international (English) and Dutch publications.

Table 5: Aggregated results 2012

TOTAL		2008	2009	2010	2011	2012
1) Academic publications	in international refereed journals	69	69	78	64	66
	A	24	15	16	25	17
	B	32	39	37	16	28
	in Dutch refereed journals	17	24	22	16	14
	in other international journals	6	13	10	10	5
	in other Dutch journals	6	13	0	12	5
	papers in proceedings	19	22	26	20	9
	chapters in books (international)	14	17	18	12	19
	chapters in books (Dutch)	12	2	11	15	10
2) Monographs	International	10	4	3	3	1
	Dutch	5	1	6	6	3
3) Ph.D. theses		7	5	10	8	7
4) Professional publications		32	14	26	27	27
Total		197	184	210	193	166

We pay specific attention to the first three lines of the table, as this is where we were particularly lagging when the business school was created in 2001. Compared to 2002, the earliest year for which a separate report for ABS was published, the number of international refereed articles is 3.3 times higher, which is clearly a result of the steps taken, most notably the increase in research staff and higher productivity overall of existing staff. It is also noteworthy that it is not only the finance programme that shows strong performance but there is also again a considerable number of A

publications this year across ABS. As noted in the preface our published output of refereed articles in international research journals declined, probably due to staff leaving and diminishing research time in a period of financial retrenchment and reorganisation (2010-2011). The outflow of top-researchers will most certainly have its effect on output in the coming years also since there is an inevitable, considerable time gap between the start of a research project, subsequent journal submission and actual publication – this spans several years. In addition to this gap between submission and acceptance/publication that applies to all staff, it should also be noted that most researchers that were attracted since the establishment of the ABS are at the assistant professor level (tenure track positions for those who, on appointment, just finished/submitted their thesis), so for them in particular not everything that has been sowed in terms of submissions (and articles in the process of revise and resubmit) are apparent. To give some indication of what can be expected in future years in terms of international journal publications, we have also included, in part B, the forthcoming publications that we were aware of at the time of the finalisation of this report. This is namely also output related to the steps taken in the past few years. The number of accepted articles by ABS researchers has been substantial, and amounted to 19 in A journals and 23 in B journals by summer 2013.

As to the number of Ph.D. theses defended, this has been considerable again (see box 7), given relatively small numbers in previous years. While this is again much higher than in 2009, it should be noted that the number is largely a function of the projects started, plus some external PhD students (see box 4); finalisation is consequently uneven over the years as result. Current numbers of Ph.D. positions are not growing as shown in Table 1.

Box 5 ABS Dissertations in 2012

- Abu Gazaleh, N. (2012, November 29). *Perceived discrimination: Why Applicants and employees expect and perceive discrimination*. Promotor: Hartog, D.N. Den, UVA. [A].
- Bersem, M. (2012, June 8). *Other people's money: essays on capital market frictions*. [promotores: prof.dr. Enrico Perotti & prof.dr. E.L von Thadden]. Universiteit van Amsterdam & Mannheim University. [cat. A]
- Duits, H. (2012, 13 June). *The added value of auditing in a non-mandatory environment*. Promotor: prof.dr. Ph. Wallage. Universiteit van Amsterdam. [cat. B].
- Osch, W. van (2012, 25 February). *Generative Collectives*. Promotor: prof.dr. R.E. Maes, co-promotor: dr. M. Avital. Universiteit van Amsterdam. [A].
- Schilder, F.P.W. (2012, February 17). *Essays on the economics of housing subsidies*. Universiteit van Amsterdam. [promotor: prof.dr. J.B.S. Conijn] [cat. A].
- Song, Y. (2012, 30 November). *Network of networks: uncovering the secrets of entrepreneurs' networks*. Promotor: prof.dr. R.E. Maes, co-promotor: dr. G.T. Vinig. Universiteit van Amsterdam. [A].
- Swinkels, W.H.A. (2012, 13 November). *Exploration of a theory of internal audit: a study on the theoretical foundations of internal audit in relation to the nature and the control systems of Dutch public listed firms*. Promotor: prof.dr. H. Strikwerda. Universiteit van Amsterdam. [B].

More details of our activities and results, including the full publication lists, can be found in the next chapters, in part B.

Chapter 4 Corporate Governance Research Initiative

4.1 Overview

Corporate governance is the research priority area of the University of Amsterdam Business School (ABS). Corporate governance is of fundamental importance to economic and social progress. Recent institutional level failures during the financial crisis have been attributed to weaknesses in corporate governance. Increasing societal pressure implies that corporate governance is no longer only concerned with financial issues driven by shareholder interests, but also needs to include social and environmental concerns reflecting a much broader set of constituents, embedded in the organisation as a whole. Thus, the research subject of corporate governance now also embraces what we term a crucial sustainability dimension. This sustainability focus explicitly incorporates social and environmental concerns and focuses particular attention on responsible managerial practices and leader behaviours in the governing of organisations, considering the variety of institutional and market contexts in which they operate.

Our focus on corporate governance embraces examinations and theorisations of the processes of governance at organisational levels, addresses management practices and leadership roles, highlights their impact on corporate financial and non-financial performance, and examines institutional and behavioural drivers. This places a stronger focus on the role of governance in supporting sustainability both in terms of environmental issues and social responsibility, consistent with the UvA's wider commitment to sustainability. Our research in this area is developing rapidly to deal with questions such as:

- How do stakeholders and firms' market and institutional environments impact governance processes and outcomes?
- How do senior management leadership characteristics influence governance processes aimed at enhancing social performance?
- How do managers establish strategies, systems and processes to enhance organisational accountability for their sustainability impacts?
- How can alternative conceptions of governance help to improve both social and financial organisational performance?
- How do internal governance processes change in response to non-shareholder pressures?
- How can recent management failures in corporate governance enable us to develop more accountable governance and leadership processes?
- How does corporate governance relate to internal capital markets and institutional investors?

Addressing these questions is vital if we are to better understand how the governance of organisations can be improved and contribute more directly to sustainability and corporate responsibility. Moreover, the importance of addressing these questions has been widely recognized in different local and international forums and research on this is in high demand from top tier academic journals in the various sub-fields of management. Addressing these questions requires an interdisciplinary business approach combining insights and methods from the fields of accounting, international business, strategic management and organisational behaviour. Given the existing research priority of corporate governance, the ABS already contains excellent and broad expertise here. This is evidenced in the productivity of its researchers, the top quality outlets in which they publish, the international subject matter addressed, and the international diversity of the researchers themselves. The senior research team demonstrates a level of excellence in this area which is difficult to match within Europe.

The present activities in ABS that take an interdisciplinary business approach to the sustainability dimension of corporate governance are spread among three research programmes, namely those in

accounting; human resource management–organizational behaviour; and strategy & marketing. In addition to this ABS also has the more traditional orientation towards corporate governance issues as represented by our excellent finance group. All are led by internationally outstanding professors (respectively Brendan O’Dwyer, Deanne den Hartog, Ans Kolk and Enrico Perotti), the researchers in these groups adopt innovative, interdisciplinary approaches: as emerging, novel topics are involved, existing approaches usually do not suffice, and new ways of conceptualising, measuring, testing, and empirically studying the phenomena (both quantitative and qualitatively) are needed – at the same time, they should build on and be relevant to existing ‘mainstream’ research.

4.2 Input

Table 6 research in fte Corporate Governance Research Initiative

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Section</i>	<i>Total 2011</i>	<i>Total 2012</i>	<i>Funding</i>
Full professors						
Boot, A.W.A.	prof.dr.	hgl	fin	0,80	0,80	1
Claessens, C.A.M.F.	prof.dr.	hgl	fin	pm	pm	1
Dari-Mattiacci, G	prof.dr.	hgl	fin	pm	pm	1
Den Hartog, D.N.	prof.dr.	hgl	hrm	0,60	0,60	1
Kolk, A.	prof.dr.	hgl	ism	0,50	0,50	1
Lopez de Silanes Molina, F.	prof.dr.	hgl	fin	0,18	0,18	1
O'Connell, V.	prof.dr.	hgl	acc	-	-	1
O'Dwyer, B.	prof.dr.	hgl	acc	0,50	0,50	1
Perotti, E.C.	prof.dr.	hgl	fin	0,70	0,70	1
Schinkel, M.P.	prof.dr.	hgl	fin	0,50	0,50	1
Associate professors						
Belschak	dr.	uhd	hrm	-	0,17	1
Keegan, A.	dr.	uhd	hrm	-	-	1
Muller, A.	dr.	uhd	ism	0,50	0,50	1
Sautner, Z.	dr.	uhd	fin	0,50	0,50	1
Stoelhorst, J.W.	dr.	uhd	ism	0,50	0,50	1
Verbeeten, F.H.M.	dr.	uhd	acc	-	-	1
Assistant professors						
Boomsma, R.	msc	ud	acc	-	-	1
Boon, C.T.	dr.	ud	hrm	-	-	1
Bridoux, F.	dr.	ud	ism	-	0,50	1
Haxhi, I	dr.	ud	ism	0,50	0,50	1
Kourula, A.E.	dr.	ud	ism	-	0,17	1
Kroos, P.	dr.	ud	acc	-	-	1
Ladika, T.	dr.	ud	fin	-	-	1
Lindeque	dr.	ud	ism	-	0,50	1
Martin, J.	dr.	ud	fin	0,50	0,50	1
Peters, F.	dr.	ud	fin	-	-	1
Pinkse, J.	dr.	ud	ism	0,33	-	1
Slangen, A.	dr.	ud	ism	0,33	-	1
Veenman, D.	dr.	ud	acc	0,33	-	3
Vock, M.	dr.	ud	ism	-	0,17	1
Postdoctoral researchers						
Bridoux, F.	dr.	postdoc	ism	0,80	-	1
O'Sullivan, N.	dr.	postdoc	acc	0,80	0,80	1
PhD students						
Boomsma, R.	msc	aio	acc	0,60	-	1
Clune, C.	msc	aio	acc	-	0,15	1
Geffen, R. van	msc	aio	hrm	-	0,20	1
Karsten, Ch.	msc	aio	fin	0,60	0,40	1
Kleinknecht, R.	msc	aio	ism	-	-	1
Hendriks, E.	msc	aio	fin	0,60	0,40	1
Stofberg, N.	msc	aio	ism	0,20	0,60	1
Wolsink, I	msc	aio	hrm	-	0,20	1
Wu, B.	msc/dr.	aio	fin	0,40	-	3
Total						
Total 1st flow of funds				10,54	10,54	
Total 2nd flow of funds				0,00	0,00	
Total 3rd flow of funds				0,73	0,00	
Total 1st f.o.f. excl. Ph.D.'s						
Total all flows of funds				11,27	10,54	
Ph.D. students				3,05	1,95	

4.3 Output

In recognition of their excellence, the UvA scholars have received numerous international awards for their work, which include: the 2010 European Social Investment Forum Best European research paper award; the Fellowship award from The Leadership Trust; the 2009 Faculty Pioneer Lifetime Achievement Award from the Aspen Institute and the European Academy of Business in Society, and several Best Paper awards in leading international journals. Publications reach the top 'mainstream' A journals in the respective fields (see part B of this report), the key professors fulfil roles in prominent international academic organisations and in mainstream A and B journal editorial boards (see box 5 in Chapter 3), and have co-edited several special issues of both international specialised and 'mainstream' B journals. Nationally and internationally, ABS is now widely renowned in the areas of corporate governance and sustainability.

Highlights in 2012 include continuing of an international seminar series on Corporate Governance (organised by Ilir Haxhi), and of the excellent finance group seminar series (with presenters from NYU, Yale, INSEAD, HBS, LBS), conceptual papers accepted in top journals (published in JIBS, Kolk) (accepted for SMJ, Bridoux/Stoelhorst; AMR (Muller), input from our finance group on the Global Corporate Governance Forum, 2012, Washington, D.C.

At the national level various contributions were made to the governance debate such as Strikwerda's book *De Nederlandse Corporate Governance Code: Ingeleid, toegelicht en becommentarieerd*.

Key publications

- Boot, A.W.A. & Thakor, A.V. (2011). Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure. *Review of Financial Studies*, 24, (10), 3434-3485. (2011 IF 4.748; 5-year IF 5.178)
- Cremers, M., Huang, R., & Sautner, Z. (2011). Internal Capital Markets and Corporate Politics in a Banking Group. *Review of Financial Studies*, 24, 358-401. (2011 IF 4.748; 5-year IF 5.178)
- Hartog, D. N. den, & Belschak, F. D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. *Journal of Applied Psychology*, 97, (1), 194-202. (2011 IF 4.308; 5-year IF 6.850)
- Hellmann, Th. & Perotti, E.C. (2011). Circulation of Ideas in Firms and in Markets. *Management Science*, 57, 10, 1813-1826. (2011 IF 1.733; 5-year IF 3.304)
- Kalshoven, K., Den Hartog, D.N., & De Hoogh, A.H.B. (2011). Ethical leadership at work questionnaire (ELW): Development and validation of a multidimensional measure. *The Leadership Quarterly*, 22, 51-69. (2011 IF 2.705; 5-year IF 4.295)
- Kolk, A. & Pinkse, J. (2008). A perspective on multinational enterprises and climate change. Learning from an 'inconvenient truth'? *Journal of International Business Studies*, 39(8), 1359-1378. (2011 IF 3.406; 5-year IF 5.142)
- Muller, A. & Kolk, A. (2010). Extrinsic and intrinsic drivers of corporate social performance: Evidence from foreign and domestic firms in Mexico. *Journal of Management Studies*, 47(1), 1-26. (2011 IF 4.255; 5-year IF 5.160)
- O'Dwyer, B., Owen, D., & Unerman, J. (2011). Seeking legitimacy for new assurance forms: The case of sustainability assurance. *Accounting, Organizations and Society*, 36(1), 31-52. (2011 IF 2.878; 5-year IF 3.381)
- O'Dwyer, B. (2011). The case of Sustainability Assurance: Constructing a new assurance service. *Contemporary Accounting Research*, 28, (4), 1230-1266. (2011 IF 1.431; 5-year IF 2.208)
- Pinkse, J. & Kolk, A. (2012). Multinational enterprises and climate change: Exploring Institutional failures and embeddedness. *Journal of International Business Studies*, 43, (3), 332-341. (2011 IF 3.406; 5-year IF 5.142)

PART B

PUBLICATIONS & PROGRAMMES

5. ACCOUNTING

<i>Programme directors:</i>	<i>Prof.dr. Brendan O’Dwyer</i>
<i>Starting date:</i>	<i>January 1, 2000</i>
<i>Department/Section:</i>	<i>Business Studies/Accounting</i>
<i>JEL classification:M:</i>	<i>Accounting; Business Administration and Business Economics</i>
<i>METIS-code:</i>	<i>uva/feb/abs/acc</i>
<i>Website:</i>	<i>www.abs.uva.nl/accounting</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 4, Viability: 3</i>
<i>VSNU scores 2009:</i>	<i>Quality: 3.5, Productivity: 4, Relevance: 4, Viability: 4</i>

5.1 PROGRAMME OVERVIEW

The Accounting research programme focuses on accounting in the broadest sense. As a whole, the programme is distinctly and deliberately interdisciplinary in nature, adopting theoretical perspectives from different disciplines, and informed by various research methodologies and methods. The key research themes are: *Corporate governance, accountability and sustainability; Financial accounting and capital markets; and Management accounting*. These research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for accounting and accountability practice and policymaking where possible and appropriate. Researchers have recent and forthcoming publications in several A and leading B international journals such as *Accounting, Organizations and Society, Contemporary Accounting Research, Accounting, Auditing & Accountability Journal, Accounting and Business Research, Review of Accounting Studies, The Accounting Review, Strategic Management Journal, and The Journal of Management*.

A number of researchers focus on examining issues of accounting and accountability in different organizational contexts under the *Corporate governance, accountability and sustainability* theme. Researchers here embrace interdisciplinary perspectives and qualitative methodologies and methods. They are actively engaged in research examining sustainability accounting and reporting, sustainability assurance, non-governmental organization (NGO) accounting and accountability, professional regulation of accountants, financial sector social accountability processes; corporate stakeholder engagement; and professional accounting disciplinary procedures. Researchers have published in A journals including *Accounting, Organizations and Society* and *Contemporary Accounting Research* with some winning awards for their work. The retention of excellent PhD graduates, some of who have graduated Cum Laude, is further strengthening this research theme.

Researchers in the management accounting theme are examining issues such as customer profitability analysis (using cost price information to value customer relationships, and evaluate the return on marketing decisions); the role and design of management control systems in the public sector; target costing; and the design of incentive and rewards systems. Members of this group have published in A journals such as *The Accounting Review* and *The Journal of Accounting and Economics*. An internationally renowned Professor in this research theme (Professor Marc Wouters) was appointed to a three year part-time position in September 2013 to help further develop this theme and further increase the quality and relevance of the research output.

Researchers in the *financial accounting and capital markets* theme focus on empirically assessing the impact of financial accounting on financial decision making and the impact of financial decisions on financial reporting. These researchers seek to combine the financial accounting and finance disciplines in order to research issues surrounding market efficiency, fundamental analysis and valuation, issues of accounting choice, and financial management and governance. This research stream suffered from the loss of some senior researchers in 2010, and a junior researcher who had published in *The Accounting Review* and *Contemporary Accounting Research*. However, a recent recruitment drive has

led to the appointment of a Full Professor with a record of publication in top tier journals. Moreover, existing researchers within this theme also have work in the advanced rounds of review at top tier journals such as *The Accounting Review*, *Accounting, Organisations & Society*, and *Management Science*.

5.2 INPUT

5.2.1 INPUT RESEARCH STAFF

Table 7: research in fte 2012 Accounting

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Total 2012</i>	<i>Funding</i>
Faculty						
Bissessur, S.W.	drs	ud	0,50	0,50	0,50	1
Dedene, G.	prof dr	hgl	-	-	0,00	1
Georgakopoulos, G.	dr	ud	0,50	0,50	0,50	1
Goncharov, I.	dr	ud	0,25	-	-	1
Goot, L.R.T. van der	dr	uhd	0,25	0,09	-	1
Groen, B.A.C.	dr	ud	-	-	0,17	1
Hodgson, A.	prof dr	hgl	0,20	-	-	1
Kroos, P.	dr	ud	-	0,17	0,50	1
Lhaopadchan, S.	dr	postdoc	0,25	-	-	1
Maas, V.S.	dr	ud	0,50	0,42	-	1
O'Connell, V.R.	prof dr	hgl	-	-	0,21	1
O'Dwyer, B.	prof dr	hgl	0,50	0,50	0,50	1
Oliveira Vieira, R.	dr	ud	0,50	0,50	0,50	1
O'Sullivan, N.	di	postdoc	0,80	0,80	0,80	1
Praag, B. van	dr	ud	0,11	0,00	0,00	1
Raak, J.J.F. van	dr	ud	-	0,17	0,50	1
Rees, W.P.	prof dr	hgl	0,10	-	-	1
Triest, S.P. van	dr	ud	0,50	0,50	0,25	1
Vaassen, E.H.J.	prof dr	hgl	0,00	-	-	1
Veenman, D.	dr	ud	0,17	0,33	-	3
Verbeeten, F.H.M.	dr	uhd	-	0,17	0,50	1
Wallage, Ph.	prof dr	hgl	0,00	0,00	0,00	1
PhD students						
Clune, C.	msc	aio	-	-	0,15	1
Bast-den Hollander, A.	drs	aio	0,60	0,29	0,24	3
Boomsma, R.	msc	aio	0,60	0,60	0,40	1
Kloosterman, H.	msc	aio	-	0,20	0,50	1
Schabus, M.	msc	aio	-	-	0,20	1
Veenman, D.	drs	aio	0,40	-	-	1
Wirtz, D.	msc	aio	0,60	0,60	0,60	1
<hr/>						
Total 1st flow of funds			6,56	5,72	6,78	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,77	0,62	0,24	
<hr/>						
Total 1st f.o.f. excl. Ph.D.'s			4,96	4,32	4,93	
<hr/>						
Total all flows of funds			7,33	6,34	7,02	
Ph.D. students			2,20	1,69	2,09	

5.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. As to external funding for staff, this involved one position (in total accounting for 5% of the research programme's staff): 3rd flow of funding for a PhD student.

5.3 OUTPUT, EVALUATION & RESULTS

5.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

2012 has been a year of consolidation in terms of high quality output. The number of A journal publications declined from four to two but this was softened by the fact that, by the end of 2012, three forthcoming A publications had already been accepted for publication in 2013. Overall, the list of forthcoming publications beyond 2012 indicates that the future of this group remains very positive despite the loss of some high performing researchers in 2011. Several younger scholars have publications at advanced review rounds in several high ranking A and B journals and the research pipeline of all research staff is extensive with collaboration within the section continuing to flourish. The research seminar series continues to attract leading international and national academics in the various sub-disciplines of accounting with editors of leading A journals visiting for extended periods during the year.

The programme is now positioned to further its progress towards publication in top quality publications and to benefit from the reputational benefits that this brings. Planned recruitment should see the arrival of new young scholars with tremendous potential, well developed international connections and, in some cases, a record of high level publications. A number of assistant professors (Georgakopoulos, Kroos, Bissessur) also have work at the advanced review rounds of top-tier journals such as *The Accounting Review*, *Accounting, Organizations and Society*, and *Management Science*. We have also recruited two new PhD students in 2012. Despite losing senior Professors in 2010 during an extensive reorganization in the Faculty, we have managed to consistently maintain our overall publication and output, while significantly increasing our output in top tier A journals. Our key aim now is to recruit two senior Professors and continue to recruit younger scholars with established research records and significant potential. This is necessary in order to ensure that all three research themes can fully thrive.

5.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION (OTHER THAN ALREADY MENTIONED IN THE LIST OF PUBLICATIONS/ACTIVITIES)

Scholars in this programme have received numerous international awards for their work including: the 2011 Emerald Publishers Research Impact award for a seminal paper (O'Dwyer); the 2008 Mary Parker Follett award for Best Published paper in *Accounting, Auditing and Accountability Journal* (Georgakopoulos), the 2010 European Social Investment Forum Best European research paper award (O'Dwyer and O'Sullivan); the most downloaded paper in the history of *Accounting, Auditing and Accountability Journal* (as at end of 2010- O'Dwyer) and several Best Paper awards in leading international journals. Moreover, two 2010 PhD graduates (David Veenman (Supervisor: Alan Hodgson) and Niamh O'Sullivan (Supervisor: Brendan O'Dwyer) were awarded their PhDs cum laude. The programme director serves on the editorial board of the A journals *Accounting, Organizations and Society* and *Contemporary Accounting Research* and is currently editing a special issue of *Accounting, Organizations and Society* on *NGO accounting* due for publication in 2015.

5.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

Much of the research undertaken in the programme involves in-depth engagement with practitioners. Through this work, researchers have had an influence on the development of sustainability assurance practice in Big 4 firms (O'Dwyer), the design of reward schemes in a major retail outlets (Kroos), and performance measurement development in a major Dutch brewery (Groen and Wouters). The programme has direct contact with the Dutch accounting profession through the Accounting section's Post Master in Accounting programmes and part-time profession-based Professors. A recent longitudinal PhD study on the development of NGO accounting and accountability in The Netherlands was extensively commented on by key players in the Dutch NGO sector. Other research projects engage directly with accounting regulators in an effort to understand and contribute to their effectiveness. This has involved high level governmental contacts outside the Dutch context. A current PhD study is examining the process through which a highly influential Dutch NGO-business networking organisation (the VBDO) has shaped the response of major Dutch companies to the sustainability accounting and accountability agenda. Two researchers (O'Dwyer and Georgakopoulos) have been heavily involved in The Prince of Wales' Accounting for Sustainability project in the UK which resulted in the publication of a book launched at Buckingham Palace, London by the Prince of Wales in the presence of all researchers involved. Professor O'Dwyer, the programme director, has also actively input into the deliberations surrounding the development of an Integrated Reporting framework for companies worldwide. The programme has also engaged extensively with the social investment industry and researchers have presented at practitioner-oriented social investment conferences in The Netherlands and the University of St. Andrews in the UK as well as in Big 4 professional services firms. This research has also been disseminated within university-wide platforms for the valorisation of research results. Professor O'Dwyer has also co-organised (with Professor Ans Kolk) the academic sessions at the Global Reporting Initiative (GRI) conference since 2008. Moreover, practitioners constantly seek researchers' advice on issues of sustainability accounting and assurance and the application of IFRS. The programme therefore always engages openly with practitioners as part of its efforts to make its work more societally relevant.

5.3.4 OVERVIEW OF RESULTS

Key publications

- Bouwens, J. & Kroos, P. (2011). Target Ratcheting and Effort Reduction. *Journal of Accounting and Economics*, 51, 171-185.
- O'Connell, V., Murphy, T. & Ó hÓgartaigh, C. (Forthcoming). Discourses surrounding the evolution of the IASB/FASB Conceptual Framework: what they reveal about the 'living law' of accounting. Forthcoming in *Accounting, Organizations and Society*.
- Canning, M. & O'Dwyer, B. (Forthcoming). The dynamics of a regulatory space realignment: strategic responses in a local context. Forthcoming in *Accounting, Organizations and Society*.
- O'Dwyer, B. (2011). The Case of Sustainability Assurance: Constructing a new assurance service. *Contemporary Accounting Research*, 28, (4), 1230-1266.
- O'Dwyer, B. & Unerman, J. (2008). The paradox of greater NGO accountability: A case study of Amnesty Ireland. *Accounting, Organizations and Society*, 33, (7-8), 801-824.

Table 8: publications in numbers Accounting

Accounting		2008	2009	2010	2011	2012
1) Academic publications	in international refereed journals	7	11	9	10	9
	A	2	1		4	2
	B	4	7	3	3	4
	in Dutch refereed journals	2	2	5	1	7
	in other international journals	1		1	6	1
	in other Dutch journals	0	2			3
	papers in proceedings	1	1		2	5
	chapters in books (international)			3		2
	chapters in books (Dutch)	1		3		3
2) Monographs	International		2	1		
	Dutch	1	1	1		
3) Ph.D. theses		1		2		1
4) Professional publications		1	1	3	4	4

Forthcoming international publications

- O'Connell, V. Murphy, T. & Ó hÓgartaigh, C. (2012). Discourses surrounding the evolution of the IASB/FASB Conceptual Framework: what they reveal about the 'living law' of accounting. Forthcoming in *Accounting, Organizations and Society*.
- O'Dwyer, B. & Boomsma, R. (2013). The Nature of NGO Accountability. Forthcoming in Unerman, J. Bebbington, J. & O'Dwyer, B. (eds), *Sustainability Accounting and Accountability*. London: Routledge.
- O'Dwyer, B. & Canning, M. (2012). The dynamics of a regulatory space realignment: strategic responses in a local context. Forthcoming in *Accounting, Organizations and Society*.
- O'Sullivan, N. (2012). Stakeholders. Forthcoming in *Wiley Encyclopedia of Management* (3rd Edition). London: Wiley.
- O'Sullivan, N. & Coulson, A. (2012). Environmental and Social Assessment in Finance. In Unerman, J. Bebbington, J. & O'Dwyer, B. (eds). Forthcoming in *Sustainability Accounting and Accountability*. London: Routledge.
- O'Sullivan, N. (2013). The Global Reporting Initiative Guidelines and External Assurance of Investment Bank Sustainability Reports: Effective tools for Financial Sector Social Accountability? Forthcoming in Wendt, K. (ed.), *Responsible Investment Banking - Risk Management Frameworks and Soft Law Standards*. Cham: Springer International.
- Triest, S.P van, Ecker, B. & Williams, C. (2013). Management control and the decentralization of R&D. Forthcoming in *Journal of Management*.
- Verbeeten, F.H.M. & Speklé, R. (2013). The use of performance measurement systems in the public sector: effects on performance. Forthcoming in *Management Accounting Research*.

Articles in international refereed journals

- Bissessur, S. & Hodgson, A. (2012). Stock market synchronicity—an alternative approach to assessing the information impact of Australian IFRS. *Accounting & Finance*, 52, (1), 187–212. [B]
- Gold, A., Knechel, W.R. & Wallage, Ph. (2012). The Effect of the Strictness of Consultation Requirements on Fraud Consultation. *The Accounting Review*, 87, (3), 925-949. [A]
- Groen, B., Belt, M. van de & Wilderom, C. (2012). Enabling performance measurement in a small professional service firm. *International Journal of Productivity and Performance Management*, 61, (8), 839-862.
- Groen, B., Wouters, M. & Wilderom, C. (2012). Why do employees take more initiatives to improve their performance after co-developing performance measures? A field study. *Management Accounting Research*, 23, (2), 120-141. [B]

- Impink, J., Lubberink, M., Praag, B.J. van & Veenman, D. (2012). Did Accelerated Filing Requirements and SOX Section 404 Affect the Timeliness of 10-K Filings? *Review of Accounting Studies*, 17, (2), 227-253. [A]
- Mercado, C., Dedene, G., Peters, E. & Maes, R., (2012). Toward a Dynamic, Systemic, and Holistic Theory for Strategic Value Creation in ICT-Based Services. *Research in Competence-Based Management*, (6), pp.153-207.
- Poelmans, J., Dedene, G., Snoeck, M. & Viaene, S., (2012). An iterative requirements engineering framework based on Formal Concept Analysis and C–K theory. *Expert Systems with Applications*, 39, (9), 8115 - 8135. [B]
- Verbeeten, F.H.M. & Rinsum, M. van (2012). The impact of subjectivity in performance evaluation on motivation: evidence from public sector organizations. *Accounting and Business Research*, 42, (4), 377-396. [B]
- Vieira, R. & Dankers, S. (2012). Tendering and decision-making: A case on pharmaceutical products. *World Review of Entrepreneurship, Management and Sustainable Development*, 8, (2), 236-263.

Articles in Dutch refereed journals

- Brouwer, A.J. & Tahtah, J. (2012). Reductie van complexiteit binnen IFRS – wie is aan zet? *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (9), 321-328.
- Brouwer, A.J., Naarding, E.J. & Stoffelen, S. (2012). De waardering van actieve belastinglatenties en de impact op de effectieve belastingdruk onder IAS 12 *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (1-2), 23-32.
- Elzinga, P., Poelmans, J., Viaene, S. & Dedene, G. (2012). Nieuwe kennis uit ongestructureerde tekst. *Informatie*, 54, (1), 8-14.
- Groen, B. (2012). Betere prestaties door samen prestatie-indicatoren te ontwikkelen. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (9), 329-337.
- Schaik, F.D.J. van & Haakman, L.P.A. (2012). ESR en IPSAS. Harmonisering van financiële verslaggeving door overheden. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (4), 116-122.
- Wallage, Ph. & Klijnsmit, P. (2012). Barnier en de markt voor accountantscontrole: marktconcentratie en gebrek aan keuze. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (5), 198-211.
- Wallage, Ph., Hoogendoorn, M.N. & Vergoossen, R.A.G. (2012). Combinatie wetenschap en praktijk in accountancy: een wenselijke symbiose. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (7/8), 272-278.

Academic publications in other international journals

- Bissessur, S., Litjens, R., Langendijk, H. & Vergoossen, R. (2012). How Do Preparers Perceive Costs and Benefits of IFRS for SMEs? Empirical Evidence from the Netherlands. *Accounting in Europe*, 9, (2), 227–250.

Academic publications in other Dutch Journals

- Groen, B. (2012). Methode voor prestatiemeting: Ontwikkel prestatie-indicatoren samen met medewerkers. *Finance & Control* (4), 210-213.
- Wallage, Ph. (2012). Why Update What Works..., Column. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, March, 56-57.
- Wallage, Ph. (2012). The EC has issued proposals to bring major changes to the EU audit market. *FSA Magazine*, 67-69.

Papers in proceedings

- O'Dwyer, B. & Canning, M. (2012). Strategies of resistance and boundary negotiation in the re-negotiation of a regulatory space: The case of the IAASA. *IPA conference proceedings*, Cardiff, July.
- Poelmans, J., Ignatov, D.I., Dedene, G. & Viaene, S. (2012). A New Cross-validation Technique to Evaluate Quality of Recommender Systems. *Lecture Notes in Computer Science*, 7143, (pp.

- 195–202). Indo-Japan Conference on Perception and Machine Intelligence, January 12-13, Kolkota, India.
- Poelmans, J., Elzinga, P., Neznanov, A., Dedene, G., Viaene, S. & Kuznetsov, S. (2012). Human-Centered Text Mining: a New Software System. Perner, P. (ed.), *Lecture Notes in Artificial Intelligence*, 7377, (pp. 258–272). 12th Industrial Conference on Data Mining. Springer, Berlin, Germany.
- Poelmans, J., Ignatov, I., Viaene, S., Dedene, G. & Kuznetsov, S. (2012). Text mining scientific papers: a survey on FCA-based information retrieval research. Perner, P. (ed.), *Lecture Notes in Artificial Intelligence*, 7377, (pp. 273–287). 12th Industrial Conference on Data Mining, July 13-20, Springer, Berlin, Germany.
- Vieira, R., Lan Ha, T.T. & O'Dwyer, B. (2012). Interplay of management control systems and social capital in social enterprises – A case study of a social enterprise in Vietnam, *Proceedings of the 8th European Network for Interdisciplinary Perspectives on Accounting Conference (IPA)* (11-13 July). Cardiff, United Kingdom (this paper was also presented at *XVII Workshop on Accounting and Management Control "Memorial Raymond Konopka"*, IE Business School, Segovia, Spain and *XII Grudis Seminar on Accounting Research*, Évora, Portugal).

Chapters in books (international)

- Georgakopoulos, G. & Thomson, I. (2012). Risk Conflicts and Demands for Social and Environmental Accounting: an Empirical Study. In Lindgreen, A. (ed.) *A Stakeholder Approach to Corporate Social Responsibility*. Farnham: Gower Publications.
- O'Dwyer, B. & Unerman, J. (2012). Accounting and accountability for NGOs. In Hopper, T., Tsamenyi, M., Uddin, S. & Wickramasinghe, D. (eds), *Handbook of Accounting and Development*. Cheltenham: Edward Edgar Publishing Limited.

Chapters in books (Dutch)

- Brouwer, A.J. (2012). Eigen Vermogen. In Backhuijs, J. et al. (eds), *Handboek Financiële Verslaggeving*. Amersfoort: Sdu Fiscale & Financiële Uitgevers.
- Brouwer, A.J. (2012). Belastingen naar de winst. In Backhuijs, J. et al. (eds), *Handboek Financiële Verslaggeving*. Amersfoort: Sdu Fiscale & Financiële Uitgevers.
- Brouwer, A.J. (2012). Tussentijdse berichtgeving. In Backhuijs, J. et al. (eds), *Handboek Financiële Verslaggeving*. Amersfoort: Sdu Fiscale & Financiële Uitgevers.

Dissertations

- Duits, H. (2012, 13 June). *The added value of auditing in a non-mandatory environment*. Promotor: prof.dr. Ph. Wallage. Universiteit van Amsterdam. [cat. B].
- Groen, B.A.C. (2012, September 6). *Enabling employees through co-development of performance measures*. Universiteit Twente. [cat. C]

Professional publications

- Brouwer, A.J., Bik, O., Eimers, P., Geijtenbeek, W. & Roelofsen, E. (2012). Van heilige naar veilige huisjes – de rol van de accountant in het financiële systeem van de toekomst. *Visiedocument*, 11 May.
- Brouwer, A.J. & Roelofsen, E. (2012). Rol weggelegd voor Commissarissen in verbetering verslaggeving. *Spotlight*, 19, (3), 6-8. (professional bulletin of PwC Accountants).
- Brouwer, A.J. & Stoffelen, S. (2012). Praktische implicaties rondom het waarderen van actieve belastinglatenties. *Spotlight*, 19,(3), 16-20. (professional bulletin of PwC Accountants).
- Verbeeten, F.H.M. (2012). Meting, waardering en sturing van Human capital. *Management Control & Accounting, Tijdschrift voor Financial Executives*, (2), 34-39.

Working- and discussion papers

- Bissessur, S.W. & Veenman, D. (2012). *Are Small Earnings Surprises Really Driven by Earnings Management? Working paper*.
- Groen, B.A.C., Evers, F., Gravesteyn, M., Molenveld, M., Schopman, M., Veerbeek, R. & Wilderom, C.P.M. (2012). *Performance measurement attitudes and team learning explained after co-*

- developing team performance indicators. Working paper. Universiteit van Amsterdam / Universiteit Twente.*
- Groen, B.A.C., Wilderom, C.P.M. & Wouters, M.J.F. (2012). *Increasing employee job performance through employee participation in the development of performance measures: On the role of PM quality and perceived control to perform. Working paper. Universiteit van Amsterdam / Universiteit Twente / Karlsruhe Institute of Technology.*
- Groen, B.A.C., Wilderom, C.P.M. & Wouters, M.J.F. (2012). *Positive attitudes toward key performance indicators through 'balanced' leadership and trust: A longitudinal action study. Working paper. Universiteit van Amsterdam / Universiteit Twente / Karlsruhe Institute of Technology.*
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). *Employee participation in developing performance measures and job performance: On the role of performance measurement properties and incentive use. Working paper. Universiteit van Amsterdam / Karlsruhe Institute of Technology / Universiteit Twente.*
- Kroos, P. Abernethy, A., & Bouwens, J. (2012). *Identity and Incentives: Impact on Accounting Manipulation. Working paper. University of Melbourne, Tilburg University, University of Amsterdam.*
- Kroos, P. & Bouwens, J. (2012). *The Effect of Organizational Hierarchy on Loan Rates and Risk Assessments. Working paper. Tilburg University, University of Amsterdam.*
- Meuwissen, R.H.G., Peek, E., Raak, J.J.F. van & Schelleman, C.C.M. (2012). *Audit Market Structure and Accrual Quality, Working Paper. Universiteit van Amsterdam.*
- O'Dwyer, B., Boomsma, R. & Georgakopoulos, G. (2012). *The Shaping of NGO Accountability: Aligning Imposed and Felt Accountabilities in Oxfam Novib. Working paper.*
- O'Dwyer, B. & Boomsma, R. (2012). *The Construction of NGO Accountability. Working paper.*
- O'Sullivan, N. (2012). *Institutional Work and the Equator Principles. Universiteit van Amsterdam.*
- O'Sullivan, N. & O'Dwyer, B. (2012). *Institutional entrepreneurship in an issue-based field: The effects of social movements on the structuration of the Equator Principles field. Universiteit van Amsterdam.*
- Raak, J.J.F. van (2012). *Auditor-Client Economic Bonding and Audit Quality. Working Paper. Universiteit van Amsterdam.*
- Raak, J.J.F. van, Knechel, W.R., Meuwissen, R.H.G. & Schelleman, C.C.M. (2012). *The Use of Audit Partner Expertise as a Risk Management Strategy, Working paper. Universiteit van Amsterdam.*
- Verbeeten, F.H.M. & Perego, P. (2012). *Do 'good governance' codes enhance financial accountability? Evidence on managerial pay in Dutch charities. Presented at the CIGAR conference 2011.*
- Verbeeten, F.H.M. & Speklé, R. (2012). *Exploring the relation between the use of performance measures and business unit innovation. Working paper. University of Amsterdam. Presented at the MAR conference, 2012 and IAAER conference, 2012.*
- Verbeeten, F.H.M. & Speklé, R.(2012). *Management control system, performance oriented culture and performance: evidence from Dutch municipalities. Working paper. University of Amsterdam. Presented at the EIASM conference on public sector management in Copenhagen, September 2010, and the AAA MAS section annual meeting, 2012.*
- Verbeeten, F.H.M. (2012). *Management accounting change success: the effectiveness of influence strategies on managers and controllers. Working paper. University of Amsterdam. Presented at the EIASM conference, Brussels, Management Control Association conference, London, and EURAM conference, Rotterdam.*
- Verbeeten, F.H.M. (2012). *The interrelations amongst control system elements in public sector organizations. Working paper. University of Amsterdam. Presented at the EIASM conference on performance management, Nice, September 2007, EIASM conference on public sector management in Amsterdam, September 2008 and GMARS conference, June 2012.*
- Verbeeten, F.H.M. (2012). *The predictive abilities of employee satisfaction measures. Working paper. University of Amsterdam.*

- Verbeeten, F.H.M. (2012). *The value-relevance of intangible asset disclosures: international evidence from the service industry. Working paper.* Amsterdam University. Presented at EIASM-conference on Intangibles, Hasselt, October 2008.
- Verbeeten, F.H.M., Gamerschlag, R., & Moeller, K. (2012). *Are voluntary CSR disclosures relevant to investors? Empirical evidence from Germany. Working paper.* Georg-August-Universität Göttingen.

Popular publications

- Brouwer, A.J., Bik, O., Eimers, P., Geijtenbeek, W. & Roelofsen, E. (2012). Accountants moeten vooruitlopen op de toekomst, stilstaan is geen optie. *Het Financieele Dagblad*, May, 12.
- Brouwer, A.J. & Tahtah, J. (2012). Wordt lease accounting onder IFRS eenvoudiger? *Controllers Magazine*, 26, October, pp. 34-37.
- Brouwer, A.J. & Van den Ende, H. (2012). Analisten en beleggers gebaat bij scherp inzicht in kasstroom. *Het Financieele Dagblad*, April, 21.
- Brouwer, A.J. & Van den Ende, H. (2012). Het kasstroomoverzicht vraagt om aandacht *Controllers Magazine*, 26, (1), pp. 28-31.
- Brouwer, A.J. (2012). Niemand gebaat bij sectorspecifieke lapmiddelen. *Accountant.nl*, July, 13.
- Brouwer, A.J. (2012). Wedloop waardering derivaten onzin. *Het Financieele Dagblad*, December, 5.
- Brouwer, A.J. (2012). Wees niet alleen alert op derivaten bij jaarrekening. *Het Financieele Dagblad*, July, 13.

Contributions to academic conferences, workshops and seminars

- Bast - den Hollander, A.J. & Vaassen, E.H.J. (2012). Ontological Commitments of Internal Control. 35th Annual Congress of the European Accounting, Ljubljana, Slovenia, May.
- Bast - den Hollander, A.J. (2012). The effect of Internal Control System Designers' Cognitive Styles on Internal Control Systems' Design – Research Proposal, 3rd Meeting of The Network of AIS Research in The Netherlands, Breukelen, November.
- Bissessur, S.W. (2012). Earnings Surprises and Rational Analyst Behavior. Presented at the International Association for Accounting Education and Research (IAAER) Conference, Amsterdam.
- Boomsma, R. (2012). Presentation. The construction of NGO accountability within the Dutch governmental development cooperation funding scheme. AGCI PhD research speed seminar. VU University, Amsterdam, The Netherlands, January.
- Boomsma, R. (2012). Presentation. The construction of NGO accountability. U21 Doctoral Research Conference in Business 2012, University of Connecticut, School of Business, United States, April.
- Groen, B.A.C., Wilderom, C.P.M. & Wouters, M.J.F. (2012). Increasing employee job performance through employee participation in the development of performance measures: On the role of PM quality and perceived control to perform, Research Seminar HPM Group, Eindhoven University of Technology, June.
- Groen, B.A.C., Wilderom, C.P.M. & Wouters, M.J.F. (2012). Increasing employee job performance through employee participation in the development of performance measures: On the role of PM quality and perceived control to perform, European Academy of Management Conference, Rotterdam, June.
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). How to increase employee performance with incentives after employees participated in the development of operational performance measures? I&O Seminar, University of Groningen, April.
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). How to increase employee performance with incentives after employees participated in the development of operational performance indicators? ERIM Research Seminar, Erasmus University Rotterdam, February .
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). How to increase employee performance with incentives after employees participated in the development of performance measures? Accounting Section Research Seminar, University of Amsterdam, June.
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). How to increase employee performance with incentives after employees participated in the development of performance measures?

- European Academy of Management Conference, Rotterdam, June.
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). How to increase employee performance with incentives after employees participated in developing operational performance indicators? European Accounting Association Annual Congress, Ljubljana. May.
- Groen, B.A.C., Wouters, M.J.F. & Wilderom, C.P.M. (2012). Increasing Employee Job Performance through Employee Participation in the Development of Performance Measures: On the Role of PM Quality and Perceived Control to Perform. Accounting Section Research Seminar, University of Amsterdam, September.
- Kroos, P. (2012). The Effect of Organizational Hierarchy on Loan rates and Risk Assessments. Journal of Accounting Conference. Chicago, May.
- O’Connell, V. & O’Sullivan, D. (2012). The association between firm risk, corporate governance and corporate social responsibility, Global Accounting, Finance and Economics Conference, Melbourne, February.
- O’Dwyer, B. & Canning, M. (2012). Strategies of resistance and boundary negotiation in the re-negotiation of a regulatory space: The case of the IAASA. IPA conference, Cardiff, July.
- O’Sullivan, N. (2012). Social Accountability and the Finance Sector: The Equator Principles Institutionalization Process, Bordeaux Management School (BEM) Seminar Series, Bordeaux, France. (Invited speaker.)
- Raak, J.J.F. van, Meuwissen, R.H.G., Peek, E., & Schelleman, C.C.M. (2012). Competition and Quality in the Market for Audit Services, European Accounting Association, Ljubljana, Slovenia.
- Raak, J.J.F. van, Meuwissen, R.H.G., Peek, E., & Schelleman, C.C.M. (2012). Competition and Quality in the Market for Audit Services, International Symposium on Audit Research, Tokyo, Japan.
- Speklé, R., & F.H.M. Verbeeten (2012). MAR conference, 2012, and IAAER conference. Exploring the relation between the use of performance measures and business unit innovation. Working paper, University of Amsterdam, 2012.
- Triest, S.P. van., Williams, C., & Weber, M. (2012). Product launch performance in SMEs: the moderating effects of management control, presented at EAA Ljubljana, May and at the AAA, Washington, August.
- Verbeeten, F.H.M. (2012). GMARS conference. The interrelations amongst control system elements in public sector organizations. Working paper, University of Amsterdam.
- Verbeeten, F.H.M. (2012). EURAM conference. Management accounting change success: the effectiveness of influence strategies on managers and controllers. Working paper, University of Amsterdam, 2012.
- Vieira, R. & O’Dwyer, B. (2012). Interplay of management control systems and social capital in social enterprises – A case study of a social enterprise in Vietnam. IPA conference, Cardiff, July.
- Vieira, R. (2012). Sistemas gerencias de avaliação de desempenho – Ensino e pesquisa, *VI Seminário UFPE de Ciências Contábeis*, Recife, Brazil, October. (key-note speaker.)

Other lectures on research

- Groen, B.A.C. (2012, November). Presentation at the Great Game of Business Seminar, Amsterdam.
- Groen, B.A.C. (2012, October). Beter presteren door samen prestatie-indicatoren te maken. Presentation Lions Club Twente, Enschede.
- Groen, B.A.C. (2012, October). Beter presteren door samen prestatie-indicatoren te maken. Presentation Rotary Club Heerhugowaard - Langedijk, Heerhugowaard.
- Groen, B.A.C. (2012, January). Guest lecture about my PhD-research for the course “Professional Service Provision”. Master of Business Administration, University of Twente.
- Wallage, Ph.,(2012). Implementatie van witwasmeldingen binnen een accountantsorganisatie, Lezing De aanpak van witwassen, Amsterdam, 29 november 2012, Kerckebosch, 4e jaarcongres.
- Wallage, Ph.,(2012). Inleiding Wijzigingen in de Accountantswetgeving, MAB Symposium 2012, 6 december 2012, Kluwer, Breukelen.
- Wallage, Ph.,(2012). Een reflectie op “De rol van de accountant” bijdrage naar aanleiding de oratie van dr H.B. Duits RA, Hvu, 29 november 2012, Utrecht.

Organisational contributions to conferences, workshops and seminars

Vieira, R. (2012, February). Joint chair and organiser, XII Grudis Seminar on Accounting Research.

Participation in academic networks & fellowships

Bast - den Hollander, A.J. (2012). Fellow Network of AIS Research in The Netherlands.

Bast - den Hollander, A.J. (2012). Fellow European Accounting Association.

Bast - den Hollander, A.J. (2012). Fellow American Accounting Association.

Boomsma, R.S. (2012). Member of the Research Center on Accounting and Control Change (RACC), The Netherlands.

O'Sullivan, N. (2012). Member Centre for Social and Environmental Accounting Research (CSEAR), St. Andrews University, St. Andrews, Scotland.

O'Sullivan, N. (2012). Member The Academy of Management

O'Sullivan, N. (2012). Member The European Group for Organization Studies (EGOS).

Vieira, R. (2012) Member of the Research Center on Accounting and Control Change (RACC), The Netherlands.

Vieira, R. (2012) Member of the Management Control Association (MCA), United Kingdom.

Vieira, R. (2012) Member of the Portuguese Accounting Research Network (Grudis), Portugal.

Member editorial board/editor international refereed journals

O'Dwyer, B. (2012). Associate editor of *Accounting, Auditing and Accountability Journal*. [B] Editorial Board Member of: *Accounting, Organizations and Society* [A]; *Auditing: A Journal of Practice and Theory* [B]; *Behavioural Research in Accounting* [B]; *Contemporary Accounting Research* [A]; *British Accounting Review* [B]; *International Journal of Qualitative Research in Management*; *Australian Accounting Review*; *International Journal of Auditing*; *Social and Environmental Accountability Journal*.

Verbeeten, F.H.M. (2012). Member editorial board for *MCA, Journal for Financial Executives*, Kluwer.

Member editorial board/editor Dutch refereed journals

Verbeeten, F.H.M. (2012). Member editorial board *Tijdschrift Public Controlling*, SDU Uitgeverij.

Referee activities

Bissessur, S.W. (2012). Referee for *European Accounting Review*.

Groen, B.A.C. (2012). Reviewer for *Academy of Management Conference, European Academy of Management Conference, American Accounting Association Management Accounting Section meeting, International Journal of Productivity and Performance Management, Personnel Review, Production Planning and Control, Evidence based HRM, British Journal of Management*.

O'Dwyer, B. (2012). *Accounting, Organizations and Society* [A]; *Auditing: A Journal of Practice and Theory* [B]; *Behavioural Research in Accounting* (B); *Contemporary Accounting Research* [A]; *British Accounting Review* [B]; *International Journal of Auditing*; *Social and Environmental Accountability Journal*; *Accounting and Business Research* [B]; *Management Accounting Research* [B]; *Critical Perspectives on Accounting*[B].

O'Sullivan, N. (2012). Referee for *Social and Environmental Accountability Journal*.

Raak, J.J.F. van (2012). Referee for *Auditing: A Journal of Practice & Theory*.

Verbeeten, F.H.M. (2012). Referee for *Management Accounting Research, Abacus, Managerial Auditing Journal, and Review of Managerial Science*.

Vieira, R. (2012). Referee for *Revista Iberoamericana de Contabilidad de Gestión*.

Membership of academic committees (including Ph.D. committees outside the FEB)

O'Dwyer, B. (2012). Primary PhD examiner Olugbenga Coker (Kings College, University of London).

Wallage, Ph. (2012). IAEER, Chair of Concurrent Session, VU University, Amsterdam.

Wallage, Ph. (2012). Promotor drs H.B. Duits, The Demand for Auditing in a non-mandatory environment, University of Amsterdam, 13 June 2012.

Wallage, Ph. (2012). Member of Ph.D committee of lid promotiecommissie drs. K. Linke, Rijks

Universiteit Groningen.

Research contributions in the media

- Brouwer, A.J. (2012). Achter de klapdeuren staat een accountant met lef. Interview in *Accountancynieuws*, (pp. 10-12).
- Brouwer, A.J. (2012). Pleidooi voor hervormingen accountantsberoep in visiedocument PwC – Citations from interview, on website *Accountancynieuws*.
- Groen, B.A.C. (2012). Article in *Intermediair Weekblad*.
- Groen, B.A.C. (2012). Interview in *De Twentsche Courant Tubantia*.
- Groen, B.A.C. *Middag Magazine* (2012). Interview op TV Enschede FM.
- Verbeeten, F.H.M. (2012). Interview on Business News Radio:
- Wallage, Ph., & Korf, D. (2012). Verslag van commissarissen kan veel beter, *Het Financiële Dagblad*, Vrijdag 19 oktober 2012, p9.
- Wallage, Ph. & Klijnsmit, P. (2012). Oligopolie slechten, reactie op Litjens en Vergoossen, *Het Financieele Dagblad*, 16 mei 2012, p9.

Prizes and honours

- Groen, B.A.C. (2012). Fifteenth place in Dutch Best Young Professional top 100 of about 700 high-potentials who graduated between 2007-2011.

2nd and 3rd stream funding

- Verbeeten, F.H.M. (2012). NVDO research project: *Impact of performance measures in maintenance projects*. Total project amount €10.000,-.

Various activities

- Bast - den Hollander, A.J. (2012). Member of the Committee for Quality and Professional Practices of JAN© auditors & tax advisors.
- Groen, B.A.C. (2012). Discussant European Academy of Management Conference (3 manuscripts).

Box 6 External PhD students Accounting

Rebecca Maughan

Social Accounting. Promotor: prof.dr. B.G.D. O'Dwyer. [planned finalization: 2013]

Daniël Bodden

Synergies and IT - Possibilities, limitations and realizations. Promotor: prof.dr. G.G.M. Dedene. [planned finalization: 2016]

6. Corporate Finance & Financial Systems

<i>Programme director:</i>	<i>Prof. dr. E.C. Perotti</i>
<i>Starting date:</i>	<i>January 1, 1992</i>
<i>Department/section :</i>	<i>Business Studies/Finance</i>
<i>JEL classification:</i>	<i>G: Financial economics</i>
<i>METIS-code:</i>	<i>uva/feb/abs/fin/</i>
<i>Website:</i>	<i>www.abs.uva.nl/financegroup</i>
<i>VSNU scores 2002:</i>	<i>Quality: 5, Productivity: 4, Relevance: 4, Viability: 4</i>
<i>VSNU scores 2009:</i>	<i>Quality: 5, Productivity: 4.5, Relevance: 5, Viability: 4</i>

6.1 PROGRAMME OVERVIEW

Modern corporate finance recognizes that agency and informational problems create substantial frictions to raise funding. Potential conflicts exist between management and external providers of funds, as well as between investors and other stakeholders. They may distort corporate choices, affect incentives for financial intermediaries and create aggregate risk.

A key focus of the research programme is corporate governance. Different control configurations for banks, insiders and market investors imply very different corporate choice (Perotti and von Thadden, 2006; Boot and Thakor, 2007), in the corporate as well as in the financial sector (Cremers, Huang and Sautner, 2010; Sautner, Glaser and Lopez-de-Silanes 2012).

At the root of these governance systems are national institutions shaping contractual enforcement and the allocation of control. The research programme gives considerable attention to fundamental questions, assessing empirically and theoretical the roots of financial allocation in developed and developing countries (Claessens and Laeven, 2003; Haber and Perotti, 2008). To study comparative features of investor protection, financial competition and regulation requires a combination of law and political economy of finance to complement the economic approach. Such an approach can be validated by its ability to explain the temporal evolution of financial systems (Pagano and Volpin, 2003; Perotti and von Thadden, 2006).

A new impulse to research has come from the financial crisis, that highlighted the drawbacks of traditional assumptions of market efficiency for business practices as well as for regulation. Novel research in the program is directed at understanding the incentive and behavioral foundations of risk creation in asset price formation and bank lending. The ultimate goal is to provide a fundamental framework for the analysis of financial reform (Perotti, Ratnovski and Vlahu, 2011; Perotti and Suarez 2011; Campello, Giambona, Graham, and Harvey, 2011).

6.2 INPUT

6.2.1 INPUT RESEARCH STAFF

Table 9: Input in fte Finance

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Total 2012</i>	<i>Funding</i>
Faculty						
Almeida da Matta, R.	dr	ud	-	-	0,17	1
Arping, S.	dr	ud	0,50	0,50	0,50	1
Beber, A.	dr	uhd	0,50	0,33	-	1
Boot, A.W.A.	prof dr	hgl	0,70	0,70	0,70	1
Chaieb, I.	dr	ud	0,33	-	-	1
Claessens, S.	prof dr	guest	0,00	0,00	0,00	1
Conijn, J.B.S.	prof dr	hgl	0,00	0,00	0,00	3
Cosemans, M.M.J.E.	dr	postdoc	0,50	0,46	-	1
Englund, P.	prof dr	hgl	0,10	0,06	-	1
Fabbri, D.	dr	ud	0,50	0,33	-	1
Francke, M.	prof dr	hgl	0,00	0,03	0,10	1
Giambona, E.	dr	ud	0,50	0,50	0,50	1
Gool, P. van	prof dr	hgl	0,00	0,00	0,00	3
Haddaji, W.	dr	ud	0,33	-	-	1
Laeven, R.J.A.	prof dr	hgl	-	-	0,00	1
Ladika, T.	dr	ud	-	-	0,17	1
Ligterink, J.E.	dr	d	0,13	0,00	0,00	1
Lopez de Silanes, F.	prof dr	hgl	0,20	0,20	0,20	1
Martin, J.K.	dr	ud	0,50	0,50	0,50	1
Perotti, E.C.	prof dr	hgl	0,70	0,70	0,70	1
Phalippou, L.	dr	ud	0,50	0,04	-	1
Sautner, Z.	dr	ud	0,50	0,50	0,50	1
Schroth de la Piedra, E.	dr	ud	0,50	0,50	0,33	1
Vladimirov, V.	dr	ud	-	-	0,17	1
Zou, L.	dr	uhd	0,00	0,00	0,00	1
PhD students						
Bersem, M.	msc	aio	0,40	-	-	1
Dijkstra, M.	msc	aio	-	-	0,17	1
Fang, S.	msc	aio	-	-	0,20	1
Homar, T.	msc	aio	-	-	0,17	3
Karsten, C.G.J.	msc	aio	0,60	0,60	0,40	1
Liu, X.	msc	aio	0,40	-	-	2
Martynova, N.	msc	aio	0,07	0,21	0,21	1
Martynova, N.	msc	aio	0,13	0,39	0,39	3
Tuijp, P.	msc	aio	0,07	0,14	-	1
Tuijp, P.	msc	aio	0,13	0,26	-	3
Vorage, M.	msc	aio	0,40	-	-	1
Wit, E. de	msc	aio	-	-	-	3
Wu, B.	msc	aio	0,35	-	-	1
Total 1st flow of funds			8,88	6,30	5,52	
Total 2nd flow of funds			0,40	0,00	0,00	
Total 3rd flow of funds			0,26	0,65	0,56	
Total 1st f.o.f. excl. Ph.D.'s			6,99	5,35	4,54	
Total all flows of funds			9,54	6,95	6,08	
Ph.D. students			2,55	1,60	1,54	

6.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. The Duisenberg School of Finance co-funds PhD positions of PhD-student who join the group through the Tinbergen Institute.

6.3 OUTPUT, EVALUATION AND RESULTS

6.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The Finance Group at the UvA has been for some years one of the most prominent research oriented finance groups in Europe, with senior and junior faculty achieving a high rate of success in top finance and economics journals. Peak performance was achieved in 2008-2010, at a time when almost no finance faculty in Europe equaled its performance in top publications. The group has suffered in 2008-2010 as senior staff and prominent young researchers left voluntarily, in frustration about faculty policy measures. Their quality was evident from their move to better remunerated positions in prestigious schools. Recovering the lost terrain will take considerable time, although the reputation of the group as a breeding place for excellent researcher appears intact and remains a strength in attracting top junior faculty and visitors.

Indeed, recruiting since 2011 has had good success, with four promising junior hires from the international job market. Thanks to strong student interest and full classes, the finance group is running a robust surplus and has very good perspectives. The current faculty has an excellent core around corporate finance and banking. An industry-funded chair in asset pricing should enable recovery in that area as well.

In corporate finance, governance and banking, the programme has produced original theoretical work at the highest level (Arping, Boot, Perotti, Schroth). A special area of high performance has been financial regulation (Boot, Perotti), where the senior staff enjoys top academic and policy impact unmatched in the Netherlands and internationally, thanks to an active role in advising the IMF, DNB, ECB, the Bank of England and the ESRB advisory council (Boot, Claessens, Perotti). The research group has markedly expanded in empirical analysis (Claessens, Giambona, Sautner). The asset pricing area has suffered much from departures (Beber, Chaieb, Cosemans, Driessen, Phalippou), with researchers leaving for London, MIT, Oxford, Geneve and Tilburg. However, the research group has gained an excellent senior addition in a joint appointment with Actuarial Studies (Laeven).

Active researchers ensure very strong performance in behavioral finance and real estate finance (Giambona, Peters).

The group is now targeting new hires at the junior level, and its successful junior recruiting at the AEA-AFA meetings confirms its status as the most attractive Dutch faculty in finance for international candidates.

In the last years, doctoral graduates have taken positions at NYU Stern, Copenhagen Business School, Michigan State University, the National University of Singapore, the World Bank and the IMF research department. A decline in PhD student numbers is due to many graduations in 2011-12 (three) and reduced supervisory capacity. At present there are three doctoral students in the department, though two are not following the Tinbergen MPhil program on instructions from their supervisor.

A key effort of the group has been to increase participation in doctoral education at TI. From next year five UvA-provided finance courses are planned, in place of only one in 2011-12. We expect this to increase the number of doctoral students significantly in the near future.

6.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION (OTHER THAN THAT ALREADY MENTIONED IN LIST OF PUBLICATIONS/ACTIVITIES)

The group is an active international research hub, with an excellent academic network in the US and Europe. Researchers have excellent coauthors at Harvard, MIT, LBS, NYU, Toulouse, Univ of Illinois and Berkeley.

The group maintains a top seminar series, with a seminar each week, in part joint with DNB. Researchers in the group also organize top international conferences with CEPR, DNB, IMF, ESRB and international policy institutions.

6.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

The department used to rank second in Europe in terms of publications in top finance and economics journals. Faculty members of the research program contributed overwhelmingly to the top ranking granted by SSRN in 2008 to the Amsterdam Business School as the top business school outside the US in terms of number of research papers downloaded per author. The Finance Group was then the most frequently downloaded finance department outside the US. The group retains a top standing on its reduced scale.

The senior faculty is very engaged in the public debate on financial reform, at the national as well as international level. Faculty members are active advisors to the Dutch Central Bank, the EC, the European Systemic Risk Board, and the European Central Bank. The breadth of the impact of this work on financial reforms and regulatory governance directed at stability and financial sustainability can be seen on the top European policy site Vox EU, with over 160 000 downloads.

Members of the group make frequent contributions to international and Dutch quality opinion newspapers (*Financial Times*, *NRC*) and are often cited by the national and international press for their research results.

6.3.4 OVERVIEW OF RESULTS

Key publications

- Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2006). The entrepreneur's choice between private and public ownership. *Journal of Finance*, 61, (2), 803-836
- Campello, M., Giambona, E., Graham, J. & Harvey, C. (2011). Liquidity Management and Corporate Investment During a Financial Crisis. *Review of Financial Studies*, 24, (6), 1944-1979
- Cremers, M., Huang, R., & Sautner, Z. (2011). Internal Capital Markets and Corporate Politics in a Banking Group. *Review of Financial Studies*, 24, 358-401
- Hellmann, Th. & Perotti E. (2011). Circulation of Ideas in Firms and in Markets. *Management Science*, 57, (10), 1813-1826
- Perotti E.C. & Von Thadden, E.L. (2006). The Political Economy of Corporate Control. *Journal of Political Economy*, 114, (1), 145-174

Table 10: publications in numbers Corporate Finance & Financial Systems

Corporate Finance & Financial Systems		2008	2009	2010	2011	2012
1) Academic publications	in international refereed journals	18	21	16	13	12
	A	9	8	4	4	5
	B	7	9	10	4	4
	in Dutch refereed journals	2	4	6	3	4
	in other international journals	2	5		1	1
	in other Dutch journals	2	5		1	2
	papers in proceedings	1	2	1		3
	chapters in international books	6	5	2	4	12
	chapters in books (Dutch)	2			6	3
2) Monographs	International	2				
	Dutch	1		2		1
3) Ph.D. theses		2	2	3	3	2
4) Professional publications		12	3	7	4	9

Forthcoming international publications

- Arping, S. & Sautner, Z. (2013). Did SOX Section 404 Make Firms Less Opaque? Evidence from Cross-Listed Firms. Forthcoming in *Contemporary Accounting Research*.
- Arping, S. (2012). Credit Protection and Lending Relationships. Forthcoming in *Journal of Financial Stability*
- Boot, A.W.A. and Marinc, M. (2013, May). Financial Services: Strategic Positioning and Competitive Issues. Forthcoming in M. Neumann and J. Weigand (eds), *The International Handbook of Competition* (2nd edition), (pp.395-411). Cheltenham: Edward Elgar.
- Chong, A. & Lopez-de-Silanes, F. (2014). Privatization and Labor Force Restructuring Around the World. Forthcoming in *Annals of Economics and Finance*, 15, (2), 535-591
- Claessens, S.(2013). Location decisions of foreign banks and Competitor Remoteness [joint with Neeltje Van Horen] Forthcoming in *Journal of Money Credit and Banking*
- Claessens, S. (2013). Foreign Banks: Trends and Impact [with Neeltje van Horen] Forthcoming in *Journal of Money Credit and Banking*
- Gennaioli, N., La Porta, R., Lopez-de-Silanes, F. & Shleifer, A. (2013). Human Capital and Regional Development. Forthcoming in *The Quarterly Journal of Economics*, 128, (1), 105-164.
- Giambona, E. & Campello, M. (2013). Real Assets and Capital Structure. Forthcoming in *Journal of Financial and Quantitative Analysis*.
- Laeven, R.J.A. & Stadj, M.A. (2013). Entropy coherent and entropy convex measures of risk. Forthcoming in *Mathematics of Operations Research*.
- Sautner, Z., Glaser, M. & Lopez-de-Silanes F.,(2013). Opening the Black Box: Internal Capital Markets and Managerial Power, *The Journal of Finance*, forthcoming.
- Theebe, M.A.J., Brounen D., Eichholtz, P.M.A. en Straetmans, S.(2013) Inflation Protection from Homeownership: Long-run Evidence 1811-2008. Forthcoming in *Real Estate Economics*.
- Wit, E.R. de, Englund, P. & Francke, M.K. (2013). Price and transaction volume in the Dutch housing market. Forthcoming in *Regional Science and Urban Economics*.

Articles in international refereed journals

- Boot, A.W.A. & Marinc, M. (2012). The Stability of the Banking Sector: Dealing with Marketability and Complexity. *Revue d'économie financière*, 106, 171-194.
- Claessens, S., Ayhan Kose, M. & Terrones, M.E. (2012). How Do Business and Financial Cycles Interact? *Journal of International Economics*, 87, (1), 178–190. [A].
- Claessens, S. & Horen, N. van (2012). Being a Foreigner among Domestic Banks: Asset or Liability? *Journal of Banking and Finance*, 36, (5), 1276-1290. [B].
- Claessens, S., Tong, H. & Wei, S.-J. (2012). From the financial crisis to the real economy: Using firm-level data to identify transmission channels. *Journal of International Economics*, 88, 375–387. [A].

- Favara, G., Schroth, E.J. & Valta, Ph. (2012). Strategic Default and Equity Risk Across Countries. *Journal of Finance*, 67, (6), 2051-2095. [A].
- Giambona, E., Campello, M., Graham, J. & Harvey, C. (2012). Access to Liquidity and Corporate Investment in Europe During the Financial Crisis. *Review of Finance*, 16, (2), 323-346). [B].
- Laeven, R.J.A., Masako, I., Magnus J.R & Muris, C.(2012). Pareto utility. *Theory and Decision*, January. [B].
- Laeven, R.J.A., Kaluszka, M. & Okolewski, A. (2012). A note on weighted premium calculation principles. *Insurance: Mathematics and Economics*, 51, 379-381. [A].
- Laeven, R.J.A., Goovaerts, M.J. & Shang, Z. (2012). Transform analysis and asset pricing for diffusion processes: A recursive approach. *Journal of Computational Finance*, 16, 47-81.
- Matta, R. & Campello, M (2012). Credit default swaps and risk-shifting. *Economics letters*, 117, (3), 639-641.[B].
- Theebe, M.A.J., Eichholtz P.M.A., & Straetmans, S. (2012). The Amsterdam rent index: The housing market and the economy, 1550–1850. *Journal of Housing Economics*, 21, (4), 269-346.
- Zou, L., Hu, A. & Offerman, Th. (2011). Premium auctions and risk preferences. *Journal of Economic Theory*, 146, (6), 2420–2439. [A].

Articles in Dutch refereed journals

- Boot, A.W.A. (2012). Vertrouwenscrisis? *MAB*, 86, (11), November, (pp. 412-413).
- Boot, A.W.A. & Ven, J. van de. (2012). Universiteit en onderzoek: dilemma's en integriteitsvraagstukken. *MAB*, July-August, (pp. 264-271).
- Francke, M.K. & Minne, A. van de (2012). De waardebepaling van grond en opstal. *Real Estate Research Quarterly*, 11, (3),14-24.
- Laeven, R. J. A. (2012). Verzekeraars en pensioenen: Aantrekkelijke alternatieven voor het StAr RAM-contract, ACIS-VvV bundel juni 2012.

Academic publications in other international journals

- Claessens. S. (2012). Shedding Debt. *Finance and Development* June, pp. 20-23, IMF Washington, D.C.

Academic publications in other Dutch Journals

- Boot, A.W.A. & Bovenberg, L. (2012). Macro-economische oplossing voor de hypotheekberg. *Economische Statistische Berichten*, 25 May, (pp.327-329).
- Dijkstra, M.A., and M.P. Schinkel. (2012). Hollands hoge hypotheekrentes, *Economisch Statistische Berichten*, 97(4645), 594-597.

Papers in proceedings

- Schroth, E.J..(2012)."Bankruptcy Codes and Corporate Investment," (with Giovanni Favara Erwan Morellec and PhilipValta).
- Schroth, E.J. (2012). "The Optimality of a Mandatory Bidding Rule: Europe vs. the United States ," (with Rui Albuquerque).
- Schroth, E.J. (2012). "Financial Constraints and the Nature of Strategic Interaction," (with Armin Schmutzler and Dezsö Szalay).

Chapters in books (international)

- Boot, A.W.A. & Marinc, M. (2012). Financial Innovations, Marketability and Stability in Banking. In Barth, J., Lin, C. & Wihlborg C. (eds), *Handbook on Banking and Governance*, (pp. 395-411).
- Claessens.S. (2012). Systemic Risks in Global Banking: What Available Data Can Tell Us and What More Data Are Needed? [with Eugenio Cerutti and Patrick McGuire] in *Systemic Risk And Macro Modeling*, Markus K. Brunnermeier and Arvind Krishnamurthy (Editors), Forthcoming, NBER/University of Chicago Press.
- Claessens.S. (2012). Challenges in financial regulation. 2012. Chapter 8. In *Survey of International Finance*, H. Kent Baker and Leigh A. Riddick (Eds.), Oxford University Press, 168-183.

- Claessens, S. (2012). A Cross-Country Perspective on the Causes of the Global Financial Crisis [joint with Giovanni Dell’Ariccia, Deniz Igan, and Luc Laeven], *Handbooks in Financial Globalization: The Evidence and Impact of Financial Globalization*, 737-752. Elsevier UK: Academic Press, 2012.
- Claessens, S. (2012). Lessons and Policy Implications from the Global Financial Crisis [joint with Giovanni Dell’Ariccia, Deniz Igan, and Luc Laeven], *Handbooks in Financial Globalization: The Evidence and Impact of Financial Globalization*, 753-761. Elsevier UK: Academic Press, 2012
- Claessens, S. (2012). *Financial Crises: Causes, Consequences, and Policy Responses*, [edited joint with M. Ayhan Kose, Luc Laeven, and Fabián Valencia] to be published by the IMF, Washington, D.C.
- Claessens, S. (2012). Corporate Governance and Development: an Update, Focus 10 [with Burcin Yurtoglu] *Global Corporate Governance Forum*, 2012, Washington, D.C. (also *Corporate Governance in Emerging Markets: A Survey*, in *Emerging Markets Review*, 2012).
- Claessens, S. (2012). How to prevent and better handle the failure of global systemically important financial institutions, in: *Rethinking Global Economic Governance in Light of the Crisis: New Perspectives on Economic Policy Foundations*, Richard Baldwin and David Vives (Eds.), 2012, CEPR, London, UK, 75-83.
- Giambona, E. (2012). Lines of Credit and Investment in Europe: Evidence from the Financial Crisis (with M. Campello, J. Graham, and C. Harvey), in *Going for Growth. The Role of Financial Intermediaries and Financial Markets in the Financing of Firms*, ed. Roberto Guida and Antonio Mele, Bologna, Italy: Il Mulino, 2012 (in Italian).
- Laeven, R. J. A. (2012). *Contagion: Challenges in Risk and Insurance*, Inaugural Lecture, Amsterdam: AUP Press.
- Perotti, E. (2012). Systemic Risk in Bankruptcy Exceptions, in Evanoff, D., Kauffman, G. & Kodres, L. (eds), *Macroprudential Regulatory Policies: The new Road to Financial Stability*. NJ: World Scientific.
- Sautner, Z. & McCahery, J. (2012). Institutional Investor Preferences and Executive Compensation, 2012, in: *Research Handbook on Executive Pay*, edited by J. Hill and R. Thomas, Edward Elgar Publishing Ltd.

Chapters in books (Dutch)

- Boot, A.W.A. (2012). Economie-onderwijs moet blik op de wereld bevatten. In Koedijk, K. & Van Dalen, H. (eds), *Nieuwe kijk op economie gevraagd. Visies op het economieonderwijs*, 25 February, (pp. 48-53).
- Boot, A.W.A. (2012). De huisarts en de profielcommissie van de UvA. De toekomst van de universiteit. In De Bouwer, B. (ed.), *Liber Amicorum voor Bert Schadé*, 29 February, (pp. 171-175).
- Boot, A.W.A. (2012). We leven in een transactiemaatschappij. In Reijngoud T. (ed.), in *Weten is meer dan meten*, (pp. 118-131).

Monographs (Dutch)

- Gool, P. van, Jager, P., Theebe, M. en Weisz, R.M. (2012). *Onroerend goed als belegging*, (geheel herziene) 5e druk, Noordhoff-uitgevers.

Dissertations

- Bersem, M. (2012, June 8). *Other people’s money: essays on capital market frictions*. [promotors: prof.dr. Enrico Perotti & prof.dr. E.L. von Thadden]. Universiteit van Amsterdam & Mannheim University. [cat. A]
- Ladika, T. (2012, November 27). *Why Do Executives Receive Large Amounts of Equity Pay? An Examination of How Firms Respond to Changes in Executives’ Stock Holdings*. Brown University. [promotor: Prof. Ivo Welch] [cat. D]
- Matta, R. (2012, 22 May). *Three Essays on Contracting and Corporate Financing*. University of Illinois.
- Schilder, F.P.W. (2012, February 17). *Essays on the economics of housing subsidies*. Universiteit van Amsterdam. [promotor: prof.dr. J.B.S. Conijn] [cat. A].
- Vladimirov, V.N. (2012, May 29). *Essays in Corporate Finance: Security Design, Takeovers, and*

Bankruptcy. Goethe University. [promotor: Prof.dr. Roman Inderst] [cat. C] [summa cum laude].

Professional publications

- Boot, A.W.A. (2012). Kabinet biedt te weinig perspectief op uitweg in crisistijd. *MeJudice.nl*, 30 November.
- Boot, A.W.A. & Ratnovski, L. (2012). The risk of trading by banks. *Voxeu.org*, 8 October.
- Boot, A.W.A. & Phlippen, S. (2012). Politici ontberen modeloverstijgende visie. *Economie.nl*, 12 September.
- Boot, A.W.A. (2012). Integriteit van de universiteit vereist meer dan het voorkomen van fraude. *Economie.nl*, 2 July.
- Boot, A.W.A. (2012). Macro-oplossingen nodig. *Economie.nl*, 31 May.
- Boot, A.W.A. (2012). Europese Commissie onderschat de fiscale windhandel in Nederland. *MeJudice.nl*, 31 May.
- Boot, A.W.A. (2012). Hevel hypotheek over van banken naar overheid. *MeJudice.nl*, 25 April.
- Boot, A.W.A. (2012). Gelegaliseerde diefstal en vertragingsstactieken. *Economie.nl*, 24 April.
- Boot, A.W.A. (2012). Het eigen huis op orde. *MeJudice.nl*, 23 March.

Working- and discussion papers

- Arping, S. (2012). Credit Protection and Lending Relationships. *Discussion paper*. Tinbergen Institute
- Arping, S. (2012). Banking Competition and Soft Budget Constraints: How Market Power Can Threaten Discipline in Lending. *Discussion paper*. Tinbergen Institute
- Boot, A.W.A. & Ratnovski, L. (2012). *Banking and Trading*. Universiteit van Amsterdam.
- Chong, A., La Porta, R., Lopez-de-Silanes, F. & Shleifer, A. (2012). *Letter Grading Government Efficiency*. *NBER Working Paper*, 18268. August.
- Claessens, S. (2012). Business and Financial Cycles in Emerging Markets: Lessons for Macro-Prudential Policies [with Swati Ghosh], EWC-KDI conference, forthcoming in book edited by Hyun Shin and Dongsoo Kang, to be published by Edward Elgar.
- Claessens, S. (2012). Macro-Prudential Policies to Mitigate Financial System Vulnerabilities [with Swati Ghosh and Roxana Mihet] presented at JIMF and AEA conference
- Dijkstra, M.A., and Schinkel, M.P (2012), *NMA's Mortgage-Rate-Calculation-Method: Actualization and Reinterpretation*, Amsterdam Law School Research Paper No. 2012-84, Amsterdam Center for Law & Economics Working Paper No. 2012-07
- Karsten, C. (2012). What drives the variation in takeover contracts: The economics or the lawyers?, *Working Paper*, Universiteit van Amsterdam.
- Karsten, C. & Lopez-de-Silanes, F. (2012). Takeover contracts and takeover premiums: Evidence from acquisitions of private targets, *Working Paper*, Universiteit van Amsterdam.
- Ladika, T. (2012). *Do Firms Replenish Executives' Incentives After Equity Sales?* *Working paper*. Universiteit van Amsterdam.
- Ladika, T. (2012). *Managerial Risk Aversion and Amplification of Shocks*. *Working paper*. Universiteit van Amsterdam.
- Laeven, R. J. A. , Ait-Sahalia, Y. & Cacho-Diaz, J.A. (2012). Modeling financial contagion using mutually exciting jump processes, Mimeo, Princeton University and University of Amsterdam.
- Laeven, R. J. A. & Stadjie, M.A (2012). Robust portfolio choice and indifference valuation, Mimeo, University of Amsterdam and Tilburg University.
- Laeven, R. J. A., Ayadi, R, Danielsson, J., Pelsser, A.J., Perotti, E.C & Wüthrich, M.V (2012). Countercyclical regulation in Solvency II: Merits and flaws, VOXEU.
- Matta, R. (2012). Optimal financing with CDS markets. *Working paper* University of Amsterdam.
- Matta, R. & Campello, M. (2012). *Credit default swaps, firm financing and the economy*. *Working Paper* Cornell University and University of Amsterdam.
- Matta, R. & Campello, M. (2012). *How are venture capitalists rewarded? The economics of venture capital partnerships*. *Working paper* Cornell University and University of Amsterdam.
- Martynova, N. & Perotti, E.C. (2012). Convertible Bonds and Bank Risk-Taking, Tinbergen Discussion Paper no 12-106/IV/DSF41, October.

- Perotti, E.C. (2012). VOX EU Policy Papers Countercyclical regulation in Solvency II: Merits and flaws, 23 June.
- Perotti, E.C.(2012). VOX EU Policy Papers The roots of shadow banking, 21 June .
- Perotti, E.C. (2012). VOX EU Policy Papers Preventive macroprudential policy (with Charles Goodhart),29 February .
- Perotti, E.C.(2012). VOX EU Policy Papers A blueprint for macroprudential policy in the banking union, 16 December .
- Perotti, E.C. & Goodhart, C. (2012).Preventive Macroprudential Policy, March 2012 Duisenberg school of finance Policy Paper, No. 20.
- Perotti, E.C.,Dari Mattiacci, G., Gelderbloem, O. & Jonkers, J. (2012). The Emergence of Corporate Personality, December working paper
- Perotti, E.C., Volpin, P. & Vorage, M. (2012). The Political Economy of Financial Instability, December working paper
- Perotti, E.C. (2012), The Roots of Shadow Banking, Duisenberg school of Finance working paper no 24, June.
- Sautner, Z., McCahery, J., & Starks., L., (2012). Behind the Scenes: The Corporate Governance Preferences of Institutional Investors, *Revise & Resubmit The Journal of Finance*
- Sautner, Z. & B. Villalonga, (2012).Corporate Governance and Internal Capital Markets
- Sautner, Z. Humphery-Jenner, M. & Suchard, J. (2012). Cross-Border Mergers and Acquisitions: The Role of Private Equity Firms
- Sautner Z. & Vladimirov, V. (2012). Indirect Bankruptcy Costs and Bankruptcy Law
- Schilder, F.P.W. (2012, 17 February). Essays on the economics of housing subsidies. Universiteit van Amsterdam. [promotor: prof.dr.J.B.S. Conijn] [cat. A].
- Schilder, F., en Conijn, J. (2012) Het Deense Model: Mogelijkheden en beperkingen van hypothecaire financiering volgens het Deense model voor de Nederlandse koopwoningmarkt. ASRE Research paper 2012-12, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schilder, F., en Conijn, J. (2012). Ontwikkeling van de hypotheekschuld: De invloed van enkele beleidsmaatregelen. ASRE Research paper, te verschijnen, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schilder, F., Conijn, J. & Eskinasi, M. (2012). De Nederlandse hypotheekschuld in 2025: de (on)mogelijkheden om de stijging van de hypotheekschuld te beperken. ASRE Research paper 2012-10, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schilder, F., Conijn, J. & De Jong-Tennekes, M. (2012). Financiële risico's op de woningmarkt: Een verkenning in krimp- en anticipeerregio's. ASRE Research paper 2012-09, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schilder, F.P.W., en Conijn, J.B.S. (2012). De gevolgen van het kooprecht voor de koopwoningmarkt: vraaguitval door substitutie. ASRE Research paper 2012-07, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schilder, F.P.W. & Conijn, J.B.S. (2012). Restschuld in Nederland: omvang en consequenties. ASRE Research paper 2012-01, Amsterdam School of Real Estate, Amsterdam, Nederland.
- Schroth, E. J. (2012). "Dynamic Debt Runs and Financial Fragility: Evidence from the 2007-2008 ABCP Crisis," (with Gustavo Suarez and Luke Taylor), May 2012.
- Schroth, E. J. (2012). "The Value of Control and the Costs of Illiquidity," (with Rui Albuquerque), July.
- Schroth, E. J. (2012). Recipient of a KPMG Global Valuation Institute Research Grant, 2011. "The Welfare Gains of Corporate Finance Innovation," December 2007. "Financially Constrained Innovation Races: Evidence from Pharmaceutical Patents," (with Dezső Szalay), July 2007.
- Vladimirov, V. N. (2012). Financing Bidders in Takeover Contests. Working paper. Universiteit van Amsterdam
- Vladimirov, V. N. & Sautner, Z. (2012). Indirect Costs of Bankruptcy and Bankruptcy Law. Working paper. Universiteit van Amsterdam
- Vladimirov, V. N. & Inderst, R.(2012). Preserving “Debt Capacity” or “Equity Capacity”: An Optimal Security Design Approach. Working paper. Universiteit van Amsterdam and Goethe University.

- Vladimirov, V. N. & Inderst, R. (2012). Optimal Financing and Timing of Corporate Restructurings. Working paper. Universiteit van Amsterdam
- Zou, L. (2012a). Best-Beta APT under Model Uncertainty. Working paper. Universiteit van Amsterdam
- Zou, L. (2012b). Ranking Asset Pricing Models: The Case for the DAPM. Working paper. Universiteit van Amsterdam
- Zou, L., Hu, A. & Matthews, S. (2012). English Auctions with Ensuing Risk and Heterogeneous Bidders. Working paper. Universiteit van Amsterdam
- Zou, L., Hu, A. & Offerman, T. (2012). How Risk Sharing May Enhance Efficiency in English Auctions. Working paper. Universiteit van Amsterdam

Popular publications

- Gool, P. van & Jager, P. (2012). Beleggers slaan handen ineen, PropertyNL Magazine, nr. 10, juni, p. 40-43.

Contributions to academic conferences, workshops and seminars

- Boot, A.W.A. (2012, January 9). Stability of Financial Sector, DNB/Duisenberg, Amsterdam.
- Boot, A.W.A. (2012, March 12). Macro-Prudential Concerns and the Future of the Financial Sector, Bank of England, London.
- Boot, A.W.A. (2012, March 23). Banking at the Crossroads, IMF, Washington,
- Boot, A.W.A. (2012, June 28). Banking and Eurozone, European Banking Center Conference, Tilburg.
- Boot, A.W.A. (2012, October 8). Banks and Funding Structure, ECB, Frankfurt.
- Boot, A.W.A. (2012, October 5). Banking and Trading, Oxford University, Oxford.
- Boot, A.W.A. (2012, October 22). Banking and Imbalances in the Eurozone, Free University Bruxelles/BNP lecture, Bruxelles.
- Boot, A.W.A. (2012, November 20). The Stability of the Financial Sector, Rome.
- Francke, M.K. (2012, April). Do reported rent and yield levels reflect commercial property values?, International Conference on Commercial Property, ECB and Eurostat, Frankfurt.
- Francke, M.K. (2012, June). Underwater mortgages and mortgage default risk in a recourse market, 19th annual European Real Estate Society conference, Edinburgh.
- Francke, M.K. (2012). Master class Econometric Modeling, 19th annual European Real Estate Society conference, Edinburgh.
- Francke, M.K. (2012, July). The historical development of the Swiss rental market - A new price index, AsRES/AREUEA conference, Singapore.
- Francke, M.K. (2012, November). A Dynamic Efficiency Model for Local Exchange Carriers, Poster, European Seminar on Bayesian Econometrics, Vienna.
- Giambona, E. (2012). University of Bologna ,Bologna, Italy (Invited Presentation).
- Giambona, E. (2012). AREUEA – International.
- Giambona, E. (2012). Warwick Business School, Coventry, U.K. (Invited Presentation).
- Giambona, E. (2012). Ohio State University ,Columbus, Ohio.
- Giambona, E. (2012). Yale University , New Haven, Connecticut.
- Giambona, E. (2012). University of Wisconsin-Madison, Madison, Wisconsin (Invited Presentation Real Estate).
- Giambona, E. (2012). University of Connecticut Storrs, Connecticut (Invited Presentation).
- Giambona, E. (2012). University of Wisconsin-Madison, Wisconsin (Invited Presentation Real Estate)
- Giambona, E. (2012). University of Connecticut Storrs, Connecticut (Invited Presentation).
- Gool, P. van (2012). Spreker op congres Verkoop corporatiewoningen, “Actualiteiten verkoop corporatiewoningen”, 19 januari.
- Gool, P. van (2012). Spreker op congres MIPIM. “Recent developments in Dutch real estate markets”, Cannes, 6 maart.
- Gool, P. van (2012). Spreker op 13^e jaarcongres Stationslocaties, “Integrale aanpak van stationslocaties biedt meerwaarde”, Rotterdam, 24 mei.
- Gool, P. van (2012). Spreker op Nationaal Taxatiecongres 2012. “Zit er lucht in huidige vastgoedwaarden?”, Amsterdam, 6 juni.
- Gool, P. van (2012). Lecturer ERES conference. “On safari in Dutch real estate markets”, Edinburgh,

- Scotland, June 15.
- Gool, P. van (2012). Spreker op congres Financieel beleid voor Woningcorporaties. “Wat mag u wel en niet van een pensioenfonds verwachten?”, Utrecht, 20 september.
- Gool, P. van (2012). Spreker op 12e Nationaal symposium Woningcorporaties: “Nieuwe investering ruimte door samenwerking met een pensioenfonds”, 10 oktober, Nieuwegein.
- Gool, P. van (2012). Spreker op congres Financiële sturing bij woningcorporaties, “Inleiding; hoe corporaties te sturen?”, Utrecht, 19 december.
- Karsten, C. (2012). What drives the variation in takeover contracts: The economics or the lawyers? Financial Management Association Europe Conference, Istanbul, June.
- Karsten, C. (2012). What drives the variation in takeover contracts: The economics or the lawyers?, Conference on Empirical Legal Studies, 2012, Stanford (San Francisco), November.
- Karsten, C. (2012). What drives the variation in takeover contracts: The economics or the lawyers?, Paris December 2012 Finance Meeting EUROFIDAI/AFFI, Paris, December.
- Ladika, T. (2012). Do Firms Replenish Executives’ Incentives After Equity Sales?, 2012 Northern Finance Association Conference, Niagara Falls, September.
- Ladika, T. (2012). Do Firms Replenish Executives’ Incentives After Equity Sales?, Finance Seminar at Vanderbilt University, January.
- Ladika, T. (2012). Do Firms Replenish Executives’ Incentives After Equity Sales?, Finance Seminar at University of Amsterdam, February.
- Ladika, T. (2012). Do Firms Replenish Executives’ Incentives After Equity Sales?, Finance Seminar at Erasmus University Rotterdam, February.
- Ladika, T. (2012). Do Firms Replenish Executives’ Incentives After Equity Sales?, Seminar at Federal Deposit Insurance Corporation, February.
- Perotti, E.C. (2012). LSE, Countercyclical Bank Capital, May.
- Perotti, E.C. (2012). Oxford Law School, The Emergence of Corporate Personality, November
- Perotti, E.C. (2012). CEPR Conference on Banking Reform, Countercyclical Bank Capital, University of Tilburg, September.
- Perotti, E.C. (2012). Lecture on Macroprudential Policy for Liquidity Risk Center for Central Bank Studies, Bank of England, London, February.
- Perotti, E.C. (2012). Invited Lecture, Workshop on Heads of Financial Stability, Bank of England, London, March
- Perotti, E.C. (2012) Invited Lecture, Cesifo Conference on Bank Reform, Munich, September.
- Perotti, E.C. (2012) European Bank for Reconstruction and Development, Capital Controls Revisited, London, April.
- Perotti, E.C. (2012). European Banking Authority, Lecture on Shadow Bank Regulation, October.
- Perotti, E.C. (2012). Federal Reserve Board, Washington: Shadow Bank Regulation, May.
- Perotti, E.C. (2012). Bank of England, Insurance Regulation, March.
- Perotti, E.C. (2012). European Central Bank, Invited Lecture, Conference on Systemic Risk, June.
- Perotti, E.C. (2012). Panel testimonial in front of the OMNIBUS Committee, European Parliament, Strasbourg, March.
- Perotti, E.C. (2012). Presentation on Solvency II to the CEPS conference Roundtable on Solvency II, June 5, Brussels
- Theebe, M.A.J. (2012, April). The analysis of private real estate markets, Vrije Universiteit Amsterdam, VBA program.
- Theebe, M.A.J. (2012). Lecturing at post-graduate real estate program of Amsterdam School of Real Estate (performance analysis, market analysis, asset management, statistical analysis, thesis writing)
- Theebe, M.A.J., (2012 October-November). Lecturing and examining at post-graduate education of University of Antwerp Management School (real estate markets).
- Sautner, Z. (2012). Shanghai Advanced Institute of Finance (April 2012), Shanghai University of Finance and Economics (April 2012), University of Liverpool (May 2012), 4 Nations Cup (May 2012), Argentum Centre for Private Equity Symposium in Bergen (scheduled September 2012), ERIM PhD/MPhil Seminar in Corporate Finance at Rotterdam School of Management (scheduled November 2012), Deakin Finance Colloquium 2012 (November 2012) presentation by co-author, University of Illinois at Urbana-Champaign (scheduled December)

Vladimirov, V. N. (2012). Conference presentations: 4th Paris Spring Corporate Finance Conference, European Finance Association annual meetings in Copenhagen 2012, Seminar presentations: University of Amsterdam, Boston University, Goethe Univeristy, University of Houston, Imperial College London, University of Vienna, Warwick University.

Other publications

Perotti, E.C.(2012). Solvency II Wire newsletter

Perotti, E.C. (2012).DNB Internal Policy Note on Solvency II (with J. Gorter)

Other lectures on research

Boot, A.W.A. (2012, January 25). Euro-crisis in perspectief, SEP, Den Haag.

Boot, A.W.A. (2012, February 9). Greece and the Eurozone, University of Amsterdam (Room for discussion), Amsterdam.

Boot, A.W.A. (2012, February 15). De Nederlandse economie en de Eurozone, Ministry of Economic Affairs, The Hague.

Boot, A.W.A. (2012, March 2). Economics and Research. Lecture voor Centrale Ondernemingsraden, University of Amsterdam.

Boot, A.W.A. (2012 March 20). Food for thought met Arnoud Boot, Universiteit Tilburg, Tilburg.

Boot, A.W.A. (2012, March 26). De staat van Nederland, Industriële Groote Club, Amsterdam.

Boot, A.W.A. (2012, April 5). Europese politiek en de (on)macht van de kiezer, Machiavelli, Universiteit van Amsterdam, Amsterdam.

Boot, A.W.A. (2012, April 25). De (economische) toestand van het land, Amsterdamse Academische Club, Amsterdam.

Boot, A.W.A. (2012, April 26). Financing the Future, Financiële Studentenvereniging Amsterdam, Amsterdam.

Boot, A.W.A. (2012, April 27). The Sustainability of the Eurozone, De Nederlandsche Bank.

Boot, A.W.A. (2012, May 15). Economie en solidariteit, Den Bosch, Theater Lectures.

Boot, A.W.A. (2012, May 22). The Dutch Economy and the Eurozone, Dutch Trade Mission Symposium, Osaka.

Boot, A.W.A. (2012, May 24). The Dutch Economy and the Eurozone, Dutch Trade Mission Symposium, Tokyo.

Boot, A.W.A. (2012, June 11). Nederlandse economie als hedgefund?, Lions Club, Baarn.

Boot, A.W.A. (2012, October 9). Universele banken: koesteren of vrezzen?, Sustainable Finance Lab, Amsterdam.

Boot, A.W.A. (2012, November 1). Nederland footloose?, FNV, Woerden.

Boot, A.W.A. (2012, December 18). Banking and Financial Markets at the Crossroads. Commencement Address, Vienna Graduate School of Finance, Vienna.

Gool, P. van (2012, August). Op safari in Amsterdam, Masterclass, p. 12 -13.

Gool, P. van (2012, April). Richtingenstrijd op het MIPIM, Masterclass, p. 14 -15.

Laeven, Roger J. A. (2012, September 6). Contagion: Challenges in Risk and Insurance, Inaugural Lecture, University of Amsterdam, The Netherlands.

Schroth, E.J. (2012) "Estimating Dynamic Debt Runs."

Schroth, E.J. (2012, September) Frontiers of Finance Warwick Conference.

Schroth, E.J. (2012, August) European Finance Association Annual Meeting.

Schroth, E.J. (2012, July) CEPR European Symposium on Financial Markets.

Schroth, E.J. (2012, January) Queen Mary College.

Schroth, E.J. (2012, January) HEC School of Management.

Schroth, E.J. (2012) "Search Frictions and Block Illiquidity."

Schroth, E.J. (2012, March) Society of Financial Econometrics Liquidity Conferece.

Schroth, E.J. (2012, January) London School of Economics.

Organisational contributions to conferences, workshops and seminars

Boot, A.W.A. (2012, February 27-30). Member Organizational Committee. Winter Banking Meetings, Lenzerheide.

Boot, A.W.A. (2012, June 1-3). Member Program Committee, FIRS Meetings, Minneapolis.

- Boot, A.W.A. (2012, June 18-20). Member Program Committee, WFA Meetings, Las Vegas.
- Boot, A.W.A. (2012, June 28-29). Member Organizational Committee, Tilburg EBC Post Crisis Banking Conference.
- Claessens. S. (2012, June 18-20) AEA/AFA; Bank of Korea; many others.
- Claessens. S., (2012). Darden Conference on Emerging Markets; IMF Conferences; others.
- Claessens. S., (2012). AEA/AFA; Bank of Korea; many others.
- Claessens. S., (2012). Darden Conference on Emerging Markets; IMF Conferences; others.
- Gool, P. van (2012, 19 December). Dagvoorzitter van congres Financiële sturing bij woningcorporaties, Utrecht.
- Gool, P. van (2012, May 24). Dagvoorzitter van 13^e jaarcongres Stationslocaties, Rotterdam.
- Ladika, T. (2012). Joint organiser, CIFRA University of Amsterdam Finance Seminar.
- Ladika, T. (2012). Joint organiser, University of Amsterdam Finance Internal Workshop.
- Laeven, Roger J. A. (2012, September 6). Organizer of a Mini Symposium on Risk, Regulation and Supervision for Insurers and Pension Funds, Royal Netherlands Academy of Arts and Sciences (KNAW).
- Laeven, Roger J. A. (2012, April 27). Academic Co-Organizer of a Workshop on Countercyclical Regulation at the Dutch Central Bank,
- Laeven, Roger J. A. (2012, January 18). Co-Chair of the Organizing Committee of the CWI-Eurandom International Workshop on Backward Stochastic Differential Equations.
- Laeven, Roger J. A. (2012, October 31). Countercyclical regulation in Solvency II: Merits and flaws, Invited Speaker, AC Program, University of Leuven, Belgium.
- Laeven, Roger J. A. (2012, October 12). Actuaris maakt garanties waar?!, Invited Speaker, Actuaris dag, Nieuwegein, The Netherlands.
- Laeven, Roger J. A. (2012, September 11). Measuring systemic risk, Invited Speaker, Academic Advisory Board, APG, Amsterdam, The Netherlands.
- Laeven, Roger J. A. (2012, June 18). Measuring systemic risk, Invited Speaker, Università Ca' Foscari Venezia, Venice, Italy.
- Laeven, Roger J. A. (2012, May 30). Measuring systemic risk, Invited Speaker, 20th Anniversary ISBA, the Quantitative Methods in Statistics, Biostatistics and Actuarial Sciences Conference, Louvain-la-Neuve, Belgium.
- Laeven, Roger J. A. (2012, April 27). Countercyclical premium in Solvency II, Invited Speaker, Workshop on Countercyclical Regulation, Dutch Central Bank, Amsterdam, The Netherlands.
- Laeven, Roger J. A. (2012, April 16). Measuring systemic risk, Invited Speaker, Tinbergen Institute, Amsterdam, The Netherlands.
- Perotti, E.C. (2012, June) Main Organizer, DSF Doctoral Summer School on Dysfunctional Finance.
- Perotti, E.C. (2012, June) Main Organizer, Bank of England Workshop on Macro Finance “Beyond DSGE?”.
- Perotti, E.C. (2012, March). Main Organizer, DNB Big Picture Workshop on Insurance Regulation.
- Perotti, E.C. (2012) Program committee, Western Finance Association.
- Sautner Z. (2012, May). Erasmus University Rotterdam Conference on Executive Compensation
- Sautner Z. (2012, May). Anton Philips Fund Conference on Institutional Investors and the Question of Shareholder-Oriented Governance.

Participation in academic networks & fellowships

- Boot, A.W.A. (2012). Fellow Tinbergen Instituut, Amsterdam.
- Boot, A.W.A. (2012). Research Fellow Centre for Economic Policy Research (CEPR), London.
- Boot, A.W.A. (2012). Fellow Davidson Institute, University of Michigan.
- Boot, A.W.A. (2012). Honorary Professor, University of Ljubljana.
- Francke, M.K. (2012). Research Fellow Amsterdam School of Real Estate
- Giambona, E. (2012), Fellow Duisenberg School of Finance
- Ladika, T. (2012). Member, European Financial Association.
- Perotti, E.C. (2012) CEPR Fellow In Financial Economics, CEPR Fellow In Development Economics, Tinbergen Fellow, NBER Summer Institute Fellow, July
- Theebe, M.A.J. (2012), Member of ERES, VOGON.

Volume-editorship

Francke, M.K. (2012). Co-editor *Real Estate Research Quarterly*. Volume 3, Amsterdam: VOGON in cooperation with ASRE and PropertyNL.

Member editorial board/editor international refereed journals

Boot, A.W.A. (2012). Associate editor *Journal of Financial Intermediation*.

Boot, A.W.A. (2012). Associate editor *Journal of Corporate Finance*.

Boot, A.W.A. (2012). Associate editor *Multinational Finance Journal*.

Boot, A.W.A. (2012). Associate editor *European Financial Management*.

Boot, A.W.A. (2012). Associate editor *Journal of Financial Stability*.

Boot, A.W.A. (2012). Advisory editor *Review of Finance*.

Boot, A.W.A. (2012). Member editorial board *Journal of Financial Regulation and Compliance*.

Boot, A.W.A. (2012). Member International Editorial Board *Economic and Business Review*, Ljubljana.

Claessens.S. (2012).Member Editorial Board of the IMF *Economic Review*.

Claessens.S., (2012). Associate Editor of the *Journal of Financial Stability*

Claessens.S. (2012). American Finance Association; American Economic Association

Francke, M.K. (2012). Editorial board member *Journal of European Real Estate Research*.

Laeven, Roger J. A. (2012). Insurance Markets and Companies: Analyses and Actuarial Computations, Associate Editor.

Laeven, Roger J. A. (2012).Insurance: Mathematics and Economics, Associate Editor.

Member editorial board/editor non-refereed and Dutch journals

Boot, A.W.A. (2012). Member editorial board *Maandschrift voor Accountancy en Bedrijfseconomie*

Referee activities

Arping, S. (2012). Referee for *Journal of Financial Stability*, *Finance Research Letters*, *Journal of Financial Services Research*, *Journal of Financial Intermediation*

Boot, A.W.A. (2012). Referee for *American Economic Review*, *Econometrica*, *The Review of Economic Studies*, *Journal of Finance*, *International Economic Review*, *Journal of Economic Theory*, *Journal of Public Economics*, *Journal of Financial Intermediation*, *The Review of Financial Studies*, *Journal of Banking and Finance*, *Journal of Financial Services Research*, and *Financial Management*.

Claessens. S.(2012). Review of Financial Studies; Journal of Financial Intermediation; Journal of Financial Economics; Journal of Finance; World Bank Economic Review; others

Francke, M.K. (2012). Referee for *Journal of European Real Estate Research*, *International Journal of Housing Markets and Analysis*

Giambona, E. (2012). Referee for *Journal of Banking and Finance*, *Journal of Empirical Finance*, *Journal of Finance*, *Journal of Financial and Quantitative Analysis*, *Journal of International Money and Finance*, *Management Science*, *Review of Financial Studies*, *Journal of Real Estate Finance and Economics*, *Real Estate Economics*.

Theebe, M.A.J. (2012). Referee for *Real Estate Research Quarterly*

Sautner Z. (2012). Referee for *Journal of Finance*, *Review of Financial Studies*, *Review of Finance*, and others.

Vladimirov, V. N. (2012). Referee for *Journal of Corporate Finance*.

Zou, L. (2012). Referee for *American Economic Journal: Microeconomics*, and 2013 PREBEM conference.

Membership of academic committees (including Ph.D. committees outside the FEB)

Francke, M.K. (2012)). Board member of the European Real Estate Society (ERES).

Francke, M.K. (2012). Board member of the Vereniging Onroerend Goed Onderzoekers Nederland (VOGON)

Gool, P. van (2012). Member Ph.D. committee F.P.W. Schilder, UvA, 17 februari.

Laeven, Roger J. A.(2012).PhD Committee of Bowen Zhang, Delft University. (Promotor: prof. dr. Cornelis Oosterlee)

- Laeven, Roger J. A. (2012). PhD Committee of Juan Juan Cai, Tilburg University. (Promotors: prof. dr. John Einmahl en prof. dr. Laurens de Haan)
- Laeven, Roger J. A. (2012). PhD Committee of Amit Kothiyal, Erasmus University Rotterdam. (Promotors: prof. dr. Han Bleichrodt en prof. dr. Peter Wakker)
- Perotti, E.C. (2012). PhD Committee, M Mink (U Groningen).
- Perotti, E.C. (2012). PhD Committee, M Timmers (UvA).
- Sautner Z. (2012). Co-Chair of the programme committee of the Financial Intermediation Research Society conference 2013.
- Sautner Z.(2012). Session Chair European Finance Association Meetings Stockholm 2011.
- Sautner Z. (2012). External PhD Committee Membership.
- Sautner Z.(2012). External PhD Committee Membership.
- Sautner Z. External PhD Committee Membership.
- Theebe, M.A.J. (2012). Member Ph.D. committee F.P.W. Schilder (University of Amsterdam; supervisor: prof.dr. J.B.S. Conijn).

Research contributions in the media

- Boot, A.W.A. (2012). Various Commentaries and Interviews for Radio, TV and Printed Media, both nationally and internationally.
- Boot, A.W.A. (2012). Nu verantwoordelijkheid nemen. *Het Financieele Dagblad*, 23 April, (p. 7).
- Boot, A.W.A. (2012). Korten, eerlijk delen niet genoeg. Bij terugval van de economie moet het kabinet ook een uitweg bieden. *NRC Handelsblad* (Opinie), 19 November, (pp. 18-19).
- Boot, A.W.A. & Phlippen, S. (2012). Vaar niet blind op 't CPB: Computermodellen hebben stevige beperkingen. *NRC Handelsblad* (Opinie). 11 September, (p. 14).
- Boot, A.W.A. & Bovenberg, L. (2012). De Commissie onderschat de fiscale windhandel in Nederland. *NRC Handelsblad* (Opinie), 31 May, (p. 17).
- Boot, A.W.A. (2012). Wie wordt de nieuwe chain captain. *Het Financieele Dagblad*, (Special over bankieren), March, (p. 35).
- Boot, A.W.A., Bovenberg, L. & Van Wijnbergen, S. (2012). De kaasschaaf zal ons deze keer niet helpen. *NRC Handelsblad* (Opinie), 22 March, (p. 17).
- Boot, A.W.A. (2012). Kapitaalverzekering op eigen woning is toegestane diefstal. *Het Financieel Dagblad* (Optiek), 16 March, (p. 9).
- Boot, A.W.A. (2012). Wie zegt wat goed is voor het volk. In *De Euro: Twintig jaar na het verdrag van Maastricht* (Janssen, R.), *NRC Handelsblad* (Boekenbijlage), 2 March, (p. 7).
- Boot, A.W.A. & Bovenberg, L. (2012). Reddingsplan voor de hypotheekberg. *NRC Handelsblad* (Opinie), 24 April, (p. 11).
- Gool, P. van (2012, January 27). Interview in de Telegraaf bij artikel: "Wie stopt de linkse landadel?".
- Gool, P. van (2012, March). Interview in PropertyNL Magazine, Nr. 4, bij artikel: "Stop meer geld en energie in taxaties", p. 32 – 34.
- Gool, P. van (2012, April 25). Interview in het Financieele Dagblad bij artikel: "Institutionele vastgoedbeleggers slaan handen ineen voor betere taxaties van objecten.
- Gool, P. van (2012). Interview voor in Spits bij artikel: "Misdad loont op Wallen", 11 mei, p. 4
- Gool, P. van (2012, May). Interview voor in fd weekend bij artikel: "Private equity gokt met entree op Hollandse kantorenmarkt", p. 21.
- Gool, P. van (2012, June 7). Interview in PropertyDay3 (van PropertyNL) bij artikel: "Gevaarlijk als begrip marktwaarde wordt losgelaten", p. 4.
- Gool, P. van (2012, May). Interview in Vastgoedmarkt bij artikel: "StiVad wil meer transparantie bij beleggingen", p. 52.
- Gool, P. van (2012, November 2). Interview in NRC Next bij artikel: "Koopje! Een dorp (bijna) voor jou alleen", p. 10.
- Gool, P. van (2012). Interview voor in IP Real Estate bij artikel: "Vastgoed is een goede buffer in tijden van crisis", nog te verschijnen.
- Laeven, Roger J. A. (2012, February). Interview en Profielschets (3 pagina's) in De Onderlinge, Een uitgave van de Federatie van Onderlinge Verzekeringmaatschappijen in Nederland, Jaargang 22, Nummer 2.
- Laeven, Roger J. A. (2012, September). Interview en Profielschets (2 pagina's) in Infoplus, Uitgave voor leden van het Verbond van Verzekeraars, Nummer 8.

Laeven, Roger J. A. (2012, August). Interview in De Telegraaf.
 Perotti, E.(2012, January).“How to Stop Fire Spreading among EU Banks, Financial Times,
 Sautner Z. (2012, May 18). Het Parool on Facebook, “Waardering is angstaanjagend”, Cited on Front page Article.
 Sautner Z.(2012, May 18). Het Parool on Facebook, “Twintiger van twintig miljard”
 Sautner Z. (2012, February)) Folia Web on Future of Banking, “Bonuscultuur nog lang niet uit bankensector”
 Sautner Z. (2011, August). Het Parool on Greece, Titel "Onzekerheid stuwt rente"

Prizes and honours

Boot, A.W.A. (2012). Member The Royal Netherlands Academy of Arts and Sciences (KNAW).
 Boot, A.W.A. (2012, May). Kohnstamm best teacher award, ASRE.
 Giambona, E. (2012). Best Paper Award - AREUEA International Meetings.
 Gool, P. van (2012). VOGON / Property NL: 2e prijs voor als best beoordeelde vastgoedpublicatie voor artikel “Waarde structureel leegstaande kantoren”, verschenen in Real Estate Research Quarterly, December 2011.
 Gool, P. van (2012). Genomineerd als vastgoedman van het jaar door het magazine Vastgoedmarkt.
 Ladika, T. (2012, January). William R. Rhodes Graduate Fellowship for Distinguished Research in International and Financial Economics, Brown University, Providence, United States.
 Theebe, M. (2012). Lecturer of the year award 2010-2011 of the Msc Business Economics (Finance and Real Estate Finance track) – awarded in 2012

2nd and 3rd stream funding

Boot, A.W.A. (2012). In the last five years approximately 2,0 mln from industry for asset pricing chair and various Aios/postdocs).
 Laeven, Roger J. A. (2012). Best EMAS Teacher 2012 awarded by TIAS NIMBAS Business School to the teacher with the highest student evaluations in the Executive Master of Actuarial Science (EMAS).
 Laeven, Roger J. A.(2012) .Van Ameyde PhD Research Grant 2012.
 Laeven, Roger J. A.(2012). APG PhD Research Grant 2012.
 Laeven, Roger J. A.(2012). Sponsorship Chair of Risk and Insurance by the Dutch Association of Insurers.
 Laeven, Roger J. A.(2012).VIDI Research Grant 2009 awarded by the Netherlands Organization for Scientific Research (NWO).
 Laeven, Roger J. A.(2012). Netspar Theme Grant 2012 (one of eight participants).

Various activities

Boot, A.W.A. (2012). Chairman Bank Council (Bankraad), De Nederlandsche Bank.
 Boot, A.W.A. (2012). Member (Kroonlid), Sociaal Economische Raad (SER).
 Boot, A.W.A. (2012). Member Advisory Scientific Committee, European Systemic Risk Board, Frankfurt.
 Boot, A.W.A. (2012). Chairman Royal Netherlands Economic Association (Koninklijke Vereniging voor de Staathuishoudkunde).
 Boot, A.W.A. (2012). Co-director, Amsterdam Center for Law & Economics (ACLE).
 Boot, A.W.A. (2012). Director, Amsterdam Center for Corporate Finance (ACCF).
 Boot, A.W.A. (2012). Member board EMFC (Controller program), University of Amsterdam.
 Boot, A.W.A. (2012). Vice-chairman Amsterdamse Academische Club, University of Amsterdam.
 Boot, A.W.A. (2012). Member Capital Market Committee. Autoriteit Financiële Markten (AFM).
 Boot, A.W.A. (2012). Member Research Council, Banque de France, France.
 Boot, A.W.A. (2012). Non-Executive director RGA and Optiver Holding.
 Boot, A.W.A. (2012). President (2012/2013), Financial Intermediation Research Society (FIRS).
 Boot, A.W.A. (2012). Advisor, Parliamentary committee on financial crisis (Commissie de Wit).
 Boot, A.W.A. (2012). Member/chair of several ad hoc committees.
 Claessens. S. (2012).Research Fellow Financial Economics Programme, *CEPR*, London; Associate Fellow Tinbergen Institute; Fellow *Asian Institute of Corporate Governance* (AICG); Fellow

European Development Research Network (EUDN); Research Associate of European Corporate Governance Institute (ECGI); Fellow of the Wharton Financial Institutions Center; member of the Advisory Board of the Ira M. Millstein Center for Global Markets and Corporate Ownership (Columbia University).

- Claessens, S. (2012). Assistant Director, IMF Research Department
- Gool, P. van (2012). Bestuurslid van StiVad, Stichting validatie vastgoedtransacties.
- Gool, P. van (2012). Voorzitter examencommissie Amsterdam School of Real Estate.
- Gool, P. van (2012). Fellow of the Royal Institution of Chartered Surveyors (RICS) en lid van de educatiecommissie
- Gool, P. van (2012). Lid van de beleggingsadviescommissie van het pensioenfonds PNO Media
- Gool, P. van (2012). Voorzitter van de beleggingscommissie van de NV Stedenfonds.
- Gool, P. van (2012). Voorzitter van de werkgroep Sloterdijk.
- Gool, P. van (2012). Bestuurslid (penningmeester) van StichtingBlinden-Penning en Werkverschaffing voor hulpbehoevende Blinden).
- Ladika, T. (2012). Led re-design of website for William R. Rhodes Center for International Economics and Finance at Brown University.
- Ladika, T. (2012). Organized and taught Introduction to Microeconomics, a three-week summer course through Brown University's Continuing Education program.
- Laeven, Roger J. A. (2012). Visiting Professor at the Bendheim Center for Finance, Princeton University, US.
- Laeven, Roger J. A. (2012). Advisor and Co-Director of the Multivariate Risk Modeling Group, Eurandom, the European Institute for Statistics, Probability, Stochastic Operations Research and Its Applications, Eindhoven, The Netherlands.
- Laeven, Roger J. A. (2012). Fellow and Director of the Insurance Supervision Research Program of the Amsterdam Center for Insurance Studies (ACIS).
- Laeven, Roger J. A. (2012). Extramural Fellow of CentER.
- Laeven, Roger J. A. (2012). Fellow of the cluster Stochastics --- Theoretical and Applied Research (STAR).
- Laeven, Roger J. A. (2012). Fellow of the Network for Studies on Pensions, Aging and Retirement (Netspar).
- Perotti, E.C. (2012). EEA Fellow.
- Perotti, E.C. (2012). Advisor European Parliament, CRD4 Committee (Basel III) and Omnibus Committee (Solvency II).
- Perotti, E.C. (2012). Research Director, DSF.
- Perotti, E.C. (2012). Bank of England, Houblon Norman Fellow, Advisor on Macro Prudential Policy.
- Perotti, E.C. (2012). DNB, Advisor on Regulatory and Macro Prudential Policy.

Reprints

- Gool, P. van & Have, G.G.M. ten (2012). "Luchtbellen in vastgoedwaarderingen door verkeerd gebruik taxatiemethoden?" Herdrukt in Bak, R.L. en H.J. Brouwer (2012). "20 jaar Vastgoedonderzoek in Nederland 1992-2011", VOGON, p. 182 – 190.

7. HUMAN RESOURCE MANAGEMENT – ORGANISATIONAL BEHAVIOUR

<i>Programme director:</i>	<i>Prof.dr. D.N. den Hartog</i>
<i>Starting date:</i>	<i>January 1, 2007</i>
<i>Department/Section:</i>	<i>Business Studies/HRM-OB</i>
<i>METIS-code:</i>	<i>uva/feb/abs/hrm</i>
<i>Website:</i>	<i>http://www.abs.uva.nl/hrmob</i>
<i>VSNU scores 2009:</i>	<i>n.a.</i>

7.1 PROGRAMME OVERVIEW

Employees are central to the success of organizations. How to manage the employment relationship such that high levels of employee performance, proactivity, and wellbeing are achieved is therefore a challenge for organizations around the globe. Firms are becoming aware of the key importance of managing their employees towards these aims and both leadership and HRM plays a crucial role there. How can firms ensure their HRM policies and leadership and management practices achieve these aims and fit with the environment and each other? This is a first question studied by researchers in this programme. The program links to the corporate governance and business in society focus of the ABS research as a whole through addressing (human resource) management practices and leadership roles and highlighting their impact on financial and non-financial performance as well as other organizationally relevant behavioural outcomes.

As HRM gains strategic influence, core HRM tasks such as the selection, development and motivation of employees are no longer only the domain of specialized personnel departments. Increasingly, individual line managers as leaders take on more such tasks. How do leaders within firms recruit, develop, manage, and inspire the responsible and proactive employees that firms need to meet their performance goals now and over time? How do firms ensure responsible, innovative, and ethical employee and management behaviour at all levels? How can firms and their leaders make sure they their employees fit with the organization and their tasks?

How to stimulate ethical, innovative, and motivated behaviour of employees and their leaders is a core area of the researchers of the human resource management and organizational behavior research program.

A dilemma is that when HR becomes more strategic, the crucial role of HR in ensuring wellbeing or as employee champion often gets decreasing attention. This balancing act between ensuring high performance and guarding well-being is another important issue studied by researchers in this programme. A related area of interest to the group is how the rapidly changing nature of work and organizations as well as the changing context of firms impact on HRM, employees and leadership. For example, what happens as the workforce becomes more diverse, the work more project-based, and the context more international? Do our “traditional” models of management, HRM, and leadership still hold?

The human resource management and organizational behavior section of the ABS aims to conduct and publish high-quality internationally recognized research in the HRM-OB field that contributes to our understanding in this field. Through their publications in reputable and peer refereed international journals and contributions to international conferences, the researchers of the group aim to contribute to international academic debates. Yet, the applied nature of the field and relevant topics under study imply that the work is also of practical and societal relevance. Thus, publications aimed at a practicing audience as well as debates with practitioners in different areas as well as projects aiming have a societal impact through are also undertaken (e.g., see the EU funded cooperation of our researchers in the EDUWORKS network that focuses on labour market matching processes and forms an EU-wide, trans-disciplinary, multilevel and science-practice-bridging training network involving both academic and industry partners).

The research topics focused on include the impact of ethical and charismatic leadership on employees and organizations, how to stimulate proactive and innovative employee behaviour, (strategic) HRM, selection and assessment, employee well-being, person-organization fit, employee trust, motivation, and emotions at work, the consequences of project-based organizing for firms and their employees, the role of time in organizations as well as cross-cultural issues in many of these research areas, such as expatriate management and leadership across cultures. The research done by the group is multidisciplinary in nature and uses both qualitative and quantitative methods.

Our objectives for the coming years include further building up of our research program, improving and expanding our research and publications in high level outlets, and further strengthening our international and corporate ties.

7.2 INPUT

7.2.1 INPUT RESEARCH STAFF

Table 11: Input in fte Human Resource Management – Organisational Behaviour

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Total 2012</i>	<i>Funding</i>
Faculty						
Belschak, F.	dr	uhd	0,50	0,40	0,45	1
Boon, C.T.	dr	ud	0,50	0,50	0,50	1
Eerde, W. van	dr	ud	0,42	0,42	-	1
Eerde, W. van	dr	uhd	-	-	0,42	1
Hartog, D. den	prof dr	hgl	0,63	0,63	0,63	1
Keegan, A.	dr	uhd	0,50	0,00	0,46	1
Kismihok, G.	dr	oz	0,50	0,45	0,13	3
Mol, S.	dr	ud	0,50	0,50	0,25	1
Mol, S.	dr	ud	0,10	0,10	0,05	3
PhD students						
Abu Ghazaleh, N.	drs	aio	0,40	-	-	1
Geffen, R.E. van	msc	aio	-	-	0,14	1
Havermans, L.	msc	aio	0,60	0,60	0,35	1
Kalshoven, K.	drs	aio	0,10	-	-	1
Sylva, H.	drs	aio	0,60	0,53	0,15	1
Wolsink, I.	msc	aio	-	-	0,14	1
Total 1st flow of funds			5,17	4,00	3,91	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,60	0,55	0,18	
Total 1st f.o.f. excl. Ph.D.'s			3,47	2,87	3,13	
Total all flows of funds			5,77	4,55	4,09	
Ph.D. students			1,70	1,13	0,78	

7.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation (although teaching loads were up due to the reorganization period at the faculty), and funding for Ph.D. students for their

training and research expenses. As to external funding for staff, this involved two positions (in total accounting for 13% of the research programme's staff): 3rd flow (EU) funding for two researchers.

7.3 OUTPUT: EVALUATION AND RESULTS

7.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The human resource management and organizational behavior section of the ABS at the UvA is a small, still relatively young, international and research active group. Faculty has shown a good rate of success in high quality journals in the areas of work and organizational psychology, leadership, general management and human resource management,. For example, since our start up in 2007 publications have appeared in top level journals in management and applied psychology such as the Journal of Applied Psychology, the Journal of Marketing, Organization Studies, the Leadership Quarterly, the Journal of Organizational Behavior, and the Journal of Management Studies. There are also three recently accepted papers that will come out in the Journal of Management in the next year(s).

Faculty members are reviewers for and members of editorial boards of important journals in the field. Particularly strong areas of the program over the past few years include cross-cultural, charismatic and ethical leadership (Den Hartog), Human Resource Management (Boon; Keegan; Den Hartog), proactive employee behaviour (Belschak; Den Hartog; as well as the new PhD students in the program Van Geffen and Wolsink). In these areas, the program shows top quality international research, with increasing and high quality publications of which several are already well-cited. Several other topics the group members have invested in are starting to lead to high quality publications as well including Person-Environment Fit (Boon), the role of time (Van Eerde), selection (Mol; Kishmihok), psychological contracts (Mol), and the role of traits such as Machiavellianism (Belschak; Den Hartog).

The year 2012 has seen a continuation in the recent research achievements in the programme, including several high ranking A publications (for example two in the Journal of Applied Psychology). The research active staff are thus publishing in leading international A and B journals. The list of forthcoming publications for 2013 and beyond is also very good by international standards and in terms of number of accepted publications and this forthcoming list includes several high ranking A journals(including A publications in the Journal of Management and Human Resource Management) as well as highly respected B journals that have significant impact factors (such as Applied Psychology: An International Review and the European Journal of Work and Organizational Psychology). The research pipeline of all research staff is good and greater collaboration within the section and externally is evident from the new work people are producing.

The research programme is still relatively small, some more time and research capacity would help to build the program to its full strength. The extra pressure on teaching of the past period implied less time for research and thus a slower growth of the research output than ideal, yet this past year has produced good output. Besides the current senior and junior faculty, we started 2012 with only one PhD candidate in the final stage of the project. Two new internal PhD students were recruited and started in 2012 (Wolsink and Van Geffen). One PhD student defended her thesis in 2012 (Abu Gazaleh), the defense of an external PhD (De Haas) has taken place early 2013. More PhDs can help strengthen the program over time and faculty are therefore actively trying to apply for funding externally. One major (€ 3.700.000) EU grant has been obtained for the coming year: the EDUWORKS network: Crossing borders in the comprehensive investigation of labour market matching processes: An EU-wide, trans-disciplinary, multilevel and science-practice-bridging training network. Stefan Mol, Gabor Kishmihok, Corine Boon and Deanne Den Hartog are participating in this programme. Other grant applications are in progress.

7.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION (OTHER THAN THAT ALREADY MENTIONED IN LIST OF PUBLICATIONS/ACTIVITIES)

The HRM-OB group is an active and internationally oriented research group collaborating with researchers in Europe as well as the US. Since its start in 2007, the programme has established a clear presence in high level journals in organizational behavior and applied psychology (e.g., JAP, JOB) and general management as well as HRM (e.g., JOM, JMS, Org. Studies, HRM, LQ). Members have receiving several international best paper awards and other signs of international reputation (for example, visiting professorship at NYU Stern Business School, a fellowship award). A student in the program won the Berenschot thesis award. Group members are asked for service to the academic community such as acting as reviewers and examiners for PhD theses elsewhere and some hold positions on editorial boards of prestigious journals (e.g., JOM, LQ, JOB) and one is associate editor (AP:IR). The head of the program is representative on the executive committee of the OB division of the Academy of Management, is on the Board of Directors of the IAAP and is on the program committee of the next Congress of the European Association of Work and Organizational Psychology to be held in Oslo in 2015. In addition to academic publishing, members have also been active in submitting external funding proposals, for example with the EU and NWO, with some success (EU grant). The HRM-OB distinguished speaker seminar series has international established scholars come in and the regular seminar series (“small talk”) focuses on further developing work in progress of emerging scholars in the field.

7.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

Programme members serve on boards of several organisations and reach out on their research. For example, one member works closely with the project managers association IPMA, serving both as a board member of their research group (DNRG) a regular speaker for them. Applied research projects were carried out and external funding proposals are often developed in collaboration with organizations (such as consultancies and temp agencies). Members of the group also write for outlets aimed at practitioners to help disseminate research and do regular sessions with and for practitioners in relation to their research work. A member is on the Board of Examiners of the NIMA (Netherlands Institute for Marketing). In relation to corporate governance. A spin-off company is being created for putting into practice the outcomes of research and development that came out of an previously EU funded project on job knowledge and selection. Sponsored by entrepreneurship center ACE, a group member developed an honours course for the coming academic year for both UvA and VU students on social entrepreneurship that focuses on helping people in socially disadvantaged positions and of which part of the credit involves community service work of the students.

7.3.4 OVERVIEW OF RESULTS

Key publications

- Belschak, F.D. & Hartog, D.N. den (2010). Pro-self, pro-social, and pro-organizational foci of proactive behavior: Differential antecedents and consequences. *Journal of Occupational and Organizational Psychology*, 83, (2), 475-498.
- Boon, C. and Kalshoven, K. (forthcoming). How high-commitment HRM relates to engagement and commitment: The moderating role of task proficiency. *Human Resource Management*.
- Hartog, D. N., den & Belschak, F.D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. *Journal of Applied Psychology*, 97, (1), 194-202.
- Hartog, D. N. den, Boon, C., Verbarg, R.M., and Croon, M. (2013). HRM, communication, satisfaction, and perceived performance: A multi-level test. *Journal of Management*.
- Keegan, A. & Hoedemaekers, C. (2010). Performance, pinned down: Studying subjectivity and the language of performance. *Organization Studies*, 31, (8), 1021-1044.

Table 12: Publications in numbers HRM/OB

Human Resource Management - Organisational Behaviour		2008	2009	2010	2011	2012
1) Academic publications	in international refereed journals	15	11	11	6	12
	A	5	1	3	4	4
	B	4	7	4	1	4
	in Dutch refereed journals			1		1
	in other international journals					
	in other Dutch journals					
	papers in proceedings	4		1		
	chapters in international books	1	5	1	4	2
	chapters in books (Dutch)					
2) Monographs	International	1				
	Dutch	1				
3) Ph.D. theses				1		1
4) Professional publications		1	1	1		3

Forthcoming international publications

- Bagozzi, R. P., Verbeke, W. J. M. I., Dietvorst, R. C., Belschak, F. D., van den Berg, W. E., & Rietdijk, W. J. R. (2013). Theory of mind and empathic explanations of Machiavellianism: A neuroscience perspective. Forthcoming in *Journal of Management*.
- Bal, P.M., De Cooman, R., Mol, S.T. (2013). Dynamics of Psychological Contracts with Work Engagement and Turnover Intention: The Influence of Organizational Tenure. *European Journal of Work and Organizational Psychology*, 22 , (1), 107-122.
- Belschak, F.D., Hartog, D.N. den & Kalshoven, K. (2013). Leading Machiavellians: How to translate Machiavellians' selfishness into pro-organizational behavior. Forthcoming in *Journal of Management*.
- Biron, M. and Boon, C. (2013). Performance and turnover intentions: A social exchange perspective. *Journal of Managerial Psychology*.
- Boon, C. and Kalshoven, K. (2013). How high-commitment HRM relates to engagement and commitment: The moderating role of task proficiency. *Human Resource Management*.
- Eerde, W. van (2013). Motivation and Reward Systems. In *Wiley Encyclopedia of Management*, 3rd Edition.
- Jacobs, G., Belschak, F.D. & Hartog, D. den (2013). (Un)Ethical behavior and performance appraisal: The role of organizational justice, affect, and support. Forthcoming in *Journal of Business Ethics*.
- Hartog, D. N. den, Boon, C., Verburg, R.M. & Croon, M. (2013). HRM, communication, satisfaction, and perceived performance: A multi-level test. Forthcoming in *Journal of Management*.
- Hartog, D. N. den & Boon, C. (2013). HRM and Leadership. Forthcoming in Bach, S. & Edwards, M. (eds), *Managing Human Resources*. Oxford University Press.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2013). Ethical Leadership and Followers' Helping and Initiative: The Role of Demonstrated Responsibility and Job Autonomy. Forthcoming in *European Journal of Work and Organizational Psychology*.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2013). Ethical Leadership and Follower Helping and Courtesy: Moral Awareness and Empathic Concern as Moderators. Forthcoming in *Applied Psychology: an International Review*.
- Kismihók, G., Arrigo, M., Kukulska-Hulme, A. & Arnedillo-Sánchez, I. (2013). Meta-analyses from a collaborative project in mobile lifelong learning. Forthcoming in *British Educational Research Journal*, 1-26.
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Articles in international refereed journals

- Eerde, W. van, Beeftink, F., Rutte, C.G. & Bertrand, J.W.M. (2012). Being successful in a creative profession: The role of innovative cognitive style, self-regulation of design work, and self-efficacy. *Journal of Business and Psychology*, 27, 71-8.
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- Eerde, W. van & Adams, S.J.M. (2012). Polychronicity in modern Madrid: An interview study. *Time & Society*, 21, 175-202.
- Hartog, D.N. den, Dickson, M.W., Castaño, N. & Magomaeva, A. (2012) Conceptualizing Leadership Across Cultures. *Journal of World Business*, 47, 483-492. [B].
- Hartog, D. N. den & Belschak, F. (2012). Work engagement and Machiavellianism in the ethical leadership process. *Journal of Business Ethics*, 107, (1), 35-47. [A].
- Hartog, D. N. den & Belschak, F.D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. *Journal of Applied Psychology*, 97, (1), 194-202. [A].
- Hartog, D.N. den, Greer, L.L., Homan, A.C. & De Hoogh, A.H.B. (2012). Tainted Visions: The Effect of Visionary Leader Behaviors and Leader Categorization Tendencies on the Financial Performance of Ethnically Diverse Teams. *Journal of Applied Psychology*, 97, (1), 203-213. [A].
- Kalshoven, K. & Boon, C. (2012). Ethical leadership, employee well-being and helping: The moderating role of HRM. *Journal of Personnel Psychology*, 11, (1), 60-68. [B].
- Keegan, A., Huemann, M. & Turner, JR (2012). Beyond the Line: exploring the HR responsibilities of line managers, project managers and the HR department in four project-oriented companies in the Netherlands, the UK, the USA and Austria. *International Journal of Human Resource Management*, 23, (15), 3085-3104. [B]
- Kismihók, G., Szabó, I., & Vas, R. (2012). Six scenarios of exploiting an ontology based, mobilized learning environment. *International Journal of Mobile and Blended Learning*, 4, (1), 45–60.
- Kismihók, G., Vas, R., & Mol, S.T. (2012). An innovative ontology-driven system supporting personnel selection: the OntoHR case. *International Journal of Knowledge and Learning*, 8, (1), 41–61.
- Wolsink, I., Dreu, C.K.W. de, Nijstad, B. A., Baas, M. & Roskes, M. (2012). Working Memory Benefits Creative Insight, Musical Improvisation, and Original Ideation Through Maintained Task-Focused Attention. *Personality and Social Psychology Bulletin*, 38, 5, 656-669. [A].

Articles in Dutch refereed journals

- Buitelaar, W. & Meer, M. van der (2012), Kennisontwikkeling en HRM: de casus werktijdverkorting bij ASML. *Tijdschrift voor HRM*, 15, (1), 71-88.

Chapters in books (international)

- Hartog, D.N. Den & Kalshoven, K. (2012). Ethical and Unethical Leader Behaviors and Their Impact on Individual Well-Being. Forthcoming in R.A. Giacalone & M.D. Promislo (Eds.), *Handbook of unethical work behavior: Implications for well-being* (pp. 140-154). Armonk, NY: M.E. Sharpe, Inc.
- Pauwe, J., Boon, C., Boselie, P. & Hartog, D.N. den (2012). Reconceptualizing fit in strategic human resource management: ‘Lost in translation?’. In Pauwe, J., Guest, D.E., & Wright, P.M., *HRM and performance: Achievements and challenges*. UK: John Wiley & Sons.

Chapters in books (Dutch)

- Buitelaar, W. (2012). Over lerende arbeidsverhoudingen. In Bruin, G. de & Verhoeff, A. (eds), *Ontwerpers in arbeidsverhoudingen. Beeld en ambitie* (pp. 27-44). Den Haag: AWWN.
- Buitelaar, W. (2012). Metselende en vissende OR. In Heijink, J. (ed.), *Het OR-netwerk in werking* (pp. 75-79). Alphen a.d. Rijn: Vakmedianet.

Dissertations

- Abu Gazaleh, N. (2012, November 29). *Perceived discrimination: Why Applicants and employees expect and perceive discrimination*. Promotor: Hartog, D.N. Den, UVA. [A].
- Kismihók, G. (2012). *Flexible learning, flexible working. Exploiting the potentials of ontology based content management*. Budapesti Corvinus Egyetem, Budapest. [promotor: Dr. András Gábor] [cat. D] [summa cum laude].

Professional publications

- Buitelaar, W. (2012, 17 april). De Nieuwe Vakbeweging en medezeggenschap. *OR Informatie/Nieuwsbrief*.
- Eerde, W. van, Williams, C. & The, D. (2012). *Infusion's greenfield subsidiary in Poland Ivey Case Study*, Product Number: 9B12M076, Publication Date: 8/03/2012.
- Wolsink, I. (2012). Creativiteit en Werkgeheugencapaciteit. www.innovatiefinwerk.nl/innovatie/2012/11.

Popular publications

- Hartog, D.N. den (2012). Volgers van de leider. In: Boonstra, J.J. (Ed.) *De leiderschapsbox*. Deel 15 in de Audioreeks. Schiedam: Mainpress.

Contributions to academic conferences, workshops and seminars

- Eerde, W. van & Gevers, J. M. P. (2012, September 5-8). *A Review of the Pacing Style Instrument*. Presentation at the First International Conference on Time Perspective, Coimbra, Portugal.
- Hartog, D. N. den, & Belschak, F. (2012, August). The role of leader personality in evaluating proactive behavior. Academy of Management Meeting, Boston, USA.
- Hartog, D.N. den. (2012, September). Round Table Facilitator at Journal of Management Studies paper development workshop, Vu Amsterdam.
- Hartog, D.N. Den, & Verburg, R.M. (2012, July). Leading and managing innovative work behavior: A multilevel test among international firms. Paper presented at the 30th International Congress of Psychology, Cape Town: South Africa.
- Hartog, D.N. Den, Vanhala, M., & Blomqvist, K. (2012, June). The relationship between HRM practices and organizational trust – a comparison between trust in managers and trust in employer organization. Paper presented at the 6th workshop on trust within and between organizations, Milan, Italy.
- Havermans, L.A., Hartog, D. N. den & Keegan, A. (2012, April). Leadership in project-based organizations: Stimulating project identification. Presented at U21 Doctoral Research Conference in Business, Hartford, Connecticut.
- Havermans, L.A., Den Hartog, DN & Keegan, AE (2012, June). Adaptively balancing disintegrative and integrative tendencies: An empirical exploration of leadership for project identification. Presented at EURAM Doctoral Colloquium, Rotterdam, The Netherlands.
- Jacobs, G., Belschak, F., & Den Hartog, D. (2012, June). Taking ethical and unethical initiative: The role of organizational justice, 12th Conference of the European Academy of Management, Rotterdam, the Netherlands.
- Kismihók, G., & Mol, S. T. (2012). *The OntoHR project*. 1st Med-Assess Workshop Presentation. Retrieved from <http://www.slideshare.net/ontohr/med-assess-introworkshop>
- Mol, S. T., Kismihók, G., Ansari, F., & Dornhöfer, M. (2012). Integrating Knowledge Management in the Context of Evidence Based Learning: Two concept models for facilitating the assessment and acquisition of job knowledge. Paper presented at the ISDT 2012: Mallorca, Spain.

Other lectures on research

- Boon, C. (2012, November). Lecture on HRM and performance for European Master Contact Center Management.
- Buitelaar, W. (2012, 5 July). Lecture Frits Iordens 1919-1944. Contribution to Annual Meeting Adviesbureau Basis & Beleid Utrecht.

- Hartog, D.N. den (2012, September 6) Invited presentation on 'Leader Narcissism and Gender Differences (with A.H.B. De Hoogh and B. Nevicka) at the Women at the Top event sponsored by the British Psychological Society and Coventry University, London, UK.
- Hartog, D. N. den. (2012, April). Invited presentation on 'the role of leader personality in evaluating proactive behavior' for the OB Work in Progress seminar series of NYU Stern School of Business, New York, USA.
- Havermans, L.A., (2012, November). Guest lecture on complexity leadership in the Master course Organisation and Cognition, Maastricht University.
- Havermans, L.A. (2012, March). Presentation and discussion at Project Management Meets Science at Witteveen+Bos, Amsterdam.
- Keegan, A. (2012, December). Presentation: HRM in Project Based Organizations. Amsterdam: International Project Management Association (Young Crew Event).

Organisational contributions to conferences, workshops and seminars

- Boon, C. (2012). Organizer of the HR division Doctoral Consortium, Academy of Management Meeting.
- Buitelaar, W. (2012, 22 September). De Maliebaan in de oorlog. Bijdrage aan Jaarbijeenkomst Contempo Utrecht.
- Hartog, D.N. den. (2012, August). Organizer of the OB division Junior Faculty Workshop, Academy of Management Meeting, Boston, USA.
- Kismihók, G. & Mol, S. T. (2012), organisers, 1st Med-Assess Workshop.

Participation in academic networks & fellowships

- Buitelaar, W. (2012). Fellow Institute for Advanced Labour Studies UvA.
- Buitelaar, W. (2012). Lid Begeleidingscommissie Politie & Wetenschap.
- Buitelaar, W. (2012). Lid Kenniskring Politiegeschiedenis Politie Academie Apeldoorn.
- Eerde, W. van (2012). EAWOP, AOM, IAAP.
- Hartog, D.N.den (2012). Member of IAAP, Academy of Management, SIOP, ION and EAWOP.
- Kismihók, G. (2012). EDEN member – European Distance Education and E-learning Network, EAWOP member – European Association of Work and Organisational Psychology.
- Mol, S.T. (2012). Member of the Society of Industrial and Organizational Psychology, The Academy of Management, the European Association of Work and Organizational Psychology, the European Academy of Management, Werkgemeenschap Arbeids- en OrganisatiePsychologie, Dutch Flemish Meeting on Personnel Selection and Recruitment, Dutch HRM Network.

Member editorial board/editor international refereed journals

- Belschak, F. (2012). Editorial board member *Wirtschaftspsychologie*.
- Hartog, D.N. den (2012). Associate Editor *Applied Psychology: An International Review*
- Hartog, D.N. den (2012). Editorial board membership *Journal of Management, Journal of Organizational Behavior, Leadership Quarterly, Journal of Occupational and Organizational Psychology, European Journal of Work and Organizational Behavior, Journal of Business and Psychology*.

Referee activities

- Belschak, F. (2012). Referee for *Journal of Applied Psychology, Applied Psychology: An International Review, Human Performance, Human Relations, Human Resource Management, Wirtschaftspsychologie, British Journal of Management, Group & Organization Management, Communication Research*.
- Boon, C. (2012). Referee for *Human Resource Management Journal, Journal of Occupational and Organizational Psychology, Personnel Review, Human Resource Management, Journal of Managerial Psychology, Journal of Organizational Change Management*.
- Buitelaar, W. (2012). Reviewer TOP Grants Programme. NWO/Sociale Wetenschappen.
- Eerde, W. van (2012). Referee for *Academy of Management Meeting; Academy of Management Meeting Africa; Academy of Management Journal; Applied Psychology: An International*

Review; European Review of Applied Psychology; Journal of Business Research; Journal of Operations Management.

Hartog, D.N. den (2012). Reviewer for *Academy of Management Journal, Journal of Applied Psychology, Journal of Management, Journal of Organizational Behavior, Leadership Quarterly, Applied Psychology: An International Review, and European Journal of Work and Organizational Psychology.*

Havermans, L.A. (2012). Referee for *Academy of Management conference and Prebem.*

Keegan, A. (2012). Referee for *Human Resource Management Journal; Group and Organization Management; Long Range Planning; Personnel Review; International Journal of Project Management; Human Relations; Journal of Management Studies.*

Mol, S.T. (2012). Referee for the *Annual Conference of the Academy of Management, the Annual conference of the European Academy of Management, the Journal of Organizational and Occupational Psychology, the European Journal of Work and Organizational Psychology, Gedrag & Organisatie, the Expatica HR Top 5 Industry Survey Awards.*

Membership of academic committees (including Ph.D. committees outside the FEB)

Belschak, F. (2012, December 6). Member Ph.D. committee S. van Gils (Erasmus Universiteit Rotterdam; supervisor: Prof. dr. D. van Knippenberg).

Buitelaar, W. (2012, 30 August). R. Snippe (Nyenrode Business Universiteit, supervisor: Mevr. Prof. dr. A.J.M. Roobeek)

Buitelaar, W. (2012, 12 October). Mevr. R. van Stormbroek-Burger (Nyenrode Business Universiteit, supervisor: Mevr. Prof dr. E.C. van der Sluis).

Eerde, W. van (2012). Society for Human Resource Management (SHRM) Foundation Dissertation Grants Committee.

Eerde, W. van (2012, April 13). External Examiner for PhD Committee of Andrew Doyle. Supervisor Professor J. Frances-Smythe, University of Worcester, UK.

Hartog, D.N. den (2012, June). Member Ph.D. committee M. de Goede (UvA, Dept of Psychology; supervisor: prof. dr. A van Vianen).

Hartog, D.N. den (2012, October). External examiner for Ph.D. of M. Schanke Aasland (Dept of Psychology, University of Bergen, Norway; supervisor: Prof. dr. S. Einarsen).

Hartog, D.N. den (2012, September). Member Ph.D. committee A. Bakker Pieper (VU University, Dept of Psychology; supervisors: prof.dr. M van Vugt, dr R. de Vries).

Mol, S.T. (2012). Member Ph.D. review committee G. Kismihók (Corvinus University of Budapest, Hungary; supervisor: Prof.dr. A. Gábor).

Research contributions in the media

Belschak, F. (2012, March). Interview in *Financieel Dagblad magazine.*

Buitelaar, W. (2012, 14 November). De 'polder'staat klaar voor nieuwe uitdaging. *Trouw/Podium.*

Buitelaar, W. (2012, 16 January). De nieuwe vakbeweging. *Interview BNR-radio.*

Buitelaar, W. (2012, 16 March). Kandidaten SER-voorzitter. *Interview BNR-radio.*

Buitelaar, W. (2012, 20 March). Verzetvrouw Marie Anne Tellegen ('Dr. Max') *Interview RTV Utrecht.*

Buitelaar, W. (2012, 5 July). Lecture Frits Iordens 1919-1944. *Contribution to Annual Meeting Adviesbureau Basis & Beleid.* Utrecht.

Buitelaar, W. (2012, 6 June). Inhuren en uitbesteden van ambtenaren. *Interview Provinciale Zeeuwse Courant.*

Kismihók, G. & Mol, S.T. (2012). Interview voor artikel: Wetenschap als onderneming. *Folia Magazine: Weekblad voor HvA en UvA, 12, p. 37.*

Prizes and honours

Hartog, D.N. den (2012) Fellow of the Leadership Trust Foundation, UK (since 2010); Elected Member of the Royal Holland Society of Sciences and Humanities (since 2002).

Hartog, D.N. den (2012) visiting scholar at NYU's Stern School of Business Department of Management on a scholarship received from the Board of the University of Amsterdam.

Wolsink, I. (2012). Participated in the Hendrik Muller Zomerseminar 2012, organized by the KNAW

(Emotional Rationality).

Wolsink, I. (2012, March) The Merits of Attention Control in Musical Creativity-. Jacob van Lennep Scriptieprijz. First price for best Master thesis' of 2011 in Organizational Psychology in Holland, awarded by the NSvP.

2nd and 3rd stream funding

Havermans, L.A. (2012). Principal researcher in research project 'Development paths of project managers'. Project Management Institute (PMI) research grant. Total project amount: \$50.000. [granted]

Kismihók, G., & Mol, S. T. (2012). EU LLP ToI: €400.000 budget for the Med-Assess – Adaptive Medical Profession Assessor project. Consortium leader: University of Siegen, Germany [granted]

Kismihók, G., Tijdens, K. & Mol, S. T. (2012). EU MC ITN: € 3.700.000 budget for the EDUWORKS - Crossing borders in the comprehensive investigation of labour market matching processes: An EU-wide, trans-disciplinary, multilevel and science-practice-bridging training network. Consortium leader: UvA [95% evaluation; under negotiation]

Various activities

Belschak, F. (2012). Member of board of examiners Dutch Marketing Institute (NIMA).

Belschak, F. (2012). Affiliated as researcher to the Institute for Sales and Account Management (ISAM).

Buitelaar, W. (2012). Chairman Advisory Committee Chair Strategy ABS-FEB.

Buitelaar, W. (2012). Member Advisory Committee Chair Real Estate ABS-FEB.

Hartog, D.N. den (2012). Member of the board of directors of the International Association of Applied Psychology (IAAP).

Hartog, D.N. den (2012). Board member of the Dutch HRM network.

Hartog, D.N. den (2012). Elected Member of the executive committee of the OB division of the Academy of Management

Hartog, D.N. den (2012). HR Ambassador representing the Netherlands for the Academy of Management's HR Division.

Hartog, D.N. den (2012). FEB Representative Member on the UvA AIEC committee.

Mol, S. T. & Kismihók, G. (2012). Establishment of the Center of Job Knowledge Research. An international interface organisation bridging and fostering academic and industrial research on Job Knowledge.

Box 7 External PhD students Human Resource Management/Organisational Behaviour

Gulsaziye Filiz Ceran

Distraction at work. Promotor: dr. W. van Eerde. [planned finalization: 2017]

Evert Smit

De syndicale onderstroom, stakingen in de Rotterdamse haven 1889 – 2010. Promotores: prof.dr. P. de Beer & prof.dr. W.L. Buitelaar. [defence: may 2013]

Dieuwke Wolting

Assessment and personal development. Promotor: prof.dr. D.N. den Hartog [planned finalization: 2015]

8. INTERNATIONAL STRATEGY & MARKETING

<i>Programme director:</i>	<i>Prof.dr. A. Kolk</i>
<i>Starting date:</i>	<i>January 1, 2007 (previously part of the Management Research programme)</i>
<i>Department/Section:</i>	<i>Business Studies/International Strategy and Marketing</i>
<i>METIS-code:</i>	<i>uva/feb/abs/ism</i>
<i>Website:</i>	<i>http://www.abs.uva.nl/strategyandmarketing</i>
<i>VSNU scores 2009:</i>	<i>n.a.</i>

8.1 PROGRAMME OVERVIEW

The research programme of the International Strategy and Marketing section studies the relationships between organizations and their changing market and institutional environments. In particular, the programme views organizations, and more specifically their managers, as central actors, and focuses on the actions and interactions of organizations and their internal and external stakeholders. In doing so, an important central theme running through the programme is the role of business in society, or more specifically the question how organizations impact the behaviors of their stakeholders and their market and institutional environments, and conversely how stakeholder behaviors and market and institutional environments impact organizations. This ‘business in society’ theme connects a number of more specific areas of interest that include corporate governance (both internal and external governance, and in particular the contrast between shareholder and stakeholder perspectives), innovation and entrepreneurship, corporate social responsibility, sustainability, business ethics, non-market (political) strategies and strategic philanthropy.

Both theoretically and methodologically, the programme is expressly multi-disciplinary, drawing from a wide range of theoretical perspectives and methods in the management and marketing fields. Theoretically, a particularly important feature of the programme is that it combines micro (behavioral) and macro (institutional) perspectives. An important part of the research agenda is to increasingly make fruitful connections between behavioral and institutional perspectives, and in doing so contribute cutting edge research to the fields of international business, strategy, and marketing (for instance in behavioral strategy and behavioral ethics). This is also reflected in the methodologies that are employed, which range from qualitative work to experimental studies. Moreover, the programme has recently started to also use unstructured online data (from blogs, forums, helplines, social networks) to examine stakeholder voice and sentiment, and the implications for firms and regulators.

In keeping with the central theme of the programme, much of the research is concerned with topics that are of broad societal relevance. While most of the output takes the form of conceptual and empirical work that aims to further theory development and that is targeted at leading academic journals, it is also an explicit goal of the programme to target journals with a primary aim to contribute to better management practice and/or normative reflection on the role of business in society. As such the overarching purpose of the programme is to contribute to theories, managerial practices and government policies that can help firms increase both economic and social welfare.

8.2 INPUT

TABLE 13: RESEARCH FTE INTERNATIONAL STRATEGY & MARKETING

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Total 2012</i>	<i>Funding</i>
Faculty						
Bridoux, F.	dr	postdoc	0,80	0,70	0,50	1
Chandra, Y.	dr	ud	0,50	-	-	1
Cullen, J.B.	prof dr	hgl	0,50	0,33	-	1
Dolen, W. van	dr	uhd	0,50	0,50	-	1
Dolen, W. van	prof dr	hgl	-	-	0,50	1
Ebbers, J.	dr	postdoc	0,80	0,80	0,53	2
Ebbers, J.	dr	ud	-	-	0,17	1
Fortanier, F.	dr	ud	0,10	0,06	-	3
Haxhi, I.	dr	ud	0,50	0,50	0,50	1
Hende, E. van den	dr	ud	0,50	0,50	0,50	1
Johnson, J.L.	prof dr	hgl	0,50	0,33	-	1
Kolk, A.	prof dr	hgl	0,50	0,50	0,50	1
Kortmann, S.	dr	ud	-	-	0,48	1
Kourula, A.	dr	ud	-	-	0,17	1
Leenders, M.A.A.M.	dr	uhd	0,50	0,50	0,33	1
Lindeque, J.	dr	ud	-	-	0,50	1
Muller, A.R.	dr	uhd	-	0,50	0,50	1
Pinkse, J.	dr	ud	0,50	0,33	-	1
Pruppers, R.E.W.	drs	ud	0,20	-	-	1
Singh, R.M.	dr	ud	0,50	0,50	-	1
Slangen, A.H.L.	dr	ud	0,50	0,33	-	1
Smeets, R.A.L.M.	dr	ud	-	0,21	0,33	1
Stoelhorst, J.W.	dr	uhd	0,50	0,50	0,50	1
Vock, M.	dr	ud	-	0,25	0,50	1
Wijnberg, N.M.	prof dr	hgl	0,50	0,50	0,50	1
Williams, C.	dr	ud	0,33	-	-	1
PhD students						
Bhansing, P.	msc	aio	0,60	0,60	0,60	1
Bohnsack, R.	msc	aio	0,60	0,60	0,40	1
Buuse, D. van den	msc	oz	0,34	1,00	-	3
El Haji, A.	msc	aio	-	0,20	0,60	1
Kackovic, M.	msc	aio	-	-	0,60	2
Kuijken, B.	msc	aio	-	0,88	0,80	3
Lee, H.H.	msc	aio	0,60	0,60	0,40	1
Liu, H.-Y.	msc	aio	0,60	0,57	-	3
Ma, L.	msc	oz	0,60	0,20	0,05	3
Ma, L.	msc	oz	-	0,40	0,25	1
Situmeang, F.	msc	aio	0,60	0,60	0,60	1
Stofberg, N.O.	msc	oz	-	0,07	0,40	1
Stofberg, N.O.	msc	oz	-	0,10	-	3
Stofberg, N.O.	msc	aio	-	-	0,20	1
Quintelier, K.	dr	aio	-	-	0,05	1
Vock, M.	msc	aio	0,60	0,30	-	1
Total 1st flow of funds			10,83	10,35	9,98	
Total 2nd flow of funds			0,80	0,80	1,13	
Total 3rd flow of funds			1,64	2,81	0,85	
Total 1st f.o.f. excl. Ph.D.'s			7,83	7,05	6,48	
Total all flows of funds			13,27	13,96	11,96	
Ph.D. students			3,60	6,05	4,95	

8.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. As to external funding for staff, this involved two positions from the 2nd flow of funding (the final year of a postdoc, and the first year of a PhD student), and 3rd flow of funding for junior researchers/PhD students. Two junior researchers whom we funded temporarily from contract activities last year moved to other (paid) positions and became external PhD students. Prof.dr. Charles Weinberg (The University of British Columbia) has continued to visit ABS, with several research projects ongoing with some researchers in the programme.

8.3 OUTPUT: EVALUATION AND RESULTS

8.3.1 EVALUATION OF 2012 RESULTS BY PROGRAMME DIRECTOR

This relatively new research programme, created in 2007, has shown an impressive performance in just a few years. From a very small group that relied on output by just a few individuals, it has grown to a much larger one in which the aim to target A journals is widespread, in ambition and also realisation to a considerable extent, coupled with a consistent flow of papers to international B journals as well. Over the years, the number of international refereed journal publications has really taken off, as shown by a steady stream of publications since 2008, also in A journals, which cover both strategy and marketing topics. The overview below also shows a long list of forthcoming publications, including at least seven in A journals. The output of conference papers, other work in progress, and papers under reviews at journals shows a healthy ambition and proper direction of the programme.

The research volume, in terms of staff input, has continued to decrease in 2012 if we look at first-stream funding. This shows the serious challenge faced by the programme in retaining staff in the context of highly competitive market conditions (see the Table with staff input above, those names not printed in bold have left in the past few years). While some staff turnover is a normal phenomenon as such, and also extends the network (to often prominent business schools in the US, France, Australia, Hong Kong, Canada, the UK), it is a clear concern as well. We have been able to attract talented young staff who have been joining from early 2012 onwards, particularly at the assistant professor level: three in 2012, and six in 2013. As such, we are confident that they can develop in the next few years, and also hit good journals, often in collaboration with the more senior researchers, and supported by the good research climate. Still, the balance between more experienced senior researchers with a steady stream of A/B journal publications on the one hand, and more junior researchers on the other, has become less favourable, which means that the development of the programme is slower than it would have been otherwise.

Having said that, overall the programme has still developed well, and key researchers have become a much more coherent group with distinct expertise on areas closely linked to the corporate governance spearpoint (see section 4 in annual report) especially regarding its international social, sustainability and ethical business dimensions, in both strategic and behavioural terms. As shown in the overview of (key) publications, the output has repeatedly reached top academic journals such as AMR, JIBS, JMS, SMJ and managerial ones such as CMR, notably in recent years, which shows that concerted efforts are paying off. This is a very strong foundation to build on, also given that many of these papers are theoretical in nature and set the stage for (further) empirical research, but retaining and attracting staff within the limitations of the Dutch salary system will continue to be an issue.

8.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION

In the six years since its start, the programme has established a clear presence in international

reputable outlets, in international business (with publications in leading IB/IM journals such as JIBS, MIR, JWB, IBR, IMR), management and strategy (e.g. AMR, JMS, JoM, SMJ), and entrepreneurship and innovation (e.g. ETP, JBV, JPIM). While our focus on specific topics including those in the framework of the corporate governance spearpoint clearly comes to the fore in these publications in 'mainstream' journals, some of this output is also published in leading specialised journals (e.g. JBE, B&S, BEQ). There are regular international best paper awards and other signs of international reputation. Over the years, the latter have included a life-time achievement award, an emerging scholar award, dissertation award, and best reviewer awards.

In addition to (forthcoming) publications, programme members have also been active in submitting external funding proposals, again with some success (several grants that helped fund junior researchers as well as a Ph.D. project approved by the Dutch Science Foundation, NWO, starting per January 2012). Members of the programme have been active as reviewers and editorial board members, and co-editors of special issues of international journals, and have been visiting professors at business schools in the UK, the US, Canada and Austria. In the past two years, a seminar series has taken off with international established and emerging scholars as speakers, with specific attention to corporate governance issues.

8.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

Programme members serve on boards of several organisations, academic, more practitioner-oriented or somewhere in between those two, and reach out on their research. The list of output and activities below gives an overview of these activities as well. Areas in which societal impact is most visible is online marketing (a large project with Child line the Netherlands and a large bank), the creative industries (projects on business incubators and networks in the Amsterdam region; design of product service systems), corporate social responsibility and sustainability, and international business and trade, also in relation to corporate governance. Several programme members have participated in the Partnership Resource Centre (coordinated by RSM Erasmus University, and funded by the Dutch Ministry of Development Cooperation) that focuses on partnerships for development. Applied research projects were carried out, resulting in position papers, and articles in progress. New projects, which will be carried out mostly in 2013, have been acquired as well (see overview of 2nd and 3rd stream funding below). PhD students who graduated within the programme have acquired substantive positions in the field of business in society (examples include the sustainability director position at Unilever Benelux and senior economist international trade at the ING economics department).

In recent years, several external PhD students have started to be supervised by full professors of the programme (see box 8). Of the six currently in the PhD trajectory, two work for business, one for a non-governmental organisation, one is self-employed and two others are lecturers at applied universities. With the PhD student active in the nonprofit sector, joint articles have been published and accepted this year. Results of the research have spread to various societal actors in this way as well.

8.3.4 OVERVIEW OF RESULTS

Key publications of the programme

- Bridoux, F., Stoelhorst, J.W. (2013). Microfoundations for stakeholder theory: Managing stakeholders with heterogeneous motives. Forthcoming in *Strategic Management Journal*.
- Ebbers, J.J. & Wijnberg, N.M. (2012). Nascent ventures competing for start-up capital: Matching reputations and investors. *Journal of Business Venturing*, 27(3), 372-384.
- Haxhi, I. & Ees, H. van (2010). Explaining diversity in the worldwide diffusion of codes of good governance. *Journal of International Business Studies*, 41(4), 710-726.
- Kolk, A., Lee, H.H. & Dolen, W. van (2012). A fat debate on big food? Unraveling blogosphere reactions. *California Management Review*, 55(1), 47-73.
- Muller, A., Pfarrer, M., & Little, L. (2013). A theory of collective empathy in corporate philanthropy decisions. Forthcoming in *Academy of Management Review*.

Pinkse, J. & Kolk, A. (2012). Multinational enterprises and climate change: Exploring institutional failures and embeddedness. *Journal of International Business Studies*, 43(3), 332-341.

Table 14: publications in numbers International Strategy & Marketing

Strategy and Marketing		2008	2009	2010	2011	2012
1) Academic publications	in international refereed journals	15	18	26	19	26
	A	6	3	7	10	5
	B	8	11	15	6	13
	in Dutch refereed journals					
	in other international journals	1	1	4	3	
	in other Dutch journals	1				
	papers in proceedings	5	5		1	1
	chapters in international books	6	1	1	1	2
	chapters in books (Dutch)	1				
2) Monographs	International	1	1	1		1
	Dutch					
3) Ph.D. theses		1	1		1	
4) Professional publications		8		3	1	4

Forthcoming international publications

- Bridoux, F., Smith, K. G. & Grimm, C. (2013). The management of resources: Temporal effects of different types of actions on performance. Forthcoming in *Journal of Management*.
- Bridoux, F., Stoelhorst, J.W. (2013). Microfoundations for Stakeholder Theory: Managing Stakeholders with Heterogeneous Motives. Forthcoming in *Strategic Management Journal*.
- Dolen, W.M. van, Weinberg, C. & Ma, L. (2013). The Influence of Unemployment and Divorce Rate on Child Help-seeking Behavior about Violence, Relationships, and Other Issues. Forthcoming in *Child Abuse & Neglect*, 37(2-3), 172-180.
- Ebbers, J.J. (2013). Networking Behavior and Contracting Relations among Entrepreneurs in Business Incubators. Forthcoming in *Entrepreneurship Theory and Practice*.
- Ebbers, J.J., Wijnberg, N.M. & Bhansing, P.V. (2013). The Producer-Director Dyad: Managing the Faultline between Art and Commerce. Forthcoming in Kaufman, J.C. & Simonton, D.K. (eds.), *The Social Science of Cinema*. New York: Oxford University Press.
- Fessler, D.M.T. & Quintelier, K. (2013) Suicide bombings, weddings, and prison tattoos: An evolutionary perspective on subjective commitment and objective commitment. Forthcoming in Sterelny, K. Joyce, R., Calcott, B. & Fraser, B. (eds), *Cooperation and its Evolution, Vol. 2: Agents and Mechanisms* (pp. 459-484). MIT Press.
- Graaf, F.J. de & Stoelhorst, J.W. (2013). The Role of Corporate Governance in Corporate Social Responsibility: Lessons from Dutch Finance. Forthcoming in *Business & Society*.
- Haxhi I., Ees, H. van & Sorge A. (2013). A political perspective on business elites and institutional embeddedness in the UK code-issuing process. Forthcoming in *Corporate Governance: An International Review*.
- Hüffmeier, J., Freund, Ph. A., Zerres, A., Backhaus, K., & Hertel, G. (2013). Being tough or being nice? A meta-analysis on hard- and softline strategies in distributive negotiations. Forthcoming in *Journal of Management*.
- Joutsevirta, M. & Kourula, A. (2013). The role of nongovernmental organizations in corporate social responsibility. Forthcoming in Pedersen, E. (ed.), *Corporate social responsibility*. Thousand Oaks, CA: Sage.
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- Kolk, A. (2013). The role of international business in clean technology transfer and development. Forthcoming in *Climate Policy*.

- Kolk, A. (2013). Partnerships as panacea for addressing global problems? On rationale, context, actors, impact and limitations. Forthcoming in M. Seitanidi & A. Crane (Eds.), *Social Partnerships and Responsible Business: A Research Handbook*. Routledge, pp. 15-41.
- Kolk, A. (2013). Linking subsistence activities to global marketing systems: The role of institutions. Forthcoming in *Journal of Macromarketing*.
- Kolk, A. (2013). Contributing to a more sustainable coffee chain: Projects for small farmers instigated by a multinational company. Forthcoming in A. Lindgreen, F. Maon, J. Vanhamme & S.Sen (Eds), *Sustainable value chain management: A research anthology*. Ashgate/Gower, 415-432.
- Kolk, A. & Fortanier, F. (2013). Internationalization and environmental disclosure: The role of home and host institutions. *Multinational Business Review*, 21(1), 87-114.
- Kolk, A. & Lenfant, F. (2013). Multinationals, CSR and partnerships in Central African conflict countries. *Corporate Social Responsibility and Environmental Management*, 20(1), 43-54.
- Kolk, A., Lindeque, J. & Buuse, D. van den (2013). Regionalization strategies of EU electric utilities. Forthcoming in *British Journal of Management*.
- Kolk, A. & Perego, P. (2013). Sustainable bonuses: Sign of corporate responsibility or window dressing? Forthcoming in *Journal of Business Ethics*.
- Kolk, A. & Perego, P. (2013). Social and environmental accounting. Forthcoming in C. Clubb & S. Imam (Eds.), *Wiley Encyclopedia of Management, 3rd Edition. Volume 1, Accounting*.
- Kolk, A., Rivera-Santos, M. & Rufin, C. (2013). Reviewing a decade of research on the "Base/Bottom of the Pyramid" (BOP) concept. Forthcoming in *Business & Society*.
- Kolk, A., Vock, M. & Van Dolen, W. (2013). Microfoundations of partnerships: Exploring the role of employees in trickle effects. Forthcoming in *Journal of Business Ethics*.
- Kortmann, S. (2013). The mediating role of strategic orientations on the relationship between ambidexterity-oriented decisions and innovative ambidexterity. Forthcoming in *Journal of Product Innovation Management*.
- Lee, H.H., Van Dolen, W., & Kolk, A. (2013). On the role of social media in the 'responsible' food business: Blogger buzz on health and obesity issues. Forthcoming in *Journal of Business Ethics*.
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- Mäkinen, J. & Kourula, A. (2013). Yritysvastuun yhteiskuntafilosofiaa' (The political philosophy of corporate responsibility). Forthcoming in Niiniluoto I., Lehtinen, A., Kourikoski, J. & Vilkkö, R. (eds), *Talous (Economy)*. Helsinki: Gaudeamus.
- Midttun, A., Gjolberg, M., Kourula, A., Sweet, S. & Vallentin, S. (2013). Public policies for corporate social responsibility in four Nordic countries: Harmony of goals and conflict of means. Forthcoming in *Business & Society*.
- Muller, A. & Kolk, A. (2013). Responsible Tax as Corporate Social Responsibility: The Case of Multinational Enterprises and Effective Tax in India. Forthcoming in *Business & Society*.
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- Quintelier, K., Ishii, K., Weeden, J., Kurzban, R. & Braeckman, J. (2013) Individual differences in reproductive strategy are related to views about recreational drug use in Belgium, the Netherlands and Japan. Forthcoming in *Human Nature-An Interdisciplinary Biosocial Perspective*.
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- Stoelhorst, J.W. & Richerson, P.J. (2013). A Naturalistic Theory of Economic Organization, Forthcoming in *Journal of Economic Behavior and Organization*.
- Verhagen, T., Nes, J. van, Feldberg, F. & Dolen, W.M. van (2013). Virtual Customer Service Agents: Using Social Presence and Personalization to Shape Online Service Encounters. Forthcoming in *Journal of Computer Mediated Communication*.
- Vianen, A.E.M. van, Stoelhorst, J.W. & De Goede, M.E.E. (2013). The Construal of Person-Organization Fit during the ASA Stages: Content, Source, and Focus of Comparison, Forthcoming in Kristof-Brown, A.L. & Billsberry, J. (eds), *New Directions in Organizational Fit*. Oxford: Wiley-Blackwell.
- Vock, A., Dolen, W.M. van & Kolk, A. (2013). Micro-level interactions in business-nonprofit partnerships. Forthcoming in *Business and Society*.
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- Bulkeley, H., Andanova, L., Backstrand, K., Betsill, M., Compagnon, D., Duffy, R., Kolk, A., Hoffmann, M., Levy, D., Newell, P., Milledge, T., Paterson, M., Pattberg, P. & Veer, S. van de (2012). Governing climate change transnationally: Assessing the evidence from a database of sixty initiatives. *Environment and Planning C*, 30, 591-612.
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- Chandra Y. & Leenders, M.A.A.M. (2012). User Innovation and Entrepreneurship in the Virtual World. *Technovation*, 32, (7-8), 464-476.
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- Kolk, A. (2012). The role of consumers in EU energy policy. *Carbon Management*, 3, (2), 175-183.
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- Hende, E.A. van den & Mugge R. (2012). The Role of Gender Congruity for Anthropomorphized Product Perception. In Gürhan-Canli, Z., Otnes, C. & Zhu, R. (eds), *Advances in Consumer Research*, proceedings of the Association for Consumer Research conference, Volume 40, Vancouver, Canada.

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- Haxhi, I. & Aguilera, R.V. (2012). Are codes fostering convergence in corporate governance? An Institutional Perspective. In Rasheed, A. & Yoshikawa, T. (eds), *Convergence of Corporate Governance: Promise and Prospects* (pp. 234-248). Basingstoke: Palgrave Macmillan.
- Kolk, A. & Pinkse, J. (2012). Multinational enterprises and climate change strategies. In Verbeke, A. & Merchant, H. (eds), *Handbook of research on international strategic management* (pp. 472-485). Cheltenham and Northampton: Edward Elgar.

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- Haxhi, I. (2012). Book review of Macey, J.R., *Corporate Governance: Promises Kept, Promises Broken*. In *Corporate Governance: an International Review*, 20, (4), 405-406.

Kourula, A. (2012). Book review of Rasche, A. & Kell, G. (2010). *The United Nations Global Compact: Achievements, trends and challenges*. In *Business & Society*, DOI: 10.1177/0007650312459922 , 1-7.

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Kortmann, S. (2012). *The Relationship between Organizational Structure and Organizational Ambidexterity: A Comparison between Manufacturing and Service Firms*. Wiesbaden: Springer Gabler.

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Kolk, A. (2012). *Value-chain partnerships for small coffee farmers: Means to an end?* Research paper for the Partnerships Resource Centre, December 14.

Quintelier, K. (2012). Weg met de evolutionaire ethiek! Hoe evolutietheorie wél relevant is voor de normatieve ethiek. *De Filosoof*, 11, (54), 17–19.

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Bhansing, P.V., Leenders M.A.A.M. & Wijnberg N.M. (2012). *The role of personal orientations in sensemaking: Differences between dual leaders in the perception of organizational performance*. Universiteit van Amsterdam

Haxhi, I. & Ees, H. van (2012). Adoption of corporate governance best practices from a business elite and international network perspective, paper presented at the CGIR 20th Anniversary Conference, September, Cambridge, the UK.

Haxhi, I. & Kristo, G. (2012). The cross-national distances and corporate governance codes: an institutional Framework, paper presented at CGIR 20th Anniversary Conference, September, Cambridge, the UK.

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Bohnsack, R. & Pinkse, J. (2012). Capturing value from sustainability innovations: the case of electric vehicles, The R&D Management Conference 2012, Grenoble, France.

Bohnsack, R. , Pinkse, J. & Kolk, A. (2012). Business models for sustainable innovation: A study of the emergence of electric vehicles in the car industry, International workshop TU Delft “Electrification of the car: will the momentum last?”, Delft, The Netherlands.

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Bridoux, F. (2012, June). Human capital heterogeneity and the development of capabilities”, 1st European Theory Development Workshop, Grenoble, France.

Bridoux, F. (2012, August). Stakeholder Theory and Value Creation: Managing Stakeholders with Heterogeneous Motives, Academy of Management, Boston.

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Bridoux, F. & Stoelhorst, J.W. (2012, August). Stakeholder Theory and Value Creation: Managing Stakeholders with Heterogeneous Motives. Academy of Management Conference, Boston.

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Ebbers, J.J. (2012, July). Early Career Signals Issued by High Status 3rd Parties: A Career Maker or Breaker?, European Group for Organizational Studies Conference, Helsinki.

Ebbers, J.J. (2012, August). Managing the Fault line between Art and Commerce: The Role of the 1st Assistant Director, Academy of Management Conference, Boston.

Ebbers, J.J. (2012, February). Networking and Outsourcing Behavior among Entrepreneurs in Creative Industries Business Incubators, Research Seminar of the University of Amsterdam Business School, Amsterdam.

El Haji, A. & Leenders, M.A.A.M. (2012, April 10-13). Noncompliance with intellectual property rights. Paper presented at the U21 Doctoral Research Conference in Business. University of Connecticut School of Business, Hartford.

El Haji, A. & Leenders, M.A.A.M. (2012, June 21-24). Noncompliance with intellectual property rights. Paper presented at the Economic Science Association Conference. Center for Experimental and Social Science, New York University, New York.

Gelhard, C., Kortmann, S. & Leker, J. (2012). The Relationship between Cross-Functional Integration, Organizational Performance and Ambidextrous Mediators. Paper presented at the XXIII ISPIM Conference – Action for Innovation, Barcelona, Spain.

- Halme, M., Kourula, A., Lindeman, S., Kallio, G., Lima-Toivanen, M. & Korsunova, A. (2012, August 3-7). Multi-location ethnography at the base of the pyramid: From individual practices to business innovation, 72nd Academy of Management (AoM) Annual Meeting, Boston, U.S.A.
- Haxhi, I. (2012, July). 28th EGOS Colloquium 2012, paper presentation, Sub-theme/workshop 23: Advancing Configurational Theory and Methods in Organization Studies, Helsinki, Finland. (presented by co-author).
- Haxhi, I. (2012, May). ESADE Business School, Ramon Llull University, lecture and research seminar on corporate strategy and corporate governance with PhD students, Barcelona, Spain.
- Haxhi, I. (2012, September). ILA Berlin Air Show Meeting 2012 & International Consortium for Airline Research in Organization Studies Workshop, participant, Wissenschaftszentrum Berlin für Sozialforschung, Berlin, Germany.
- Haxhi, I. (2012, March). School of Management of Hautes Etudes Commerciales (HEC), University of Lausanne, research seminar on “An Actor-centered Institutional Perspective on Cross-national Diversity of Codes”, Lausanne, Switzerland.
- Haxhi, I. (2012, October). Strategic Management Society 32nd Annual International Conference, Strategy in Transition, participant, Prague, Czech Republic.
- Huuskonen, A. & Kourula, A. (2012, September 13-15). A contingency model of network management – Consolidating an emerging cross-disciplinary field, 28th Industrial Marketing and Purchasing (IMP) Annual Conference, Rome, Italy.
- Kackovic, M., Ebbers, J. & Wijnberg, N. (2012, July). Early career signals issued by high status 3rd parties: A career maker or breaker? Full paper presentation, EGOS, Helsinki.
- Kackovic, M., Ebbers, J. & Wijnberg, N. (2012, June). Early career signals issued by high status 3rd parties: A career maker or breaker? Full paper presentation, Medici Summer School, Florence.
- Kolk, A. (2012, August 5-9). Between formal and informal? Cross-sector interactions in developing and conflict countries. Academy of Management, San Antonio.
- Kolk, A. (2012, July 27-29). Linking local subsistence activities to global markets: Micro-macro interactions in coffee chains. 4th subsistence marketplaces conference, Loyola University Chicago.
- Kolk, A. (2012, May 24-25). Partnerships: A means to which end? 3rd international symposium on cross-sector social interactions, key-note speaker, Rotterdam.
- Kolk, A. (2012, November 19-20). Workshop civic innovation in markets. ISS, The Hague.
- Kolk, A. & Lenfant, F. (2012, June 6-8). Collaborative models to further sustainable development: Coffee partnerships in (post-)conflict countries in Central Africa. Paper presented at EURAM conference, Rotterdam.
- Kortmann, S. (2012). The Relationship between Top Management Ambidexterity and Innovative Ambidexterity: The Mediating Role of Strategic Orientations Paper presented at the Academy of Management Annual Meeting, Boston, USA.
- Kortmann, S., Perols, J. & Zimmermann, C. (2012). Differentiation or Integration: Which Structural Mechanism Supports Which Type of Ambidexterity? Paper presented at the Strategic Management Society 2012 Annual International Conference, Prague, CZ. Considered for the SMS Best Conference Paper Prize and considered for the SMS Best Conference Paper Prize for Practice Implications.
- Kortmann, S., Schwarzlose, J. & Leker, J. (2012). The Influence of Integration Mechanisms on Organizational Ambidexterity. Paper presented at the XXIII ISPIM Conference – Action for Innovation, Barcelona, Spain. Nominated for Alex Gofman Best Student Paper Award.
- Kortmann, S., Zimmermann, C. & Perols, J. (2012). Differentiation or Integration: Which Structural Mechanism Supports Which Type of Ambidexterity? Paper presented at the Academy of Management Annual Meeting, Boston, USA.
- Kortmann, S., Zimmermann, P., Kaufmann, L., & Zimmermann, C. (2012). Orchestrating the Demand: Demand Management Capabilities at Purchasing. Paper presented at the Production & Operations World Conference 2012, Amsterdam, Netherlands.
- Kortmann, S., Zimmermann, P., Zimmermann, C. & Kaufmann, L. (2012). Developing Ambidexterity in The Purchasing Function: The Antecedent Role of Internal and External Integration. Paper presented at the Strategic Management Society 2012 Annual International Conference,

- Prague, CZ. Considered for the SMS Best Conference PhD Paper Prize and considered for the SMS Best Conference Paper Prize for Practice Implications.
- Kourula, A., Paukku, M. & Korja, M. (2012, 5-7 July). The multiple actors and levels in corporate social responsibility: Roles, dynamic capabilities and influence, 28th European Group for Organizational Studies (EGOS) Colloquium, Helsinki, Finland.
- Kuijken, B., Leenders, M., Wijnberg, N. & Gemser, G. (2012, July 5-7). Mind the gap: How the difference between identity assignment by consumers and producers affects the success of music festivals. 28th EGOS Colloquium 2012, Aalto University & Hanken School of Economics, Helsinki, Finland.
- Lee, H.H.M. (2012, May). Just say thank you: Impact of managerial gratitude toward positive eWOM on eWOM intention, European Marketing Academy 41st Annual Conference, Marketing to citizens: Going beyond customers and consumers, ISCTE- Lisbon University Institute, Lisbon.
- Lindeque, J. P., Kolk, A. & Buuse, D. van den (2012, December 7-9). Regionalization strategies of EU electric utilities, EIBA annual conference, Brighton, UK.
- Lindeque, J.P., Rajwani, T., Lawton, T.C. & McGuire, S.M.(2012). 'Exploring the influence of industry factors on the implementation on non-market strategy'. Presented at European International Business Academy Annual Meeting 2012.
- Lindeque, J.P., Rajwani, T., Lawton, T.C. & McGuire, S.M.(2012) 'Non-market strategies in the early 21st Century: Explicating corporate political activities across different industries'. Presented at Academy of International Business Annual Meeting 2012.
- Liu, H.Y., Lee, K.L., Kuo, W.Y. & Stoelhorst, J.W. (2012, December). The Mover-Stayer Model: An ordinal approach to persistent performance heterogeneity, The 5th Israel Strategy Conference, Tel Aviv University, Tel Aviv.
- Liu, H.Y. (2012, October). Revisiting hypercompetition, Strategy Research Initiative/Strategic Management Society Paper Development Workshop, Strategy Research Initiative/ Strategic Management Society, Prague.
- Liu, H.Y. (2012, August). Has the U.S. market become more hypercompetitive? It depends., 2012 Annual Meeting of the Academy of Management, Academy of Management, Boston.
- Muller, A. (2012, August). Principal-Principal Conflicts and the Grabbing Hand (with W. Tan & Y-L Cheung). Academy of Management annual meeting, Boston, MA.
- Peterman, A., Kourula, A. & Levitt, R. (2012, May 16-18). Interorganizational roles in an environmental network, 4th Alliance for Research on Corporate Sustainability (ARCS) Conference, Yale University, New Haven, U.S.A.
- Peterman, A., Kourula, A. & Levitt, R. (2012, May). Interorganizational roles in an evolving public-private network, 3rd International Symposium on Cross Sector Social Interaction, University of Erasmus, Rotterdam, Netherlands.
- Rivera-Santos, M., Rufin, C. & Kolk, A. (2012, May 24-25). Bridging the institutional divide: Partnerships in subsistence markets. 3rd international symposium on cross-sector social interactions, Rotterdam.
- Stoelhorst, J.W. (2012, April). Generalized Darwinism: On Evolutionary Theorizing in Economics, Konrad Lorenz Institute for Evolution and Cognition, Altenberg.
- Stoelhorst, J.W. (2012, October). Generalizing Darwinism to Explain Cultural Evolution: An Alternative to Godfrey-Smith's Darwinian Populations View. European Association of Evolutionary Political Economy, Krakow.
- Stoelhorst, J.W. & Richerson, P.J. (2012, June). A Naturalistic Theory of Organization, Symposium 'De Darwiniaanse Synthese', Vrije Universiteit Amsterdam.
- Stoelhorst, J.W. & Richerson, P.J. (2012, April). A Naturalistic Theory of Organization. Journal of Management Studies Anniversary Conference, Oxford.
- Stoelhorst, J.W., Aldrich, H., Hodgson, G..M. & Knudsen, T. (2012, June). Generalized Darwinism: A Metatheoretical Framework for Organization Theory, European Academy of Management Conference, Rotterdam.
- Wijnberg, N., Gemser, G., Kuijken, B. & Erp, J. van (2012, June 17-19). Defining Product Service Systems. 19th International Product Development Management Conference, University of Manchester, Manchester, U.K.
- Wijnberg, N., Gemser, G., Kuijken, B. & Erp, J. van (2012, September 12-14). The experience of

Product Service Systems. 8th International Conference on Design and Emotion, University of the Arts London, Central Saint Martins, London, U.K.

Other lectures on research

- Dolen, W.M. (2012, December). Presentation: The impact of online buzz, Social Media Inspiration Day, ING.
- Dolen, W.M. van (2012, May). Customer Satisfaction: Web Presence. Executive MBA in Business & IT, Nyenrode.
- Dolen, W.M. Van (2012, September). Sociale Media: De interactie tussen nieuws en het sentiment van consumenten. SWOCC symposium.
- Haxhi, I. (2012, December). University of Amsterdam and SPARK, *guest lecture* on “Corporate Governance in a Comparative Perspective” to the Libyan Stock Market professionals, Amsterdam.
- Kackovic, M. (2012, May). Presentation: What does an artist make? Spui 25, Amsterdam.

Organisational contributions to conferences, workshops and seminars

- Haxhi, I. (2012, September). A special 20th Anniversary of Corporate Governance: an International Review - National Governance Bundles, session chair and presenter, Cambridge University’s Judge Business School, Cambridge, the UK.
- Haxhi, I. (2012, June). Academy of International Business, session chair, panel co-chair and co-organizer, track 1 “Institution, Governance and CSR” Washington D.C., USA.
- Kackovic, M., Kuijken, B., El Haji, A. & Martynova, N. (2012). Prebem, European PhD Conference in Business Economics and Management, organizing committee member.
- Kolk, A. (2012, August 3-7). Business, environmental and social issues in the African context, PDW, co-organizer. Academy of Management, Boston.
- Kolk, A. (2012, April 10-12). Discussant and chair international business session, U21 doctoral research conference in business, University of Connecticut.
- Kolk, A. (2012, April 10-12). Discussant strategies, markets and products/services, U21 doctoral research conference in business, University of Connecticut.
- Kolk, A. (2012, July 27-29). Discussion leader, roundtable sessions on both 28 and 28 July, 4th subsistence marketplaces conference, Loyola University Chicago.
- Kolk, A. (2012, August 3-7). Greening in emerging and developing countries. Session Chair. Academy of Management, Boston.
- Kolk, A. (2012, August 3-7). Junior faculty consortium SIM/ONE, senior faculty. Academy of Management, Boston.
- Kolk, A. (2012, May 24-25). Panel organiser and chair, Partnerships in fragile states, 3rd international symposium on cross-sector social interactions, Rotterdam.
- Kolk, A. (2012, April 10-12). Panel speaker From dissertation to publication, U21 doctoral research conference in business, University of Connecticut.
- Kolk, A. (2012, April 16-18). Participant/representative Sustainability Centres 2012 international conference, Ivey School of Business.
- Kolk, A. (2012, August 3-7). Pushing boundaries: Cross-sector partnerships in healthcare, PDW, discussant. Academy of Management, Boston.
- Kourula, A. (2012, August), co-organizer of two professional development workshops at the Academy of Management conference, Boston, USA.
- Kourula, A. (2012, July), discussant at European Group for Organizational Studies (EGOS) conference, Helsinki, Finland.
- Stoelhorst, J.W. (2012, October). Organizer and chair, Sessions of Research Area V, European Association of Evolutionary Political Economy Conference, Krakow, Poland.

Participation in academic networks & fellowships

- Bridoux, F. (2012). Associate Member of the Center for Research in Entrepreneurial Change and Innovative Strategies (CRECIS).
- Bridoux, F. (2012). Member of the Scientific Committee of the Association Internationale de Management Stratégique.

- Kourula, A. (2010-2012), SCANCOR Postdoctoral Research Fellow, Stanford University. Organizational Studies Conference.
- Stoelhorst, J.W. (2012). Member of the Research Committee for the BPS (Business Policy and Strategy) division of the AOM (Academy of Management).
- Stoelhorst, J.W. (2012). Research area coordinator (Ontological Foundations of Evolutionary Economics) for EAEPE (European Association for Evolutionary Political Economy).

Member editorial board/editor international refereed journals

- Haxhi, I. (2012). Member of the Reviewing Editorial Board: *Corporate Governance: An International Review*
- Kolk, A. (2012). Editorial board member *Business and Society*
- Kolk, A. (2012). Editorial board member *Business Strategy and the Environment*
- Kolk, A. (2012). Editorial board member *European Management Journal*
- Kolk, A. (2012). Editorial board member *Journal of Business Ethics*
- Kolk, A. (2012). Editorial board member *Journal of International Business Studies*
- Kolk, A. (2012). Editorial board member *Multinational Business Review*
- Kolk, A. (2012). Editorial board member *Organization & Environment*
- Kolk, A. (2012). Advisory board member *Management Online Review*
- Kourula, A. (2012), Publications Editor of *Annual Review of Social Partnerships* (academic newsletter).
- Kourula, A. (2012). Member of Editorial Board of *Journal of World Business*.

Referee activities

- Bridoux, F. (2012). Referee for *Corporate Governance: An International Review*, *Group & Organization Management*, *Journal of Management Studies*, *Management International*, *International Journal of Work Innovation*, *Academy of Management Conference (BPS and OMT)*.
- Dolen, W.M. van (2012). Reviewer for *Journal of Marketing*, *Reviewer Journal of Business Ethics*, Reviewer for *European Marketing Conference*, Reviewer PREBEM, Reviewer *AMA Winter Conference*.
- Ebbers, J.J. (2012). Referee for the *Academy of Management*, and the *European Group for Organization Studies*.
- Haxhi, I. (2012). Ad-hoc Reviewer: *Business and Society*; *Journal of International Business Studies*, *Journal of Management Studies*, *Journal of World Business*; *Socio-Economic Review*, Conference paper reviewer: *Academy of Management Annual Meetings*, *Academy of International Business*, *European Academy of Management*.
- Kolk, A. (2012). Referee *Academy of Management Perspectives*, *Journal of Business Ethics*, *Business Strategy and the Environment*, *California Management Review*, *Journal of International Business Studies*, *Business and Society*, *Journal of Macromarketing*, *GRONEN conference*, *Edward Elgar Publisher*, *Academy of Marketing Science World Marketing Congress*, *ERIM*, *Prebem conference*.
- Kourula, A. (2012). Referee for *Business Ethics Quarterly*, *Business & Society*, *California Management Review*, *Ecology & Society*, *Journal of Business Ethics*, *Journal of Current Chinese Affairs*, *Journal of Management Inquiry*, *Journal of World Business*, *Regional Studies*, *Supply Chain Management: An International Journal*, *Scandinavian Journal of Management*, *Academy of Management conference*.
- Lee, H.H.M. (2012). Referee for *European Journal of Marketing* (special issues on referrals: word-of-mouth and viral marketing).
- Muller, A. (2012). Referee for *Academy of Management Journal*, *Journal of Management Studies*, *Journal of Business Ethics*, *Corporate Governance: An International Review*, *Academy of Management Annual Meeting (SIM / OMT)*.
- Stoelhorst, J.W. (2012). *Biological Theory*; *Journal of Evolutionary Economics*; *AOM conference (BPS division)*, *EAEPE conference*, *EURAM conference*, *SMS (Glasgow special conference)*.
- Wijnberg, N.M. (2012). *International Journal of Managements Reviews*, *Organizational Behavior and Human Decision Processes*, *American Sociological Review*.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Bridoux, F. (2012). Member Ph.D. committee G. van Bunnem (Universite de Louvain; supervisor: Prof. L. Taskin).
- Bridoux, F. (2012). Member Ph.D. committee T. De Jaegere (Universite de Louvain; supervisor: Prof. R. Coeurderoy).
- Dolen, W. van (2012). Member of the PhD committee of Ludwig, S., *Our World in Words*. Maastricht University. [promotor: Prof. dr. Ko de Ruyter, Prof. dr. Martin Wetzels, Prof. dr. Gerard Pfann. Co-promotor: Dr. Elisabeth Brueggen]
- Kolk, A. (2012). Member Ph.D. committee, UvA/FdR. Josephine van Zeben.
- Kourula, A. (2012). Member of Society for Business Ethics Best Dissertation Award Committee.
- Kourula, A. (2012). Dissertation committee member for Marijane Jonsson, Stockholm School of Economics, Sweden.
- Kourula, A. (2012). Dissertation co-advisor for Eeva Houtbeckers, Aalto University, Helsinki, Finland.
- Kourula, A. (2010). Dissertation co-advisor for Janni Thusgaard Pedersen, Copenhagen Business School, Denmark.
- Wijnberg, N.M. (2012). Member ph.d committee Dr. R. de Vries, RuG, supervisors Prof. dr. A. Sorge & Prof dr. A. van Witteloostuijn

Research contributions in the media

- Bohnsack, R. (2012). Interview: Car Industry & Sustainability: Past, Present and Future, *Rostra Economica*, 289, 30-35.
- Dolen, W.M., van (2010). Columnist in radio program about science in Amsterdam ‘Swammerdam’.
- El Haji, A. & Aadroun, M. (2012). De racistische werkgever bestaat helemaal niet. *Volkskrant*.
- El Haji, A. (2012). Vrijgevig of zelfzuchtig? *Pavlov*, Radio1.
- Kolk, A. (2012). Ask the experts: The implications of COP17 at Durban. *Carbon Management*, 3(3), 239-241 [interview]
- Kolk, A. (2012). Regular contributor to ‘Overigens’ section. *Folia Magazine*.
- Wijnberg, N.M. (2012). Interview in *Vrij Nederland*, sept. 3rd 2012

Prizes and honours

- Bridoux, F. (2012). Outstanding reviewer, Academy of Management, BPS.
- Liu, H.Y. (2012). Has the U.S. market become more hypercompetitive? It depends., National Science Foundation (NSF) Grant on the PhD Research Development Workshop on Innovation at the 2012 Atlanta Competitive Advantage Conference (ACAC), Atlanta, May.
- Lee, M.P. & Sharma, A. (2012). Sustainable global enterprise: Perspectives of Stuart Hart, Ans Kolk, Sanjay Sharma, and Sandra Waddock. *Journal of Management Inquiry*, 21, (2), 161-178 [interview part in international refereed journal].

2nd and 3rd stream funding

- Dolen, W.M. van (2012). Research project ‘Consumers & online buzz’. The main aim of this study is to provide valuable insights to a Dutch bank about which customers engage in online Word-of-mouth. We receive their online buzz data and are allowed to publish articles based on their data. We provide them with our knowledge. Contract December 2012-October 2013.
- Dolen, W.M. van (2012). Research project ‘The influence of YouTube and Twitter on Prank Chatting and Calling’. The main aim of this study is to provide valuable insights to de Kindertelefoon about the influence of YouTube clips and tweets about prank calling on the amount of prank calls and chats to Kindertelefoon. We receive their data on number of prank chats and calls and we are allowed to publish articles based on their data. We provide them with our knowledge. December 2012-December 2013.
- Kackovic, M. (2012). NWO Mozaiek proposal submitted in 2011. €200.000 four year merit based scholarship. Title of research: Quality Signals as Determinants of Career Performance: A Longitudinal Study of Visual Artists and Art Collectors [granted, starting 2012].
- Kolk, A. & Stofberg, N. (2012). Reducing risk through societal collaboration? The role of individual-

- level interactions in business-nonprofit partnerships. AXA research fund [not granted].
- Kolk, A., Muller, A. & Lindeque, J. (2012) Research collaboration with and consulting services for ING Bank on key issues in international business and trade [granted].
- Wijnberg, N.M. (2012). NWO/MAGW, Topsubsidie proposal. Mixing it up: Careers and categories between art and commerce, under review.

Various activities

- Bohnsack, R. (2012). Participation at the OECD workshop “Developing Infrastructure for Alternative Transport Fuels and Power-Trains to 2020/2030/2050: A Cross Country Assessment of Early Stages of Implementation”
- Dolen, W.M. van (2012) Advisory Board of Marketing Associatie Amsterdam
- Dolen, W.M. van (2012). Member Research, Advisory, and Policy (RAP) Council Child Helplines International with members from Africa, MENA, EU, Asia, Americas.
- Dolen, W.M. van (2012). Jury Marketing Excellence Awards (prize for companies with best marketing practice), Nima, 2012.
- Dolen, W.M. van (2012). Member of the Scientific Advisory Board of the NIMA. NIMA is a platform for professional marketers in the Netherlands.
- Kolk, A. (2012). Advisor DE Foundation; member of panel 10th anniversary meeting.
- Kolk, A. (2012). Member research committee HvA/DEM.
- Kolk, A. (2012). Steering committee AGCI.
- Kolk, A. (2012). Senior research fellow Partnerships Resource Centre.
- Kolk, A. (2012). Member sustainability committee UvA.
- Kackovic, M. (2012, November). Round table/ Symposium: Kennis voor de stad. Gemeente Amsterdam, UvA, AMC, VU, and VUmc, Amsterdam.
- Kackovic, M. (2012, October). Panel member: Myth of talent. Castrum Peregrini and Gerrit Rietveld Academy, Amsterdam.
- Kourula, A. (2012). Examination Board member for MBA and MIF programs at University of Amsterdam.
- Lee, H.H.M. (2012). Organiser, Amsterdam Business School ICTO: Business Research 2.0 Seminar Series.

Box 8: External PhD students International Strategy & Marketing

Daniel van den Buuse

Business, energy and sustainability. promotor: prof.dr. Ans Kolk [planned finalisation: 2015]

Francesca Ciulli

Multinationals, institutions and sustainability in the energy sector. promotor: prof.dr. Ans Kolk [planned finalisation: 2014]

Joris Demmers

Corporate interference with consumer-to-consumer online interactions. promotor: prof.dr. Willemijn van Dolen, [planned finalization: 2015].

Laura Fleischer

Flexibility of the automotive distribution system, promotor: prof.dr. Jean Johnson [planned finalization: 2013]

François Lenfant

Multinationals and peace/conflict processes in Central Africa. promotor: prof.dr. Ans Kolk, [planned finalisation: 2014].

Bob Rietveld

The impact of third party actions on brand equity and brand meaning. promotor: prof.dr. Willemijn van Dolen, [planned finalisation: 2016]

Stephen Tsang.

Sustainability, climate change and the automobile industry in China, promotor: prof.dr. Ans Kolk [planned finalisation: 2014].

9. OTHER RESEARCH

<i>Department</i>	<i>Business Studies</i>
<i>METIS-code:</i>	<i>uva/feb/abs/ovo</i>
<i>Website:</i>	<i>www.abs.uva.nl</i>
<i>VSNU scores 2009:</i>	<i>n.a.</i>

Forthcoming international publications

- Dari-Mattiacci, G., Langlais, E., Lovat, B., & Parisi, F. (2013). Asymmetries in Rent-Seeking. Forthcoming in Congleton, R. & Hillman, A. (eds.), *Companion to Rent Seeking*. Springer.
- Dari-Mattiacci, G. (2013). Conclusions. Forthcoming in Yiftach-Firanko, U., Kehoe, D.P. & Ratzan D.M. (eds.), *Transaction Costs in the Ancient Economy*, Ann Arbor (MI): Michigan University Press.
- Dari-Mattiacci, G. (2013). Slavery and Information. *Journal of Economic History*, 73(1).
- Dari-Mattiacci, G. & Parisi, F. (2013). Returns to Effort in Rent-Seeking Games.' *Public Choice*.
- Ellman, M. (2013). What did the study of transition economies contribute to mainstream economics? *Japanese Journal of Comparative Economics*, 50, (1).
- Geest, G. de & Dari-Mattiacci, G. (2013). The Rise of Carrots and the Decline of Sticks: Explaining the New Foundations of Legal Order, *University of Chicago Law Review*, 80.
- Dari-Mattiacci, G. & Hendriks, E. S. (2013). Relative Fault and Efficient Negligence: Comparative Negligence Explained, *Review of Law and Economics*
- Praag, C.M. van, Hoogendoorn, S.M. & Oosterbeek, H. (2013). The impact of gender diversity on the performance of business teams: Evidence from a field experiment. Forthcoming in *Management Science*.
- Praag, C.M. van, A. van Witteloostuijn & J. van der Sluis (2013). The higher returns to formal education for entrepreneurs versus employees. Forthcoming in *Small Business Economics*, 40, (2), 375-396.
- Praag, C.M. van & Stel, A. van (2013). The more business owners the merrier? The role of tertiary education. Forthcoming in *Small Business Economics*.

Articles in international refereed journals

- Braun, F.C., Avital, M. & Martz, Ben (2012). Action-centered team leadership influences more than performanceType. *Team Performance Management*, 18, (3/4).
- Dari-Mattiacci, G. & Langlais, E. (2012). Social Wealth and Optimal Care. *International Review of Law and Economics*, 32, (2), 271-284. [B].
- Dari-Mattiacci, G. & Plisecka, A. (2012). Luxury in Ancient Rome: Scope, Timing and Enforcement of Sumptuary Laws. *Legal Roots*, 1, (1), 189-216.
- Praag, C.M. van & Parker, S. (2012). The entrepreneur's mode of entry: Business takeover or new venture start? *Journal of Business Venturing*, 27, (1), 31-46. [A].
- Praag, C.M. van, Bosma, N., Hessels, J., Schutjens, V. & Verheul, I. (2012). Entrepreneurship and role models. *Journal of Economic Psychology*, 33, 410-422. [B].
- Vinig G.T. & Song Y. (2012). Online Social Network Matters to Entrepreneurial Performance: the Role of Network Diversity. *International Journal of Organizational Design and Engineering*. Vol. 2, No. 2. Pp. 189-203.
- Wit, J.G. de & Zuidberg, J. (2012). The growth limits of the low cost carrier model. *Journal of Air Transport Management*, 21, 17-23. [B].

Articles in Dutch refereed journals

- Langendijk, H.P.A.J. & Epe, P.(2012). Kanttekeningen bij de RJ- en IASB-voorschriften inzake de waardering van 'zekere' latente belastingvorderingen. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (6), 235-242.

Langendijk, H.P.A.J., Laning, A. & Grobbe, R. (2012). Nederlandse pensioenfondsen: transparantie over uitvoeringskosten?. *Maandblad voor Accountancy en Bedrijfseconomie*, 86, (12), 555-570.

Academic publications in other international journals

Bissessur, S., Litjens, R., H.P.A.J. Langendijk & Vergoossen, R.G. (2012). How Do Prperares Perceive Costs and Benefits of IFRS for SMEs? Empirical Evidence from the Netherlands. *Accounting in Europe*, 9, (1-2), 227-250.

Dari-Mattiacci, G. & Zeben, J.A.W.van (2012). Legal and Market Uncertainty in Market-Based Instruments: The Case of the EU ETS. *NYU Environmental Law Journal* 19(3), (pp. 101-139).

Ellman, M. (2012). Chto issledovanie perekhodnykh ekonomik dalo meinstrimu ekonomicheskoi teorii? *Voprosy ekonomiki*, (8).

Chapters in books (international)

Tabbach, A. (2012). Wealth Redistribution and the Social Costs of Crime and Law Enforcement. In: Harel, A. & Hylton, K.N.(eds.), *Research Handbook on the Economics of Criminal Law*, Edward Elgar Publishers, (pp.97-122).

Chapters in books (Dutch)

Langendijk, H.P.A.J. (2012). A. 3.1 Inleiding externe financiële verslaggeving. In *Leidraad voor de AA*, afl. 81, mei, Deventer: Kluwer, pp. A. 3.1-01-A.3.1-27.

Langendijk, H.P.A.J. (2012). Goodwill. In Bac, A.D., Gortemaker, J.C.A., Kocks, H.C. & Wallage, Ph. (eds), *Handboek Accountancy* (pp. B 1.1200-1-B 1.1200-38).

Langendijk, H.P.A.J. (2012). Waardevermindering van geactiveerde goodwill. In Bac, A.D., Gortemaker, J.C.A., Kocks, H.C. & Wallage, Ph. (2012). *Handboek Accountancy* (eds) pp. B 1.1205-1-B 1.1205-22.

Strikwerda, J. (2012). De raad van toezicht en de strategie van de instelling. In *Waar is de raad van toezicht? Deel II*, edited by G. Minderman, R. Goodijk and S. v. d. Berg. Den Haag: Boom Lemma uitgevers.

Monographs (Dutch)

Strikwerda, J. (2012). *Organization Design in the 21st Century: From Structure Follows Strategy to Process Follows Proposition*. iTunes Store.

Strikwerda, J. (2012). *De Nederlandse Corporate Governance Code: Ingeleid, toegelicht en becommentarieerd*. Assen: Van Gorcum.

Dissertations

Osch, W. van (2012, 25 February). *Generative Collectives*. Promotor: prof.dr. R.E. Maes, co-promotor: dr. M. Avital. Universiteit van Amsterdam. [A].

Song, Y. (2012, 30 November). *Network of networks: uncovering the secrets of entrepreneurs' networks*. Promotor: prof.dr. R.E. Maes, co-promotor: dr. G.T. Vinig. Universiteit van Amsterdam. [A].

Swinkels, W.H.A. (2012, 13 November). *Exploration of a theory of internal audit: a study on the theoretical foundations of internal audit in relation to the nature and the control systems of Dutch public listed firms*. Promotor: prof.dr. H. Strikwerda. Universiteit van Amsterdam. [B].

Professional publications

Jong, M. de, Ottow, A. en Stil, R. (2012). Marktwerking en innovatie in de telecomsector. *ESB*, (97), 548-551.

Kolkman, J., Moorman, S. & Wit, J. de (2012). *Civil Aviation in the EU Emission Trading Scheme; Effects on the aviation sector, Consumer and the Environment*. Research report KiM Netherlands Institute for Transport Policy Analysis, The Hague.

- Praag, C.M. van & R. Thurik, R. (2012). Canon Deel 4: Ondernemerschap, *Economische Statistische Berichten* 97 (4644), 576-579
- Praag, C.M. van & Kwik, F. (2012). De Stand van het Ondernemerschap in Nederland: Een Internationale Vergelijking, ACE Entrepreneurship Update 12, Amsterdam
- Praag, C.M. van & Thurik, R. (2012). Canon Ondernemerschap, ACE Entrepreneurship Update 14, Amsterdam
- Strikwerda, J. (2012). Investerings in informatietechnologie renderen via immateriële activa. *Holland Management Review* 141 (Jan-Feb):17-24.
- Strikwerda, J. (2012). Empowerment: hoe professionele ruimte te combineren met in-control zijn. *Holland Management Review* 145 ():32-40

Working- and discussion papers

- Dari-Mattiacci, G., Guerriero, C. & Huang, Z. (2012). Protecting Property Rights Versus Enhancing Reliance on Contracts: The Case of the Good-Faith Purchaser. *Amsterdam Center for Law & Economics Working Paper* No 2012-70.
- Praag, C.M. van, Hoogendoorn, S. & Parker, S.C. (2012). Ability Dispersion and Team Performance: A Field Experiment, *Tinbergen Institute Working Paper*, 12-130/VII
- Praag, C.M. van, & Hoogendoorn, S. (2012). Ethnic Diversity and Team Performance: A Field Experiment, *Tinbergen Institute Working Paper*, 12-068/3
- Praag, C.M. van, Rosendahl Huber, L. & Sloof, R. (2012). The Effect of Early Entrepreneurship Education: Evidence from a Randomized Field Experiment, *Tinbergen Institute Working Paper*, 12-041/3
- Praag, C.M. van, Lindquist, M. & Sol, J. (2012). Why do Entrepreneurial Parents have Entrepreneurial Children?, *Tinbergen Institute Working Paper*, 12-062/3

Contributions to academic conferences, workshops and seminars

- Dari-Mattiacci, G. (2012, November 8). Property versus Contract (with Carmine Guerriero and Zhenxing Huang). Yale Law School, law, economics & organization workshop.
- Dari-Mattiacci, G. (2012, June 10.). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). IDC Radzyner School of Law, commercial law workshop.
- Dari-Mattiacci, G. (2012, April 17). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). Washington University St. Louis Department of Economics, economic theory workshop.
- Dari-Mattiacci, G. (2012, April 16.). Inverse Adverse Selection: The Market for Gems (with Sander Onderstal and Francesco Parisi). Washington University St. Louis School of Law.
- Dari-Mattiacci, G. (2012, March 29). Inverse Adverse Selection: The Market for Gems (with Sander Onderstal and Francesco Parisi). George Mason University School of Law, law & economics workshop.
- Dari-Mattiacci, G. (2012, March 5). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). University of Southern California, law, economics & organization workshop.
- Dari-Mattiacci, G. (2012, February 13). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). University of Illinois College of Law.
- Dari-Mattiacci, G. (2012, February 7). Inverse Adverse Selection: The Market for Gems (with Sander Onderstal and Francesco Parisi). University of Chicago Law School, law & economics workshop.
- Dari-Mattiacci, G. (2012, December 13-15). Emergence of the Corporate Form (with Oscar Gelderblom, Joost Jonker, and Enrico Perotti). Italian Society of Law and Economics Annual Meeting, University of Rome 3.
- Dari-Mattiacci, G. (2012). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). ACLE Spring Workshop, Amsterdam, May 8.
- Dari-Mattiacci, G. (2012, January 7). The Good-faith Purchaser: Markets, Culture, and the Legal System (with Carmine Guerriero and Zhenxing Huang). American Economic Association Annual Meeting, Chicago.

- Dari-Mattiacci, G. (2012, December 13-15). Law and Culture (with Carmine Guerriero). Italian Society of Law and Economics Annual Meeting, University of Rome 3, keynote address.
- Ellman, M. (2012, 2 June). Keynote address, 50th anniversary conference Japanese Association for Comparative Economic Studies, Tokyo.
- Ellman, M. (2012, 8 June). Lecture ‘What did economic Sovietology contribute to mainstream economics?’, Conference ‘Against the Mainstream’ held at KNAW, Amsterdam to mark the retirement of prof.Ellman. Other speakers were prof.J.Eatwell (Cambridge, England) and prof.V.Kontorovich (Haverford PA USA).
- Leenaars, J.J.A. (2012, June 19). “Overview van recente ontwikkelingen”, Introductory lecture, Congres Toekomst van het Betalingsverkeer, Euroforum, Amsterdam
- Leenaars, J.J.A. (2012, September 27). “PPS in Infra: Uitdagingen en oplossingen in een financieel perspectief”, keynote, Nationaal Wegencongres, Nieuwegein.
- Leenaars, J.J.A. (2012, January 24). “Financing Housing Supply in the Netherlands”, lecture for the Communities & Local Government Committee of the British House of Commons
- Praag, C.M. van (2012, February 9). Invited Seminar at IFN Research Institute of Industrial Economics Stockholm Sweden on ‘The effect of early entrepreneurship education on the development of entrepreneurial competencies and intentions’ (with Laura Rosendahl Huber and Randolph Sloof).
- Praag, C.M. van (2012, January 26). Invited Key Note Lecture at the Norwegian Research Council, Research and Innovation Policy Conference, Oslo, Norway on ‘It’s the opportunity cost, stupid! How self-employment responds to financial incentives of return, risk and skew’ (with P. Berkhout and J. Hartog).
- Praag, C.M. van (2012, June 12). Invited Lecture on ‘Field Experiments in Entrepreneurship Economics’ at the IZA Entrepreneurship Economics PhD Workshop in Potsdam.
- Praag, C.M. van (2011, June 15). Invited Key Note Lecture on ‘Entrepreneurship, Nature, Nurture and Role Models’ at the Uddeville Conference on Innovation and Industrial Economics, University of Faro, Portugal.
- Praag, C.M. van (2012, June 15). Invited seminar on ‘Why do entrepreneurial parents have entrepreneurial children?’ (with J. Sol and M. Lindquist) at ISEG – School of Economics and Management Technical University of Lisbon, Portugal.
- Praag, C.M. van & Hsieh, C.M (2012, August 6). Presentation at the Academy of Management ‘Risk, Balanced Skills and Entrepreneurs’, Boston, USA.
- Praag, C.M. van & Hoogendoorn, S.M (2012, August 7). Presentation at the Academy of Management ‘Ethnic Diversity and Team Performance: A Field Experiment’, Boston, USA.
- Praag, C.M. van (2012, September 10). Invited seminar on ‘Why do entrepreneurial parents have entrepreneurial children?’ (with J. Sol and M. Lindquist) at the Norwegian Business School, Economics Department, Oslo, Norway.
- Praag, C.M. van (2012, September 14). Invited discussant at the First CEPR Workshop on Incentives, Management and Organization at Bocconi University, Milan, Italy.
- Praag, C.M. van (2012, January 18). Invited Seminar at Ivey Business School, University of Western Ontario, Canada on “The effect of early entrepreneurship education on the development of entrepreneurial competencies and intentions’ (with Laura Rosendahl Huber and Randolph Sloof).
- Praag, C.M. van (2012, September 22). Invited presentation at the 3rd HEC Workshop on Entrepreneurship on ‘The effect of early entrepreneurship education on the development of entrepreneurial competencies and intentions’ (with Laura Rosendahl Huber and Randolph Sloof).
- Praag, C.M. van (2012, September 22). Invited participant in Round Table Policy Discussion (with R. Fairlie and S. Parker) 3rd HEC Workshop on Entrepreneurship on ‘Entrepreneurship Education Evaluation’.
- Praag, C.M. van (2012, January 10). Invited Seminar Centraal Planbureau Den Haag on ‘It’s the opportunity cost, stupid! How self-employment responds to financial incentives of return, risk and skew’ (with P. Berkhout and J. Hartog).

- Praag, C.M. van (2012, October 19). Invited workshop lecture ‘Why do entrepreneurial parents have entrepreneurial children?’ (with J. Sol and M. Lindquist) at the Nederlandse Economendag, De Nederlandsche Bank, Amsterdam.
- Tabbach A. (2012, December 13-15). More Manipulation, Less Risk-Taking? Italian Society of Law and Economics Annual Meeting, University of Rome 3.
- Wit, J.G. (2012, November). What would you do with 130 A380s? Martin Kunz lecture at the first European Aviation Conference, Berlin.

Other lectures on research

- Praag, C.M. van (2012, February 1). SER Symposium De Kracht van de Stille Arbeidsrevolutie Keynote lecture.
- Praag, C.M. van (2012, February 13). “Beloning, spannend onderwerp”, Bijdrage aan ‘Stand van de Wetenschap’, Spui25, Amsterdam.
- Praag, C.M. van (2012, April 11). “Regisseeer je success: Business meets RABO”, Lecture on Research in Entrepreneurship.
- Praag, C.M. van & Rosendahl Huber, L. (2012, May 30). “Effecten van Onderwijs in ondernemen op de basisschool”, ACE Event in Aula UvA, where we offered the research report to Crown Princess Maxima, based on “The effect of early entrepreneurship education on the development of entrepreneurial competencies and intentions’ (with Laura Rosendahl Huber and Randolph Sloof).
- Praag, C.M. van (2012, July 3). Invited lecture/discussion on Self-employed Entrepreneurship (ZZP) at the Wiardi Beckman Stichting of the PvdA, Den Haag.
- Praag, C.M. van (2012, September 3). Minicollege Glazen Huis Spui, UvA, Start of the Academic Year “Ondernemerschap, kun je dat leren?”.
- Praag, C.M. van (2012, November 3). SER/NCR Symposium “Wat is De Kracht van de Cooperatie?”.
- Praag, C.M. van (2012, October 10). ERIM Erasmus PhD Course on Entrepreneurship, Rotterdam.

Organisational contributions to conferences, workshops and seminars

- Leenaars, J.J.A. (2012, June 19), Chair Euroforum congress Toekomst van het Betalingsverkeer, Amsterdam.
- Leenaars, J.J.A. (2012, December 21), Organizer and chair Nordemann-lezing 2012 (UvA) Drs. J.J. Nootgedagt RA, Lid RvB en CFO AEGON N.V. (postponed)
- Praag, C.M. van (2012, February 1). SER Symposium De Kracht van de Stille Arbeidsrevolutie (joint with Esther Raats-Coster and Linde Gonggrijp).
- Praag, C.M. van & Rosendahl Huber, L. (2012, May 30). ACE event “Effecten van Onderwijs in ondernemen op de basisschool”, Aula UvA, where we offered the research report to Crown Princess Maxima. Other speakers Caroline Gehrels (City of Amsterdam), Chris Buijink (Ministry of Economic Affairs), Alexander Rinnooy Kan (SER) and various young entrepreneurs.
- Praag, C.M. van (2012). Organizer of the First Residence Week of Scholars in Entrepreneurship, Oxford, 8-14/07/12 (joint with Prof S. Estrin, LSE and Prof D. Audretsch, Indiana Univeristy in Bloomington).
- Praag, C.M. van (2012, August 31 – September 1). 4th edition of the Amsterdam Symposium on Behavioral and Experimental Economics, ABEE 2012 “Behavioral Economics in Markets and Organizations”, (joint with R. Sloof, A. Soetevent and J. Hinloopen), Amsterdam KNAW.
- Praag, C.M. van (2012). Organizer of the lecture/discussion series on Behavioral Economics in the AAC (Amsterdam Academic/Faculty Club), (joint with Prof J. Hartog)
- Praag, C.M. van (2012, October 8). FEB Seminar Peter Thompson Markets & Organizations group seminar: New firm performance and the replacement of founders, organized by ASE and ACE.

Participation in academic networks & fellowships

- Praag, C.M. van (2012). Research Fellow Tinbergen Institute.
- Praag, C.M. van (2012). Research Fellow IZA Institute for Labour Market Research, Bonn.
- Praag, C.M. van (2012). Research Fellow IZA Institute for Labour Market Research, Bonn.

Praag, C.M. van (2012). Research Fellow ACLE.
 Praag, C.M. van (2012). Member of the Koninklijke Hollandsche Maatschappij der Wetenschappen.
 Wit, J.G. de (2012). Member of the Scientific Advisory Board of the European Aviation Conference (EAC).
 Wit, J.G. de (2012). Member of the Networking Committee of the Air Transport Research Society (ATRS).
 Wit, J.G. de (2012). Member of the Benelux Interuniversitaire Groepering van Vervoerseconomisten (BIVEC).
 Wit, J.G. de (2012). Member of scientific advisory board Stichting Wetenschappelijk Onderzoek Verkeersveiligheid (SWOV).
 Dari-Mattiacci, G. (2012). Research fellow Tinbergen Institute.
 Dari-Mattiacci, G. (2012). Research fellow Center for the Study of European Contract Law, University of Amsterdam.
 Dari-Mattiacci, G. (2012). Senior researcher Ius Commune Research School (program: Liability and Insurance).
 Dari-Mattiacci, G. (2012). Board member Italian Society of Law and Economics (SIDE-ISLE).
 Dari-Mattiacci, G. (2012). Member American Law & Economics Association (ALEA).
 Dari-Mattiacci, G. (2012). Member American Economic History Association (EHA).

Member editorial board/editor international refereed journals

Dari Mattiacci, G. (2012). Coeditor *International Review of Law and Economics*.
 Ellman, M. (2012). Associate editor *Cambridge Journal of Economics*, member international council *Voprosy ekonomiki*.
 Praag, C.M. van, (2012). Associate Editor Small Business Economics
 Praag, C.M.van (2012). Associate Editor of IZA Journal of European Labor Studies
 Tabbach A. (2012). Associate editor *International Review of Law and Economics*.
 Wit, J.G. de (2012). Editorial board member *Journal of Air Transport Management*

Member editorial board/editor non-refereed and Dutch journals

Boot, A.W.A. (2012). Member editorial board *Maandschrift voor Accountancy en Bedrijfseconomie*.
 Wit, J.G. de (2012). Editor *Tijdschrift voor Vervoerwetenschap*

Referee activities

Dari-Mattiacci, G. (2012). Referee for *Journal of Legal Studies*.
 Ellman, M. (2012). Referee for *Cambridge Journal of Economics & Tijdschrift voor Politieke Economie*.
 Praag, C.M.van (2012). Referee for *Economic Journal, Economics of Education Review, European Economic Review, Journal of Business Venturing, Journal of Labor Economics, Management Science, Quarterly Journal of Economics*.

Membership of academic committees (including Ph.D. committees outside the FEB)

Langendijk, H.P.A.J. (2012, March 14). Member Ph.D. committee R.P. Ory (Universiteit Leiden; supervisor: Prof.dr. J.G. Kuijl.)
 Praag, C.M. van (2012, January 24). Member of the Small PhD Committee of Xavier Baeten “Firm Level Corporate Governance Characteristics and CEO Remuneration: A Cross-National European Study”, Ghent University, Belgium (supervisor Prof Lutgart van den Berghe).
 Praag, C.M. van (2012). Member of the Curatorium of the Chair “Ethnic entrepreneurship”, IMES UvA (Sponsored by VNO NCW).
 Praag, C.M. van (2012). Member of the Supervisory Board of the EIM scientific program ‘SME’s and entrepreneurship’.
 Praag, C.M. van (2012). Research Affiliate, Statistics Norway, Oslo, Norway.
 Praag, C.M. van (2012, September 28). Member of the PhD Committee of Bart Sleutjens, Utrecht University.
 Praag, C.M. van (2012). Chair of the Supervisory Committee of the Academic Study

Group (led by Prof dr E. Stam) that was commissioned by the AWT (Adviesraad voor het Wetenschaps- en Technologiebeleid) to study Ambitious Entrepreneurship: A review of the academic literature and new directions for public policy. Based on this the AWT wrote an advisory letter to the Minister of Economic Policy and Innovation.

Research contributions in the media

- Langendijk, H.P.A.J. (2012, March). Interview in *VCV Magazine*.
- Langendijk, H.P.A.J. (2012, March). Interview in *Pensioen*.
- Leenaars, J.J.A. (2012, January) “De Euro blijft”, *Beleggingsexpres*.
- Leenaars, J.J.A. (2012, February) “Vertrouwenspersonen – wie zijn ze, hoe werken ze en wat zijn hun ervaringen”, interview MCA.
- Leenaars, J.J.A. (2012, May). “Veel bedrijven nog niet SEPA-proof”, Managementteam.
- Leenaars, J.J.A. (2012, June 23), “Euro is ons belang”, *Beleggingsexpres*.
- Leenaars, J.J.A. (2012, October 29), “BNG-bankier: Duurder geld maakt dbfm-projecten niet meer lonend”, interview Cobouw .
- Leenaars, J.J.A. (2012, December 08) “Made in China”, *Beleggingsexpres*.
- Praag, C.M. van (2012, October 12) "Ons onderwijs selecteert niet op talent maar op zwakte", *NRC Opinie*.
- Praag, C.M. van & A. Rinnooy Kan (2012). “De Stille Arbeidsrevolutie”, *NRC Handelsblad Opinie*.
- Praag, C.M. van & L. Stevens (2012, March 12). “Opinie: Meer innovatie begint op universiteit”, *Het Financieele Dagblad*.
- Praag, C.M. van & D. van den Brink (2012, May 12). “Bezuinigen en groeien”, opinie artikel in *Het Financieele Dagblad*.
- Praag, C.M. van & D. van den Brink (2012, December 27). “Maak kredietgarantie MKB niet permanent”, opinie artikel in *Het Financieele Dagblad*.
- Praag, C.M. van (2012, July 18). Folia maakt kennis met.... Mirjam van Praag, Folia radio Amsterdam en Folia Website Portret.
- Praag, C.M. van (2012, March 19). “Innovatiedip baart hoogleraren zorgen”, interview voor artikel in *Intermediair*.
- Praag, C.M. van (2012, May 31) “Prinses Maxima ontvangt resultaten van BizWorld”, film op *bastaschooltv.nl*.
- Praag, C.M. van (2012, March 16) “Te weinig ondernemersambitie”, artikel in *Het Financieele Dagblad*.
- Praag, C.M. van (2012, May 31) “Maxima ontvangt onderzoeksrapport op UvA”, artikel in *Volkskrant*.
- Praag, C.M. van (2012, January) “Das motiv des Loney-Rider”, artikel in *Handelsblatt*.
- Praag, C.M. van (2012, May 30). “Maxima neemt ACE onderzoek in ontvangst”, artikel op *Foliaweb.nl*.
- Praag, C.M. van (2012, May 30). “Maxima ontvangt onderzoeksrapport op UvA”, artikel in *Het Parool*.
- Praag, C.M. van (2012, May 30). “Princess Maxima attends seminar entrepreneurship education”, artikel op *Royalpress.nl*.
- Praag, C.M. van (2012, May 31). “Maxima ontvangt onderzoeksrapport op UvA”, artikel in *Metro editie Amsterdam*.
- Praag, C.M. van (2012. December 26). Wetenschapsprogramma hoe? zo? *Radio NTR*.

Prizes and honours

- Dari-Mattiacci, G. (2012). Becker-Friedman Fellowship University of Chicago.
- Ellman, M.J. (2012). Received a UvA medal (*Stapenning*) from the Rector of the UvA at his retirement conference.
- Praag, C.M. van, Hsieh C.M. & S. Parker (2012). One of the best paper awards at the Academy of Management (2012) for ‘Risk, Balanced Skills and Entrepreneurs’, (Tinbergen Institute working paper 11-178/3).

2nd and 3rd stream funding

- Dari-Mattiacci, G. (2012). NWO Visitors Grant (for Avi Tabbach).
- Dari-Mattiacci, G. (2012). Marie Curie Post Doc Grant (for Margherita Saraceno).
- Veen, M.L. van der (2012). 'MKB-innovatie in het kader van de Groene Economie'. SIA Raak project on green innovations by SME's. In co-operation with a.o. Hogeschool Utrecht and Wageningen Universiteit. FEB is expert partner. Total project amount €300.000,-.

Various activities

- Ellman, M. (2012). Participant in Forum 'Reappraising mass terror, repression and responsibility in Stalin's regime', *Journal of Cold War Studies* 14 (3). Book reviews in *Economica & Europe-Asia Studies*.
- Leenaars, J.J.A. (2012). Member of the board of the COELO chair (Rijksuniversiteit Groningen).
- Leenaars, J.J.A. (2012). Member of the board John van Geunsfoundation (UvA).
- Leenaars, J.J.A. (2012). Chairman of the VRC Thesis award.
- Leenaars, J.J.A. (2012). Chair of the academic visitation committees of the education programs Bachelor of Accounting, Master of Accounting and Master of Controlling of Nyenrode University.
- Praag, C.M. van (2012). Founding academic Director of the Amsterdam Center for Entrepreneurship.
- Praag, C.M. van (2012). Member of the Advisory Council of Social Enterprise Netherlands.
- Praag, C.M. van (2012). Member of the Board of SEO Economisch Onderzoek.
- Praag, C.M. van (2012). Member of the Board of the Dutch Friends of the Tel Aviv University.
- Praag, C.M. van (2012). Member of the CPC (Supervisory Board of the CPB).
- Praag, C.M. van (2012). Member of the Supervisory Board of APG Group NV.
- Praag, C.M. van (2012). President of the Amsterdam Academic Club. Praag, C.M. van (2012). Member Raad van Toezicht Kriterion.
- Praag, C.M. van (2012). Appointed Crown member of the Socio Economic Council of the Government (SER).
- Vinig G.T. (2012). Visiting professor appointment at the, Guilford Glazer Faculty of Business and Management, Ben-Gurion University, Israel.
- Wit, J.G. de (2012). Chairman of the International Peer Review Committee of the TRAIL research school, University of Technology Delft, as a part of the KNAW accreditation process.
- Wit, J.G. de (2012, November). Chairman of the ITF-OECD Round Table on Long Term Trends in Travel Demand, Paris.

Box 16 Other external Ph.D. students

Mary van der Boon-Farmer

Organisational Behaviour, supervisor: prof.dr. Jacob de Smit [planned finalisation: 2014]

Peter Blok

Human Resource Management in the economy of the 21st century, Supervisors: prof.dr. Hans Strikwerda, co-promotor: prof.dr. Wout Buitelaar [planned finalisation: 2014].

Ksawery Mulinski

Essays on supply chain management, Supervisors: prof.dr. Jacob de Smit and prof.dr. Hans Strikwerda [planned finalisation 2014].

Tilman Platz

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Supervisors: prof.dr. Toon van der Hoorn and prof.dr. Rob van der Heijden [planned finalisation: 2015].

Jolanta Rekiel

Economic perception of aviation security measures, Supervisor: prof.dr. Jaap de Wit [planned finalisation: 2015].

Jacob Ruggeberg

Dispersed Damages and Deterrence in Antitrust Law Enforcement, Supervisors: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2014].

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