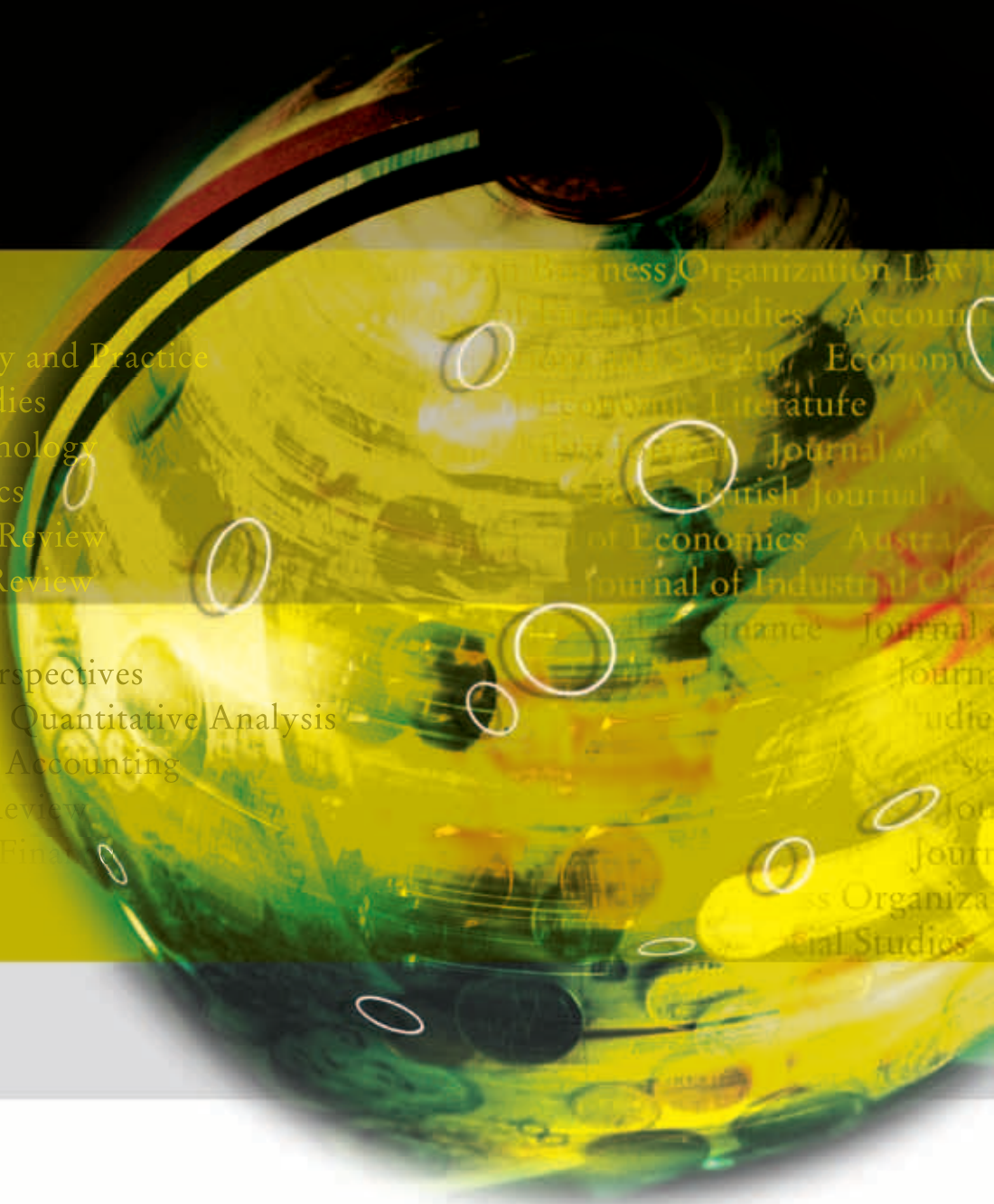




Annual Research Report 2010

The Accounting Review
Journal of Finance
Entrepreneurship Theory and Practice
Review of Financial Studies
Journal of Applied Psychology
Journal of Business Ethics
California Management Review
World Bank Economic Review
Economic Policy
Journal of Economic Perspectives
Journal of Financial and Quantitative Analysis
International Journal of Accounting
European Accounting Review
Journal of Banking and Finance

Journal of Business Organization Law
Journal of International Studies
Journal of Management
Economic Literature
Journal of Applied Social Psychology
British Journal of Psychology
Journal of Economic Surveys
Journal of Industrial Organization
Journal of Finance
Journal of Economic Psychology
Journal of Accounting and Finance
Journal of Business Ethics
Journal of Applied Psychology
Journal of Business Ethics
California Management Review
World Bank Economic Review
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Journal of Banking and Finance
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Journal of International Studies
Journal of Management
Economic Literature
Journal of Applied Social Psychology
British Journal of Psychology
Journal of Economic Surveys
Journal of Industrial Organization
Journal of Finance
Journal of Economic Psychology
Journal of Accounting and Finance
Journal of Business Ethics
Journal of Applied Psychology
Journal of Business Ethics
California Management Review
World Bank Economic Review
Economic Policy
Journal of Economic Perspectives
Journal of Financial and Quantitative Analysis
International Journal of Accounting
European Accounting Review
Journal of Banking and Finance



Preface

This is the ninth annual research report of the Universiteit van Amsterdam Business School (ABS). The report gives an account of the policies, organisation, activities and results of the research included in the ABS research institute. Again, much has been achieved this year. Our staff have not only been active in publishing in high quality international journals and books, but also in national Dutch outlets, both academic and professional. Research output has been made public in other ways as well, inter alia at internal and external seminars and conferences and via the press. An overview of activities is summarised in part A with a full list of publications and activities by programmes contained in part B; which reveals that ABS has continued to maintain its reputation as a leading centre of business research in Europe.

The highlight of our research report is the continued high level of output in quality international journals. In 2010 our published output of refereed articles in international research journals grew to close to 80 papers, with again a substantial number in A journals (the top 4-5 journals in each discipline), as well as a large number of publications accepted and thus forthcoming. I congratulate and thank all staff for their significant contributions over the past year.

The above has been achieved despite the gloomy situation that the faculty has found itself in since the beginning of 2010. Due to financial difficulties there has been an overall increase of teaching loads with 40%, a vacancy stop and (formally announced in April 2010) a formal reorganisation. Needless to say that the large turbulence has greatly endangered research output as well as our ability to retain high-quality staff. Most programmes, but accounting and finance in particular, have faced serious challenges in this regard in 2010 and the first half of 2011. The outflow of top-researchers will most certainly have its effect on output in the coming years as it will take some time to replace those who have left, often with promising young researchers. Fortunately, the financial crisis is over and, beginning in 2012, the faculty will face better financial prospects which allow ABS to grow again, in line with the large and growing student body.

I would like to take this opportunity to again thank everybody who has been important to the ABS research effort over the past year. A special word of thanks for Allan Hodgson, who was research director (and director of ABS) in the period August 2009 until August 2010; we are grateful for this contribution to ABS in general in the six years that he worked here. Finally, suggestions on how to best further our research goals are always very much welcome and appreciated.

Prof.dr. Ans Kolk

Director of the Research Institute of the Amsterdam Business School

June 2011

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PART A

GENERAL OVERVIEW

1. THE RESEARCH INSTITUTE OF THE AMSTERDAM BUSINESS SCHOOL

1.1. OBJECTIVES AND MISSION

Our strategy is to conduct and publish internationally recognised research across a broad range of business disciplines. We see research as vital to the business school; we aim to provide research based education. This does not require that all staff are renowned researchers or that all teaching modules are based on research. It does require that we publish international research across the broad spectrum of business disciplines, that we have areas of excellence, that students are exposed to relevant academic research in their programmes and that all courses are designed in the light of the overall object. We also encourage all applied research to be available to and inform practitioners through professional journal outputs.

1.2. ORGANISATION

ABS-RI is the research institute of the Amsterdam Business School (and one of the two research institutes in the Faculty of Economics and Business). The structure of ABS, and the position of ABS-RI within it, is shown in figure 1. It gives an overview of the five academic sections that we had in 2010 and their concomitant research programmes.¹ Since 2005, each of the academic sections has had a research programme that expresses the focus and output of major staff members.² While section heads are accountable to the department chair for issues related to their section members, it is the research director who is responsible for research policy and strategy, and for allocation of research time based on staff members' international refereed publications.³ In 2007, two new research programmes – HRM/OB, and strategy & marketing – were created.

The two main committees in the ABS are the ABS Management Team (consisting of the Dean of the ABS (currently the FEB dean), the Director of the Research Institute, the Department Chair, the Director of the Graduate School and the Director of the Institute for Executive Education), and the Heads of Section committee, which consists of the above (minus the Executive Education Director) and the heads of sections. In the HoS meetings all policies related to staff and relevant developments within ABS are discussed, and areas for research improvement and development identified. Aspects discussed have been included budgets for sections, personnel policy and journal lists. Decisions and accompanying information are subsequently communicated to staff and, if applicable, also put on the website. Due to the rather difficult financial situation and the crisis management installed at FEB level the two committees have not met regularly in 2010.

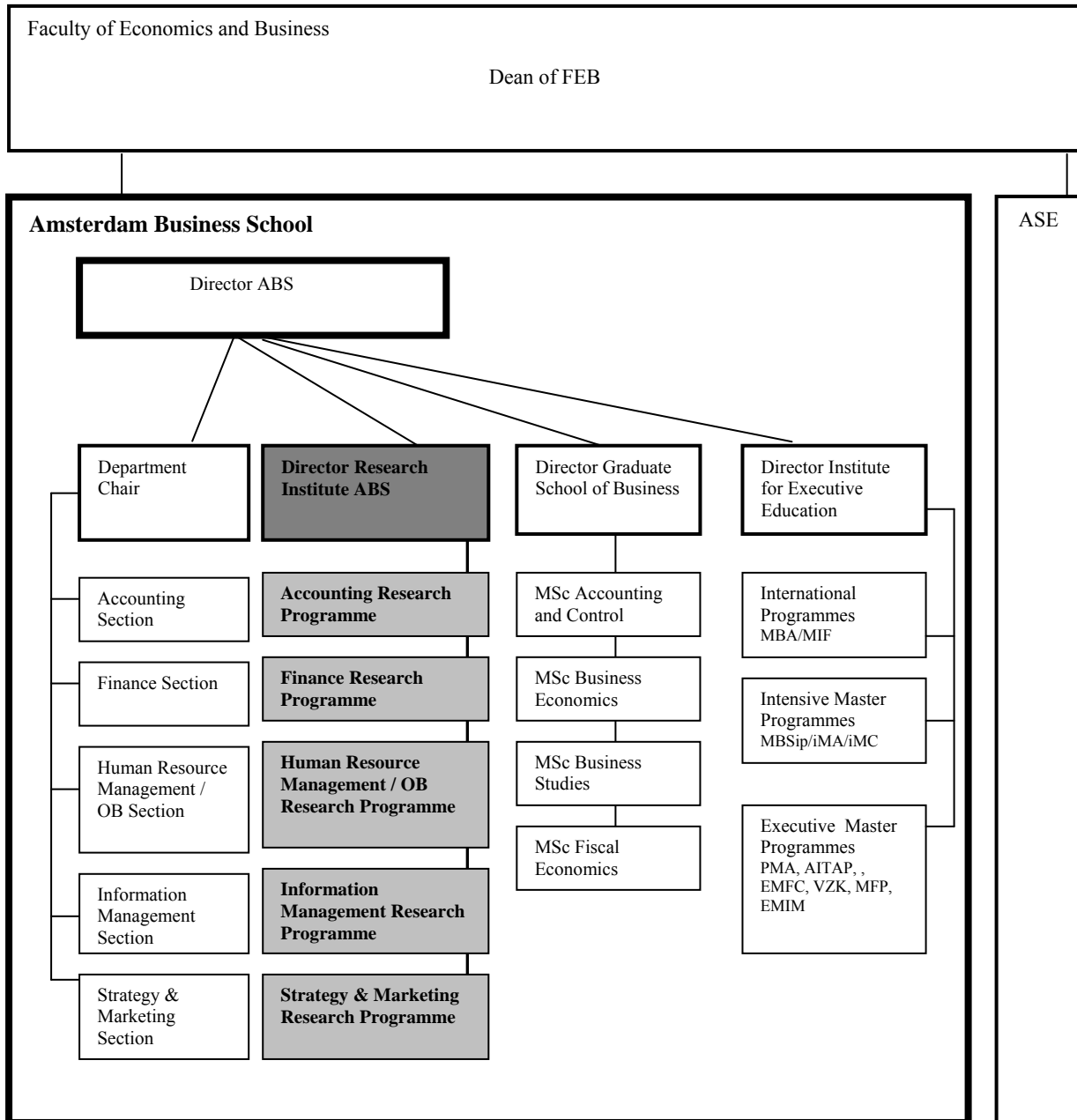
In view of the integrated nature of activities within ABS, this is a somewhat different structure than followed for other research institutes that are not part of a business school. However, we see it as crucial to embed research decision-making across the board (not only and most directly in staffing, but also to encourage and facilitate integration of research in teaching where desirable and possible). Results achieved since the creation of ABS and ABS-RI are proof that this has been a very good strategy, as also underlined by the EQUIS panel which granted us our re-accreditation in April 2010. As an illustration of the integrated nature, it can be mentioned that support for the ABS-RI director is being given by the Head Administrator (*bestuurssecretaris*) of ABS, who also supports the department chair, and the ABS MT more broadly. In this way, a very efficient approach has been taken, with synergies being reaped in a structure that does not require a separate support office for the research institute.

¹ Those staff members not (yet) included in sections fall directly under the department chair. Output from staff members who are not included in an academic research programme of ABS-RI are listed under 'other research' in part B of this report.

² It must be noted, however, that not all those included in research programmes are also by necessity formally part of the respective section.

³ It should be noted that only those with an appointment that includes research can be given research time (so not those who have a formal 'lecturing only' (i.e. 'docent') appointment).

Figure 1: Organisation chart of ABS-RI within ABS and FEB in 2010⁴



1.3. BACKGROUND AND STRATEGY

When ABS-RI was created in 2002, research programmes and researchers in the areas of business studies (and included in the Department of Business Studies) were brought under its umbrella. This encompassed three programmes (Corporate Finance and Financial Systems; Accounting, Organisations and Society; and Information Management/PrimaVera) and some researchers not

⁴ Prof.dr. Allan Hodgson was Dean ABS (and research director) until August 2010. Prof.dr. Eric Fischer, who was dean of FEB in 2010, became dean of ABS subsequently as well. Prof.dr. Ans Kolk became director of the ABS research institute in November 2010. Prof. Fischer will leave by August 2011, after which prof.dr. Han van Dissel will become dean of FEB/ABS. The IM section and research programme will be discontinued in 2012.

included in programmes. As outlined in more detail in the first annual research report of the business school, a wide variety could be noted in coherence, quality and research traditions.⁵ While particularly the finance group and a few nuclei outside it already had an international research and publication record, significant steps towards international presence through academic publications had to be taken.

It was noted at the time that this strong focus on increasing international refereed publications should not harm the strengths in more applied, usually nationally-oriented, research, sometimes carried out by part-time staff members, of which there were many. This was seen to be a valuable link to practitioners, crucial for attracting (post)graduate students, external research funding and, most importantly, for achieving the ABS purpose of contributing to the societal debate and providing guidelines for management practice and policy making. For the ABS, this societal function, and the concomitant duty of helping to preserve Dutch research outlets, was and is seen as one of two equally important pillars on which government support to universities rests (with the contribution to the international academic debate as the other).

The main component of our strategy to improve research quality and output in international refereed journals has been fairly straightforward: the recruitment of good, fulltime academics with these capacities, and providing facilities and a stimulating research environment. Since 2004, significant steps were made in recruitment, which covered all sections in a planned progression. In the first year accounting was strengthened at the full professor level, followed by management from 2005 onwards, in line with the rapid growth in student numbers. Section 2 gives details and shows developments over the years. Most research programmes now have a broad core of faculty who publish in international academic journals (see particularly section B of this report). Some areas need further strengthening (because of the growing inflow of new students and recent staff departures).

Several supporting policies to realise our objectives have been adopted. In terms of the overall ABS personnel policy for academic staff, this has the following aims:

- to assist in the achievement of the aims of the ABS, and
- to provide an attractive working environment for the staff.

The first objective requires appropriate policies in the fields of recruitment, tenure, promotion and (early) retirement. The second requires that the ABS provides attractive employment (salary, expenses, leave, computers, office space, secretariat, promotion criteria, good management) and academic (Ph.D. students, seminars, colleagues) conditions. A highly qualified and well-motivated staff is the main asset of a teaching and research institution and essential to its success. Staff are expected to provide excellence in teaching and research and to be good colleagues, making a useful contribution to the ABS as an organisation.

Furthermore, it is ABS policy to operate a workload weighting system. Researchers with output in good international refereed journals are allocated 50% of their time for research; the other 50% is filled by teaching. Management duties, if substantial (i.e. beyond regular responsibilities such as co-ordination that comes normally with teaching), are deducted from staff members' teaching time (this applies only to a limited number of people). This arrangement has several advantages:

- It acts as an incentive so productive academics can reduce their commitment to teaching
- It helps implement our research policy. If the majority of core staff have 50% of their time devoted to research this is a considerable investment
- It ensures equity and accountability. If there is no discrimination in teaching loads to account for other commitments, this would not recognise the considerable input by researchers.

All of the above has greatly increased research output in the past several years.

It should be noted, however, that the 2010 financial difficulties of parent faculty FEB, however, will have some detrimental effects, as already noted in the preface. In the first half of 2010 the Dean of

⁵ *Annual research report 2002*, Amsterdam, pp. 5-16 (available on the research section of the ABS website, <http://www.abs.uva.nl>).

FEB increased the teaching load of all staff by 40% (in effect diminishing research time to 30%). Furthermore individual research allowances were cut by 40%. Together with the vacancy stop these policies put a heavy burden on research staff. For 2011 ABS has decided to again give the full individual research allowances, whilst cutting other budgets. For 2012 the objective is to bring down the increased teaching loads.

2. INPUT: STAFF AND RESOURCES

2.1 RESEARCH STAFF

Table 1 clearly sets out the notable increase in research staff over the years. The table gives overviews for the ABS as a whole, and for the five individual programmes. It shows the growth in research capacity overall, and in the various areas. A feature is the continued increase in research capacity across all disciplines.

Table 1: Staff input ABS-RI⁶

	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010
WP 1 (first flow of funds, excluding Ph.D. students)	14,35	17,05	18,65	23,03	24,91	27,54
WP 2 (second flow of funds, excluding Ph.D. students)	0,79	1,47	2,30	1,80	0,40	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	0,93	1,93	2,61	1,79	2,80	3,51
Ph.D. students	8,50	9,19	11,12	13,10	14,70	12,45
Total Research staff	24,57	29,64	34,68	39,72	42,81	44,30
Accounting						
WP 1 (first flow of funds, excluding Ph.D. students)	3,91	4,13	4,67	5,53	4,43	5,13
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00
Ph.D. students	0,80	1,39	1,69	2,20	2,80	2,20
Total Research staff	4,71	5,52	6,36	7,73	7,23	7,33
Corporate Finance & Financial Systems						
WP 1 (first flow of funds, excluding Ph.D. students)	3,77	5,12	4,97	6,12	7,21	6,99
WP 2 (second flow of funds, excluding Ph.D. students)	0,79	0,80	0,50	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,46	0,67	0,67	0,87	0,50	0,00
Ph.D. students	4,30	3,35	4,40	4,85	4,30	2,55
Total Research staff	9,32	9,94	10,54	11,84	12,01	9,54
Information Management - Prima Vera						
WP 1 (first flow of funds, excluding Ph.D. students)	1,84	1,22	2,11	2,09	2,82	3,00
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	1,00	1,63
Ph.D. students	0,00	0,00	0,00	0,20	0,80	1,20
Total Research staff	1,84	1,22	2,11	2,29	4,62	5,83
Strategy & Marketing						
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	2,50	4,01	5,35	7,83
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	0,80	0,80	0,40	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	0,48	0,65	0,93	1,04
Ph.D. students	-	-	1,63	2,25	3,60	3,60
Total Research staff	-	-	5,41	7,71	10,28	13,27
Human Resource Management/Organisational Behaviour						
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	3,12	3,32	2,75	3,05
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	1,19	0,00	0,10	0,60
Ph.D. students	-	-	1,80	2,05	2,40	1,70
Total Research staff	-	-	6,11	5,37	5,25	5,35
Other Research Business Studies						
WP 1 (first flow of funds, excluding Ph.D. students)	2,70	2,74	1,28	1,96	2,35	1,54
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	1,00	1,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,47	0,27	0,27	0,27	0,27	0,24
Ph.D. students	1,80	1,80	1,60	1,55	0,80	1,20
Total Research staff	4,97	4,81	4,15	4,78	3,42	2,98

A distinction has been made between WP1, the so-called first flow of funds, which consists of money originating from university budgets; WP2, second flow, research projects funded by the Dutch Science Foundation (NWO) or the Royal Academy of Sciences (KNAW); and WP3, third flow, funds

⁶ In 2007 the Management Section was split into a Strategy & Marketing Section (ISM) and a Human Resource Management/Organisational Behaviour Section (HRM/OB). In 2006 there were 8,15 fte in Management (3,93 in HRM/OB, 4,22 in ISM) and in 2005 3,73 fte (0,17 in HRM/OB and 3,56 in ISM). These totals (all including Ph.D. students) are in the overall figures for ABS, but not reported separately.

obtained from other sources. Obtaining structural research funding from other sources than WP1, and especially WP2, is difficult. Nevertheless in the past few years, some second and third-flow funding has been obtained, and a clear strategy conveyed to all Heads of Sections is to encourage and support external funding applications. The research director also takes a direct active role in this respect where applicable.

As Table 1 does not include externally-funded Ph.D. students (0.8 fte WP2; 3.51 fte WP3), table 2 gives a detailed overview of the 2010 shares of first, second and third-flow funding for ABS as a whole, and for the research programmes specifically. The latter perspective exhibits considerable variety, with particularly the Information Management programme (due to the fact that the externally-funded Amsterdam Centre for Services Innovation (AMSI) has been positioned within the IM section), the Strategy & Marketing programme, followed by the HRM/OB programme showing some successful diversification of sources of funding away from the first flow (see section 3). Overall, external sources accounted for 14% of total in 2010; in 2009 this was 13%. While this is considerably more than in 2002, when a much smaller business school had only 9% external funding of its research staff, success in attracting external funding is fleeting and constant efforts need be put in.

Table 2: Funding sources

Funding 2010 (programme/funding stream)	1	2	3	Total
Accounting	92%	0%	8%	100%
Corporate Finance & Financial Systems	93%	4%	3%	100%
Information Management	72%	0%	28%	100%
Strategy & Marketing	82%	6%	12%	100%
Human Resource Management / Organisational Behaviour	89%	0%	11%	100%
ABS programmes Total	86%	3%	11%	100%

Within ABS many professors supervise external PhD students, who do not follow a traditional trajectory. In recent years their numbers have grown significantly (see Box 1 for the ones currently registered).

<p>Box 1 External PhD students</p> <p><i>Accounting</i> Hans Duits <i>The Added Value of Auditing in a non-mandatory environment</i>, promotor: prof.dr. Ph. Wallage, co-promotor: prof.dr. M. Willekens [planned finalisation: Fall 2013]</p> <p>Dennis Jullens Value Relevance of IFRS accounting information, promotores: prof.dr. W. Rees & prof.dr. A. Hodgson [planned finalisation: 2014]</p> <p>Rebecca Maughan Social Accounting, promotor: prof.dr. B. O'Dwyer [planned finalisation: October 2013]</p> <p>Arjan Brouwer <i>The reporting of alternative performance measures in the European Union</i>, promotor: prof.dr. H. Langendijk [planned finalisation: 2012]</p> <p><i>Finance</i> Alexander van de Minne <i>Regional Decline, Human Capital, Demand for Housing and Housing Prices</i>, promotor: prof.dr. M.K. Francke [planned finalisation: 2013]</p> <p><i>Human Resource Management/Organisational Behaviour</i> Maarten de Haas <i>Up or out. Diversification of professional careers</i>, promotor: prof.dr. D.N. den Hartog, co-promotor: Dr. W. van Eerde [planned finalisation: 2012]</p> <p>Dieuwke Wolting <i>Leadership and employee work behavior</i>. Promoter: prof.dr. D.N. Den Hartog, co-promotor: dr. C.Boon. [planned finalization 2014]</p>
--

Information Management

Peter Beyer

Discourse in information governance, promotor: Rik Maes [planned finalisation: 2013]

Patty de Bruine

ICT and policy in The Netherlands, promotor: Rik Maes, co-promotor: Hans Jägers [planned finalisation: 2012]

Robert G. de Boer

The impact of organizational modularity on organizational flexibility, promotor: Rik Maes [planned finalisation: end of 2013]

Paul Elzinga

Extensions and applications of data discovery for information-driven police governance and enforcement, promotor: Guido Dedene, co-promotor: Stijn Viaene [planned finalisation: 2014].

Dick Heinhuis

Multichannel service distribution, promotor: Rik Maes [planned finalisation: 2014]

Steven de Hertogh

Corporate governance techniques for enterprise 2.0, promotor: Guido Dedene, co-promotor: Stijn Viaen [planned finalisation: 2012]

Hans Hoogenboom

Business intelligence as a model for intelligence in policing, promotor: Rik Maes, co-promotor: Erik de Vries [planned finalisation: 2015]

Saima Khan

Knowing-in-Practice in Globally Distributed Outsourcing Arrangements, promotor: Rik Maes, co-promotor: Ard Huizing [planned finalisation: 2013]

Michiel Kooper

Development of an Information Governance Framework, promotores: Rik Maes & Edo Roos-Lindgreen [planned finalisation: 2013].

Cecilia Mercado

Analysis methods for strategic innovation of ICT-based services, promotor: Guido Dedene [planned finalisation: 2012]

Edward Peters

Discovery development with applications in healthcare management, promotor: Guido Dedene [planned finalisation: 2013].

Jan-Kees Schakel

Knowledge transfer in acute real-time situations, promotor: Rik Maes [planned finalisation: 2014]

Anton Soetekouw

The design of organization architecture, promotores: Guido Dedene and Rik Maes [planned finalisation: 2014]

Strategy & Marketing

François Lenfant

Multinationals, corporate social responsibility and conflict in Central Africa, promotor: prof.dr. Ans Kolk, [planned finalisation: 2013].

Larissa-Rebecca Fleisher

Flexibility of the automotive distribution system, promotor: prof.dr. Jean Johnson, [planned finalisation: 2014].

Stephen Tsang

Climate change and the automobile industry in China, promotor: prof.dr. Ans Kolk [planned finalisation: 2013].

Other research

Boon-Farmer, Mary van der

Organisational Behaviour, promotor: Jacob de Smit [planned finalisation: 2012]

Peter Blok

Human Resource Management in the economy of the 21st century. Promotor: Hans Strikwerda Co-promotor: Wout Buitelaar [planned finalisation: 2012]

Budde, Axel

Suitability of a pattern recognition algorithm for the quantification of airline schedule co-ordination. Promotor: Jaap de Wit [planned finalisation: 2013]

Joustra, P.

Associative Corporate Governance, promotor: Wout Buitelaar, co-promotor: prof.dr. ir. G.H. de Vries [planned finalisation: 2013]

Ksawery Mulinski

Essays on supply chain management, Promotores: Jacob de Smit and Hans Strikwerda [planned finalisation 2011]

Tilman Platz

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Promotores: Toon van der Hoorn and Rob van der Heijden [planned finalisation: 2012]

Jacob Ruggeberg

Dispersed Damages and Deterrence in Antitrust Law Enforcement, Promotores: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2012].

Walter Swinkels

The Limits and Contributions of Internal Auditing to the control of the firm, promotor: Hans Strikwerda [planned finalisation: 2013]

2.2 RESOURCES AND FACILITIES

On the basis of the research time allowances made by the ABS-RI (and the FEB's other research institute RESAM) in 2002, the FEB allocates funds to the two institutes, which are, in the case of the ABS-RI, subsequently channelled to the sections where the researchers are formally located. In the course of 2003, a start was made to split the budgets for both research institutes. However, this division was based on a historical situation in which the ABS had very little researchers and much more teaching activities than economics and econometrics; thus leading to an allocation of research funding of only one third of the total. Although the imbalance has been redressed to some extent in staff terms as a result of the appointment of business researchers, it has not yet been the case regarding the formal allocation system.

In the beginning of 2010 it became clear the FEB had to deal with a large deficit (then estimated at €7.6 million for 2010). This has resulted in the beforementioned vacancy stop, cutbacks in individual research funding of 40% and other measures already mentioned above. It was also the start of an improvement in the financial administration and availability of financial data for FEB. Only in 2011 did we obtain detailed data for income and expenditures at the level of the Research Institute, which made it clear that in 2010 about 6% of total costs (m€ 1.1,-) of the non-executive programme part of ABS consisted of non-staff expenditures like conference costs, travel, data etc. The majority of these were made by individual researchers (with allocated research time) from their own research accounts, the remainder by the Research Institute.

Since the major expenditures for a research institute is the research time allocated to individual researchers, the number of research faculty within the sections largely determines the size of the budget. The total budget personnel costs of the Department of Business Studies were close to m€12,- in 2010. Approximately 40% of this sum is allocated to the Research Institute.

As to facilities for Ph.D. students, this either goes via the Tinbergen Institute (particularly for Ph.D. students in the finance area) or, for the others, directly via ABS-RI. Facilities like computers, software and the library are provided centrally (university, faculty).

3. OUTPUT: ACTIVITIES AND RESULTS

3.1 ACTIVITIES AND INITIATIVES

Although the climate for research and related activities was less hospitable than in earlier years due to the financial situation described above, many individuals in ABS nevertheless contributed in various ways to building our school.

In 2010, many *seminars* have taken place again at ABS, organised by different research groups and programmes, frequently with prominent (international) guests as well as our own staff. Another important activity has been the preparation and submission of *research grant proposals*. Considerable effort has been put in this year again, as shown in box 2, which gives an overview of the applications for both 2nd and 3rd flow of funding. As already noted in section 2.1, there have been some success for both smaller and larger grants in both second and third stream funding.

Box 2: Applications for external funding in 2010

- Abcouwer, A.W. (2010). Research project HRMatch on the mismatch between supply and demand of labour in the ICT sector for Governmental Organizations (Overheidstafel), Total project amount: € 90.000,-. [granted].
- Avital, M. (2010). Grassroots € 1.000,- to design and implement a collaboration platform that supports distributed work of innovation development teams as well as illustrates the advantages and power of "open innovation" in the classroom environment.
- Jonhson, J.L. & Martin, K.D. (2010). Dimensions and Determinants of Eco-Innovation. Submitted to the Marketing Science Institute. [submitted].
- Kolk, A. & Pinkse, J. (2010). Policy modes for climate change: The role of tripartite partnerships. Proposal to write position paper for Partnerships Resource Centre, Rotterdam. €10,900. [granted].
- Kolk, A. & Pinkse, J. (2010). The climate change-development nexus and tripartite partnerships. Proposal to write position paper for Partnerships Resource Centre, Rotterdam. €15,000. [granted].
- Kolk, A. & Pinkse, J. (2010). The role of business in a climate-induced market transition. NWO open competition MaGW [not granted].
- Kolk, A., Pinkse, J. & Van den Buuse, J. (2010). Energy, poverty and sustainability: The role of partnerships. Proposal for research project for Partnerships Resource Centre, Rotterdam, €40,000. [granted].
- Leenders, M.A.A.M. (2010). Co Applicant and member of interdisciplinary research team on Entertainmentization of Society (P. Valkenburg PI). Funded for 4 years by FMG.
- Leenders, M.A.A.M. (2010). Off-label prescription and the role of side-effects and regulatory labeling on the success of medicines, research proposal, together with IMS Health, Intersystems, Iknow, and the University of Pennsylvania. [in progress with some parts granted].
- Trier, M. (2010). EU 7th Framework Programme ICT proposal submitted and developed in 2008, 2009 and 2010. € 364.000,- subsidy for three years, grant #269963. Title of research: 'BlogForever: Information Search and Exploration in networked information domain'. [Assigned to Informatics Faculty TU Berlin, assigned as adjunct researcher and project manager]
- Vinig, G.T. (2010). Pieken in de Delta (PID) 2010/11. A € 1.37 million grant for "Proof of Concept" programs. Co-financing from the municipality of Amsterdam has been approved. Pending approval of SenterNovem. This grant is a Follow-up on our 2009 PID grant (€ 400K) for the "Linking Science with Business" program.
- Wijnberg, N.M. (2010). CIRP programme, awarded by FES (Fond Economische Structuurversterking/Fund for Reinforcement of the Economic Structure): € 10.500.000- (for the whole project coordinated by Delft University, Faculty of Industrial Design), € 213,800,- (excluding some minor funding for non-staff costs and supervision) – from which one Ph.D project at ABS and one Postdoc project in Delft under Wijnberg's (co-) supervision.
- Wijnberg, N.M., Ophem, J.C.M. van & Hartog, J. (2010). NWO open competition MaGW application with title: Selection for Excellence. [not granted].

An example of a project that was funded is one on strategy and marketing in the creative industries.

Box 3: Creative Industry Scientific Programme

In 2010 the Creative Industry Scientific Programme (CRISP) was awarded € 10.5 million by the *Fonds Economische Structuurversterking* – to perform a series of research projects focusing on the design of product service systems. In this programme researchers from different universities will collaborate with business organizations involved in industrial design. Nachoem Wijnberg was part of the consortium of researchers that proposed the programme and is involved,

together with Gerda Gemser of the TU Delft, in one postdoc project at Delft Technical University and one Ph.d project at the ABS - Bram Kuijken has started on this project in februari 2011.

What is the project about?

The project is about how designers handle "category spanning" - goods or organizations that seem to belong to multiple categories - focusing on goods (and organizations that produce them) that can be considered both as products and as services. In such cases designers have to choose whether they will use design elements that function as category markers for the one category or the other - or whether they want to emphasize the hybrid status or, inversely, that the new good does not belong in one of the old categories but should be considered an innovation and a member of a new category.

What will be done?

We plan to conduct a large scale survey among designers employed by larger producers (Philips, Océ) as well as independent agencies (Dumbar) to establish how these designers approach problems of category spanning and especially designing product-service-systems. We also will look into how inter- and intra-organizational structures impact these issues. Another focus of the project is to look into the ways in which outside experts - eg. product reviewers - and consumers react to category-spanning design choices.

For more information, see: <http://crispplatform.nl/>

Projects that obtained funding last year have started their activities. An example is an EU project in which two researchers of the HRM-OB programme are involved.(see Box 4).

Box 4: ONTOHR: Leonardo da Vinci Multilateral Project Research Grant - Gábor Kismihók and Stefan Mol

A Leonardo da Vinci multilateral project research grant was obtained for the project "Ontology based competency-matching between vocational education and the workplace" (2009-2011). The total grant amount (€ 394,027) has been divided among the four partners: Corvinus University Budapest; Qompas BV, the Netherlands Dida Network SRL, Italy, and the Amsterdam Business School.

What is the topic of the project?

According to the Bologna qualification structure different levels of education must prepare a student for particular organizational needs and prerequisites. Students finishing their studies at various levels of vocational education have to go through the organization's Prior Learning Assessment, in which previous experience and qualifications are evaluated against entry requirements (skills and competencies) for the job role. The partnership is working together on an eLearning environment, which will be equipped to sample skills, competencies and knowledge of vocational education students. Based on this sampling we give an evaluation as to whether a particular individual meets the criteria of a given job profile of an existing company. Furthermore, and in those cases where an individual applicant does not meet a specific prerequisite of the organization, the eLearning environment provides specific eLearning content.

How do you plan to accomplish this?

Our framework encompasses a Domain Ontology, a Vocational Educational Training (VET) Ontology, a mapping engine, and an adaptive testing engine. The Domain Ontology comprises a global map of the organizational needs and competencies needed to carry out valued activities within a particular field (in this case Information Technology). Based on this ontology specific job roles will be identified. Subsequently, a detailed description of the essential skills and competencies that are required for being selected for a certain position are framed in terms of student/applicant VET qualifications.

The VET ontology describes what skills and competencies one needs to get a certain VE degree and also how these skills and competencies are constructed—for instance the factual knowledge they require—and their inter-relatedness. In order to benefit from the outputs of ontologies for training, selection and recruitment processes the job role ontology must be embedded into an authoring environment, which will enable tutors to provide training according to the idiosyncratic needs of students. This authoring environment not only delivers learning content, but with its built-in test- and inference engine, reports the current eligibility of a particular student for the prerequisite skill and competencies of a given job-role.

What have you accomplished so far?

- Established an extensive network with relevant industry and educational stakeholders, both in the Netherlands and Italy
- Developed a valid competency profile for the ICT systems analyst job role that adequately and accurately describes the demands of the job.
- Developed the domain ontology model for both the education and job role ontologies.
- Deployed both models for the job role in question

What remains to be done?

Piloting: At least two pilots are being set up to test the feasibility of the system. The pilots will be aimed at:

- Gauging user experiences: Variables to be assessed include: justice and fairness perceptions, face validity, user friendliness, time needed to complete the assessment, etc.
- Validation: Suggested selection decisions regarding particular applicants will be compared and contrasted with:
 - The decisions suggested by the selection system currently in use (e.g. structured interviews, general mental ability tests, personality tests, etc.).
 - Self-ratings of applicants' perceived demands-abilities fit.
 - Subject Matter Expert judgments about the suitability of applicants for the job role in question
 - Performance appraisals

Is the project relevant for other industries besides Information Technology?

Based on the lessons learned from ontology based competency matching between IT related vocational education and jobs in the IT sector, it should certainly be viable to adapt the eLearning environment to other jobs in other industries. The partnership has submitted several other proposals to valorise the lessons learned from OntoHR.

Where can I learn more about this project?

Please visit our project website at www.ontohr.eu.

More broadly, and as included in part B of this part, there have been many activities in terms of dissemination of knowledge and linkages with managers, policymakers and other stakeholders, at the level of individual researchers, research groups and also at the level of the organisation.

3.2 ASSESSMENTS OF ACADEMIC REPUTATION

An obvious way to assess academic reputation is publications in high-quality international refereed journals. Part B of this report and section 3.3 give further information on the output, which has included a considerable number of international journal articles, accepted for publication or already published in 2010. There are other indicators, including judgements of external parties. In 2009 a panel from EFMD visited ABS; in April 2010, our EQUIS accreditation was prolonged. Table 3 summarises the overall judgement in scores for research. The categories are 'below standard'; 'meets standard'; and 'above standard'. EQUIS notes that 'meets standard' is "not to be interpreted as meaning that the institution is mediocre or that it barely qualifies at a minimum level", 'above standard' means that "the institution demonstrates outstanding quality, well above the level required to satisfy the EQUIS standard in this area, where it can be considered a model of excellence". Strength of the research culture, quality of the research output, and effective evaluation of research activity and output are all characterised as being in this outstanding category.

Table 3. Scores for research and development by Equis panel

		ABOVE standard	MEETS Standard	BELOW standard	N/A
5.1	Clear policy		X		
5.2	Strength of the research culture	X			
5.3	Effective organisation and management of the School's research activities		X		
5.4	Adequacy of support processes and resources		X		
5.5	Time allocated to research		X		
5.6	Quality of the research output	X			
5.7	Effective evaluation of research activity and output	X			
5.8	Contribution to the relevance of teaching programmes		X		
5.9	Distinctive expertise		X		
5.10	Explicit policy for innovation and development		X		

		ABOVE standard	MEETS Standard	BELOW standard	N/A
5.11	Achievements in the area of innovation and development		X		
5.12	International scope and recognition of research		X		
5.13	Relevance to companies and their managers		X		

Another sign of academic reputation is staff members' activities as (associate) editors and editorial board members of international refereed journals. Box 5 gives an overview of such positions for A and B journals (for all journals see the respective programmes in part B). As to inclusion in this box, we have (like in the tables where publications are counted, see 3.3) listed full-time staff members here, as well as part-time staff members with a formal appointment, but the latter only if their UvA-affiliation has been included in the journal.

Box 5: Board memberships A and B journals 2010

Avital, M. (2010). Associate Editor *Information Systems Research (ISR)*, Editorial Board Member, *Journal of Information Technology (JIT)*.
 Boot, A.W.A. (2010). Associate Editor *Journal of Financial Intermediation, European Financial Management, Advisory Editor Review of Finance*.
 Cullen, J. (2010). Senior Editor *Journal of World Business*.
 Dari Mattiacci, G. (2010). Editorial board member *Review of Law and Economics*.
 Hartog, D.N. den (2010). Editorial board member of *The Leadership Quarterly; Applied Psychology: An International Review; Journal of Occupational and Organizational Psychology; European Journal of Work and Organizational Psychology*;
 Johnson, J.L. (2010). Member of the editorial review board of *Journal of Marketing, Journal of Retailing, Journal of the Academy of Marketing Science*.
 Kolk, A. (2010). Editorial board member *Journal of International Business Studies, Business and Society, European Management Journal, Journal of Business Ethics, Business Strategy and the Environment*.
 Maes, R. Editorial Board Member *Journal of Strategic Information Systems*.
 O'Dwyer, B. (2010). Associate editor *Accounting, Auditing and Accountability Journal*, editorial Board Member *Contemporary Accounting Research; European Accounting Review; The British Accounting Review*.
 Pinkse, J. (2010). Editorial board member *Business Strategy and the Environment*.
 Praag, C.M. van (2010) Editor *Small Business Economics*.
 Slangen, A.H.L. (2010). Member of the editorial review board of the *Journal of World Business*.

There are other examples such as best paper awards and other prizes, of which boxes 6 gives an example.

Box 6: Niamh O'Sullivan Wins Emerald/EFMD Outstanding Doctoral Research Award

Niamh O'Sullivan, member of ABS Accounting research programme, has won the 2010 Emerald/EFMD Outstanding Doctoral Research Award in the Interdisciplinary Accounting Research category. Niamh's PhD thesis, completed in 2010 (received a Cum Laude) and entitled: "Social Accountability and the Finance Sector: The Case of Equator Principles (EP) Institutionalisation", was chosen by the Editor(s) of the *Accounting, Auditing & Accountability Journal*, as the winner of this prestigious prize.

What was the set-up?

This year's Emerald/EFMD Doctoral Research Awards was comprised of 12 categories within the broad spectrum of management, marketing and strategy, information science, finance and interdisciplinary research in accounting. Award winners receive international recognition, the prospect of an offer of publication in an associated journal and a cash prize (€ 1.500,-).

What was the topic of the research?

My PhD research focuses on the institutionalisation of the Equator Principles (a set of environmental and social risk management guidelines for project finance), within adopting financial institutions between 2003 and 2008; and the social accountability dynamics surrounding this from a number of stakeholder perspectives.

What were the criteria for the award?

The entries are judged by the editor(s) and at least one Editorial Advisory Board member of the sponsoring journal. Entries are judged on the following criteria: Significance/implications for theory and practice, originality and innovation, appropriateness and application of the methodology, analysis and presentation of the data, quality of the literature review.

For more details on the awards see: www.emeraldinsight.com/research/awards/odra.htm or www.efmd.org/odra

3.3 OVERVIEW OF THE 2010 OUTPUT

The aggregated numbers of ABS publications in 2010 are shown in table 4. As in previous years, it presents the results divided into different categories: academic publications in refereed journals; non-refereed journals; book chapters; and monographs. For each, a distinction is made between international (English) and Dutch publications. In addition, since ABS published a new journal list in 2007, from that year onwards these categories are also reported.

Table 4: Aggregated results 2010

TOTAL	2004	2005	2006	2007	2008	2009	2010
1) Academic publications							
in international refereed journals	29	55	57	60	69	69	78
A				8	24	15	16
B				36	32	39	37
in Dutch refereed journals	15	28	18	14	17	24	22
in other international journals	9	5	7	8	6	13	10
in other Dutch journals	7	14	10	12	6	13	0
papers in proceedings	-	8	16	30	19	22	26
chapters in books (international)	13	26	23	33	14	17	18
chapters in books (Dutch)	15	5	14	13	12	2	11
2) Monographs							
International	3	1	3	8	10	4	3
Dutch	3	2	5	4	5	1	6
3) Ph.D. theses	2	6	4	6	7	5	10
4) Professional publications	18	21	30	37	32	14	26
Total	114	171	187	225	197	184	210

Overall, there is a large increase. We pay specific attention to the first three lines of the table, as this is where we were particularly lagging when the business school was created in 2001. Compared to 2004, the earliest year included in this report, the number of international refereed articles is 2.7 times higher (it is 4.8 times higher than in 2001), which is clearly a result of the steps taken, most notably the increase in research staff and higher productivity overall of existing staff. It is also noteworthy that it is not only the finance programme that shows strong performance (4 A and 10 B), but there is also a considerable number of A publications this year across ABS and particularly in the programmes on strategy & marketing (7 A and 15 B) and HRM/OB (3 A and 4 B) – areas that have been strengthened in recent years.

It should be noted that there is an inevitable, considerable time gap between the start of a research project, subsequent journal submission and actual publication – this spans several years. In addition to this gap between submission and acceptance/publication that applies to all staff, it should also be noted that most researchers that were attracted since the establishment of the ABS are at the assistant professor level (tenure track positions for those who, on appointment, just finished/submitted their thesis), so for them in particular not everything that has been sowed in terms of submissions (and articles in the process of revise and resubmit) are apparent. To give some indication of what can be expected in future years in terms of international journal publications, we have also included, in part B, the forthcoming publications that we were aware of at the time of the finalisation of this report. This is namely also output related to the steps taken in the past few years. The number of accepted articles by researchers employed by ABS in 2010 has been substantial, and amounted to 25 in A journals and 25 in B journals by mid-June 2011.

As to the number of Ph.D. theses defended, this has been considerable (10, see box 7). While this is much higher than in 2009, it should be noted that the number is largely a function of the projects started, plus some external PhD students (see box 4); finalisation is consequently uneven over the years as result. Current numbers of Ph.D. positions are not growing as shown in Table 1. Noteworthy is that two ABS Ph.D students in the accounting programme obtained a cum laude for their thesis. The also applied to a new staff member who defended her thesis elsewhere.

Box 7 ABS Dissertations in 2010

Internal

- Bongaerts, D. (2010, 11 June). *Overrated credit risk: three essays on credit risk in turbulent times*. Universiteit van Amsterdam. [promotors: prof.dr. Joost Driessen & prof.dr. Frank de Jong] [cat. A].
- Hertog, P. den (2010, 7 October). *Managing service innovation; firm-level dynamic capabilities and policy options*. Universiteit van Amsterdam. [promotor: prof.dr. Jong, M.W. de & prof.dr. Elfring, T.] [cat. A].
- Kalshoven, K. (2010, 16 June). *Ethical Leadership*. Universiteit van Amsterdam. [promotor: prof.dr. D.N. den Hartog, co-promotor: A.H.B. de Hoogh] [cat. A].
- Liu, X. (2010, 14 September). *Three essays on real estate finance*. Universiteit van Amsterdam. [promotor: prof.dr. Peter Englund] [cat. A].
- O'Sullivan, N.A. (2010, October 8). *Social Accountability and the Finance Sector: The Case of Equator Principles (EP) Institutionalisation*. Universiteit van Amsterdam. [promotor: prof.dr. B.G.D. O'Dwyer] [cat. A] [cum laude].
- Slot, R.G. (2010, 26 January). *A method for valuing Architecture-Based Business Transformation and Measuring the value of Solutions Architecture*. Universiteit van Amsterdam [promotor: prof.dr.ir. Maes, R.; co-promotor: prof.dr. Dedene, G.] [cat. B].
- Truijens, J. (2010, 10 December). *De Informatie-Infrastructuur – waarborg voor de kwaliteit van de informatiehuishouding*. Universiteit van Amsterdam [promotor: prof.dr.ir. Maes, R.] [cat. A].
- Veenman, D. (2010, March 26). *Insider Trading - The Interrelation between Accounting Information, Stock Prices, and Reported Insider Trades*. Universiteit van Amsterdam. [promotor: Prof. dr. A.C. Hodgson] [Cat A] [cum laude].
- Woudstra, U.A. (2010, 3 December). *Economies of scale in ICT: how to balance infrastructure and applications for economies of scale in ICT and Business*. Universiteit van Amsterdam [promotor: prof.dr. Dedene, G.; co-promotor prof.dr.ir. Maes, R.] [cat. B].
- Wu, H.T. (2010, 7 July). *Essays on Top Management and Corporate Behavior*. Universiteit van Amsterdam. [promotor: prof.dr. Enrico Perotti and dr. Ludovic Phalippou] [cat. A].

External

- Epe, P. (2010, 14 June). *Winstbelasting in de bedrijfseconomische jaarrekening*. Nyenrode Business Universiteit. [promotor: prof.dr.H.P.A.J. Langendijk] [cat. D].
- Haxhi, I. (2010, April 12). *Institutional contextuality of business best practices: the persistent cross-national diversity in the creation of corporate governance codes*. PhD dissertation. Groningen, the Netherlands: University of Groningen Press. [cat. C].
- Hende, E.A. van den (2010, July 9). *Really New Stories: The Effect of Early Concept Narratives on Consumer Understanding and Attitudes*. PhD dissertation. Delft, the Netherlands. [cum laude] [cat. C].

More details of our activities and results, including the full publication lists, can be found in the next chapters, in part B.

PART B

PUBLICATIONS & PROGRAMMES

4. ACCOUNTING

<i>Programme directors:</i>	<i>Prof.dr. Brendan O’Dwyer</i>
<i>Starting date:</i>	<i>January 1, 2000</i>
<i>Department/Section:</i>	<i>Business Studies/Accounting</i>
<i>JEL classification:</i>	<i>M: Accounting; Business Administration and Business Economics</i>
<i>METIS-code:</i>	<i>uva/fee/bs/aos/prog</i>
<i>Website:</i>	<i>www.abs.uva.nl/accounting</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 4, Viability: 3</i>
<i>VSNU scores 2009:</i>	<i>Quality: 3.5, Productivity: 4, Relevance: 4, Viability: 4</i>

4.1 PROGRAMME OVERVIEW

The Accounting Section's research programme focuses on accounting in the broadest sense. As a whole, the programme is distinctly and deliberately interdisciplinary in nature, adopting theoretical perspectives from different disciplines, and informed by various research methodologies and methods. The key research themes are: *Corporate governance, accountability and sustainability; Financial accounting and capital markets; and Management accounting*. These research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for accounting and accountability practice and policymaking where possible and appropriate. Researchers have recent and forthcoming publications in several A and leading B international journals such as *Accounting, Organizations and Society, Contemporary Accounting Research, Accounting, Auditing and Accountability Journal, Accounting and Business Research, Review of Accounting Studies, The Accounting Review and The Journal of Management*.

A number of researchers focus on examining issues of accounting and accountability in different organizational contexts. Researchers here embrace interdisciplinary perspectives and qualitative methodologies and methods. These researchers are actively engaged in research examining corporate and non-governmental organization (NGO) accounting and accountability; social and ethical accounting and reporting; sustainability reporting assurance practice; financial sector legitimation and accountability processes; corporate stakeholder engagement; and professional accounting disciplinary procedures.

Researchers in the area of management accounting are examining customer profitability analysis (using cost price information to value customer relationships, and evaluate the return on marketing decisions); the role of the management accountant and the design of the management accounting function in organizations; the design of incentive and rewards systems; the role of social incentives, fairness considerations and ethics in performance measurement and performance evaluation and the role of personality characteristics and cognitive biases in economic decision-making processes.

A number of researchers also focus on empirically assessing the impact of financial accounting on financial decision making and the impact of financial decisions on financial reporting and the trading activities of corporate insiders. These researchers seek to combine the financial accounting and finance disciplines in order to research issues surrounding market efficiency, fundamental analysis and valuation, issues of accounting choice, financial management and governance. Popular research subjects include insider trading; pricing and governance issues related to IPOs; returns, earnings and market efficiency; intangible accounting; pension accounting; accounting valuation models such as the residual income model; event studies and long horizon association studies following

accounting events; and accounting data and financial analysts and qualitative management forecasts.

4.2 INPUT

4.2.1 INPUT RESEARCH STAFF

Table 5: Input in fte Accounting

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
Bast-den Hollander, A.	drs	aio	0,60	0,60	0,60	3
Bissessur, S.W.	drs	ud	0,30	0,50	0,50	1
Boomsma, R.	msc	aio	0,20	0,60	0,60	1
Georgakopoulos, G.	dr	ud	0,50	0,50	0,50	1
Goncharov, I.	dr	ud	0,50	0,50	0,25	1
Goot, L.R.T. van der	dr	uhd	0,50	0,25	0,25	1
Hodgson, A.	prof dr	hgl	0,40	0,40	0,20	1
Langendijk, H.P.A.J.	prof dr	hgl	0,00	0,00	0,00	1
Lhaopadchan, S.	dr	postdoc	1,00	0,25	0,25	1
Maas, V.S.	dr	ud	0,50	0,50	0,50	1
O'Dwyer, B.	prof dr	hgl	0,50	0,50	0,50	1
Oliveira Vieira, R.	dr	ud	-	-	0,50	1
O'Sullivan, N.	ma	aio	0,60	0,40	-	1
O'Sullivan, N.	di	postdoc	-	0,30	0,80	1
Praag, B. van	dr	ud	0,21	0,17	0,11	1
Rees, W.P.	prof dr	hgl	0,50	-	0,10	1
Triest, S.P. van	dr	ud	0,50	0,50	0,50	1
Vaassen, E.H.J.	prof dr	hgl	0,00	0,00	0,00	1
Veenman, D.	drs	aio	0,60	0,60	0,40	1
Veenman, D.	dr	ud	-	-	0,17	1
Wallage, Ph.	prof dr	hgl	0,06	0,06	0,00	1
Wirtz, D.	msc	aio	0,20	0,60	0,60	1
Total 1st flow of funds			7,13	6,63	6,73	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,60	0,60	0,60	
Total 1st f.o.f. excl. Ph.D.'s			5,53	4,43	5,13	
Total all flows of funds			7,73	7,23	7,33	
Ph.D. students			2,20	2,80	2,20	

4.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses (it should be noted though, that due to the financial situation, there was a 40% cut this year). As to external funding for staff, this involved one position (in total accounting for 8% of the research programme's staff): 3rd flow of funding for a PhD student.

4.3 OUTPUT: EVALUATION AND RESULTS

4.3.1 EVALUATION OF 2010 RESULTS BY PROGRAMME DIRECTOR

2010 has seen a continuation in the recent research achievements in the programme. While the academic output of the group in terms of quantity reduced slightly in 2010, a wider range of staff are now publishing in leading international journals. Moreover, the list of forthcoming publications beyond 2010 is outstanding by international standards and represents a significant improvement on 2009 as it now includes several high ranking A and B journals. One paper by O'Dwyer won a commendation for quality in 2010 while Niamh O'Sullivan and David Veenman completed their PhDs, both of which were awarded *cum laude*. O'Sullivan's PhD also won the 2010 Emerald/EFMD Outstanding Doctoral Research Award in the Interdisciplinary Accounting Research category. The research pipeline of all research staff is now extensive and greater collaboration within the section is also evident. The remaining Ph.D. students are also progressing very well with some winning commendations at international congresses for the quality of their work in progress. The research seminar series continues to attract leading international and national academics in the various sub-disciplines of accounting.

4.3.2 OVERVIEW OF RESULTS

Key publications of the programme

- Georgakopoulos, G. & Thomson, I. (2008). Social Reporting, Engagements, Controversies and Conflict in an Arena Context. *Accounting Auditing & Accountability Journal*, 21, (8), 1116-1143.
- Impink, J., Lubberink, M., Praag, B.J. van & Veenman, D. (2011). Did Accelerated Filing Requirements and SOX Section 404 Affect the Timeliness of 10-K Filings? Forthcoming in *Review of Accounting Studies*.
- Maas, V.S. & Matejka, M. (2009). Balancing the dual responsibilities of business unit controllers: Field and survey evidence. *The Accounting Review*, 84, (4), 1233-1253.
- O'Dwyer, B. & Unerman, J. (2008). The paradox of greater NGO accountability: A case study of Amnesty Ireland. *Accounting, Organizations and Society*, 33, (7-8), 801-824.
- Goncharov, I. & S.P. van Triest (2011). Do fair value adjustments influence dividend policy? *Accounting and Business Research*, 41, (1), 1-18.

Table 6: Publications in numbers

Accounting	2004	2005	2006	2007	2008	2009	2010
1) Academic publications							
in international refereed journals	10	13	10	10	7	11	9
A				1	2	1	
B				4	4	7	3
in Dutch refereed journals	6	7	5	4	2	2	5
in other international journals					1		1
in other Dutch journals	1	1	2		0	2	
papers in proceedings				2	1	1	
chapters in books (international)	6	2	2	4			3
chapters in books (Dutch)	7		5	2	1		3
2) Monographs							
International	2		1	1		2	1
Dutch			1	2	1	1	1
3) Ph.D. theses	1			1	1		2
4) Professional publications	4	3	4	3	1	1	3

Box 8 Forthcoming international publications

- Bissessur, S.W. & Hodgson, A.C. (2010). Stock market synchronicity - An alternative approach to assessing the information impact of Australian IFRS. Forthcoming in *Accounting & Finance*.
- Buakes, S., Hodgson, A. & Lhaopadchan, S. (2011). How Informative is the Thai Corporate Governance Index? Forthcoming in *International Journal of Accounting and Information Management*.
- Cahan, S.F., Zhang, W. & Veenman, D. (2011). Did the Waste Management Audit Failures Signal Lower Firm-Wide Audit Quality at Arthur Andersen? Forthcoming in *Contemporary Accounting Research*.
- Ecker, B., Triest, S. van & Williams, C. (2011). Management control and the decentralization of R&D. Forthcoming in *Journal of Management*.
- Goncharov, I. & Hodgson, A. (2011). Measuring and reporting income in Europe. Forthcoming in *Journal of International Accounting Research*, 10, (1), 27-59.
- Goncharov, I., & Triest, S. van (2011). Do fair value adjustments influence dividend policy? Forthcoming in *Accounting and Business Research*, 41, (1), 1-18.
- Hulzen, P. van, Georgakopoulos, G., Sotiropoulos I. & Kaldis, P. (2011). Goodwill and Accounting Quality: a Comparison Between Impairment and Amortisation Before and After IFRS Adoption in a European Context. Forthcoming in *International Journal of Economic Sciences and Applied Research*.
- Impink, J., Lubberink, M., Praag, B.J. van & Veenman, D. (2011). Did Accelerated Filing Requirements and SOX Section 404 Affect the Timeliness of 10-K Filings? Forthcoming in *Review of Accounting Studies*.
- Maas, V.S. & Torres-Gonzales, R. (2011). Subjective performance evaluation and gender discrimination. Forthcoming in *Journal of Business Ethics*
- O'Dwyer, B., Owen, D. & Unerman, J. (2011). Seeking Legitimacy for New Assurance Forms: The Case of Assurance on Sustainability Reporting. Forthcoming in *Accounting, Organizations and Society*.
- O'Dwyer, B. (2011). The genesis of an interesting and important social and environmental accounting conversation. Forthcoming in *Social and Environmental Accountability Journal*.
- O'Dwyer, B. (2011). The case of sustainability assurance: Constructing a new assurance service. Forthcoming in *Contemporary Accounting Research*
- Pater, C., Georgakopoulos, G., Sotiropoulos, I. & Galanou, K. (2011). IFRS Adoption and Implementation In Companies: Utopia or Reality? Forthcoming in *Archives of Economic History*.
- Veenman, D., Hodgson, A.C., Praag, B.J. van & Zhang, W. (2010). Decomposing Executive Stock Option Exercises: Relative Information and Incentives to Manage Earnings. Forthcoming in *Journal of Business Finance & Accounting*.
- Veenman, D. (2012), Information uncertainty and the relevance of reported insider trades, Forthcoming in *Accounting Review*.

Articles in international refereed journals

- Galanou, E., Georgakopoulos, G., Sotiropoulos, I. & Vasilopoulos, D. (2010). The Effect of Reward System on Job Satisfaction in an Organizational Chart of Four Hierarchical Levels: a Qualitative Study. *Canadian Social Science*, 6, (5), 1-23.
- Goot, L.R.T. van der (2010). Is it Timing or Backdating of Option Grants? *International Review of Law and Economics*, 30, (3), 209-217.
- Hartmann, F.G.H. & Maas, V.S. (2010). Why business unit controllers create budget slack: Involvement in management, social pressure and Machiavellianism. *Behavioral Research in Accounting*, 22, (2), 27-49.
- O'Dwyer, B. & Unerman, J. (2010). Enhancing the role of accountability in promoting the rights of beneficiaries of development NGOs. *Accounting and Business Research*, 40, (5).
- O'Dwyer, B. & Unerman, J. (2010). NGO Accountability and Sustainability Issues in the Changing Global Environment. *Public Management Review*, 12, (4), 475-486.
- Schneider, R. & Vieira, R. (2010). Insights from Action Research: Implementing the Balanced Scorecard at a Wind-Farm Company. *International Journal of Productivity and Performance Management*, 59, (5), 493-507.
- Sotiropoulos, I., Georgakopoulos, G. & Pendaraki, K. (2010). Seasonality in Consumption: an Economic Analysis of the Alimentary Patterns in Greece (1957 -2005). *International Journal of Marketing Studies*, 2, (2), 102-106.
- Sotiropoulos, I., Georgakopoulos, G. & Kyritsis, K. (2010). Globalisation of the Alimentary Consumption Patterns in Greece (1957 to 2005); an Economic Analysis. *International Journal of Economics and Finance*, 2, (1), 120-130.

Wan Hua, L., Georgakopoulos, G., Sotiropoulos, I. & Galanou, K. (2010). Main Principles and Practices of Auditing Independence in China; a Multifaceted Discussion. *Asian Social Science*, 6, (7), 3-11.

Articles in Dutch refereed journals

Bissessur, S.W. & Rademakers, R. (2010). Earnings management in Halfjaarlijkse Financiële Verslaggeving van Beursgenoteerde Ondernemingen in Nederland. *Maandblad voor Accountancy en Bedrijfsadministratie*, 84, (4), April.

Goot, L.R.T. van der & Lufting, E. (2010). Persberichten en opties voor ondernemingsbestuurders. *Maandblad voor Accountancy en Bedrijfseconomie*, 84, (10), 480-486.

Wallage, Ph. & Leeuwen, O. van (2010). Het evalueren van de interne beheersingsomgeving. *Maandblad voor Accountancy en Bedrijfseconomie*, September, 447-457.

Wallage, Ph. & Kaptijn, M. (2010). Assurance over gedrag. *Maandblad voor Accountancy en Bedrijfseconomie*, December, 623-633.

Wallage, Ph. & Majoor, B. (2010). De veranderende rol van de accountant. *Maandblad voor Accountancy en Bedrijfseconomie*, 599-602.

Academic publications in other international Journals

Bissessur, S.W. (2010). Fair value accounting, stewardship and the financial crisis. *Management Control & Accounting*. April, (2), 28-34

Chapter in book (international)

Langendijk, H.P.A.J. (2010). Financial Accounting Scandals in the Netherlands. In Jones, M. (ed), *Creative Accounting, Fraud and International Accounting Scandals*. Chichester: John Wiley.

O'Dwyer, B. & Unerman, J. (2010). Evolution of risk, opportunity and the business case in embedding connected reporting at BT. Chapter in Hopwood, A. & Unerman, J. (eds), *Accounting for Sustainability*. Sheffield, UK: Greenleaf publishers.

Thomson, I. & Georgakopoulos, G. (2010). Building from the Bottom, Inspired from the Top: Accounting for Sustainability and the Environment Agency. In Hopwood, A., Unerman, J. & Fries, J. (eds), *Accounting for Sustainability: Practical Insights* (pp: 127-145). London: Earthscan. (The Prince's Accounting for Sustainability Project. Clarence House. Buckingham Palace.)

Chapters in books (Dutch)

Langendijk, H.P.A.J. & Speijcken, J. (2010). Een onderzoek naar de kwaliteit van de toelichting van het accountantshonorarium in de jaarrekening van grote Nederlandse bv's en nv's. In Hoogenboom, B, Paape, L & Pheijffer, M (eds), *Accountancy in beweging* (pp. 101-116). Den Haag: Boom Juridische Uitgevers.

Langendijk, H.P.A.J. (2010). Het accountantshonorarium in de jaarrekening en de onafhankelijkheid van de externe accountant. In Wallage, Ph. & Langendijk, H.P.A.J. (eds), *Zicht op Schilder Ethiek, controle en toezicht* (pp. 147-159). Universiteit van Amsterdam: Amsterdam.

Wallage, Ph. (2010). Voorspelbaar irrationeel. In Langendijk, H.P.A.J. & Wallage, Ph. (eds), *Zicht op Schilder, Ethiek, Controle en Toezicht* (pp. 179-185). Universiteit van Amsterdam.

Monographs (International)

O'Dwyer, B. & Unerman, J. (2010). *An overview of the relevance and utility of leading accounting research*. Association of Chartered Certified Accountants, London,UK.

Monographs (Dutch)

Naarding, E.W.J. & Langendijk, H.P.A.J. (2010). *Tax Accounting – IFRS IAS 12 Tax Assurance in beeld 7*. Breukelen: Nyenrode Business Press.

Professional publications

- Goot, L.R.T. van der (2010). Manipulatie van opties voor bestuurders, *Effect*, 19, 18 September, 18-19.
- Wallage, Ph. & Bartels, W. (2010). Jaarverslaggeving op de schop. *De Accountant*, September, 18-21.
- Wallage, Ph. (2010). Professioneel kritische instelling, Kwestie van bewustzijn. *De Accountant*, November, 32-33.

Dissertations

- O'Sullivan, N.A. (2010, October 8). *Social Accountability and the Finance Sector: The Case of Equator Principles (EP) Institutionalisation*. Universiteit van Amsterdam. [promotor: prof.dr. B.G.D. O'Dwyer] [cat. A] [cum laude].
- Veenman, D. (2010, March 26). *Insider Trading - The Interrelation between Accounting Information, Stock Prices, and Reported Insider Trades*. Universiteit van Amsterdam. [promotor: Prof. dr. A.C. Hodgson] [cat. A] [cum laude].

Working- and discussion papers

- Boomsma, R., O'Dwyer, B. & Georgakopoulos, G. (2010). *The Shaping of NGO Accountability: Aligning Imposed and Felt Accountabilities in Oxfam Novib*. Working paper. Universiteit van Amsterdam,
- Georgakopoulos, G. & Thomson, I. (2010). *Risk and Legitimacy Conflicts in Social and Environmental Accounting and Accountability*. Working paper. Universiteit van Amsterdam, University of Strathclyde.
- Georgakopoulos, G. & Thomson, I. (2010). *Risk Conflicts and Demands for Social and Environmental Accounting: an Empirical Study*. Working paper. Universiteit van Amsterdam, University of Strathclyde.
- Goot, L.R.T. van der & Giersbergen, N. van (2010). *Look who is talking now, Analyst Recommendations and Internet IPOs*. Working paper.
- Hartmann, F.G.H. & Maas, V.S. (2010). *Roles of control systems and controllers: An exploratory Study*. Working paper.
- Maas, V.S., Rinsum, M. van & Towry, K. (2010). *In search of informed discretion: An experimental investigation of fairness and trust reciprocity*. Working paper.
- Maas, V.S. & Torres-González, R. (2010). *Subjective performance evaluation and gender discrimination*. Working paper.
- Maas, V.S. & Rinsum, M. van (2010). *How monetary and non-monetary incentives influence honesty in managerial reporting: An experiment*. Working paper.
- O'Dwyer, B. (2010). *The Case of Sustainability Assurance: Constructing a New Assurance Service*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B., Boomsma, R. & Georgakopoulos, G. (2010). *Aligning programmatic ideals and technological capabilities: The case of sustainability assurance*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B. & Unerman J. (2010). *Analysing the relevance and utility of leading accounting research*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B., Agyemang, G. & Unerman J. (2010). *Downward accountability mechanisms in a developing country context: processes and experiences of empowerment*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B. & Canning M. (2010). *Boundary Negotiation within a Changing Regulatory Space for Professional Accountants*. Working paper. Universiteit van Amsterdam.
- Owen, D., Grubnic, S., Thomson, I. & Georgakopoulos, G. (2010). *Public Sector Sustainability and Accounting: An Exploration of the Impact of Institutional Contexts*. Working paper. University of Nottingham, University of Strathclyde, Universiteit van Amsterdam.
- Pina, N. & Vieira, R. (2010). *Strategy and Budget alignment*. Working paper.
- Schneider, R. & Vieira, R. (2010). *Strategy and Management Control Systems in a Wind-Farm Company*. Working paper.

- Vieira, R. & Hoskin, K. (2010). *Re-thinking the 'Disciplinary' Power of Accounting: disciplinary expertise and the shaping of our interaction with Activity Based Costing and Balanced Scorecard systems. Working paper.*
- Vieira, R. (2010). *Power, Discourses and Accounting Change: The Implementation of Activity Based Costing in a Portuguese Bank. Working paper.*

Contributions to academic conferences, workshops and seminars

- Bissessur, S.W. & Hodgson, A.C. (2010). International Financial Reporting Standards and Price Informativeness: Evidence on the Trade-Off between Relevance and Reliability. Presented at the Annual Conference of the American Accounting Association in 2010 in San Francisco.
- Boomsma, R.S. (2010, July). Ambiguity of Accountability: Governing the Dutch NGO sector, 6th Asia Pacific Interdisciplinary Research in Accounting Conference, Emerging Scholars Colloquium, University of Sydney, Australia.
- Boomsma, R.S. (2010, March). The shaping of NGO accountability: Aligning imposed and felt accountabilities in Oxfam Novib, Research Center on Accounting and Control Change, Nijmegen, The Netherlands.
- Boomsma, R., O'Dwyer B. & Georgakopoulos, G. (2010, July). The Shaping of NGO Accountability: Aligning Imposed and Felt Accountabilities in Oxfam Novib. The Sixth Asia Pacific Interdisciplinary Research in Accounting (APIRA). Sydney. Australia.
- Boomsma, R., O'Dwyer, B. & Georgakopoulos, G. (2010, April). The Shaping of NGO Accountability: Aligning Imposed and Felt Accountabilities in Oxfam Novib. 12th Alternative Accounts Conference, York University, Toronto, Canada.
- Georgakopoulos, G., Sotiropoulos, I., Fragos, K. & Fragos, Ch. (2010, October). The Economic Environment for the Demand and Supply of Alimentary Products in Greece. 1st Olympus International Conference on Supply Chains (ICSC_2010), Alexander TEI of Thessaloniki, Aristotle University of Thessaloniki Thessaloniki. Greece.
- Georgakopoulos, G. & Thomson, I. (2010, March). Risk and Legitimacy Conflicts in Social and Environmental Accounting and Accountability. Research Center on Accounting and Control Change (RACC). University of Nijmegen. Nijmegen. Netherlands.
- Georgakopoulos, G. & Thomson I. (2010, May). Accounting for Sustainability: The Case of the Environment Agency in the UK. Global Conference on Sustainability and Transparency. Global Reporting Initiative. Amsterdam. The Netherlands.
- Goot, L.R.T. van der (2010, January). Look who is talking now, Analyst Recommendations and Internet IPOs at the IBEC conference Prague.
- O'Dwyer, B. (2010, November). The Case of Sustainability Assurance: Constructing a New Assurance Service. Contemporary Accounting Research conference, Kingston, Canada.
- O'Dwyer, B. (2010, October). The Case of Sustainability Assurance: Constructing a New Assurance Service. Research on Accounting and Organisational Change (RACC) meeting, Eindhoven.
- O'Dwyer, B. (2010, October). The genesis of an interesting and important social and environmental accounting conversation. Workshop on Social accounting Nottingham University Business School.
- O'Dwyer, B. (2010, September). The genesis of an interesting and important social and environmental accounting conversation. International Congress on Social and Environmental Accounting, University of St. Andrews, Scotland. PLENARY PAPER.
- O'Dwyer, B. (2010, July). Aligning programmatic ideals and technological capabilities: The case of sustainability assurance, Asia Pacific Interdisciplinary Research in Accounting Conference, Sydney.

- O'Dwyer, B. & Unerman J. (2010, July). Analysing the relevance and utility of leading accounting research, Asia Pacific Interdisciplinary Research in Accounting Conference, Sydney.
- O'Dwyer, B. (2010, May). Sustainability Assurance: Privileging the Practitioner, Global Reporting Initiative Conference. Amsterdam.
- O'Dwyer, B. & Unerman J. (2010, May). Enhancing the role of accountability in promoting the rights of beneficiaries of development NGOs, European Accounting Association Annual Congress, Istanbul.
- O'Dwyer, B. & Unerman J. (2010, May). Analysing the relevance and utility of leading accounting research, European Accounting Association Annual Congress, Istanbul.
- O'Dwyer, B. & Canning M. (2010, April). Boundary Negotiation within a Changing Regulatory Space for Professional Accountants. 12th Annual Alternative Accounts Conference and Workshop, Schulich School of Business, York University, Toronto, Canada..
- O'Dwyer, B. (2010, July). Aligning programmatic ideals and technological capabilities: The case of sustainability assurance, Asia Pacific Interdisciplinary Research in Accounting Conference, Sydney. PLENARY PAPER.
- Owen, D., Grubnic, S., Thomson, I. & Georgakopoulos, G. (2010, September). Public Sector Sustainability and Accounting: An Exploration of the Impact of Institutional Contexts. 21st International Congress on Social and Environmental Accounting Research (The CSEAR Summer School). University of St-Andrews.
- Pina, N. & Vieira, R. (2010, March) Strategy and Budget Alignment, Research Center on Accounting and Control Change (RACC), Nijmegen, The Netherlands.
- Pina, N. & Vieira, R. (2010, July) Strategy and Budget Alignment. Sixth Asia Pacific Interdisciplinary Research in Accounting Conference, Sydney, Australia.
- Schneider, R. & Vieira, R. (2010, September) Strategy and Management Control Systems in a Wind-Farm Company. 8th International Management Control Systems Research Conference, London, United Kingdom.
- Sokol, H. & Triest, S.P. van (2010, May 19-21). Long-term buyer-supplier relationships: who benefits?, presented at EAA Istanbul.
- Sotiropoulos, I., Georgakopoulos, G., Filios, V. & Gogos, Ch. (2010, October). Seasonality in Consumption: An Economic Analysis of the Alimentary Patterns in Greece (1957-2005). 1st Olympus International Conference on Supply Chains (ICSC_2010), Alexander TEI of Thessaloniki, Aristotle University of Thessaloniki. Thessaloniki. Greece.
- Sotiropoulos, I., Frangos, K., Frangos, Ch. & Georgakopoulos, G. (2010, October). Family Patterns and Demand for Alimentary Products in Greece: (1957-2005). 1st Olympus International Conference on Supply Chains (ICSC_2010), Alexander TEI of Thessaloniki, Aristotle University of Thessaloniki Thessaloniki. Greece.
- Sotiropoulos, I., Georgakopoulos, G., Arnis, N. & Kiritsis, K. (2010, November). The Industrial Consumption Patterns; the Case of Alimentary Patterns in Greece. 4th National Congress for the Standardisation, the Standards and Quality. ENEPROT. Thessaloniki. Greece.
- Sotiropoulos, I., Georgakopoulos, G., Galanou, K. & Vasiliou, K. (2010, November). The Mediterranean Consumption Patterns: the Case of Alimentary Patterns in Greece. 4th National Congress for the Standardisation, the Standards and Quality. ENEPROT. Thessaloniki. Greece.
- Sotiropoulos, I., Frangos, C., Frangos, Ch. & Georgakopoulos, G. (2010, November). Dietary and Health Models in Greece; an Application of the Correlation of Characterisation of Patterns. 4th National Congress for the Standardisation, the Standards and Quality. ENEPROT. Thessaloniki. Greece.
- Sotiropoulos, I. Georgakopoulos, G., Gogos, Ch. & Kiritsis, K. (2010, November). Urban and Rural Alimentary Patterns in Greece (1957-2005). 4th National Congress for the Standardisation, the Standards and Quality. ENEPROT. Thessaloniki. Greece.

- Triest, S.P. van & Zandvoort, A. van (2010, June 21-23). Control patterns and control tightness in knowledge intensive service firms. Presented at MAR Gent.
- Triest, S.P. van & Zandvoort, A. van (2010, November 15). Control patterns and control tightness in knowledge intensive service firms. Presented at UvA.

Other lectures on research

- O'Dwyer, B. (2010, November) Presenter on Qualitative Research Methods at Contemporary Accounting Research PhD colloquium, Kingston, Canada.

Organisational contributions to conferences, workshops and seminars

- O'Dwyer, B. & Kolk, A. (2010, May). Joint organizers of Academic Conference at Global Reporting Initiative conference, 2010. Amsterdam.
- O'Dwyer, B. (2010). Chair, NGO accountability workshop Global Reporting Initiative Conference, 2010. Amsterdam.
- O'Dwyer, B. (2010, November). Presenter on Qualitative Research Methods at Contemporary Accounting Research PhD colloquium, Kingston, Canada.
- O'Dwyer, B. (2010, July). Member of the advising senior faculty at the Emerging Scholars' Colloquium of the Asia Pacific Interdisciplinary Perspectives on Accounting (APIRA) conference, Sydney, Australia.

Participation in academic networks & fellowships

- Boomsma, R.S. (2010). Member of the Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews, Scotland.
- Boomsma, R.S. (2010). Member of the Research Center on Accounting and Control Change (RACC), The Netherlands.
- O'Dwyer, B. (2010). Member of The British Accounting Association
- O'Dwyer, B. (2010). Member of The European Accounting Association
- O'Dwyer, B. (2010). Member of Canadian Academic Accounting Association
- O'Dwyer, B. (2010). Member of The Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews.
- O'Dwyer, B. (2010). Member of International Associate of The Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews.
- O'Sullivan, N.A. (2010). Member, Centre for Social and Environmental Accounting Research (CSEAR), St. Andrews University, Scotland.

Member editorial board/editor international refereed journals

- Goot, L.R.T. van der (2010). Member of the Editorial Review Board of the *International Journal of Accounting*.
- O'Dwyer, B. (2010). Associate editor *Accounting, Auditing and Accountability Journal*, editorial Board Member *Contemporary Accounting Research; European Accounting Review; The British Accounting Review; International Journal of Qualitative Research in Management; Australian Accounting Review; International Journal of Auditing; Social and Environmental Accountability Journal*.

Referee activities

- Goot, L.R.T. van der (2010). Referee of the *Journal of Management and Governance, the Journal of the European Financial Management Association, and the International Review of Law and Economics*.
- Maas, V.S. (2010) Referee for American Accounting Association annual meetings and AAA MAS section midyear meetings, *Abacus, Behavioral Research in Accounting, European Accounting Review, Management Accounting Research, The Accounting Review, Spanish Accounting Review*.
- O'Dwyer, B. (2010). Referee for *Accounting, Organizations and Society; Accounting and Business Research; Accounting, Auditing and Accountability Journal; Contemporary Accounting Research; Journal of Business Ethics; Management Accounting*

Research; Financial Accountability and Management; Critical Perspectives on Accounting; Australian Accounting Review; European Accounting Review; The British Accounting Review; International Journal of Qualitative Research in Management; International Journal of Auditing; Social and Environmental Accountability Journal; Qualitative Research in Accounting and Management.

Triest, S.P. van (2010). Referee for *British Journal of Management, Industrial Marketing Management*, AAA, AIB.

Veenman, D. (2010). Referee for *European Accounting Review, Review of Accounting Studies*.

Research contributions in the media

Bissessur, S.W. (2010). Not an exact science but getting there. *Financial Times*, 29 April.

Dekker, G. (2010). Toekomst jaarverslag in acht vragen, Interview met onder andere Ph. Wallage. *De Accountant*, September, 12-16.

Prizes and honours

Boomsma, R.S. (2010). Merit certificate awarded at the 6th Asia Pacific Interdisciplinary Research in Accounting Conference, Emerging Scholars Colloquium, University of Sydney, Australia.

O'Dwyer, B. (2010) Commendation in 2010 Outstanding Paper awards in *Public Management Review journal*.

O'Sullivan, N.A. & O'Dwyer, B.G.D. (2010). Winner, French Social Investment Forum (SIF) Best Published Article Award 2010.

O'Sullivan, N.A. & O'Dwyer, B.G.D. (2010). High Commendation, *Accounting, Auditing & Accountability Journal* Mary Parker Follett Outstanding Paper Award for 2009.

Box 9 External PhD students Accounting

Arjan Brouwer

The reporting of alternative performance measures in the European Union, promotor: prof.dr. H. Langendijk [planned finalisation: 2012]

Hans Duits

The Added Value of Auditing in a non-mandatory environment, promotor: prof.dr. Ph. Wallage, co-promotor: prof.dr. M. Willekens [planned finalisation: Spring 2013]

Dennis Jullens

Value Relevance of IFRS accounting information, promotores: prof.dr. W. Rees & prof.dr. A. Hodgson [planned finalisation: 2014]

Rebecca Maughan

Social Accounting, promotor: prof.dr. B. O'Dwyer [planned finalisation: October 2013]

5. Corporate Finance & Financial Systems

<i>Programme director:</i>	<i>Prof. dr. E.C. Perotti</i>
<i>Starting date:</i>	<i>January 1, 1992</i>
<i>Department/section :</i>	<i>Business Studies/Finance</i>
<i>JEL classification:</i>	<i>G: Financial economics</i>
<i>METIS-code:</i>	<i>uva/fee/bs/fin/prog</i>
<i>Website:</i>	<i>www.abs.uva.nl/financegroup</i>
<i>VSNU scores 2002:</i>	<i>Quality: 5, Productivity: 4, Relevance: 4, Viability: 4</i>
<i>VSNU scores 2009:</i>	<i>Quality: 5, Productivity: 4.5, Relevance: 5, Viability: 4</i>

5.1 PROGRAMME OVERVIEW

Corporate and international finance

The degree and form of external finance varies greatly among corporations and across countries. Modern corporate finance recognizes that agency and informational problems create substantial frictions to raise funding, and may distort corporate choices. Potential conflicts exist between management and external providers of funds, as well as between investors and other stakeholders.

The modern literature places institutions supporting contractual enforcement at the centre of the design of financial markets and institutions. The research programme gives considerable attention to financial systems, assessing both empirically and theoretical the foundations, merits and limits of the process of financial allocation in developed and developing countries and the importance of property rights (Claessens and Laeven, 2003; Haber and Perotti, 2008). A broad framework has emerged to study comparative features of investor protection, financial competition and regulation. This approach combines law and finance and political economy of finance to complement the simple economic approach, and explains the temporal evolution of financial systems (Pagano and Volpin, 2003; Perotti and von Thadden, 2006). Different configurations of roles of banks, private investors and market investors imply very different corporate choice (Boot and Thakor, 2007). The evidence points to a critical role for governance in the process of financial intermediation (Cremers, Huang and Sautner, 2010).

Novel, specialized intermediaries emerge in response to novel needs in a modern economy. The initial financing of entrepreneurs represents an intriguing example. Entrepreneurial activity requires seed funding and venture capital support at a time when a critical ingredient of any financing, information, cannot be assessed by conventional intermediaries (Hellmann, 1993; Repullo and Suarez, 1998; Perotti and Biais, 2008). The importance of contractual solutions to this problem cannot be overemphasized, especially in an European context of limited entrepreneurial activity.

Asset pricing and financial markets

The research programme embraces broad issues in asset pricing and the management of financial long term risks, both for financial institutions and for corporations. Research in this area focuses both on classic issues such as testing asset pricing models and financial portfolio choice, and on new topics such as private equity funds and credit derivatives. For example, important contributions have been made to the literature on credit risk of corporate bonds and credit derivatives. Driessen (2005) and Cremers, Driessen and Maenhout (2007) study the puzzlingly high level of credit spreads on corporate bonds. Other important directions of research are international investments (Chaeib and Errunza, 2007) and the measurement of the performance of private equity investments (Phalippou and Gottschalg, 2008). Here as elsewhere the asset pricing research agenda links with the corporate and international finance areas of the program. Integration of these approaches are part of the strength of this research program.

5.2 INPUT

5.2.1 INPUT RESEARCH STAFF

Table 7: Input in fte Finance

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
Arping, S.	dr	ud	0,38	0,50	0,50	1
Beber, A.	dr	uhd	0,25	0,50	0,50	1
Bersem, M.	msc	aio	0,60	0,60	0,40	1
Boot, A.W.A.	prof dr	hgl	0,70	0,70	0,70	1
Bongaerts, D.	drs	aio	0,60	0,50	-	1
Chaieb, I.	dr	ud	0,50	0,50	0,33	1
Claessens, S.	prof dr	guest	0,00	0,00	0,00	1
Cosemans, M.M.J.E.	dr	postdoc	-	0,07	0,50	1
Driessen, J.	prof dr	hgl	0,20	-	-	3
Englund, P.	prof dr	hgl	0,10	0,10	0,10	1
Fabbri, D.	dr	ud	0,25	0,50	0,50	1
Francke, M.	prof dr	hgl	0,00	0,00	0,00	1
Giambona, E.	dr	ud	0,50	0,50	0,50	1
Haddaji, W.	dr	ud	-	0,25	0,33	1
Iyer, R.	dr	ud	0,50	0,25	-	1
Karsten, C.G.J.	msc	aio	0,20	0,60	0,60	1
Ligterink, J.E.	dr	d	0,13	0,13	0,13	1
Lin, T.C.	msc	aio	0,60	0,40	-	1
Liu, X.	msc	aio	0,30	-	-	1
Liu, X.	msc	aio	0,30	0,60	0,40	2
Lopez de Silanes, F.	prof dr	hgl	0,20	0,20	0,20	1
Malinova, N.	msc	aio	-	-	0,07	1
Malinova, N.	msc	aio	-	-	0,13	3
Martin, J.K.	dr	ud	-	0,21	0,50	1
McCahery, J.	prof dr	hgl	0,67	0,50	-	3
Perotti, E.C.	prof dr	hgl	0,70	0,70	0,70	1
Phalippou, L.	dr	ud	0,50	0,50	0,50	1
Sautner, Z.	dr	ud	0,50	0,50	0,50	1
Schroth de la Piedra, E.	dr	ud	0,21	0,50	0,50	1
Schwiebacher, A.	dr	ud	0,20	0,10	-	1
Tuijp, P.	msc	aio	-	-	0,07	1
Tuijp, P.	msc	aio	-	-	0,13	3
Vlahu, R.E.	bsc	aio	0,45	-	-	1
Vorage, M.	msc	aio	0,60	0,60	0,40	1
Wit, E. de	msc	aio	0,60	0,40	-	3
Wu, B.	msc	aio	0,40	-	-	3
Wu, B.	msc	aio	0,20	0,60	0,35	1
Zou, L.	dr	uhd	0,00	0,00	0,00	1
Total 1st flow of funds			9,67	10,51	8,88	
Total 2nd flow of funds			0,30	0,60	0,40	
Total 3rd flow of funds			1,87	0,90	0,26	
Total 1st f.o.f. excl. Ph.D.'s			6,12	7,21	6,99	
Total all flows of funds			11,84	12,01	9,54	
Ph.D. students			4,85	4,30	2,55	

5.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research

allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses (it should be noted though, that due to the financial situation, there was a 40% cut this year). As to external funding for staff, this involved three positions (in total accounting for 7% of the research programme's staff): 2nd and 3rd flow of funding for PhD students.

5.3 OUTPUT, EVALUATION AND RESULTS

5.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The Finance Group at the UvA has been for some years one of the most prominent research oriented finance groups in Europe. Both senior and junior faculty continue to show a high rate of success in top finance and economics journals. Peak performance was achieved in the last years, with four articles in the Journal of Finance, four in the Journal of Financial Economics, four in the Review of Financial Studies, one in the Journal of Econometrics, the Economic Journal, and one in the Journal of Political Economy. No finance faculty in Europe has equalled this performance in the period. Unfortunately, the group has suffered massively from the financial chaos of the faculty, losing half of all senior staff and two of its prominent young researchers. While recruiting has now restarted with good success, the group has shrunk and cannot expect to be performing at the same level unless a serious commitment is made to its continuation. It is important to stress that the group has not contributed to the financial deficit of the faculty. Thanks to strong student interest and full classes, the finance group is running a surplus even under the overtaxed accounting regime of the UvA.

In corporate finance, governance and banking, the programme has produced original theoretical work at the highest level (Arping, Boot, Fabbri, Perotti, Scroth). The research group has in recent years dramatically increased its profile in empirical analysis (Claessens, Lopez de Silanes, Iyer, Sautner, Schwienbacher), though the area has suffered from several faculty departures. A strong strand of the research profile has been in comparative corporate governance, financial development and political economy (Perotti, Claessens, Lopez de Silanes), where the program contributed to the top research in the field. Several of the most influential and widely cited contributions in the area in the last few years were summarized in two important review articles published or forthcoming in the Journal of Economic Literature.

Empirical asset pricing and risk management (Beber, Chaieb, Driessen, Phalippou) has suffered particularly because of staff loss, with top researchers leaving for MIT, Oxford, Geneve and Tilburg. Active researchers work on asset and option pricing, behavioral finance, private equity and real estate finance.

The group has lost one associate professor, two full professor, two assistant professors and two lecturers. Limited compensation has been provided by two junior hires, though of excellent quality. Once again, the group has recruited internationally at the AEA-AFA meetings, confirming its status as the most attractive Dutch faculty in finance for international candidates.

PhD graduates continue to excel in their placement. In the last years, graduates have taken positions at NYU Stern, the World Bank, the Bank of England and the Federal Reserve Bank. Two PhD students graduated in 2010, and two more will do so early this year, while two more doctoral students have joined the department. Thanks to new private funding, we expect this number to increase further.

5.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION (OTHER THAN THAT ALREADY MENTIONED IN LIST OF PUBLICATIONS/ACTIVITIES)

The group is an active international research hub, with an excellent academic network in the US and Europe. Researchers have excellent coauthors at Harvard, MIT, LBS, INSEAD, NYU, Toulouse, Duke, UT Austin, Univ of Illinois and Berkeley.

The group maintains a top seminar series, with one and often two seminars each week. Researchers in the group also organize a large number of international conferences, including a top annual asset pricing conference.

A significant endorsement comes from the involvement in the creation of the Duisenberg School of Finance, where the group is well represented in managerial positions and as DSF research fellows.

5.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT (OTHER THAN THAT ALREADY MENTIONED IN THE LIST OF PUBLICATIONS/ACTIVITIES)

The department used to rank second in Europe in terms of publications in top finance and economics journals. Faculty members of the research program contributed overwhelmingly to the top ranking granted by SSRN in 2008 to the Amsterdam Business School as the top business school outside the US in terms of number of research papers downloaded per author. The Finance Group was then the most frequently downloaded finance department outside the US. The situation has changed, though the group retains a top standing on a reduced basis.

Faculty members of the Finance Group routinely present at the American Finance Association and the European Finance Association Meetings.

Members of the group make frequent contributions to Dutch quality opinion newspapers and are often cited by the national and international press for their research results.

5.3.4 OVERVIEW OF RESULTS

Key publications

Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2006). The entrepreneur's choice between private and public ownership. *Journal of Finance*, 61, (2), 803-836.

Chaieb I. & Errunza, V. (2007). International Asset Pricing Under Segmentation and PPP Deviations. *Journal of Financial Economics*, 86, (2), 543-578.

Driessen, J. (2005). Is Default Event Risk Priced in Corporate Bonds? *Review of Financial Studies*, 18, 165-195.

Lopez de Silanes, F., La Porta, R. & Shleifer, A. (2006). What Works in Securities Laws? *Journal of Finance*, 61, (1), 1-32 .

Perotti E.C. & Von Thadden, E.L. (2006). The Political Economy of Corporate Control *Journal of Political Economy*, 114, (1), 145-174.

Table 8: publications in numbers

Corporate Finance & Financial Systems		2004	2005	2006	2007	2008	2009	2010
1) Academic publications	in international refereed journals	5	18	20	17	18	21	16
	A				4	9	8	4
	B				9	7	9	10
	in Dutch refereed journals	1	3	4	5	2	4	6
	in other international journals	6		1		2	5	
	in other Dutch journals	2	4	3	1	2	5	
	papers in proceedings		3	1		1	2	1
	chapters in international books	5	10	11	5	6	5	2
	chapters in books (Dutch)	2	1		4	2		
2) Monographs	International	1	1	2	4	2		
	Dutch				2	1		2
3) Ph.D. theses			4	3	1	2	2	3
4) Professional publications		4	5	11	10	12	3	7

Box 10: Forthcoming international publications

- Abatino, B., Dari Mattiacci, G. & Perotti, E. (2011). Depersonalization of Business in Ancient Rome. Forthcoming in *Oxford Journal of Legal Studies*, 31, (2).
- Beber, A., Brandt, M.W. & Kavajecz, K. (2010). What Does Equity Sector Orderflow Tell Us about the Economy? Forthcoming in *Review of Financial Studies*.
- Bögels, S.M. & Perotti, E. (2011). Does father know best? A formal model of the paternal influence on childhood social anxiety. Forthcoming in the *Journal of Child and Family Studies*.
- Boot, A.W.A. & Thakor, A.V. (2011). Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure. Forthcoming in *The Review of Financial Studies*.
- Campello, M., Giambona, E., Graham, J. & Harvey, C. (2011). Liquidity Management and Corporate Investment During a Financial Crisis. Forthcoming in *Review of Financial Studies*.
- Conijn, J.B.S. & Schilder, F. (2011). How housing associations lose their value: the value gap in the Netherlands. Forthcoming in *Property Management*.
- Driessen, J. & Perotti, E. (2011). Confidence Building on Euro Convergence: Evidence from Options. Forthcoming at *Journal of International Money and Finance*.
- Ertugrul, M. & Giambona, E. (2011). Property Segment and REIT Capital Structure. Forthcoming in *Journal of Real Estate Finance and Economics*.
- Ghosh, J., Giambona, E., Harding, J.P. & Sirmans, C.F. (2011). How Entrenchment, Incentives, and Governance Influences REIT Capital Structure. Forthcoming in *Journal of Real Estate Finance and Economics*.
- Perotti, E.C. & Hellmann, Th. (2012). Circulation of Ideas in Firms and in Markets. Forthcoming in *Management Science*.
- Perotti, E.C. & Suarez, J. (2012). A Pigouvian Approach to Liquidity Regulation. Forthcoming in *International Journal of Central Banking*.
- Perotti, E.C., Ratnovski, L. & Vlahu, R. (2011). Bank Capital Regulation and Tail Risks. Forthcoming in *International Journal of Central Banking*.
- Sautner, Z., Cremers, M. & Huang, R. (2011). Internal Capital Markets and Corporate Politics in a Banking Group. Forthcoming in *Review of Financial Studies*.
- Schroth, E. & Herrera, H. (2011). Advantageous innovation and imitation in the underwriting market for corporate securities. Forthcoming in *Journal of Banking and Finance*.

Articles in international refereed journals

- Arping, S., Loranth, G. & Morisson, A. (2010). Public Initiatives to Support Entrepreneurs: Credit Guarantees versus Co-Funding. *Journal of Financial Stability*, 6, (1), 26-35.
- Arping, S. & Falconieri, S. (2010). Strategic versus Financial Investors: The Role of Strategic Objectives in Financial Contracting. *Oxford Economic Papers*, 62, (4), 691-714.
- Arping, S. & Sautner, Z. (2010). Corporate Governance and Leverage: Evidence from a Natural Experiment. *Finance Research Letters*, 7, (2), 127-134.
- Arping, S. (2010). The Pricing of Bank Debt Guarantees. *Economics Letters*, 108, (2), 119-121.
- Beber, A., Breedon, F. & Buraschi, A. (2010). Difference in Beliefs and Currency Risk Premia. *Journal of Financial Economics*, 98, 415-438. Lead article.
- Beber, A. & Brandt, M.W. (2010). When It Cannot Get Better or Worse: The Asymmetric Impact of Good and Bad News on Bond Returns in Expansions and Recessions.

- Review of Finance*, 14, 119-155.
- Fabbri, D. & Menichini, A. (2010). Trade credit, collateral liquidation and borrowing constraints. *Journal of Financial Economics*, 96, (3), 413-432.
- Francke, M.K. (2010). Repeat Sales Index for Thin Markets: a Structural Time Series Approach. *Journal of Real Estate Finance and Economics*, 41, (1), 24-52.
- Francke, M.K., Koopman, S.J. & Vos, A.F. de (2010). Likelihood functions for state space models with diffuse initial conditions. *Journal of Time Series Analysis*, 31, (6), 407-414.
- Giambona, E. & Golec, J. (2010). Strategic Trading in the Wrong Direction by a Large Institutional Insider. *Journal of Empirical Finance*, 17, (1), 1-22. Lead article.
- Ghosh, C., Giambona, E., Harding, J., Sezer, O. & Sirmans, C.F. (2010). The Role of Managerial Stock Option Programs in Governance: Evidence from REIT Stock Repurchases. *Real Estate Economics*, 38, (1), 31-55.
- Hu, A., Matthews, A. & Zou, L. (2010). Risk Aversion and Optimal Reserve Prices in First and Second-Price Auctions. *Journal of Economic Theory*, 145, 1188-1202.
- Li, T., Sun, L. & Zou, L. (2010). State Ownership and Corporate Performance: A Quantile Regression Analysis of Chinese Listed Companies. *China Economic Review*, 20, (4), 703-716.
- Sautner, Z. & Jostarndt, P. (2010). Out-of-Court Restructuring versus Formal Bankruptcy in a Non-Interventionist Bankruptcy Setting. *Review of Finance*, 14, 623-668.
- Schroth, E. & Albuquerque, R. (2010). Quantifying private benefits of control from a structural model of block trades. *Journal of Financial Economics*, 96, (1), 33-55.
- Schroth, E. & Szalay, D. (2010). Cash Breeds Success: The Role of Financing Constraints in Patent Races. *Review of Finance*, 14, (4), 73-118.

Articles in Dutch refereed journals

- Boot, A.W.A. (2010). De economie een jaar verder. *Economisch Statische Berichten*, 95 (4600), 778-780.
- Boot, A.W.A. (2010). Macht bij ondernemingen nog onbepaald. *Economisch Statische Berichten*, 95, (4599), 756-757.
- Schilder, F., Conijn, J.B.S. & Englund, P. (2010). Welfare losses in the Dutch housing market. *Real Estate Research Quarterly*, September, 4-11.
- Conijn, J.B.S. & Schilder, F. (2010). Home equity in the Netherlands. *Real Estate Research Quarterly*, September, 12-19.
- Francke, M.K. (2010). How Bloated is the Dutch Housing Market? *Real Estate Research Quarterly*, 9, (1), 48-54.
- Francke, M.K. (2010). A State-Space Model for Residential Real Estate Valuation. *Aenorm*, 18, July, 4-7.

Papers in proceedings

- Boot, A.W.A. & Marinč, M. (2010). Financial innovation: economic growth versus instability in bank-based versus financial market driven economies. In *Conference Banking in light of the global crisis*, Acre, June 14-15, 2010. Banking in light of the global crisis: conference in Akko (Acre), Israel, 14-15 June 2010. Acre: Western Galilee College, 2010, 31 p. [COBISS.SI-ID 19593958].

Chapters in books (international)

- Boot A.W.A. & Thakor, A.V. (2010). The Accelerating Integration of Banks and Markets and its Implications for Regulation. In Berger, A., Molyneux, P. & Wilson, J.S. (eds), *The Oxford Handbook of Banking* (pp. 58-90). Oxford University Press.
- Fabbri D. & Menichini, A. (2010). Financing decisions and input allocation. In World Bank (ed.), *Trade Financing During Crisis*. World Bank.

Monographs (Dutch)

- Schilder, F. & Conijn, J.B.S. (2010). *De prijsontwikkeling van de Nederlandse koopwoning. Een vergelijking van twee index-methoden*. ASRE.
- Francke, M.K. (2010). *Casametrie. De kunst van het modelleren en het voorspellen van de marktwaarde van woningen*. Amsterdam: Vossiuspers UvA. Amsterdam. [Inaugural lecture].

Dissertations

- Bongaerts, D. (2010, 11 June). Overrated credit risk: three essays on credit risk in turbulent times. Universiteit van Amsterdam. [promotores: prof.dr. Joost Driessen & prof.dr. Frank de Jong] [cat. A].
- Liu, X. (2010, 14 September). Three essays on real estate finance. Universiteit van Amsterdam. [promotor: prof.dr. Peter Englund] [cat. A].
- Wu, H.T. (2010, 7 July). *Essays on Top Management and Corporate Behavior*. Universiteit van Amsterdam. [promotor: prof.dr. Enrico Perotti and dr. Ludovic Phalippou] [cat. A].

Professional publications

- Boot, A.W.A. (2010). Financiële crisis als symptoom van maatschappelijke onbalans. *UvA Alumni Magazine*, Spui (32), April, p. 28-30.
- Boot, A.W.A. (2010). Is er een toekomst voor het pensioen? Springt het over zijn eigen schaduw? *Rostra Economica*, March, p. 29.
- Boot, A.W.A. (2010). Arnoud Boot over de financiering van de onderneming. *CFO Magazine*, 6, November-December.
- Boot, A.W.A. (2010). Financieel denken maakt zeepbel van de economie. *Rostra Economica*, October 2010.
- Boot, A.W.A. (2010). Vergankelijkheid en hypes – kritische geesten gezocht... *Rostra Economica*, October 2010.
- Francke, M.K. (2010). WOZ-taxatie, Editie 2010. In de Graaff – Saarloos & Vermeulen, I. (eds). *Modelmatige bepaling van de waarde in het economische verkeer* (pp. 187-198). Doetinchem: Reed Elsevier.
- Francke, M.K. (2010). Krimp en woningprijzen. De invloed van demografische krimp op de woningprijs. *SEV*, Rotterdam.

Working- and discussion papers

- Arping, S. & Sautner, Z. (2010). Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? *Evidence from Analyst Earnings Forecasts*. Working Paper, University of Amsterdam.
- Arping, S. & Sautner, Z. (2010). *Corporate Governance and Leverage: Evidence from a Natural Experiment. Discussion Paper 10-019/2*, Tinbergen Institute.
- Arping, S. (2010). *The Pricing of Bank Debt Guarantees. Discussion Paper 09-057/2*, Tinbergen Institute.
- Beber, A. (2010). *BShort Selling Bans around the World. Evidence from the 2007-09 Crisis with Marco Pagano*. Working paper. Last Revised, Januari 2010.
- Beber, A. & Fabbri, D. (2010). *Who Times the Foreign Exchange Market? Corporate Speculation and CEO Characteristics*. Working paper. Last Revised: November 2010.
- Boot, A.W.A. (2010). *Financial Innovation: Economic Growth versus Instability In Bank-Based versus Financial Market Driven Economies*. Working Paper.
- Boot, A.W.A. & Thakor, A.V. (2010). *Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure*, Working Paper.
- Fabbri, D. & Beber, A. (2010). *Who Times the Foreign Exchange Market? Corporate Speculation and CEO Characteristics*. Last draft: October 2010, Working paper. Universiteit van Amsterdam.
- Francke, M.K. (2010). *Comparing markets rents from a user cost and reaction model*. Working paper. Ortec Finance Research Center.

- Giambona, E., Campello, M., Graham, J. & Harvey, C. (2010). *Access to Liquidity and Corporate Investment in Europe During the Credit Crisis of 2009*, Working Paper.
- Giambona, E., Mello, A. & Riddiough, T. (2010). *Collateral and the Value-Effect of Leverage: Theory and Experimental Evidence*, Working Paper.
- Giambona, E. & Schwienbacher, A. (2010). *Debt Capacity of Real Estate Collateral. resubmission requested*, Working Paper Real Estate Economics.
- Giambona, E. (2010). *Unsecured Debt over the Growth Cycle*, Work-in-Progress.
- Giambona, E. & Campello, M. (2010). *Asset Tangibility and the Real Effects of the 2007-2008 Financial Crisis: Evidence from Chapter 11 Filings*, Work-in-Progress.
- Giambona, E. & Campello, M. (2010). *Off-Balance Sheet Leverage: The Role of Lines of Credit*, Work-in-Progress.
- Giambona, E. (2010). *Compounding Biases in the CRSP/Ziman Real Estate Database*, Work-in-Progress.
- Giambona, E. & Campello, M. (2010). *Capital Structure and the Redeployability of Tangible Assets*, Working paper.
- Perotti, E. (2010). *Systemic liquidity risk and bankruptcy exceptions. CEPR Policy Insight Paper no. 52*, October:
- Perotti, E. (2010). *Commitment problem of secured debt*. VOX EU Paper. Universiteit van Amsterdam.
- Perotti, E. (2010). *Regulate short-term funding to make banking safe*. VOX EU Paper. July.
- Perotti, E. (2010). *Serious reform starts with a systemic risk tax*. VOX EU Paper. May.
- Perotti, E. (2010). *Macro-prudential councils: How to avoid future crises*. VOX EU Paper. April.
- Perotti, E. (2010). *Tax banks to discourage systemic-risk creation, not to fund bailouts*. VOX EU Paper. .
- Schroth, E., Favara, G. & Valta, P. (2010). *Strategic Default and Equity Risk Across Countries*. Working Paper, IMF, Universiteit van Amsterdam and HEC Paris. June.
- Schroth, E. & Albuquerque, R. (2010). *Search Frictions and the Liquidity of Large Blocks of Shares*. Working Paper, Boston University and Universiteit van Amsterdam. November.
- Sautner, Z., Glaser, M., & Lopez-de-Silanes, F. (2010). *Opening the Black Box: Internal Capital Markets and Managerial Power in Conglomerates*. Working Paper.
- Sautner, Z. & Villalonga, B. (2010). *Corporate Governance and Internal Capital Markets*.
- Sautner, Z., McCahery, J. & Starks, L. (2010). *Behind the Scenes: The Corporate Governance Preferences of Institutional Investors*.
- Sautner, Z. & Arping, S. (2010). *The Effect of Corporate Governance Regulation on Transparency: Evidence from the Sarbanes-Oxley Act of 2002*.
- Trautmann, S. & Vlahu, R. (2010). *Strategic Loan Defaults and Coordination: An Experimental Analysis*. Working paper.
- Wit, E. de, Englund, P. & Francke, M.K. (2010). *Price and Transaction Volume in the Dutch housing Market*. Tinbergen Institute Discussion Papers 2010-039/2. February.
- Wu, H.T. (2010). *Shall We Dance? Managerial Composition and Leveraged Buyout Syndication*. Working paper. Universiteit van Amsterdam.
- Wu, H.T. (2010). *Sarbanes-Oxley Act, Media Attention, and CEO Stock Option Backdating or Otherwise Manipulation*. Working paper. Universiteit van Amsterdam.
- Wu, H.T. (2010). *Small Family Firm, Agency Costs, and Top Executive Performance Pay*. Working paper. Universiteit van Amsterdam.

Contributions to academic conferences, workshops and seminars

- Arping, S. & Sautner, Z. (2010). *Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? Evidence from Analyst Earnings Forecasts*. Seminar Presentation Aarhus Business School.
- Arping, S. & Sautner, Z. (2010). *Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? Evidence from Analyst Earnings Forecasts*. Seminar Presentation ESCP Europe.

- Arping, S. & Sautner, Z. (2010). Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? Evidence from Analyst Earnings Forecasts. Conference Presentation European Finance Association Meeting Frankfurt (presentation by co-author)
- Arping, S. & Sautner, Z. (2010). Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? Evidence from Analyst Earnings Forecas. Conference Presentation SUERF-UPF Conference on Disclosure and Market Discipline, Universitat Pompeu Fabra Barcelona.
- Boot, A.W.A. (2010). American Economic Association Annual Meeting, San Francisco, USA, 3-7 January.
- Boot, A.W.A. (2010, 9 February). Symposium Controlling Financial Risk, Assett, Accounting & Finance Study Group Universiteit van Tilburg.
- Boot, A.W.A. (2010, 15-17 March). 3rd Swiss Conference on Banking and Financial Intermediation, Hasliberg, Switzerland.
- Boot, A.W.A. (2010, 20-21 May). Workshop on Systemic risk and financial regulation - causes and lessons from the financial crisis, Basel, Switzerland.
- Boot, A.W.A. (2010, 26 May). Bundesbank and CFS Workshop on Interconnectedness of Financial Institutions, Frankfurt, Germany.
- Boot, A.W.A. (2010, 14-16 June). Banking After the Financial Crisis, Akko, Israel.
- Boot, A.W.A. (2010, 24-25 June). Fifth International Conference on Financial Regulation and Supervision Finlawmetrics 2010, Università Bocconi, Italy.
- Boot, A.W.A. (2010, 25-28 August). 37th Annual Meeting of the European Finance Association, Goethe University Frankfurt, Germany.
- Boot, A.W.A. (2010, 16-17 September). Research Workshop The Economics of Bank Insolvency, Restructuring and Recapitalisation, Oesterreichische Nationalbank Vienna, Austria.
- Boot, A.W.A. (2010, 12 October). Presentation: finance seminar Saïd Business School, University of Oxford, Oxford.
- Boot, A.W.A. (2010, 24 November 2010). ECB High-level Roundtable on Macro-prudential Policy, Frankfurt, Germany.
- Boot, A.W.A. (2010, 16-17 December). UniCredit 2010 Conference on Banking and Finance “Stability in the Global Financial System: Ban, Rule or Border?”, Milan, Italy.
- Conijn, J & Schilder, F. (2010). Home equity, fiscal policy and the demand for housing. The case of the Netherlands. Paper presented at the ENHR-conference in Istanbul.
- Francke, M.K. (2010, 7 April). Casametrie. De kunst van het modelleren en het voorspellen van de marktwaarde van woningen, VOGON research seminar, Amsterdam.
- Francke, M.K. (2010, 16 June). De invloed van demografische krimp op woningprijzen, VOGON research seminar, Utrecht.
- Francke, M.K. (2010, 17-19 June). Comparing markets rents from a user cost and reaction model, 19th Annual International AREUEA Conference, Erasmus University, Rotterdam.
- Francke, M.K. (2010, 29 August-1 September). Risk neutral valuation of real estate derivatives, Skye seminar, Skye.
- Giambona, E. (2010). Financial Management Association. New York, New York.
- Giambona, E. (2010). University of Wisconsin-Madison. Madison, Wisconsin (Invited presentations).
- Giambona, E. (2010). Catholic University of Sacred Heart. Milan, Italy (Invited presentations).
- Giambona, E. (2010). Brazilian Finance Society Conference. Sao Paulo, Brazil (Invited presentation).
- Giambona, E. (2010). Western Finance Association Meetings. Victoria, British Columbia.
- Giambona, E. (2010). Summer Real Estate Symposium . Victoria, British Columbia.
- Giambona, E. (2010). FIRS Finance Conference. Florence, Italy.
- Giambona, E. (2010). Real Estate Research Institute Annual Conference. Chicago, Illinois.
- Giambona, E. (2010). University of California-Berkeley. Berkeley - California (Visiting).
- Giambona, E. (2010). European Business School. Frankfurt, Germany (Invited presentation).

- Giambona, E. (2010). University of Bologna. Bologna, Italy (Invited presentation).
- Perotti, E. (2010, February). ECARES, ULB, Resistance to Change.
- Perotti, E. (2010, March). LSE, Resistance to Change.
- Perotti, E. (2010, May). Tel Aviv University, Depersonalization of Liability in Ancient Rome.
- Perotti, E. (2010, May). Toulouse, Circulation of Ideas.
- Perotti, E. (2010, October). LBS, Liquidity Risk Regulation.
- Perotti, E. (2010, June). Bruegel, Liquidity Risk Regulation.
- Perotti, E. (2010, July). Banque de France, Bankruptcy exceptions.
- Perotti, E. (2010, October). Bank of England, Bankruptcy exceptions.
- Perotti, E. (2010, September). Federal Reserve Bank of Chicago, Macro Prudential Policy Options.
- Perotti, E. (2010, November). DNB, Systemic Liquidity Risk.
- Schilder, F., Conijn, J.B.S. & Englund, P. (2010). Welfare implications of housing subsidies in the Netherlands. Paper presented at the ERES-conference in Milan.
- Schroth, E. (2010, February). Strategic Default and Equity Risk Across Countries. Finance Seminar Series, University of Mannheim.
- Schroth, E. (2010, March). Discussant of 'Sharing Information in the Credit Market', by Minetti, R., 3rd Swiss Financial Intermediation Conference, Hasliberg (CH).
- Schroth, E. (2010, June). Strategic Default and Equity Risk Across Countries. 5th Annual Financial Intermediation Research Society Finance Conference, Florence.
- Schroth, E. (2010, June). Discussant of 'Labor and Capital: Is Debt a Bargaining Tool', by Simintzi, E., Vik, V., & Volpin, P. 5th Annual Financial Intermediation Research Society Finance Conference, Florence.
- Schroth, E. (2010, June). Strategic Default and Equity Risk Across Countries. 45th Annual Conference of the Western Finance Association, Victoria, BC.
- Schroth, E. (2010, July). Strategic Default and Equity Risk Across Countries. European Summer Symposium in Financial Markets, Gerzensee (CH).
- Schroth, E. (2010, October). Search Frictions and the Liquidity of Large Blocks of Shares. Macro-Finance Seminar Series, Wharton School, University of Pennsylvania.
- Schroth, E. (2010, November). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, HEC Management School, Paris.
- Trautmann, S. & Vlahu, R. (2010, July). Strategic Loan Defaults and Coordination: An Experimental Analysis. Behavioral Finance Conference, Cass Business School.

Other lectures on research

- Boot, A.W.A. (2010, 3 March). Room for Discussion, Universiteit van Amsterdam.
- Boot, A.W.A. (2010, 10 March). Presentation: MSc Finance and Investment and MSc Accounting and Finance, University of Edinburgh.
- Boot, A.W.A. (2010, 25 March). Presentation: Foreign Banker's Association, Amsterdam.
- Boot, A.W.A. (2010, 11 May). Presentation: Symposium Marktordening en publieke belangen, NMa, Den Haag.
- Boot, A.W.A. (2010, 12 June). Discussion: Room for Discussion – Elk dubbeltje op z'n kant, Universiteitsdag Universiteit van Amsterdam, Amsterdam.
- Boot, A.W.A. (2010, 7 September). Presentation: Trommelseminar, NYSE Euronext, Amsterdam.
- Boot, A.W.A. (2010, 30 September). Presentation: Opening Academisch Jaar, Rijksuniversiteit Groningen, Groningen.
- Boot, A.W.A. (2010, 12 October). Presentation: Discussion on Pension Reform Embassy of the Kingdom of the Netherlands, Ljubljana, Slovenia.
- Boot, A.W.A. (2010, 6 November). Presentation: Economen (on)misbaar in het publieke debat, AUV-dag Universiteit van Amsterdam, Amsterdam.
- Boot, A.W.A. (2010, 9 November). Presentation: Not all Financial Regulation is Global, Centraal Planbureau (CPB), Den Haag.
- Boot, A.W.A. (2010, 18 November). Presentation: Woede in Europa, Universiteit van Tilburg, Tilburg.

- Sautner, Z. (2010, January). American Finance Association Meetings Atlanta. Presentation by Co-Author.
- Sautner, Z. (2010, March). Vanderbilt Law and Business Program Conference Rio de Janeiro.
- Sautner, Z. (2010, May). Free University of Bozen.
- Sautner, Z. (2010, May). University of Aarhus.
- Sautner, Z. (2010, May). VHB Conference 2010 Presentation by Co-Author.
- Sautner, Z. (2010, May). 18th Mitsui Finance Symposium at University of Michigan Presentation by Co-Author.
- Sautner, Z. (2010, June). Financial Intermediation Research Society (FIRS) 2010 Florence Meetings.
- Sautner, Z. (2010, June). FMA European Meetings Hamburg Presentation by Co-Author.
- Sautner, Z. (2010, July). FMA Asian Conference Singapore.
- Sautner, Z. (2010, August). European Finance Association Meetings Frankfurt (2 Papers).
- Sautner, Z. (2010, October). German Finance Association Meetings Hamburg, Presentation by Co-Author.
- Sautner, Z. (2010, December). SUERF /UPF Conference on Transparency (December Presentation by Co-Author).

Organisational contributions to conferences, workshops and seminars

- Perotti, E. (2010, January). Main Organizer, DNB Workshop on Liquidity Tools.
- Perotti, E. (2010, June). Main Organizer, DSF Doctoral Summer School on Dysfunctional Finance.
- Perotti, E. (2010, June). Co-Organizer, CEPR Conference on Bank Regulation.
- Perotti, E. (2010, December). Main Organizer, DNB-DSF Workshop on Contingent Bank Capital.
- Perotti, E. (2010). Program committee, Western Finance Association.
- Perotti, E. (2010). Program committee, American Finance Association meetings, Denver.
- Schroth, E. (2010, June). Program Committee Member: 5th Annual Financial Intermediation Research Society Finance Conference, Florence.
- Schroth, E. (2010, August). Program Committee Member: 37th Annual Meeting, European Finance Association, Frankfurt.

Participation in academic networks & fellowships

- Arping, S. (2010). Research Fellow Tinbergen Institute.
- Boot, A.W.A. (2010). Fellow Tinbergen Instituut, Amsterdam.
- Boot, A.W.A. (2010). Research Fellow Centre for Economic Policy Research (CEPR), London.
- Boot, A.W.A. (2010). Fellow Davidson Institute, University of Michigan.
- Boot, A.W.A. (2010). Honorary Professor, University of Ljubljana.
- Francke, M.K. (2010). Board member of the European Real Estate Society (ERES).
- Francke, M.K. (2010). Board member of the Vereniging Onroerend Goed Onderzoekers Nederland (VOGON).
- Giambona, E. (2010). Fellow Duisenberg School of Finance.
- Perotti, E. (2010). CEPR Fellow In Financial Economics.
- Perotti, E. (2010). CEPR Fellow In Development Economics.
- Perotti, E. (2010). Tinbergen Fellow.
- Perotti, E. (2010). NBER Summer Institute Fellow, July.
- Theebe, M.A.J. (2010). Member of Woningmarktkring, ERES, VOGON.

Member editorial board/editor international refereed journals

- Boot, A.W.A. (2010). Associate Editor Journal of Financial Intermediation.
- Boot, A.W.A. (2010). Associate Editor Multinational Finance Journal.
- Boot, A.W.A. (2010). Associate Editor European Financial Management.
- Boot, A.W.A. (2010). Member Editorial Board Journal of Financial Regulation and Compliance.

- Boot, A.W.A. (2010). Member Editorial Board Tijdschrift voor Corporate Finance.
- Boot, A.W.A. (2010). Member of International Editorial Board Economic and Business Review for Central and South-Eastern Europe.
- Boot, A.W.A. (2010). Advisory Editor Review of Finance.

Member editorial board/editor non-refereed and Dutch journals

- Boot, A.W.A. (2010). Member Editorial Board *Maandblad voor Accountancy en Bedrijfseconomie*.

Referee activities

- Arping, S. (2010). Referee for *Journal of Financial Intermediation, Journal of Institutional and Theoretical Economics, Journal of Financial Services Research, Finance Research Letters*.
- Beber, A. (2010). Referee for *Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Review of Economic Studies, Review of Finance, Journal of Financial Intermediation, Journal of International Money and Finance, Journal of Money, Credit, and Banking, Finance Research Letters*.
- Boot, A.W.A. (2010). Referee for *American Economic Review, Econometrica, The Review of Economic Studies, Journal of Finance, International Economic Review, Journal of Public Economics, Journal of Financial Intermediation, The Review of Financial Studies, Journal of Banking and Finance, Journal of Financial Services Research, Financial Management, Contemporary Policy Issues, and European Journal of Political Economy*.
- Fabbri, D. (2010). *Journal of Financial Intermediation, Journal of The European Economic Association, Review of Finance, Economic Journal, B.E., Journals in Economic Analysis and Policy*.
- Francke, M.K. (2010). Referee for *Real Estate Research Quarterly, The Journal of Econometrics*.
- Giambona, E. (2010). Referee for *Real Estate Economics, Journal of Real Estate Finance and Economics, Journal of Empirical Finance*.
- Perotti, E. (2010). Referee for *Journal of Finance, Review of Economic Studies, Journal of Political Economy, Journal of Financial Intermediation, WFA and HEC Corporate Finance conference*.
- Sautner, Z. (2010). Referee for *Review of Economic Studies, Journal of Financial Intermediation, Review of Finance, Journal of Banking and Finance, Journal of Economic Behavior & Organization, European Financial Management, Economics of Governance, Schmalenbach Business Review, Zeitschrift für Betriebswirtschaft, Corporate Governance: An International Review, Review of Law & Economics, International Review of Finance, Journal of Business Finance and Accounting, the Program Committee of the European Finance Association Meetings Frankfurt*.
- Schroth, E. (2010). Referee for *Review of Finance, Journal of Banking and Finance and Journal of Empirical Finance*.
- Vlahu, R. (2010). Referee for *Journal of Banking and Finance*.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Francke, M.K. (2010, 24 November). Member Ph.D. committee P. de Vries (Delft University of Technology; supervisor: Prof.dr. P. Boelhouwer).
- Perotti, E. (2010). Member of European Economic Association Council.
- Perotti, E. (2010). EEA Fellow.
- Schroth, E. (2010). Member Ph.D. committee P. Valta (Swiss Finance Institute, Ecole Polytechnique de Lausanne; supervisor: Prof. E. Morellec).

Research contributions in the media

- Boot, A.W.A. (2010). Various Commentaries and Interviews for Radio, TV and Printed Media, both nationally and internationally.

- Boot, A.W.A. (2010). Doorbreek nu die verziende eurosolidariteit. *NRC Handelsblad*, 9 December, p. 09.
- Boot, A.W.A. & Garretsen, H. (2010). Meer Machiavelli goed voor Nederland; Het nieuwe ministerie van Economische Zaken heeft de juiste man aan het hoofd. *NRC Handelsblad*, 8 November, p. 07.
- Boot, A.W.A., Wijnbergen, S. van, Bovenberg, L. & Jacobs, B. (2010). Voor economie lost dit akkoord vrijwel niets op. *NRC Handelsblad*, 1 October, p.11.
- Boot, A.W.A. (2010). Rechter vindt middenweg niet. *Het Financieele Dagblad*, 14 July, p. 05.
- Boot, A.W.A. (2010). Maak energiebedrijf niet tot dure lobbyist. *NRC Handelsblad*, 2 July.
- Boot, A.W.A., Bovenberg, L. & Jacobs, B. (2010). Het is nu geen moment voor een vuile campagne; Politiek Economisch herstel vereist regeerbare. *NRC Handelsblad*, 21 May, p. 07.
- Boot, A.W.A. (2010). Volgend kabinet moet 10 miljard bezuinigen: nog meer besparen is niet wenselijk. *NRC Handelsblad*, 3 May, p. 07.
- Boot, A.W.A. (2010). Logen IJslanders over Icesave? Natuurlijk! *De Volkskrant*, 12 February, p. 11.
- Boot, A.W.A. (2010). Opknippen van banken is niet nodig, scheid ze intern. *NRC Handelsblad*, 27 January, p. 7.
- Boot, A.W.A. (2010), Knijp IJsland niet uit maar help het er bovenop. *NRC Handelsblad*, 7 January, p.7.
- Francke, M.K. (2010). Column Is de Nederlandse woningmarkt overgewaardeerd in *NVM Magazine*, 4, (1).
- Francke, M.K. (2010, August 24). Interview *BNR Nieuwsradio*.

Prizes and honours

- Sautner, Z. & Weber, M. (2010). How Do Managers Behave in Stock Option Plans? Clinical Evidence from Exercise and Survey Data, *Journal of Financial Research*, 32, 123-155. Winner of the Journal of Financial Research Outstanding Article Award 2009
- Schroth, E. & Szalay (2010). Finalist, Deutsche Bank Prize in Financial Economics for the Best Paper published in the Review of Finance in 2010.

2nd and 3rd stream funding

- Perotti, E. (2010). DNB, Advisory Fellowship Grant. Funds 0.40 fte, two days a week.
- Perotti, E. (2010). NETSPAR Grant on Insurance Regulation, funds 0.10 fte.

Various activities

- Boot, A.W.A. (2010). Chairman Royal Netherlands Economic Association (Koninklijke Vereniging voor de Staathuishoudkunde).
- Boot, A.W.A. (2010). Member Council European Finance Association.
- Boot, A.W.A. (2010). Director, Amsterdam Center for Law & Economics (ACLE).
- Boot, A.W.A. (2010). Director, Amsterdam Center for Corporate Finance (ACCF).
- Boot, A.W.A. (2010). Member Capital Market Committee. Autoriteit Financiële Markten (AFM).
- Boot, A.W.A. (2010). Member Research Council, Banque de France, France.
- Boot, A.W.A. (2010). Member Bank Council (Bankraad), De Nederlandsche Bank.
- Boot, A.W.A. (2010). Member (Kroonlid), Sociaal Economische Raad (SER).
- Boot, A.W.A. (2010). Honorary Professor, University of Ljubljana, Slovenia.
- Boot, A.W.A. (2010). Member Board, European Capital Markets Institute. Brussels, Belgium.
- Boot, A.W.A. (2010). Member Non-Executive Board, Optiver.
- Boot, A.W.A. (2010). Member The Royal Netherlands Academy of Arts and Sciences (KNAW).
- Boot, A.W.A. (2010). Non-Executive director for several companies/organizations.
- Perotti, E. (2010). Research Director, DSF.
- Perotti, E. (2010). Bank of England, Advisor on Regulatory and Macro Prudential Policy.

- Perotti, E. (2010). DNB, Advisor on Regulatory and Macro Prudential Policy.
- Perotti, E. (2010). Main PhD Advisor, Natalya Martynova, Marcel Vorage, Razvan Vlahu.
- Schroth, E. (2010). Duisenberg School of Finance Research Fellowship (proposal submitted in November 2009). €30.000 subsidy allocated over two years. Title of research: 'Block holders, liquidity shocks and stock price discounts'. [Status: grant pending/unknown. Funds are still frozen after the intervention of Eric Fischer, interim-Dean-of-the-FEB-until-January, who dictated the terms of the allocation.].
- Schroth, E. (2010). Wharton Financial Institutions Center partial travel grant. \$4.000 for hotel accommodation and airfare, for a two-week visit of the Finance Department. Title of research: 'A structural model of debt runs: Evidence from the financial crisis', joint with Taylor, L. October.

Reprints

- Boot, A.W.A. (2010). *De onwortelde onderneming*, 2de druk. Van Gorkum.

Box 11: External PhD students Finance

Alexander van de Minne

Regional Decline, Human Capital, Demand for Housing and Housing Prices, promotor: prof.dr. M.K. Francke [planned finalisation: 2013]

6. HUMAN RESOURCE MANAGEMENT – ORGANISATIONAL BEHAVIOUR

Programme director: Prof.dr. D.N. den Hartog
Starting date: January 1, 2007
Department/Section: Business Studies/HRM-OB
METIS-code: uva/fee/bs/hrm/prog
Website: <http://www.abs.uva.nl/hrmob>
VSNU scores 2009: n.a.

6.1 PROGRAMME OVERVIEW

Employees are central to the success of organizations. How to manage the employment relationship such both high levels of employee performance and high levels of employee wellbeing are achieved, is therefore a challenge for organizations around the globe. Firms are becoming aware of the key importance of (managing) their employees. HRM plays a crucial role there. How can firms ensure their HRM policies and practices fit with the environment and each other? This is a first question studied by researchers in this programme.

As HRM gains strategic influence, core HRM tasks such as the selection, development and motivation of employees are no longer only the domain of specialized personnel departments. Increasingly, individual line managers take on more such tasks. How do leaders within firms recruit, develop, manage, and inspire the responsible, proactive and engaged employees firms need to meet their goals now and over time? How do firms ensure responsible, innovative, and ethical employee and management behaviour at all levels? How can firms make sure they their employees fit with the organization and their tasks? How to select and manage ethical, innovative, and motivated behaviour of both employees and their leaders is a core area of the researchers of the human resource management and organizational behavior section.

A dilemma is that when HR becomes more strategic, the crucial role of HR in ensuring wellbeing or as employee champion often gets decreasing attention. This balancing act between ensuring performance and guarding well-being is another important HRM issue studied by researchers in this programme. A related area of interest to the group is how the rapidly changing nature of work and organizations as well as the changing context of firms impact on HRM, employees and leadership. For example, what happens as the workforce becomes more diverse, the work more project-based, and the context more international? Do our “traditional” models of management, HRM, and leadership still hold?

The human resource management and organizational behavior section of the ABS aims to conduct and publish high-quality internationally recognized research in the HRM-OB field that contributes to our understanding in this field. Through their publications in reputable and peer refereed international journals and contributions to international conferences, the researchers of the group aim to contribute to international academic debates. Yet, the applied nature of the field and relevant topics under study imply that the work is also of practical and societal relevance. The research topics include (strategic) HRM, selection and assessment, employee well-being, person-organization fit, commitment, motivation, and emotions at work, the impact of ethical and charismatic leadership on employees, the consequences of project-based organizing for firms and their employees, how to stimulate proactive and innovative employee behaviour in firm, the role of time in organizations as well as cross-cultural issues in these areas, such as expatriate management and leadership across cultures. The research done by the group is multidisciplinary in nature and uses both qualitative and quantitative methods. Our objectives for the coming years include further building up of our research program, improving and expanding our research and publications in high level outlets, strengthening our international ties.

6.2 INPUT

6.2.1 INPUT RESEARCH STAFF

Table 9: Input in fte Human Resource Management – Organisational Behaviour

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
Abu Ghazaleh, N.	drs	aio	0,60	0,60	0,40	1
Anderson, N.R.	prof dr	hgl	0,70	-	-	1
Belschak, F.	dr	ud	0,50	0,50	-	1
Belschak, F.	dr	uhd	-	-	0,50	1
Boon, C.T.	dr	ud	-	0,17	0,50	1
Eerde, W. van	dr	ud	0,42	0,42	0,42	1
Hartog, D. den	prof dr	hgl	0,50	0,53	0,63	1
Havermans, L.	msc	aio	0,25	0,60	0,60	1
Kalshoven, K.	drs	aio	0,60	0,60	0,10	1
Keegan, A.	dr	uhd	0,50	0,50	0,50	1
Kismihok, G.	dr	oz	-	0,08	0,50	3
Mol, S.	dr	ud	0,50	0,50	0,50	1
Mol, S.	dr	ud	-	0,02	0,10	3
Schinkel, S.	drs	d	0,20	0,13	-	1
Sylva, H.	drs	aio	0,60	0,60	0,60	1
Total 1st flow of funds			5,37	5,15	4,75	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,00	0,10	0,60	
Total 1st f.o.f. excl. Ph.D.'s			3,32	2,75	3,05	
Total all flows of funds			5,37	5,25	5,35	
Ph.D. students			2,05	2,40	1,70	

6.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses (it should be noted though, that due to the financial situation, there was a 40% cut this year). As to external funding for staff, this involved two positions (in total accounting for 11% of the research programme's staff): 3rd flow (EU) funding for two researchers.

6.3 OUTPUT: EVALUATION AND RESULTS

6.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The human resource management and organizational behavior section of the ABS at the UvA is a small, relatively young, international and highly research active group. Faculty has shown a good rate of success in high quality journals in the areas of work and organizational psychology, human resource management, leadership and general management. For example, since our start up in 2007 publications have appeared in top level journals such as the Journal of Applied Psychology, the Journal of Marketing, the Leadership Quarterly, the Journal of Organizational Behavior, Organization Studies, and the Journal of Management Studies. Faculty members are also reviewers for and members of editorial boards of important journals in the field.

Particularly strong areas of the program over the past few years include cross-cultural, charismatic and ethical leadership (Den Hartog), Human Resource Management (Boon; Keegan; Den Hartog), proactive employee behaviour (Belschak; Den Hartog) and Sales Management (Belschak). In these areas, the program shows top quality international research, with increasing and high quality publications of which several are already well-cited. Several other topics the group members have invested in are starting to lead to high quality publications as well including Person-Environment Fit (Boon), the role of time (Van Eerde), selection (Mol) and affect and emotions (Belschak; Den Hartog).

As the group is still relatively new, most members are relatively young and the group as a whole is small, some more time and research capacity would help to build the program to its full strength. Some growth is still needed for the program to stabilize. The extra pressure on teaching of the past period does imply a slower growth of the research output than ideal. Besides the current senior and junior faculty, we started 2010 with four PhD candidates at different stages of their projects. All are starting to send out their research papers to high quality journals and conferences. One PhD student finished and defended her thesis in 2010 (Kalshoven), a second is finalizing and will defend in 2011. Thus, only 2 PhD internal PhD students are left. Several external PhD projects have also been started.

6.3.2 OVERVIEW OF RESULTS

Key publications

- Belschak, F.D. & Hartog, D.N. den (2010). Pro-self, pro-social, and pro-organizational foci of proactive behavior: Differential antecedents and consequences. *Journal of Occupational and Organizational Psychology*, 83, (2), 475-498.
- Hartog D.N. den, Hoogh, A.H.B. de & Keegan, A. E. (2007). Belongingness as a moderator of the charisma – OCB relationship. *Journal of Applied Psychology*, 92, (4), 1131-1139.
- Hoedemaekers, C. & Keegan, A. (2010). Performance, pinned down: Studying subjectivity and the language of performance. *Organization Studies*, 31, (8), 1021-1044.
- Hoogh, A.H.B de & Hartog, D.N. den (2009). Neuroticism and Locus of Control as Moderators of the Relationships of Charismatic and Autocratic Leadership with Burnout. *Journal of Applied Psychology*, 94, (4), 1058-1067.
- Mol, S. T., Born, M. P., Willemsen, M. E., Molen, H. T. van der, & Derous, E. (2009). When Selection Ratios Are High: Predicting the Expatriation Willingness of Prospective Domestic Entry-Level Job Applicants. *Human Performance*, 22, (1), 1-22.

Table 10: Publications in numbers

Human Resource Management - Organisational Behaviour		2007	2008	2009	2010
1) Academic publications	in international refereed journals	10	15	11	11
	A	2	5	1	3
	B	7	4	7	4
	in Dutch refereed journals	1			1
	in other international journals	3			
	in other Dutch journals	1			
	papers in proceedings	9	4		1
	chapters in international books	6	1	5	1
	chapters in books (Dutch)				
2) Monographs	International	1	1		
	Dutch		1		
3) Ph.D. theses		1			1
4) Professional publications			1	1	1

Box 12 Forthcoming international publications

- Boon, C., Hartog, D.N. den, Boselie, P. & Paauwe, J. (2011). The relationship between perceptions of HR practices and employee outcomes: Examining the role of person-organization and person-job fit. Forthcoming in *The International Journal of Human Resource Management*, 22, (1), 138-163.
- Boon, C. & Hartog, D.N. den (2011). HRM and Culture at RetailCo. Forthcoming in Hayton, J. (ed.), *HR Global Case book*.
- Boon, C.T. & Den Hartog, D.N. (2011). Human resource management, person-environment fit, and trust. Forthcoming in Searle, R.H. & Skinner, D. (eds), *Trust in HRM*. Edward Elgar.
- Chong, D., Eerde, W. van, Rutte, C.G. & Chai, K.H. (2011). Bringing employees closer: the effect of proximity on communication when teams function under time pressure. Forthcoming in *Journal of Product Innovation Management*.
- Chong, D., Eerde, W. van, Chai, K.H. & Rutte, C.G. (2011). A double-edged sword: the effects of challenge and hindrance time pressure on new product development teams. Forthcoming in *IEEE Transactions on Engineering Management*, 58, (1).
- Hartog D.N. den & Dickson, M.W. (2011). Leadership and culture. Forthcoming in Day, D. & Antonakis, J. (eds), *The Nature of Leadership* (2nd edn). Thousand Oaks, CA: Sage.
- Hartog, D. N. en & Belschak, F. D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. Forthcoming in *Journal of Applied Psychology*.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2011). Ethical leadership at work questionnaire (ELW): Development and validation of a multidimensional measure. Forthcoming *The Leadership Quarterly*, 22, 51-69.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2011). Personality and ethical leader behavior. Forthcoming in *Journal of Business Ethics*.
- Keegan, A. Huemann, M. & Turner, R. (2012). Beyond the line: Exploring the HRM responsibilities of line managers, project managers and the HRM department in four project-oriented companies in the Netherlands, Austria, The UK and the USA. Forthcoming in *International Journal of Human Resource Management*.
- Searle, R., Hartog, D.N. den, Weibel, A., Six, F., Gillespie, N., Hatzakis, T. & Skinner, D. (2011). The Role of High Involvement Human Resource Systems and Procedural Fairness in Organizational Trust and Trustworthiness. Forthcoming in *The International Journal of Human Resource Management*.
- Searle, R., Weibel, A. & Hartog, D.N. den (2011). Employee trust in organizational contexts. Forthcoming in Hodgkinson, G.P. & Ford, J.K. (eds), *International Review of Industrial and Organizational Psychology*, 18.
- Verbeke, W., Belschak, F.D., Bagozzi, R. & Wuyts, S. (2011). Gaining access to intra-firm knowledge: An internal market perspective on knowledge sharing. Forthcoming in *Human Performance*.

Articles in international refereed journals

- Adams, S.J.M. & Eerde, W. van (2010). Time use in Spain: Is polychronicity a cultural phenomenon? *Journal of Managerial Psychology*, 25, (7), 764-776.
- Bagozzi, R., Belschak, F. & Verbeke, W. (2010). The role of emotional wisdom in salesperson's relationships with colleagues and customers. *Psychology & Marketing*, 27, (11), 1001-1031.
- Belschak, F.D., Hartog, D.N. den & Fay, D. (2010). Exploring positive, negative and context-dependent aspects of proactive behaviors at work. *Journal of Occupational and Organizational Psychology*, 83, (2), 267-273.
- Belschak, F.D. & Hartog, D.N. den (2010). Pro-self, pro-social, and pro-organizational foci of proactive behavior: Differential antecedents and consequences. *Journal of Occupational and Organizational Psychology*, 83, (2), 475-498.
- Heijden, B.I.J.M., van der, Schoot, E. van der, Scholarios, D., Marzec, I., Bozionelos, N., Epitropaki, O., Jedrzejowicz, P., Knauth, P., Mikkelsen, A. & Heijde, C. van der (2010). Employability Management Needs Analysis for the ICT sector in Europe: The Case of Small and Medium-sized Enterprises. *Journal of CENTRUM Cathedra*, 3, (2), 182-197.
- Heijden, B.I.J.M. van der, Kummerling, A., Dam, K. van, Schoot, E. van der, Estryng-Behar, M. & Hasselhorn, H.M. (2010). The impact of social support upon intention to leave among female nurses in Europe: Secondary analysis of data from the NEXT survey. *International Journal of Nursing Studies*, 47, 434-445.

- Hoedemaekers, C., & Keegan, A. (2010). Performance, pinned down: Studying subjectivity and the language of performance. *Organization Studies*, 31 (8), 1021-1044.
- Jong, J.P.J. de & Den Hartog (2010). Innovative Work Behavior: Measurement and Validation *Creativity and Innovation Management*, 19, (1), 23-36.
- Keegan, A. & Francis, H. (2010). Practitioner Talk: the changing textscape of HRM and emergence of HR business partnership. *International Journal of Human Resource Management*, 21, (6), 873 – 898.
- König, C.J., Eerde, W. van & Burch, A. (2010). Consequences and predictors of daily goal adaptation: A diary study. *Journal of Personnel Psychology*, 9, 50-56.
- Piccolo, R., Greenbaum, R. Hartog, D.N. den & Folger, R. (2010). Task Significance and Job Autonomy as Motivational Mechanisms in the Ethical Leadership Process. *Journal of Organizational Behavior*, 31, 259–278.

Articles in Dutch refereed journals

- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2010). Ethisch leiderschap op het werk. *Maandblad voor Accountancy en Bedrijfseconomie*, 84, (5), 260-267.

Chapters in books (international)

- Kehoe, J., Mol, S.T. & Anderson, N. (2010). Managing sustainable selection programs. In Tippins, N. & Farr, J.R. (eds), *Handbook of Employee Selection* (pp. 213-234). Mahwah, NJ.: Lawrence Erlbaum Associates.

Monographs (international)

- Arnold, J. & Randall, R., Patterson, F., Silvester, J., Robertson, I., Cooper, C., Burnes, B., Swales, S., Harris, D., Axtell, C. & Hartog, D. den (2010). *Work Psychology*, 5 edn. Harlow: Pearson Education Ltd.

Dissertations

- Kalshoven, K. (2010, 16 June). *Ethical Leadership*. Universiteit van Amsterdam. [promotor: prof.dr. D.N. den Hartog, co-promotor: A.H.B. de Hoogh] [cat. A].

Professional publications

- Belschak, F.D. & Hartog, D.N. den (2010). Being proactive – blessing or bane? *The Psychologist*, 23, (11), 886-889.

Publications in proceedings

- Bozionelos, N., Kostopoulos, K., Heijden, B. van der, Heijde, C. van der, Epitropaki, O., Mikkelsen, A., Marzec, A., Scholarios, D., Schoot, E. van der, & Jedrzejowicz, P. (2010). Mentoring Receipt and Employability: How they Relate to Career Success in the Polish ICT sector. In Bozionelos, N., Kostopoulos, K., Heijden, B. van der, Heijde, C. van der, Epitropaki, O., Mikkelsen, A., Marzec, A., Scholarios, D., Schoot, E. van der, & Jedrzejowicz, P. (eds), *Mentoring Receipt and Employability: How they Relate to Career Success in the Polish ICT sector*. Montreal: Academy of Management.

Working- and discussion papers

- Bal, P.M., Cooman, R. de & Mol, S.T. (2010). *Dynamics of Psychological Contracts with Work Outcomes: The Influence of Organizational Tenure*.
- Chiu, M.M., Chow, B.W.Y., McBride-Chang, C. & Mol, S.T. (2010). *Students Sense of Belonging in 41 Countries: Cross Cultural Variability in a Fundamental Need?*
- Dijkslag, E.J. & Mol, S.T. (2010). *A Social Capital Theory of Expatriate Career Success*.
- Sylva, Mol, S.T., & Den Hartog, D.N. (2010). *Fitting the job: The mediating role of fit in the relationship of career initiative with performance and career satisfaction*.

Sylva, H., Mol, S.T. & Hartog, D.N. den (2010). *Proactivity fits: How fit mediates the impact of career initiative on performance and career satisfaction*. Universiteit van Amsterdam.

Contributions to academic conferences, workshops and seminars

Abu Ghazaleh, N., Hartog, D.N. den & Hooft, E.A.J. van (2010, April). How Diversity Statements Affect Perceived Discrimination Among Rejected Job Applicants Poster presented at the Annual Society for Industrial and Organizational Psychology (SIOP) conference, Atlanta, USA.

Bal, P.M., Cooman, R. de, Mol, S.T. (2010, August). Reciprocal Relations between Psychological Contracts and Work Outcomes. Paper presented at the 70th Annual Meeting of the Academy of Management, Montréal, Canada.

Belschak, F., Hartog, D. den & Jacobs, G. (2010, August). Justice perceptions of performance appraisals and their effect on proactivity at work, 70th Conference of the Academy of Management in Montreal, Canada.

Boon, C. & Hartog, D.N. den (2010, August). An organizational perspective on misfit. In symposium: Dare to care about employment relationships: Individual and organizational perspectives on misfit. Paper presented the Academy of Management Meeting, Montreal, Canada.

Castano, N., Kalshoven, K., Dickson, M. & Hartog, D.N. den (2010, April). Culture, Gender, and Leadership Enactment: Determinants of Leadership Success. Poster presented at the Annual Society for Industrial and Organizational Psychology (SIOP) conference, Atlanta, USA.

Greer, L., Homan, A.C., Hoogh, A. de & Hartog, D.N. den (2010, August). Leader Categorization Tendencies in Diverse Teams: The Dark Side of Charismatic Leadership Paper presented the Academy of Management Meeting, Montreal, Canada.

Hartog, D.N. den (2010, August). Panelist at the HRM Ambassadors Program session on the International Case Book and Research Project. Academy of Management Meeting, Montreal.

Hartog, D.N. den, Kalshoven, K. & Hoogh, A.H.B. de (2010, July). How and when does the ethical behavior of leaders affect follower organizational citizenship behavior? Paper presented at the International Congress of Applied Psychology, Melbourne, Australia.

Hartog, D.N. de (2010, July). Discussant for the Symposium “Building trust across cultures: Challenges and opportunities for organizational research and practice” during the International Congress of Applied Psychology, Melbourne, Australia.

Havermans, L. (2010, June). Leadership in project based organizations: the role of structure in change, pHResh, University of Tilburg, Tilburg.

Mol, S.T., Kismihók, G., Voort, N. van der, Vas, R., Sorrentino, G., Zoino, F. & Castello, V. (2010, October). The OntoHR project: Bridging the gap between vocational education and the workplace. Presentation at the Fifth Dutch Flemish Meeting on Personnel Selection and Recruitment, Gent, Belgium.

Six, F., Hatzakis, T., Skinner, D., Searle, R.H., Weibel, A., Den Hartog, D.N. & Gillespie, N. (2010, January 28-29). Respect and organizational trust: an under examined relationship. Paper presented at the EIASM workshop on Trust within and between organisations, Madrid Spain.

Weibel, A., Searle, R.H., Den Hartog, D.N., Six, F., Gillespie, N., Hatzakis, T. & Skinner, D. (2010, July). Formal Control as a Driver of Organizational Trustworthiness? Paper presented at the International Congress of Applied Psychology, Melbourne, Australia.

Other lectures on research

Boon, C. (2010, October) Lecture on HRM and performance for European Master Contact Center Management.

- Hartog, D.N. den (2010, December). Invited speaker on Reviewing and Revisions for the Junior Faculty Workshop of JUST HRM, the Junior Faculty Network for HRM researchers in the Netherlands.
- Mol, S.T. (2010, October). E-selection and recruitment. RaymakersvdBruggen Presentation, Weesp, The Netherlands.
- Parker, S.K. & Hartog, D.N. den (2010, April). Proactivity at Work: Applying Positive Psychology to Organizations. Invited Speakers at the Friday Seminar at the Annual Society for Industrial and Organizational Psychology (SIOP) conference, Atlanta, USA.

Organisational contributions to conferences, workshops and seminars

- Boon, C. (2010). Member of the Doctoral Consortium Committee of the HR division of Academy of Management.
- Eerde, W. van (2010, August 7). Facilitator Open Space at the OB Doctoral Consortium at the Academy of Management Meeting, Montreal.
- Hartog, D.N. den (2010, August). Facilitator at the “Help I’m Stuck”: Organizational Behavior Research Incubator at the Academy of Management Meeting, Montreal.
- Hartog, D.N. den (2010, August). Facilitator at the Organizational Behavior Doctoral Consortium (teaching session) at the Academy of Management Meeting, Montreal.
- Skinner, D., Gillespie, N., Searle, R. & Hartog, D.N. den (2010, January). Trust at the Organizational level *Track organizers for the 5th EIASM workshop on Trust within and between organisations*, Madrid.
- Sylva, H. (2010). Research-seminars jointly organized by the HRM/OB department at the University of Amsterdam and the OB department at the VU University, The Netherlands.

Participation in academic networks & fellowships

- Belschak, F. (2010). Member of Academy of Management.
- Belschak, F. (2010). Member of HRM network.
- Hartog, D.N. den (2010). Elected member of the Royal Holland Society of Sciences and Humanities; Fellow of the Leadership Trust Foundation, United Kingdom; Member of the board of directors of the International Association of Applied Psychology (IAAP); Member of ION (Researchers on International Organizations Network); Board member of the Dutch HRM network; HR Ambassador representing the Netherlands for the Academy of Management’s HR Division; Member of the Academy of Management, European Association of Work and Organizational Psychology; Society for Industrial and Organizational Psychology and International Association of Applied Psychology.
- Havermans, L. (2010). Member of the board of pHResh, network for PhD students in the fields of HRM and OB.
- Mol, S.T. (2010). Member of the Society of Industrial and Organizational Psychology, The Academy of Management, the European Association of Work and Organizational Psychology, Werkgemeenschap Arbeids- en OrganisatiePsychologie, Dutch Flemish Meeting on Personnel Selection and Recruitment.
- Sylva, H. (2010). Participant of HR Amsterdam platform; a collaboration of the HR groups at the VU and UvA.
- Sylva, H. (2010). Participant of Job crafting network.

Member editorial board/editor international refereed journals

- Belschak, F. (2010). Editorial board member *Wirtschaftspsychologie*, Guest Editor for Special Issue of *Journal of Occupational and Organizational Psychology*
- Hartog, D.N. den (2010). Editorial board member of *The Leadership Quarterly*; *Applied Psychology: An International Review*; *Journal of Occupational and Organizational Psychology*; *European Journal of Work and Organizational Psychology*; *Journal of Business and Psychology*; and *International Journal of Organizational Trust*.

Referee activities

- Belschak, F. (2010). Referee for *Journal of Applied Psychology*, *British Journal of Management*, *Journal of Occupational and Organizational Psychology*, *Organizational Behavior and Human Decision Processes*, *Applied Psychology: An International Review*.
- Boon, C. (2010) Referee for *Human Resource Management Journal*, *Academy of Management Meeting 2010*, *Journal of Management Studies*, *Journal of Occupational and Organizational Psychology*, *Personnel Review*, *Human Resource Management*, *Journal of Managerial Psychology*, *Asia Pacific Management Review*.
- Eerde, W. van (2010). Referee for Academy of Management Meeting, *Academy of Management Journal*, *European Journal of Work and Organizational Psychology*, *Journal of Organizational Behavior*.
- Hartog, D.N. den (2010). Referee for many journals including *Journal of Applied Psychology*, *Journal of Occupational and Organizational Psychology*, *Applied Psychology: An International Review*, *The Leadership Quarterly*; *European Journal of Work and Organizational Psychology*.
- Mol, S.T. (2010). Referee for the Annual Conference of the Society of Industrial and Organizational Psychology, *Human Relations*, McGraw-Hill Education, Expatica HR Top 5 Industry Survey Awards.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Belschak, F. (2010). Member of the PhD committee of Dietvorst, R. (2010, 11 November). *Neural Mechanisms Underlying Social Intelligence and their Relationship with the Performance of Sales Managers*. Erasmus Universiteit Rotterdam. [promotor: prof.dr. W.J.M. Verbeke].
- Boon, C. (2010). Member of the Doctoral Consortium Committee of the HR division of Academy of Management.
- Eerde, W. van (2010, December 10). Member of the committee of Simon J. Adams . *Time Use in Spanish Organisations: Polychronicity, Power Distance And Gender*. San Pablo CEU, Madrid, Spain.
- Hartog, D.N. den (2010). Member of the PhD committee of Van de Voorde, K. (2010, January). HRM, employee well-being and organizational performance: A balanced perspective. PhD Dissertation, Tilburg University.
- Hartog, D.N. den (2010). Member of the PhD committee of: J. Duel, (2010, June) Teamwork in Action: Military teams preparing for and conducting Peace Support Operations, PhD Dissertation, Tilburg University.
- Hartog, D.N. den (2010). Member of the PhD committee of P. Jacquart (2010, February.), Private defense of PhD thesis on leadership (Colloque de These). University of Lausanne, Switzerland.
- Hartog, D.N. den (2010). Member of the PhD committee of J. Schaveling (2010, April). Succesvol interim-management : Meesterschap in een tijdelijke context. PhD dissertation Nyenrode Business Universiteit.
- Hartog, D.N. den (2010). Member of the PhD committee of A.F. Klep (2010, September). The sharing of affect: Pathway, Processes and Performance. PhD Dissertation, VU Amsterdam.

Research contributions in the media

- Boon, C. (2010). Interview in *HR Tribune*. November.

Prizes and honours

- Hartog, D.N. den (2010) Fellowship of the Leadership Trust Foundation, United Kingdom (honor awarded in March 2010).
- Hartog, D.N. den (2010). Winner of the EAWOP/CCL Best Paper Award for the best paper published in EJWOP in 2009 for the paper Hartog, D.N. den & De Hoogh, A.H.B. (2009). Empowerment and Leader Fairness and Integrity: A Multilevel Analysis of

Ethical Leader Behavior. *European Journal of Work and Organizational Psychology*,
18, (2), 199–230.

Box 13: External PhD students HRM-OB

Maarten de Haas

Up or out. Diversification of professional careers, promotor: prof.dr. D.N. den Hartog, co-promotor: Dr. W. van Eerde [planned finalisation: 2012]

Dieuwke Wolting

Leadership and employee work behavior. Promoter: prof.dr. D.N. Den Hartog, co-promotor: dr. C.Boon. [planned finalization 2014]

7. INFORMATION MANAGEMENT - PRIMAVERA

<i>Programme director:</i>	<i>Prof. dr.ir. R.E. Maes & prof.dr. G. Dedene</i>
<i>Starting date:</i>	<i>January 1, 1998</i>
<i>Department/Section:</i>	<i>Business Studies/Information Management</i>
<i>METIS-code:</i>	<i>uva/fee/bs/im/prog</i>
<i>Website:</i>	<i>http://primavera.feb.uva.nl</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 3, Viability: 2</i>
<i>VSNU scores 2009:</i>	<i>Quality: 3, Productivity: 3, Relevance: 4, Viability: 3.5</i>

7.1 PROGRAMME OVERVIEW

Information management is the research field investigating the management and use of information and information technology in and between organisations. Traditionally, research in this field has paid (and is still paying) a lot of attention to information technology as such and to the direct business-information technology link, e.g. in terms of strategic alignment (Henderson and Venkatraman, 1993). Recent research, however, indicates that these approaches miss two crucial linking pins for information technology to add value to business and for business to exploit the dematerialisation of economic activity: 1) 'information and communication' as intermediary, mediating concepts bridging business and information technology, and 2) 'architecture and infrastructure' as similar concepts bridging the strategic and operational levels of organisational attention.

As to 'information and communication', it is noticed that the importance of these concepts has recently been augmented by information technology being put at a certain distance of the business (e.g. by outsourcing), as a result of what the organisation of the information 'demand side' has become paramount. A further consequence of the growing attention for information and communication is that new, immaterial concepts such as emotion, learning, sense making, knowledge, experience, trust etc. are gaining importance in information management as they do in economic activities in general (Huizing and De Vries, 2007).

With regard to 'architecture and infrastructure', it can be said that organisations are increasingly discovering that information management is not exclusively aimed at the support of business strategy, yet at least as much at that of business operations. The volatility of present-day strategy and the conclusion that strategy is only indirectly influencing operations further add to the importance of 'infrastructure and architecture' as linking pins, both in a theoretical and a practical sense (Maes and Dedene, 2001; Truijens and De Gouw, 2002; De Vries, 2003).

This research programme is focused on the conceptual and practical development of 'information and communication' and 'architecture and infrastructure' as the core concepts defining information management. It aims at the rigorous codification and testing of a specific information management language, which is capable of articulating and addressing the traditional gaps between business and information technology as well as between strategy and operations in a novel way. Put differently, the programme participants use a common frame of reference stating that a full comprehension of information management entails that it has to be studied interdependently at the strategic, (infra-) structural and operational level, and from the point of view of business, information/communication and technology, whereby 'information and communication' and 'architecture and infrastructure' are considered to play pivotal roles.

7.2 Input

7.2.1 Input research staff

Table 11 Input in fte Information Management

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
Aa, W. van der (AMSI)	dr	uhd	-	0,00	0,00	3
Abcouwer, A.W.	drs	d	0,20	0,25	0,25	1
Adelaar, T.	dr	ud	0,50	0,50	0,32	1
Avital, M.	dr	uhd	0,50	0,50	0,50	1
Blok, C. de	dr	postdoc	-	-	0,63	3
Dedene, G.	prof dr	hgl	0,06	0,06	0,06	1
Dirksen, V.	drs	guest	0,00	0,00	0,00	1
Hertog, P. den (AMSI)	drs	guest	0,00	1,00	1,00	3
Huizing, A.	dr	uhd	0,13	0,50	0,50	1
Jansen, W.	dr	guest	0,00	0,00	0,00	1
Jong, M. de (AMSI)	prof dr	bijz hgl	0,00	0,00	0,00	3
Khan, S.	msc	oz	0,00	0,00	0,00	3
Maes, R.	prof dr	hgl	0,15	0,46	0,46	1
Maris, I.	msc	aio	-	0,20	0,60	1
Nusselder, A.	dr	ud	-	0,05	0,08	1
Osch, W. van	msc	aio	0,20	0,60	0,60	1
Snel, A.	drs	guest	0,00	0,00	0,00	1
Song, Y.	msc	oz	0,00	0,00	0,00	3
Trier, M.	dr	ud	-	-	0,38	1
Truijens, J.	drs	d	0,10	0,05	-	1
Vinig, G.T.	dr	uhd	0,00	0,00	0,00	1
Vries, E.J. de	dr	d	0,45	-	-	1
Vries, E.J. de	dr	uhd	-	0,45	0,45	1
Total 1st flow of funds			2,29	3,62	4,20	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,00	1,00	1,63	
Total 1st f.o.f. excl. Ph.D.'s			2,09	2,82	3,00	
Total all flows of funds			2,29	4,62	5,83	
Ph.D. students			0,20	0,80	1,20	

7.2.2. FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses (it should be noted though, that due to the financial situation, there was a 40% cut this year). As to external funding for staff, this involved several positions (in total accounting for 28% of the research programme's staff), all within AMSI: 3rd flow of funding for three researchers.

7.3 OUTPUT

7.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

In 2010 four PhD students successfully defended their doctoral theses: Jan Truijens and Pim den Hertog (cat. A), Ulco Woudstra and Raymond Slot (cat. B). Carolien de Blok, recently appointed at the section (AMSI), also finished her doctoral thesis, cum laude, at Tilburg

University. We are also very pleased with various prizes and honors awarded to members of the Information Management section. First, Tsvi Vinig was awarded with the Gold Medal Award for outstanding achievement in Social Sciences and Humanities, issued by University of Malaya Innovation and Creativity Expo 2010 in recognition of research excellence for the project “Patterns of Complex Networks in Business: Socially Sustainable Gender Based Business Networks”. Second, Guido Dedene and colleagues won the Best Paper Award at the 10th Industrial Conference in Leipzig, Germany, while the Academy of Management paper by Wietske van Osch and Michel Avital was included in the conference’s Best Paper Proceedings. Third, Tsvi Vinig was appointed Professor of Entrepreneurship and New Business Development at University of Jilin, School of Economics, Changchun, China. Finally, Matthias Trier was ranked 33rd in the Top 100 of Global IS Researchers in 2007-2009 in Top 3 Journal Research Contribution (MISQ, ISR, JMIS).

Generally, the section’s research accomplishments improve on all elements of the annual report. The section's 2010 publications as well as its forthcoming publications in international journals indicate that our shift in focus from conference proceedings to A and B journals is beginning to reap fruits. Furthermore, the IM research programme was successful in attracting research grants.

7.3.2 OVERVIEW OF THE RESULTS

Key publications

- Avital, M. & Te'eni, D. (2009). From Generative Fit to Generative Capacity: Exploring an Emerging Dimension of Information Systems Design and Task Performance, *Information Systems Journal*, 4, (19), 345 - 367.
- Trier, M. (2008). Towards Dynamic Visualization for Understanding Evolution of Digital Communication Networks. *Information Systems Research*, 19, (3), 335-350.
- Cumps, B., Martens, D., Backer, M. de, Haesen, R., Viaene, S., Dedene, G., Baesens, B. & Snoeck, M. (2009). Inferring comprehensible business/ICT alignment rules, *Information and Management*, 46, (2), 116 - 124.
- Huizing, A. & Vries, E.J. de (eds) (2007). *Information Management: Setting the Scene*. Book series Perspectives on Information Management, Volume 1. Oxford: Elsevier Science.
- Maes, R. (2007). An Integrative Perspective on Information Management. In Huizing, A. & Vries, E.J. de (eds), *Information Management: Setting the Scene* (pp. 11-26). Oxford: Elsevier Science.
- Vries, E.J. de (2006). Innovation in services: Towards a synthesis approach. *Research Policy*, 35, (7), 1037-1051.

Table 12: publication in numbers

Information Management		2004	2005	2006	2007	2008	2009	2010
1) Academic publications	in international refereed journals	6	4	3	3	2	6	9
	A				1			
	B				1		6	1
	in Dutch refereed journals		5		3	1		3
	in other international journals	3	4	5	1			
	in other Dutch journals	1	1			1		
	papers in proceedings		4	10	15	7	14	23
	chapters in international books	1	2		10		4	6
	chapters in books (Dutch)			1	2			
2) Monographs	International				1	5	1	
	Dutch		1	1				
3) Ph.D. theses		1			2			4
4) Professional publications		1	2		12	6	2	1

Box 14 Forthcoming international publications

- Avital, M. (2011). The Generative Bedrock of Open Design. Forthcoming in Abel, B. van, Klaassen, R. & Evers, L. (eds), *Open Design Now: How Design Can No Longer Be Exclusive*. Amsterdam: BIS Publishers.
- Hertog, P. den, Gallouj, F. & Segers, J. (2011). Measuring innovation in a 'low tech' service industry: the case of the Dutch hospitality industry. Forthcoming in *The Services Industries Journal*.
- Hertogh, S. de, Viaene, S. & Dedene, G. (2011). Governing Web 2.0: Grounding principles to get the most out of enterprise 2.0. Forthcoming in *Communications of the ACM*.
- Huizing, A. & Cavanagh, M. (2011). Planting a seed of practice theory in the garden of information science. Forthcoming in *Information Research*.
- Kooper, M.N., Maes, R. & Roos Lindgreen, E.E.O. (2011). On the governance of information: introducing a new concept of governance to support the management of information. Forthcoming in *International Journal of Information Management*.
- Maes, R. & Vries, E. de (2011). A contrarian perspective on information leadership: the CIO as orchestrator and equilibrist. Forthcoming in *European Journal of Information Systems*.
- Peters, E. & Dedene, G. (2011). Business Process Discovery & Workforce Intelligence Techniques in Healthcare. Forthcoming in *International Journal for Health Management & Information*.
- Schultze, U. & Avital, M. (2011). Designing Interviews to Generate Rich Data for Information Systems Research. Forthcoming in *Information and Organization*.

Articles in international refereed journals

- Avital, M. (2010). Innovation through Generative Design. *International Journal of Appreciative Inquiry*, 12, (2), 30-34.
- Blok, C. de, Luijkx, K., Meijboom, B. & Schols, J. (2010). Improving long-term care provision: towards demand-based care by means of modularity. *BMC Health Services Research* 2010, 10-278.
- Cumps, B., Viaene, S. & Dedene, G. (2010). Linking the strategic importance of ICT with investment in Business-ICT alignment: An explorative framework, *International Journal on IT/Business Alignment and Governance (IJTBAG)*, 1, (1), 39-57.
- Dirksen, V., Huizing, A. & Smit, B. (2010). 'Piling on layers of understanding': the use of connective ethnography for the study of (online) work practices. *New Media & Society*, 12, (7), 1045 -1063.
- Hertog, P. den, Aa, W. van der & Jong, M.W. de (2010). Capabilities for managing service innovation: towards a conceptual framework, *Journal of Service Management*, 24, (4), 490-514.
- Doinea, M. & Osch, W. van (2010). Collaborative Systems: Defining and Measuring Quality Characteristics. *Journal of Applied Collaborative Systems*, 2, (1), 50-61.
- He, B., Li, Z. & Vinig, T. (2010). Entrepreneurship, technological progress and resource allocation efficiency: a case of China. *Journal of Chinese Entrepreneurship*, 2, (3), 242-254.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). Formally Analyzing the Concepts of Domestic Violence. *Expert Systems with Applications*, 38, (4), 3116-3130.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). Curbing domestic violence: Instantiating C-K theory with Formal Concept Analysis and Emergent Self Organizing Maps, Intelligent Systems in Accounting. *Finance and Management*, 17, 167-191.

Articles in Dutch refereed journals

- Abcouwer, A.W. & Goense T. (2010). De dynamiek van organisatieverandering en de impact op informatiemanagement. *Informatie*, juli-aug, 36-42.
- Beyer, P. & Kooper, M. (2010). Informatie Governance: Hype of hoop? *Informatie*, Juni, 10-16.
- Maes, R. (2010). De technologie van het digitale beeld, *Management & Organisatie*, januari-februari, 68-81.

Papers in proceedings

- Abcouwer, A.W. & Smit, B.J. (2010). Linking (IS) education to technology. In Schambach, T. (ed), *Proceedings of the ICIS 2010 – International Academy for Information Management Conference* (pp. 1-4). St Louis, USA.
- Baker, J.M., Avital, M., Davis, G.B., Land, F., Morgan, H. & Wetherbe, J.C. (2010). Technologies that Transform Business: Lessons from the Past as We Look to the Future, *Proceedings of the International Conference on Information Systems (ICIS)*, Saint Louis, Missouri.
- Braun, F. & Avital, M. (2010). From Project Management to Project Leadership. *Proceedings of the 16th Americas Conference on Information Systems (AMCIS)*, Lima, Peru.
- Jong, M.W. de & Hertog, P. den (2010). Strategic Innovation in Service Industries: Managing Shifting Boundaries. *Proceedings of ICSSSM10*, Tokyo, Japan. 28-06-2010.
- Elzinga, P., Poelmans, J., Viaene, S., Dedene, G. & Morsing, S. (2010) Terrorist threat assessment with Formal Concept Analysis. *Proc. IEEE International Conference on Intelligence and Security Informatics*. May 23-26, 2010 Vancouver, Canada, 77-82.
- Khan, S. (2010). Knowledge Sharing in Globally Distributed IT Outsourcing Arrangements. *Proceedings of the Americas Conference on Information Systems (AMCIS) 2010 (Paper 241)*. Lima, Peru.
- Khan, S. (2010). The Equivoque of Knowledge Management in Global IT Sourcing: A Practice-based Perspective. *Proceedings of IFIP 8.2/OASIS, International Conference on Information Systems (ICIS)*. St Louis, USA.
- Kooper, M. & Beyer, P. (2010). Information Governance: Beyond Risk and Compliancy, *Proceedings of 6th European Conference on Management Leadership and Governance*, Wroclaw, Poland.
- Maris, I., Huizinga, A. & Bouman, W. (2010). Studying the Wicked and the Creative: On the Practice of Designing Social Media. *Proceedings of IFIP 8.2/Organizations and Society in Information Systems (OASIS), International Conference on Information Systems (ICIS)*, Saint Louis, USA.
- Mohd, J., Talib, F., Kumar, S. & Vinig, G.T. (2010). Pattern in business and social networks amongst women entrepreneurs: An Ethnography inquiry. *EELC 2010 Conference*. University of Birmingham, UK.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). Formal Concept Analysis in knowledge discovery: a survey. *Lecture Notes in Computer Science, 6208, 139-153, 18th international conference on conceptual structures (ICCS): from information to intelligence*. Kuching, Sarawak, Malaysia. Springer.
- Poelmans, J., Dedene, G., Verheyden, G., Mussele, H. van der, Viaene, S. & Peters, E. (2010). Combining business process and data discovery techniques for analyzing and improving integrated care pathways. *Lecture Notes in Computer Science, Advances in Data Mining. Applications and Theoretical Aspects, 10th Industrial Conference on Data Mining (ICDM)*, Leipzig, Germany, Springer.
- Poelmans, J., Dedene, G., Snoeck, M. & Viaene, S. (2010). Using Formal Concept Analysis for the Verification of Process-Data matrices in Conceptual Domain Models, *Proc. IASTED International Conference on Software Engineering (SE 2010)*, February 16 - 18, Innsbruck, Austria. Acta Press.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). A method based on Temporal Concept Analysis for detecting and profiling human trafficking suspects. *Proc. IASTED International Conference on Artificial Intelligence (AIA 2010)*. Innsbruck, Austria, 15-17 February. Acta Press, pp. 330-338.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). Concept Discovery Innovations in Law Enforcement: a Perspective, *Proc. Computational Intelligence in Networks and Systems workshop (INCos 2010)*, Thessaloniki, Greece.
- Poelmans, J., Dedene, G., Verheyden, G., Peters, E., Mussele, H. van der & Viaene, S. (2010). Concept mining and discovery in clinical pathways, *Proc. INFORMS Data Mining and health Informatics (DM-HI) Workshop*, Austin, Texas.

- Solaimani, S. & Vries, E.J. de (2010). Towards a Human Processual Approach of Business-ICT Alignment. *Proceedings of the 16th Americas Conference on Information Systems 2010*, Lima, Peru.
- Song, Y. & Vinig, G.T. (2010). Entrepreneurs Network of Networks: Studying entrepreneurs social network using smart-phone data. *Babson conference on Entrepreneurship Research*. Lausanne, Switzerland.
- Song, Y. & Vinig, G.T. (2010). Study entrepreneurs social network using LinkedIn data. *Sunbelt Social Network Analysis Conference*. Riva del Garda, Italy.
- Osch, W. van, Bohnsack, R. & Avital, M. (2010). From Green IT to Sustainable Value: The Path-Dependent Construction of Sustainable Innovation, *Best Paper Proceedings of the Annual Meeting of the Academy of Management*, Montréal, Canada.
- Osch, W. van & Avital, M. (2010). From Green IT to Sustainable Innovation. *Proceedings of the 16th Americas Conference on Information Systems (AMCIS)*, Lima, Peru..
- Osch, W. van & Avital, M. (2010). Generative Collectives, *Proceedings of the International Conference on Information Systems (ICIS)*, Saint Louis, Missouri.
- Osch, W. van & Avital, M. (2010). Data Matters: An Analysis of Data Practices in IS Research, *Proceedings of SIGPrag Workshop*, Saint Louis, Missouri.

Chapters in books (international)

- Hertog, P. den & Rubalcaba, L. (2010). Policy frameworks for service innovation. A menu-approach. In Gallouj, F. & Djellal, F. (eds), *Handbook of Innovation and Services* (pp. pp. 621- 652). Cheltenham: Edward Elgar.
- Hertog, P. den (2010). Managing the Soft Side of Innovation. How do Practitioners, Researchers and Policymakers Deal with Service Innovation? In Smits, R., Kuhlmann, S. & Shapira, P.H. (eds), *The Theory and Practice of Innovation Policy. An International Research Handbook* (pp. 305-334). Cheltenham: Edward Elgar.
- Thatchenkery, T., Avital, M. & Cooperrider, D. (2010). Introduction to Positive Design and Appreciative Construction: From Sustainable Development to Sustainable Value. In T. Thatchenkery, D. Cooperrider & M. Avital (eds), *Positive Design and Appreciative Construction: From Sustainable Development to Sustainable Value, Advances in Appreciative Inquiry*, Volume 3 (pp. 1-14). Bingley, UK: Emerald.
- Trier, M. (2010). Struktur und Dynamik in der Netzwerkanalyse. In Stegbauer, C. & Haeussling, R. (eds), *Handbuch der Netzwerkforschung* (pp. 205-218). Springer Online/ VS Verlag fuer Sozialwissenschaften.
- Osch, W. van & Avital, M. (2010). The Road to Sustainable Value: The Path-Dependent Construction of Sustainable Innovation as Sociomaterial Practices in the Car Industry. In Thatchenkery, T., Cooperrider, D. & Avital, M. (eds), *Positive Design and Appreciative Construction: From Sustainable Development to Sustainable Value, Advances in Appreciative Inquiry*, Volume 4. Bingley, UK: Emerald.
- Vinig, G.T. & Rijsbergen, D. (2010). University technology transfer - Comparative study of US, Europe and Australian universities. In Malach-Pines, A. & Ozbilgin, M. (eds), *Handbook of Research on High-Tech Entrepreneurship* (pp. 179-209). Cheltenham and New York: Edward Elgar Press.

Dissertations

- Hertog, P. den (2010, 7 October). *Managing service innovation; firm-level dynamic capabilities and policy options*. Universiteit van Amsterdam. [promotor: prof.dr. Jong, M.W. de & prof.dr. Elfring, T.] [cat. A].
- Slot, R.G. (2010, 26 January). *A method for valuing Architecture-Based Business Transformation and Measuring the value of Solutions Architecture*. Universiteit van Amsterdam [promotor: prof.dr.ir. Maes, R.; co-promotor: prof.dr. Dedene, G.] [cat. B].
- Truijens, J. (2010, 10 December). *De Informatie-Infrastructuur – waarborg voor de kwaliteit van de informatiehuishouding*. Universiteit van Amsterdam [promotor: prof.dr.ir. Maes, R.] [cat. A].

Woudstra, U.A. (2010, 3 December). *Economies of scale in ICT: how to balance infrastructure and applications for economies of scale in ICT and Business*. Universiteit van Amsterdam [promotor: prof.dr. Dedene, G.; co-promotor prof.dr.ir. Maes, R.][cat. B].

Professional publications

Thadens, T., Abcouwer, A.W., Cornelissen, A., Hamer, R., Wijgergangs, L., Bigot, E., & Ham, R., (2010). Bruggen bouwen tussen business en IT. *IT Service Magazine*, 19, (6), Oktober, 33-42.

Working- and discussion papers

Maes, R. (2010). *De technologie van het digitale beeld*, PrimaVera working paper, UVA, 2010-02.

Maris, I., Huizing, A. & Bouman, W. (2010). *Studying the Wicked and the Creative: On the Practice of Designing Social Media*. *Sprouts: Working Papers on Information Systems*, 10, (111), 1-4. <http://sprouts.aisnet.org/10-111>.

Osch, W. van & Avital, M. (2010). *Data Matters: An Analysis of Data Practices in the IS Discipline*, *Sprouts: Working Papers on Information Systems*, 10, (119). <http://sprouts.aisnet.org/10-119>.

Contributions to academic conferences, workshops and seminars

Abcouwer, A.W. & Smit, B.J. (2010). Linking (IS) education to technology. ICIS International Academy for Information Management Conference, St Louis, USA, December.

Baker, J.M., Davis, G.B., Land, F., Morgan, H. & Wetherbe, J.C. (2010, December). Technologies that Transform Business: Lessons from the Past as We Look to the Future, International Conference on Information Systems (ICIS), Saint Louis, Missouri.

Braun, F. & Avital, M. (2010, August). From Project Management to Project Leadership, The 16th Americas Conference on Information Systems (AMCIS), Lima, Peru.

Jong, M.W. de & Hertog, P. den (2010, June). Strategic Innovation in Service Industries: Managing Shifting Boundaries. ICSSSM10, Tokyo, Japan.

Jong, M.W. de (2010, September). Transactions and service systems. ENEF 2010 Meeting on Ronald Coase and the Economics of the Firm. Amsterdam School of Economics.

Elzinga, P., Poelmans, J., Viaene, S., Dedene, G. & Morsing, S. (2010, May 23-26). Terrorist threat assessment with Formal Concept Analysis. IEEE International Conference on Intelligence and Security Informatics. Vancouver, Canada.

Khan, S. (2010, August). Knowledge Sharing in Globally Distributed IT Outsourcing Arrangements. Americas Conference on Information Systems (AMCIS) 2010, Lima, Peru.

Khan, S. (2010, December). The Equivoque of Knowledge Management in Global IT Sourcing: A Practice-based Perspective. IFIP 8.2/OASIS, International Conference on Information Systems (ICIS). St Louis, USA.

Maris, I., Huizing, A. & Bouman, W. (2010, July 12-14). Studying the Wicked and the Creative: On the Practice of Designing Social Media. IFIP 8.2/Organizations and Society in Information Systems (OASIS), held at the International Conference on Information Applications and Theoretical Aspects, 10th Industrial Conference on Data Mining (ICDM), Leipzig, Germany.

Poelmans, J., Dedene, G., Snoeck, M. & Viaene, S. (2010, February 16-18). Using Formal Concept Analysis for the Verification of Process-Data matrices in Conceptual Domain Models, Proc. IASTED International Conference on Software Engineering (SE 2010), Innsbruck, Austria.

Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010, February 15-17). A method based on Temporal Concept Analysis for detecting and profiling human trafficking

- suspects. IASTED International Conference on Artificial Intelligence (AIA 2010). Innsbruck, Austria.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010). Concept Discovery Innovations in Law Enforcement: a Perspective, Computational Intelligence in Networks and Systems workshop (INCos 2010), Thessaloniki, Greece.
- Poelmans, J., Dedene, G., Verheyden, G., Peters, E., Mussele, H. van der & Viaene, S. (2010). Concept mining and discovery in clinical pathways, INFORMS Data mining and health informatics (DM-HI) Workshop, Austin, Texas, November 7-10.
- Solaimani, S. & Vries, E.J. de (2010, August 12-15). Towards a Human Processual Approach of Business-ICT Alignment. Proceedings of the 16th Americas Conference on Information Systems 2010, Lima, Peru.
- Song, Y. & Vinig, G.T. (2010, June). Entrepreneurs Network of Networks: Studying entrepreneurs social network using smart-phone data. Babson conference on Entrepreneurship Research. Laussan, Switzerland.
- Song, Y. & Vinig, G.T. (2010, June 29-July 4). Study entrepreneurs social network using LinkedIn data. Sunbelt Social Network Analysis Conference. Riva del Garda, Italy.
- Osch, W. van, Maris, I., Song, Y. & Khan, S. (2010, July). From Networks and Communities as Organizational Forms to Action Nets as Organizing Processes. 26th Conference of the European Group for Organizational Studies (EGOS), Lisbon, Portugal.
- Osch, W. van & Avital, M. (2010, December). Generative Collectives, International Conference on Information Systems (ICIS), Saint Louis, Missouri.
- Osch, W. van & Avital, M. (2010, December). Data Matters: An Analysis of Data Practices in IS Research, SIGPrag Workshop, Saint Louis, Missouri.
- Osch, W. van & Avital, M. (2010, August). From Green IT to Sustainable Innovation, the 16th Americas Conference on Information Systems (AMCIS), Lima, Peru.
- Osch, W. van, Bohnsack, R. & Avital, M. (2010, December). From Green IT to Sustainable Value: The Path-Dependent Construction of Sustainable Innovation, Annual Meeting of the Academy of Management, Montréal, Canada, August. Systems (ICIS), St Louis, USA.
- Mohd, J., Talib, F., Kumar, S. & Vinig, G.T. (2010, September 23-24). Pattern in business and social networks amongst women entrepreneurs: An Ethnography inquiry. EELC 2010 Conference. University of Birmingham, UK.
- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2010, July 26-30). Formal Concept Analysis in knowledge discovery: a survey. Lecture Notes in Computer Science, 6208, 18th international conference on conceptual structures (ICCS): from information to intelligence. Kuching, Sarawak, Malaysia.
- Poelmans, J., Dedene, G., Verheyden, G., Mussele, H. van der, Viaene, S. & Peters, E. (2010). Combining business process and data discovery techniques for analyzing and improving integrated care pathways. Lecture Notes in Computer Science, Advances in Data Mining.

Other lectures on research

- Abcouwer, A.W. (2010, October). Presentation: In gesprek over Informatiemanagement, ASL BSL foundation, Hoofddorp.
- Avital, M. (2010, June). Presentation: Open Design, DMY International Design, Berlin.
- Avital, M. (2010, September). Presentation: (Un)limited Design Words, PICNIC—Cross Media Week Foundation, Amsterdam, Netherlands.
- Maes, R. (2010, 25 January and 23 August). Two presentations: Informatiemanagement - over verbinden als managementkeuze. BZK-seminar (Den Haag).
- Maes, R. (2010, 5 February). Presentation: Groeien in informatiemanagement. EMIM Alumnidag (IJmuiden).
- Maes, R. (2010, 11 February). Presentation: Beelden voor een 'waardenvolle' overheid. Festival der Bestuurskunde (Hilversum).
- Maes, R. (2010, 11 February). Presentation: Informatiemanagement - management voor de informatiesamenleving. Van Aetsveld Seminar (Amersfoort).

- Maes, R. (2010, 18 March). Presentation: CIO Leadership. Cx O Forum, UIA (Antwerp).
- Maes, R. (2010, 14 April). Presentation: Werken aan aansprekend en effectief informatiemanagement. Ministerie van Landbouw, Natuurbehoud en Voedselkwaliteit (Den Haag).
- Maes, R. (2010, 17 June). Presentation: Towards fascinating information management. Trends in ICT Seminar Series, Vlerick Business School (Gent).
- Maes, R. (2010, 29 June). Presentation: Voelbaar – denkbaar – maakbaar – haalbaar: gedachten over informatiemanagement. VKA Seminar (Zoetermeer).
- Maes, R. (2010, 27 September). Presentation: Inspirerend informatiemanagement: een onmogelijke opgave? BD Inspiratieweek (Apeldoorn).
- Maes, R. (2010, 6 October). Presentation: Inspirerend informatiemanagement komt uit jezelf. E-mergo seminar (Rotterdam).
- Maes, R. (2010, 13 October). Presentation: Towards fascinating information management. Philips IT Event (Eindhoven, broadcast worldwide).
- Maes, R. (2010, 26 October). Presentation: Communiceren over de business-ICT relatie is te leren. ITSMF Conferentie (Nieuwegein).
- Trier, M. (2010, 9 February). Invited Talk: We can see it – but do we grasp? The beauty of networks and their value. Jacobs University, Bremen, Germany, University-wide Invited Research Lecture.
- Vinig, G.T. (2010, 1 November). Hightech Entrepreneurship, School of Management, Ben-Gurion University, Israel.
- Vinig, G.T. (2010, 10-12 October). Invited keynote and panel member. Developing centers of entrepreneurship in science parks. St. Petersburg State University, School of Management, Russia, EEC & EFER conference.
- Vinig, G.T. (2010, 24 October). Invited seminar in AUC ‘Who’s in Town’ seminars. Jazz improvisation approach to entrepreneurship. Amsterdam University College (AUC).

Organisational contributions to conferences, workshops and seminars

- Avital, M. (2010-2011). Joint Track Chair, Visual Media Track, Shanghai, China, International Conference on Information Systems (ICIS).
- Avital, M. (2010-2011). Joint Track Chair, Track Chair, Creativity and Innovation Track, Helsinki, Finland, European Conference on Information Systems (ECIS).
- Avital, M. (2010-2011). Program Committee Member, Helsinki, Finland, International and Inter-Disciplinary Workshop on Practice Research.
- Avital, M. (2010-2011). Program Committee Member, Hamburg, Germany, IFIP Working Group 8.6.
- Avital, M. (2010-2011). Associate Editor, Turku, Finland, IFIP Working Group 8.2 Working Conference.
- Avital, M. (2009-2010). Doctoral Consortium Co-Chair, Tel Aviv, Israel, Mediterranean Conference on Information Systems (MCIS).
- Avital, M. (2009-2010). Joint Track Chair, Design Theory and Research, Lima, Peru, Americas Conference on Information Systems (AMCIS).
- Avital, M. (2009-2010). Associate Editor, St. Louis, USA, International Conference on Information Systems (ICIS).
- Avital, M. (2009-2010). Associate Editor, Pretoria, South Africa, European Conference on Information Systems (ECIS).
- Avital, M. (2009-2010). Scientific Committee Member, Carisolo, Italy, *ALPIS*.
- Trier, M. (2010). Program Committee – Workshop Digital Social Networks.
- Trier, M. (2010). Program Committee – On the Move Conference Series.
- Trier, M. (2010). Program Committee – German Online Research Conference.
- Trier, M. (2010). Progression Board – Teesside University, UK – Domain Social Network Research.
- Trier, M. Associate Editor *ECIS*.
- Vries, E.J. de, Mini-track chair Design and Service Innovation (with B. Niehaves) Americas Conference on Information Systems (AMCIS), Lima, Peru, 2010.

Participation in academic networks & fellowships

- Abcouwer, A.W. (2010). Director in the Board of the International Academy for Information Management.
- Abcouwer, A.W. (2010). Director in the Board of the Association for Information Systems (AIS) Special Interest group on Education (SigEd).
- Maes, R. (2010). Membership: Scientific Committee CIGREF (Paris).
- Maes, R. (2010). Membership: Raad van Advies Nederland Kennisland.
- Maes, R. (2010). Membership: Raad van Advies Verkenninginstituut Nieuwe Technologie.
- Maes, R. (2010). Membership: Academische Adviesraad inno.com.
- Vinig, G.T. (2010). Director, Amsterdam Centre for Entrepreneurship (ACE) @ Science Park.

Volume-editorship

- Thatchenkery, T. Cooperrider, D. & Avital, M. (2010). *Positive Design and Appreciative Construction: From Sustainable Development to Sustainable Value*, Advances in Appreciative Inquiry, Volume 3, Emerald Publishing, Bingley, UK.

Member editorial board/editor international refereed journals

- Avital, M. (2010). Associate Editor, *Information Systems Research (ISR)*, *AIS Transactions on Human-Computer Interaction (THCI)*; Editorial Board Member, *Journal of Information Technology (JIT)*, *Journal of the Association for Information Systems (JAIS)*, *Information and Organization (I&O)*, *Communications of the AIS (CAIS)*, and Co-Editor, *Sprouts: Working Papers on Information Systems*.
- Dedene, G.. Associate Editor *International Journal on IT/Business Alignment and Governance (IJITBAG)*.
- Maes, R. Editorial Board Member *Journal of Strategic Information Systems, Information Research*.
- Vinig, G.T. Editorial board *International Journal of Information Systems and Social Change*.

Member editorial board/editor non-refereed and Dutch journals

- Maes, R., Editorial Board Member *Tijdschrift Management & Organisatie (M&O)*, *Beleidsinformatietijdschrift*.

Referee activities

- Abcouwer, A.W. (2010). Referee for Journal of Informatics Education Research (JIER) ICIS and AMCIS.
- Avital, M. (2010). Referee for Information Systems Research (ISR), Journal of Information Technology (JIT), Journal of the Association for Information Systems (JAIS), AIS Transactions on Human-Computer Interaction (THCI), Information and Organization (I&O), Communications of the AIS (CAIS) as well as Americas Conference on Information Systems (AMCIS), European Conference on Information Systems (ECIS), International Conference on Information Systems (ICIS) conferences, and Emerald Publishing.
- Huizing, A. (2010). Referee for *Journal of Management Information Systems, International Journal of Electronic Commerce*.
- Maes, R. (2010). Referee for Information Research, Journal of Strategic Information Systems and Communications of the ACM.
- Trier, M. (2010). Referee for Communications AIS, Mind and Society, and ECIS, HICSS, WI, SAKS conferences.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Abcouwer, A.W. (2010). Member Accreditation committee NQA/NVAO for the IM programme at the Hogeschool Zuyd.
- Abcouwer, A.W. (2010). Member of the ICTO programmaraad, an advisory board of the CvB of the Universiteit van Amsterdam.

- Avital, M. (2010). Member Ph.D. committee Ulco Woudstra (University of Amsterdam; supervisor: Prof. dr. G. Dedene).
- Avital, M. (2010). International Representative-at-Large (*elected*), Academy of Management, Executive Committee of Organization Communications and Information Systems Division.
- Avital, M. (2010). Doctoral Program Consortium, Benelux Chapter of the Association for Information Systems (BENAIS).
- Maes, R. (2010). Member of Ph.D. Committee of Jonas Poelmans (KULeuven).
- Vinig, G.T. (2010). Participation in PhD committee for Sameer Kumar. Patterns of Complex Networks in Business: Socially sustainable gender based business networks - The case of Malaysia. Asia-Europe Institute, University of Malaya.

Prizes and honours

- Avital, M. (2010). FEB Excellent Teacher Award, University of Amsterdam.
- Mohd J., Talib, F., Kumar, S. & Vinig, G.T. (2010). Pattern in business and social networks amongst women entrepreneurs: An Ethnography inquiry. *EELC 2010 Conference*. University of Birmingham, UK. *Gold Medal Award* for outstanding achievement in Social Sciences and Humanities, University of Malaya Innovation and Creativity Expo 2010 in recognition of research excellence for the project: Patterns of Complex Networks in Business: Socially sustainable gender based business networks.
- Osch, W. van , Bohnsack, R. & Avital, M. (2010). From Green IT to Sustainable Value: The Path-Dependent Construction of Sustainable Innovation, *Best Paper Proceedings of the Annual Meeting of the Academy of Management*, Montréal, Canada.
- Vinig, G.T. (2010). Appointed Professor of Entrepreneurship and New Business Development. University of Jilin, School of Economics. Changchun, China.
- Poelmans, J., Dedene, G., Verheyden, G., Van der Mussele, H., Viaene, S., & Peters, E. (2010). Combining business process and data discovery techniques for analyzing and improving integrated care pathways, Accepted for *Advances in Data Mining. Applications and Theoretical Aspects*, 10th Industrial Conference (ICDM), Leipzig, Germany, July 12-14, 2010. Winner of Best Paper Award.
- Trier, M. Ranked 33rd in the Top 100 Global IS Researchers in 2007-2009 in Top 3 Journal Research Contribution (MISQ, ISR,JMIS) - <http://www.vvenkatesh.com/ISranking/>

2nd and 3rd stream funding

- Abcouwer, A.W. (2010). Research project HRMatch on the mismatch between supply and demand of labour in the ICT sector for Governmental Organizations (Overheidstafel), Total project amount: € 90.000,-. [granted].
- Avital, M. (2010). Grassroots € 1.000,- to design and implement a collaboration platform that supports distributed work of innovation development teams as well as illustrates the advantages and power of "open innovation" in the classroom environment.
- Trier, M. (2010). EU 7th Framework Programme ICT proposal submitted and developed in 2008, 2009 and 2010. € 364.000,- subsidy for three years, grant #269963. Title of research: 'BlogForever: Information Search and Exploration in networked information domain'. [Assigned to Informatics Faculty TU Berlin, assigned as adjunct researcher and project manager]
- Vinig, G.T. (2010). Pieken in de Delta (PID) 2010/11. A € 1.37 million grant for "Proof of Concept" programs. Co-financing from the municipality of Amsterdam has been approved. Pending approval of SenterNovem. This grant is a Follow-up on our 2009 PID grant (€ 400K) for the "Linking Science with Business" program.

Various activities

- Avital, M. (2010). PhD Program Director, Benelux Chapter of the Association for Information Systems (BENAIS).

- Avital, M. (2010). International Representative-at-Large, Academy of Management, Executive Committee of Organization Communications and Information Systems Division.
- De Jong, M.W. (2010). Member Central Planning Committee, Centraal PlanBureau.
- Hertog, P. den & Aa, W. van der (2010). Service innovation policy: approaches, policy options and state of affairs in Finland, Germany, United Kingdom and South-Korea [in Dutch], background study for the Innovation Platform, Amsterdam Centre for Service Innovation, Amsterdam.
- Huizing, A. (2010). Visiting professor at University of Toronto, Canada.
- Trier, M. (2010). Consortium Member and WP Leader – EU IST FP7 Board of Integrated Project CYBEMO (joint research with 10 EU Partners, e.g. ETH Zürich/EPFL Lausanne; project featured in Science, Vol. 324).
- Trier, M. (2010). Consortium Member and WP Leader – BMBF Board of National Research Project VIPROF (joint research with 3 German Universities and 5 Companies (e.g. Volkswagen).
- Trier, M. (2010). Standing Proposal/Bidder Consortium Member – EU IST FP 7 BlogForever (10 EU Partners, including CERN, Warwick, Glasgow).
- Trier, M. (2010). External Academic Research Collaborator for Volkswagen, Siemens, Kuehne+Nagel.

Box 15 External PhD students Information Management

Peter Beyer

Discourse in information governance, promotor: Rik Maes [planned finalisation: 2013]

Patty de Bruine

ICT and policy in The Netherlands, promotor: Rik Maes, co-promotor: Hans Jägers [planned finalisation: 2012]

Robert G. de Boer

The impact of organizational modularity on organizational flexibility, promotor: Rik Maes [planned finalisation: end of 2013]

Paul Elzinga

Extensions and applications of data discovery for information-driven police governance and enforcement, promotor: Guido Dedene, co-promotor: Stijn Viaene [planned finalisation: 2014].

Dick Heinhuis

Multichannel service distribution, promotor: Rik Maes [planned finalisation: 2014]

Steven de Hertogh

Corporate governance techniques for enterprise 2.0, promotor: Guido Dedene, co-promotor: Stijn Viaen [planned finalisation: 2012]

Hans Hoogenboom

Business intelligence as a model for intelligence in policing, promotor: Rik Maes, co-promotor: Erik de Vries [planned finalisation: 2015]

Saima Khan

Knowing-in-Practice in Globally Distributed Outsourcing Arrangements, promotor: Rik Maes, co-promotor: Ard Huizing [planned finalisation: 2013]

Michiel Kooper

Development of an Information Governance Framework, promotores: Rik Maes & Edo Roos-Lindgreen [planned finalisation: 2013].

Cecilia Mercado

Analysis methods for strategic innovation of ICT-based services, promotor: Guido Dedene [planned finalisation: 2012]

Edward Peters

Discovery development with applications in healthcare management, promotor: Guido Dedene [planned finalisation: 2013].

Jan-Kees Schakel

Knowledge transfer in acute real-time situations, promotor: Rik Maes [planned finalisation: 2014]

Anton Soetekouw

The design of organization architecture, promotores: Guido Dedene and Rik Maes [planned finalisation: 2014]

8. STRATEGY & MARKETING

Programme director: Prof.dr. A. Kolk
Starting date: January 1, 2007 (previously part of the Management Research programme)
Department/Section: Business Studies/Strategy and Marketing
METIS-code: uva/fee/bs/ism/prog
Website: <http://www.abs.uva.nl/strategyandmarketing>
VSNU scores 2009: n.a.

8.1 PROGRAMME OVERVIEW

This research programme focuses on strategy and marketing in the broadest sense, and has as special feature its cross-disciplinary attention for innovative new topics, most notably corporate social responsibility, sustainability and cultural entrepreneurship. The programme views organisations, and managers, as central actors, and it focuses on the actions and interactions of organisations and their internal and external stakeholders. It brings together researchers who aim to publish in international refereed journals of reputable standing, and thus contribute to international academic debates. In addition, research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for management practice and policymaking where possible and appropriate. As a whole the research programme is distinctly multidisciplinary in nature, adopting theoretical perspectives from different disciplines, and using various research methods that fit the topic at hand.

Our research on strategy studies firms and networks, in relation to competitiveness and innovation, and the business environment broadly defined. The focus of this research is on the development, implementation and coordination of strategies in interaction with national, regional and global institutions, and on the implications of these strategies for firms' economic, social and environmental impacts and performance. There is a special interest in the influence of non-financial (cultural, ethical, environmental, social) issues on strategies, practices and interactions with stakeholders and shareholders. Current research topics include strategies across borders; internationalisation and economic, social, environmental policies/performance; innovation, strategy and entrepreneurship, with particular attention to cultural industries; the application of evolutionary theory to strategy and organisation; and strategic responses to climate change.

Our research in marketing is, in several ways, linked to the topics studied by the strategy staff members. It focuses on (product) innovation, consumer attitudes and the interactions/relations between customers/clients and organisations, in the broader societal setting considering the boundaries of marketing as well. Current research topics include customer and employee satisfaction in relation to corporate social responsibility/sustainability; social alliances and partnerships; marketing and innovation, with particular attention to cultural industries and new media; entrepreneurial opportunity, new (green) product development, and branding/advertising.

8.2 INPUT

8.2.1 INPUT RESEARCH STAFF

Table 13 Input in fte

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
Barron, O.	msc	aio	0,05	-	-	1
Bhansing, P.	msc	aio	-	0,60	0,60	1
Bohnsack, R.	msc	aio	0,20	0,60	0,60	1
Bridoux, F.	dr	postdoc	-	0,27	0,80	1
Buuse, D. van den	msc	oz	-	-	0,34	3
Chandra, Y.	dr	ud	0,50	0,50	0,50	1
Cullen, J.B.	prof dr	hgl	-	-	0,50	1
Dolen, W. van	dr	uhd	0,50	0,50	0,50	1
Ebbers, J.	drs	aio	0,60	0,40	-	1
Ebbers, J.	dr	postdoc	-	0,27	0,80	2
Fortanier, F.	dr	ud	0,40	0,10	0,10	3
Haxhi, I.	dr	ud	-	-	0,50	1
Hende, E. van den	msc	ud	-	0,21	0,50	1
Johnson, J.L.	prof dr	hgl	-	-	0,50	1
Kolk, A.	prof dr	hgl	0,50	0,50	0,50	1
Leenders, M.A.A.M.	dr	uhd	0,50	0,50	0,50	1
Lee, H.H.	msc	aio	0,20	0,60	0,60	1
Liu, H.-Y.	msc	aio	0,60	0,60	0,60	3
Ma, L.	msc	oz	-	0,58	0,60	3
Muller, A.	dr	ud	0,29	-	-	1
Pinkse, J.	dr	ud	0,80	0,13	-	2
Pinkse, J.	dr	ud	-	0,42	0,50	1
Pruppers, R.E.W.	drs	ud	0,21	0,20	0,20	1
Singh, R.M.	dr	ud	0,21	0,50	0,50	1
Situmeang, F.	msc	aio	-	0,20	0,60	1
Slangen, A.H.L.	dr	ud	0,21	0,50	0,50	1
Stoelhorst, J.W.	dr	ud	0,34	0,50	0,50	1
Vock, M.	msc	aio	0,60	0,60	0,60	1
Wijnberg, N.M.	prof dr	hgl	0,25	0,25	0,50	1
Wijnberg, N.M.	prof dr	hgl	0,25	0,25	-	3
Williams, C.	dr	ud	0,50	0,50	0,33	1
Total 1st flow of funds			5,66	8,35	10,83	
Total 2nd flow of funds			0,80	0,40	0,80	
Total 3rd flow of funds			1,25	1,53	1,64	
Total 1st f.o.f. excl. Ph.D.'s			4,01	5,35	7,83	
Total all flows of funds			7,71	10,28	13,27	
Ph.D. students			2,25	3,60	3,60	

8.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses (it should be noted though, that due to the financial situation, there was a 40% cut this year). As to external funding for staff, this involved several positions (in total accounting for 18% of the research programme's staff): 2nd flow of funding for one postdoc, and 3rd flow of funding for PhD students and a junior researcher and one part-time postdoc. The research programme also had access to limited funding to cover research related expenses. Prof.dr. Charles Weinberg (The

University of British Columbia) has continued to visit ABS (an arrangement that started in 2008), with several research projects ongoing with some researchers in the programme.

8.3 OUTPUT: EVALUATION AND RESULTS

8.3.1 EVALUATION OF 2010 RESULTS BY PROGRAMME DIRECTOR

This relatively new research programme, created in 2007, has shown an impressive performance in just a few years. The number of international refereed journal publications has really taken off, as shown by a steady stream of publications since 2008, also in A journals, which cover both strategy and marketing topics. In addition, there are by now already almost 20 forthcoming international refereed articles, including several in top A journals. The output of conference papers, other work in progress, and papers under reviews at journals (including A journals), shows a healthy ambition and proper direction of the programme. Two staff members who joined at the end of 2009 have defended their dissertations at their former universities; one received a cum laude, and the other a best paper award for an article published from a Ph.D. thesis. The research volume, also in terms of staff input, has increased in 2010 as a result of appointments in 2009; in 2010, no new appointees started due to the vacancy stop, although there continued to be large growth in student numbers. The extension of the programme has been directly related to expansion of teaching, at the bachelor, but particularly the master level, where research is integrated in teaching.

8.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION

In the four years since its start, the programme has established a clear presence in international reputable outlets, in both international business (with publications in leading IB/IM journals such as JIBS, MIR, JWB, IBR, IMR, JIM), management, strategy and entrepreneurship (e.g. AMR, JMS, JoM, JBV, SMJ), marketing (e.g. JR, IJRM, JPIM, MS). While our focus on some specific topics (sustainability, corporate social responsibility, creative industries) clearly comes to the fore in these publications in 'mainstream' journals, some of this output is also published in leading specialised journals (e.g. JBE, B&S). There are regular international best paper awards and other signs of international reputation.

In addition to (forthcoming) publications, programme members have also been active in submitting external funding proposals, again with some success (although not for the Dutch Science Foundation, NWO, in 2010), leading to the appointment to junior researchers (in 2010 and particularly 2011). Members of the programme have been active as reviewers and editorial board members, and co-editors of special issues of international journals.

Ans Kolk and Jonatan Pinkse participate in an international research network (funded by the German Federal Ministry of Education and Research), together with the Institute for Future Studies and Technology Assessment (Germany), University of Victoria (Canada), Yale University (US), Queen's University Belfast, Royal Holloway University of London, University of Leeds (UK), Euromed Marseille Ecole de Management (France), Umea University (Sweden) and CSR Asia. Another international research project, in relation to transnational climate change governance, with participation from Ans Kolk, includes researchers from several universities in the US, Canada and UK, as well as Sweden and France (funding from The Leverhulme Trust).

8.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

Programme members serve on boards of several organisations, academic, more practitioner-

oriented or somewhere in between those two, and reach out on their research. The list of output and activities below gives an overview of these activities as well. Areas in which societal impact is most visible is online marketing (a large project with Child line the Netherlands), the creative industries (projects on creative business incubators and networks, and festivals and cultural activities in the Amsterdam region), corporate social responsibility and sustainability. Several programme members have participated in the Partnership Resource Centre (coordinated by RSM Erasmus University, and funded by the Dutch Ministry of Development Cooperation) that focuses on partnerships for development. Several applied research projects were carried out, resulting in position papers, and articles in progress.

This year, Ans Kolk organised, at the request of the Global Reporting Initiative, an academic conference as part of GRI's 2010 Amsterdam Global Conference on Sustainability and Transparency (similar to what she did for the previous conference in 2008). Together with Brendan O'Dwyer (accounting) a programme was put together that consisted of panel and poster sessions, combining knowledge and participants from both the accounting and management perspectives. The GRI bi-annual conference attracts over 1,000 participants from business, consulting, policy and society, with high-level prominent speakers from these areas.

8.3.4 OVERVIEW OF RESULTS

Key publications of the programme

- Dolen, W.M. van, Dabholkar, P.A. & Ruyter, J.C. de (2007). Satisfaction with Online Commercial Group Chat: The Influence of Perceived Technology Attributes, Chat Group Characteristics, and Advisor Communication Style. *Journal of Retailing*, 83, (3), 339-358.
- Eliashberg, J., Elbertse, A. & Leenders, M. (2006). The Motion Picture Industry: Critical Issues in Practice, Current Research, and New Research Directions. *Marketing Science*, 25(6), 1-25.
- Kolk, A. & Pinkse, J. (2008). A Perspective on Multinational Enterprises and Climate Change. Learning from an 'Inconvenient Truth'? *Journal of International Business Studies*, 39, (8), 1359-1378.
- Stoelhorst, J.W. (2008). Why is Management Not an Evolutionary Science? Evolutionary Theory in Strategy and Organization. *Journal of Management Studies*, 45(5), 1008-1023.
- Wijnberg, N.M. (2004). Innovation and Organization: Value and Competition in Selection Systems. *Organization Studies*, 25(8), 1469-1490.

Table 14 Publications in numbers

Strategy and Marketing		2007	2008	2009	2010
1) Academic publications	in international refereed journals	12	15	18	26
	A		6	3	7
	B	10	8	11	15
	in Dutch refereed journals	1			
	in other international journals	2	1	1	4
	in other Dutch journals	1	1		
	papers in proceedings	2	5	5	
	chapters in international books	4	6	1	1
	chapters in books (Dutch)		1		
2) Monographs	International		1	1	1
	Dutch				
3) Ph.D. theses			1	1	
4) Professional publications		1	8		3

Box 16 Forthcoming international publications

- Aguilera, V.R. & Haxhi, I. (2011). MNEs and transnational diffusion of codes of good governance. Forthcoming in *Convergence of Corporate Governance: Promise and Prospects*. Palgrave.
- Bridoux, F., Coeurderoy, R. & Durand, R. (2011). Heterogeneous motives and the collective creation of value. Forthcoming in *Academy of Management Review*.
- Busch, T. & Pinkse, J. (2011). Reconciling Stakeholder Requests and Carbon Dependency: What is the Right Climate Strategy? Forthcoming in Lindgreen, A., Kotler, P., Maon, F. & Vanhamme, J. (eds), *A Stakeholder Approach to Corporate Social Responsibility: Pressures, Conflicts, Reconciliation*. Aldershot: Gower Publishing.
- Caprar, D.V., Gao, J., Haezendonck, E., Pinkse, J. & Tams, S. (2011). Academic theory. Forthcoming in de Lange, D.E. (ed.), *Research Companion to Green International Management Studies - A Guide for Future Research, Collaboration and Review Writing*. Cheltenham, UK: Edward Elgar.
- Dolen, W. van, D. de Cremer & C. de Ruyter (2011). Consumer cynicism toward collective buying: The interplay of others' outcomes, social value orientation, and mood. Forthcoming in *Psychology & Marketing*.
- Ebbers, J. & Wijnberg, N. (2011). Nascent ventures competing for start-up capital: Matching reputations and investors. Forthcoming in *Journal of Business Venturing*.
- Ende, E.A. van den, Dahl, D.W., Schoormans, J.P.L. & Snelders, D. (2011). Narrative transportation in concept tests for really new products: The moderating effect of reader-protagonist similarity. Forthcoming in *Journal of Product Innovation Management*.
- Fortanier, F., Kolk, A. & Pinkse, J. (2011). MNEs, global CSR standards and domestic institutions: Harmonization and country-of-origin effects in CSR reporting. Forthcoming in *Management International Review*.
- Graaf, F.J. de & Stoelhorst, J.W. (2011). The Role of Corporate Governance in Corporate Social Responsibility: Lessons from Dutch Finance. Forthcoming in *Business & Society*.
- Johnson, J.L., Martin, K.D. & Saini, A. (2011). Strategic Culture and Environmental Dimensions as Determinants of Anomie in Publicly-Traded and Privately Held Firms. Forthcoming in *Business Ethics Quarterly*.
- Kelly, D.M., Johnson, J.L. & French, J.J. (2011). Institutional Pressures and marketing Ethics Initiatives: The Focal Role of Organizational Identity. Forthcoming in *Journal of the Academy of Marketing Science*.
- Kolk, A. (2011). Mainstreaming sustainable coffee. Forthcoming in *Sustainable Development*.
- Kolk, A. (2011). Towards a sustainable coffee market? Paradoxes faced by a multinational company. Forthcoming in *Corporate Social Responsibility and Environmental Management*.
- Kolk, A. & Lenfant, F. (2011). Business-NGO collaboration in a conflict setting: Partnership activities in the Democratic Republic of Congo. Forthcoming in *Business and Society*.
- Leenders, M. & J. Eliashberg (2011). Antecedents and consequences of restrictive age ratings in the motion picture industry around the globe. Forthcoming in *International Journal of Research in Marketing*.
- Leenders, M.A.A.M. & Gemser, G. (2011) Managing the Marketing – R&D interface for New Product Success. Forthcoming in *Long Range Planning*.
- Mol, J.M. & Wijnberg, N.M. (2011). From Resources to Value and Back: Competition Between and Within Organizations. Forthcoming in *British Journal of Management*.
- Muller, A. & Kraussl, R. (2011). Doing Good Deeds in Times of Need: A Strategic Perspective on Corporate Disaster Donations. Forthcoming in *Strategic Management Journal*.
- Muller, A. & Kraussl, R. (2011). The Value of Corporate Philanthropy During Times of Crisis: The Signaling Effect of Employee Involvement. Forthcoming in *Journal of Business Ethics*.
- Parboteeah, K.P., Cullen, J.B. & Martin, K.D. (2011). An international comparative perspective on ethical climate. Forthcoming in Ashkanasy, N.M., Wilderom, C.P.M. & Peterson, M.F. (eds), *Handbook of Organizational Culture and Climate* (pp. 600-616). Los Angeles: Sage.
- Parboteeah, K.P. & Cullen, J.B. (2011). Ethical climates and workplace spirituality: An exploratory examination of theoretical links. Forthcoming in Giacalone, R. & Jurkiewicz, C.L. (eds), *The Handbook of Workplace Spirituality and Organizational Performance, 2nd Edition*. Armonk, NY: M.E. Sharpe.
- Pinkse, J. & Buuse, D. van den (2011). The development and commercialization of solar PV technology in the oil industry. Forthcoming in *Energy Policy*.
- Rivera-Santos, M., Rufin, C. & Kolk, A. (2011). Bridging the institutional divide: Partnerships in subsistence markets. Forthcoming in *Journal of Business Research*.
- Simha, A. & Cullen, J.B. (2011). Academic dishonesty and cheating: Proactive and reactive action implications for faculty and students. Forthcoming in Stachowicz-Stanusch, A. & Wankel, Ch. (eds), *Handbook of Research on Teaching Ethics in Business and Management Education*. Hershey PA: IGI Global.
- Slangen, A.H.L. (2011). A Communication-Based Theory of the Choice between Greenfield and Acquisition Entry. Forthcoming in *Journal of Management Studies*.
- Slangen, A., Beugelsdijk, S. & Hennart, J.F. (2011). The impact of cultural distance on bilateral arm's length exports: An international business perspective. Forthcoming in *Management International Review*.

Vianen, A.E.M. van, Stoelhorst, J.W. & Goede M.E.E. de (2011). The Construal of Person-Organization Fit during the ASA Stages: Content, Source, and Focus of Comparison. Forthcoming in Kristof-Brown, A.L. & Billsberry, J. (eds), *New Directions in Organizational Fit*. Wiley-Blackwell.

Vock, A., Dolen, W. van & Kolk, A. (2011). Micro-level interactions in business-nonprofit partnerships. Forthcoming in *Business and Society*

Articles in international refereed journals

- Beugelsdijk, S., Hennart, J.-F., Slangen, A.H.L. & Smeets, R. (2010). Why FDI Stocks Are a Biased Measure of MNE Affiliate Activity. *Journal of International Business Studies*, 41, (9), 1444-1459.
- Beugelsdijk, S. & Slangen, A.H.L. (2010). The Impact of National Cultural Distance on the Number of Foreign Website Visits by U.S. Households. *Cyberpsychology, Behavior, and Social Networking*, 13, (2), 201-205.
- Chandra, Y. & Coviello, N. (2010). Broadening the Concept of International Entrepreneurship: Consumers as International Entrepreneurs. *Journal of World Business*, 45, (3), 228-236.
- Ebbers, J.J. & Wijnberg, N.M. (2010). Disentangling the effects of reputation and network position on the evolution of alliance networks. *Strategic Organization*, 8, (3), 255-275.
- Fortanier, F. & Wijk, J. van (2010). Sustainable tourism industry development in sub-Saharan Africa: Consequences of foreign hotels for local employment. *International Business Review*, 19 (2), 191-205.
- Hahn, T., Kolk, A. & Winn, M. (2010). A new future for business? Rethinking management theory and business strategy. *Business and Society*, 49, (3), 385-401.
- Hahn, T., Figge, F., Pinkse, J. & Preuss, L. (2010). Trade-offs in corporate sustainability: You can't have your cake and eat it. *Business Strategy and the Environment*, 19, (4), 217-229.
- Haxhi, I. & Ees, H. van (2010). Explaining diversity in the worldwide diffusion of codes of good governance. *Journal of International Business Studies*, 41, (4), 710-726.
- Kolk, A. (2010). Trajectories of sustainability reporting by MNCs. *Journal of World Business*, 45, (4), 367-374.
- Kolk, A. (2010). Social and sustainability dimensions of regionalization and (semi)globalization. *Multinational Business Review*, 18, (1), 51-72.
- Kolk, A., Dolen, W. van & Vock, M. (2010). Trickle effects of cross-sector social partnerships. *Journal of Business Ethics*, 94 (Supplement 1), 123-137.
- Kolk, A., Hong, P. & Dolen, W. van (2010). Corporate social responsibility in China. An analysis of domestic and foreign retailers' sustainability dimensions. *Business Strategy and the Environment*, 19, (5), 289-303.
- Kolk, A. & Lenfant, F. (2010). MNC reporting on CSR and conflict in Central Africa. *Journal of Business Ethics*, 93, 241-255.
- Kolk, A. & Perego, P. (2010). Determinants of the adoption of sustainability assurance statements: An international investigation. *Business Strategy and the Environment*, 19, (3), 182-198.
- Kolk, A. & Pinkse, J. (2010). The integration of corporate governance in corporate social responsibility disclosures. *Corporate Social Responsibility and Environmental Management*, 17, (1), 15-26.
- Kolk, A. & Tulder, R. van (2010). International business, corporate social responsibility and sustainable development. *International Business Review*, 19, (2), 119-125.
- Lee, R.P. & Johnson, J.L. (2010). Managing the Multiple Facets of Risk in New Product Alliances. *Decision Sciences*, 41, (2), 271-300.
- Leenders, M.A.A.M. (2010). The Relative Importance of the Brand of Music Festivals: A Customer Equity Perspective. *Journal of Strategic Marketing*, 18, (4), 291-301.
- Martin, K.D. & Johnson, J.L. (2010). Managerial Predispositions and Information Asymmetries in Supplier Relationships: Implications for Marketplace Ethics. *Journal of Public Policy and Marketing*, 29, (1), 38-51.
- Muller, A. & Kolk, A. (2010). Extrinsic and intrinsic drivers of corporate social performance:

- Evidence from foreign and domestic firms in Mexico. *Journal of Management Studies*, 47, (1), 1-26.
- Parente, R., Choi, B.P., Slangen, A.H.L. & Ketkar, S. (2010). Distribution System Choice in a Service Industry: An Analysis of International Insurance Firms Operating in the United States. *Journal of International Management*, 16, 275-287.
- Pinkse, J. & Kolk, A. (2010). Challenges and trade-offs in corporate innovation for climate change. *Business Strategy and the Environment*, 19, (4), 261-272.
- Pinkse, J., Kuss, M.J. & Hoffmann, V.H. (2010). On the implementation of a 'global' environmental strategy: the role of absorptive capacity. *International Business Review*, 19, (2), 160-177.
- Saini, A., Grewal, R. & Johnson, J.L. (2010). Putting Market-Facing Technology to Work: Organizational Drivers of CRM Performance. *Marketing Letters*, 21, (4), 365-372.
- Salimath, M.S. & Cullen, J.B. (2010). Formal and informal institutional effects on entrepreneurship: A synthesis of nation-level research. *International Journal of Organizational Analysis*, 18, (3), 358-385.
- Slangen, A.H.L. & Beugelsdijk, S. (2010). The Impact of Institutional Hazards on Foreign Multinational Activity: A Contingency Perspective. *Journal of International Business Studies*, 41, (6), 980-995.
- Taskin, L. & Bridoux, F. 2010. Teleworking: a challenge to knowledge transfer in organization. Forthcoming in *International Journal of Human Resource Management*, 21, (13), 2503-2520.
- Tsang, S. & Kolk, A. (2010). The evolution of Chinese policies and governance structures on environment, energy and climate. *Environmental Policy and Governance*, 20, (3), 180-196.

Articles in other international journals

- Dolen, W.M. (2010). Book Review of Lindgreen, Hamme & Beverland (2010), Memorable Customer Experiences. In *Journal of Service Marketing*.
- Johnson, J.L. (2010). A Commentary on Kumar, V., *The Inter-firm Research Contributions*. In Grewal, R. (ed.) *Legends in Marketing Series, Volume 9*.
- Kolk, A. (2010). Multinationals and corporate social responsibility. *Politeia*, XXVI, (98), 138-152.
- Kolk, A. & Pinkse, J. (2010). Business and climate change: Key strategic and policy challenges. *Amsterdam Law Forum*, 2, (2), 41-50.

Chapters in books (international)

- Kolk, A., Pinkse, J. & Hull van Houten, L. (2010). Corporate responses to climate change: The role of partnerships. In Martens, P. & Chang, C.T. (eds), *The social and behavioural aspects of climate change. Linking vulnerability, adaptation and mitigation*. Sheffield: Greenleaf Publishing.

Monographs (International)

- Cullen, J.B. & Praveen Parboteeah, K. (2010). *International Business: Strategy and the Multinational Company*. New York: Routledge.

Dissertations

- Haxhi, I. (2010, April 12). *Institutional contextuality of business best practices: the persistent cross-national diversity in the creation of corporate governance codes*. PhD dissertation. Groningen, the Netherlands: University of Groningen Press. [cat. C].
- Hende, E.A. van den (2010, July 9). *Really New Stories: The Effect of Early Concept Narratives on Consumer Understanding and Attitudes*. PhD dissertation. Delft, the Netherlands. [cum laude] [cat. C].

Professional publications

- Haxhi, I. & Manen, J. van (2010). Nationale cultuur en de wereldwijde verspreiding van corporate governance codes. *Goed Bestuur*, (3).
- Kolk, A. & Pinkse J. (2010). *Policy modes for climate change: The role of tripartite partnerships*. Position paper for Partnerships Resource Centre, Rotterdam, May 13.
- Kolk, A. & Pinkse J. (2010). *The climate change – development nexus and tripartite partnerships*. Position paper for Partnerships Resource Centre, Rotterdam, December 8.

Popular publications

- Wijnberg, N.M. (2010). De samenhang van de samenhang. Poem in *Academische Boekengids*, May.
- Wijnberg, N.M. (2010). In de bergen. Poem in *Academische Boekengids*, September

Working- and discussion papers

- Haxhi I., Ees, H. van & Sorge, A. (2010). *Exploring the institutional contextuality of corporate governance codes in the UK. Working paper*.
- Haxhi I. & Aguilera, R.V. (2010). *The cross-national diversity of corporate governance codes: an actor-centered institutional perspective. Working paper*.
- Haxhi, I. & Sorge, A. (2010). *National culture & the worldwide diffusion of corporate governance codes: A short methodological working paper on the choice of cross-cultural models, Working paper*. University of Amsterdam & Wissenschaftszentrum Berlin für Sozialforschung, Berlin, Germany.
- Haxhi, I., Ees, H. van & Witteloostuijn, A. van (2010). *Creation of corporate governance codes in the UK: an ecology perspective. Working paper*. University of Amsterdam & University of Groningen, the Netherlands & University of Antwerp, Belgium.
- Haxhi, I. & Ees, H. van (2010). *Corporate governance codes from a business elite and international network perspective. Working paper*. University of Amsterdam & University of Groningen, the Netherlands.
- Slangen, A.H.L. (2010). *A Communication-Based Theory of the Choice between Greenfield and Acquisition Entry. Working paper*. [Conditionally accepted for publication in the *Journal of Management Studies*].
- Slangen, A.H.L. (2010). *The Impact of Policy Uncertainty on Multinationals' Choices between Greenfield and Acquisition Entry: A Real Options Perspective. Working paper*.
- Slangen, A.H.L., Beugelsdijk, S. & Hennart, J.-F. (2010). *The Impact of Cultural Distance on Bilateral Arm's Length Exports: An International Business Perspective. Working paper*.
- Stoelhorst, J.W. (2010). *The firm as a Darwin machine: How generalized Darwinism can further the development of an evolutionary theory of economic growth. Papers on Economics and Evolution #1019*. Max Planck Institute of Economics, Jena.

Contributions to academic conferences, workshops and seminars

- Bhansing, P.V., Leenders, M.A.A.M. & Wijnberg, N.M. (2010). Dual Executive Leadership in the Arts: The Influence of Selection System Orientation Gaps on Performance, 26th EGOS Conference. Lisbon.
- Bohnsack, R., Pinkse, J. & Kolk, A. (2010). The Development of Low-Emission Vehicles: Exploring the Role of Business and Government. Presented at the Gronen Research Conference 2010, Milano.
- Bridoux, F. & Stoelhorst, J.W. (2010, September). Stakeholder theory and value creation: Managing stakeholders with heterogeneous motive. Strategic Management Society International Conference, Rome.
- Bridoux, F. & Stoelhorst, J.W. (2010, August). The dark side of intra-firm pay dispersion. Academy of Management, Montreal.

- Bridoux, F., Coeurderoy, R. & Durand, R. (2010, April). Heterogeneous motives and the collective creation of value. Center for Research in Change, Innovation and Strategy (CRECIS) seminar series, Louvain-la-Neuve, Belgium.
- Dolen, W. van, Lee, M. & Kolk, A. (2010, June 1-4). In chorus or in discord: CSR information transformation on the Internet. Paper for the EMAC conference, Copenhagen.
- Ebbers, J.J. (2010, July). Disentangling the effects of reputation and network position on the evolution of alliance networks, European Group for Organizational Studies Conference, Lisbon.
- Ebbers, J.J. (2010, May). Organizational roles and dimensions of reputation in new ventures: a study of what moves investors, Research Seminar Cass Business School City University, London.
- Ebbers, J.J. (2010, January). The interaction between reputational status and collaboration in the project-based film industry, Research Colloquium Universiteit van Tilburg.
- El Haji, A. & Stoelhorst, J.W. (2010, August). Implicit Contracts and Value Creation: Towards Realistic Microfoundations for Resource-Based Theory. Paper presented at the Academy of Management Conference, Montreal.
- Hahn, T., Figge, F., Pinkse, J. & Preuss, L. (2010). Trade-offs in Corporate Sustainability: Towards an Analytical Framework. Presented at the Annual meeting of the Academy of Management, Montreal, Canada.
- Hahn, T., Figge, F., Pinkse, J. & Preuss, L. (2010). Towards a Research Agenda on Trade-offs in Corporate Sustainability. Presented at the Gronen Research Conference 2010, Milano.
- Haxhi, I. (2010, August). Annual Meeting of the Academy of Management, paper accepted for presentation at Social Issues in Management Division, Montréal, Canada.
- Haxhi, I. (2010, June). Academy of International Business, paper accepted for presentation for the panel Corporate Governance in Comparative Perspective, track 1, The context of global business. Rio de Janeiro, Brazil.
- Haxhi, I. (2010, June). ILA Berlin Air Show Meeting & ICAROS (International Consortium for Airline Research in Organization Studies) workshop, Wissenschaftszentrum Berlin für Sozialforschung, Berlin, Germany.
- Haxhi, I. (2010, May). EURAM, European Academy of Management, paper accepted for presentation at Corporate Governance track, Rome.
- Haxhi, I. (2010, March). SOM Annual Conference, Systems & Operational Management Research School, University of Groningen, Groningen, the Netherlands.
- Johnson, J.L. (2010, December). Enabling Open Innovation for Enhanced Firm Performance. Presented at Vrije Universiteit, Amsterdam.
- Bohnsack, R., Pinkse, J. & Kolk, A. (2010, June 24-26). The development of low-emission vehicles: Exploring the role of business and government, GRONEN research conference, Milan.
- Kolk, A. (2010, February 26). CSR and sustainability: The role of multinationals. Sixth annual forum on business ethics and corporate social responsibility in a global economy, Milan. Keynote speech.
- Kolk, A. (2010, April 29). Partnerships as panacea for addressing global problems? Second international symposium on cross-sectoral social interactions, London. Keynote speech.
- Kolk, A. (2010, May 26-28). Sustainability reporting. Amsterdam conference on Sustainability and Transparency.
- Kolk, A. (2010, June 21-22). Mainstreaming sustainable coffee. Research Workshop Environmental and social issues in business and management, Berlin.
- Kolk, A. (2010, August 6-10). Presenter PDW symposium Sustainable Global Enterprise: Building Research on Caring and Daring MNEs. Academy of Management, Montreal.
- Kolk, A., Rivera-Santos, M. & Rufin, C. (2010, August 6-10). What do we really know about the Base of the Pyramid concept? A literature review and organizing framework, paper for Academy of Management conference, Montreal.

- Kolk, A., Rivera-Santos, M. & Rufin, C. (2010, July 9-11). Moving from dyadic to quadripartite collaborations: Partnerships in subsistence marketplaces, Third Subsistence Marketplaces Conference, Chicago, Chicago.
- Liu, H.-Y. & Stoelhorst, J.W. (2010, September). On the Growth Persistence of Winners and Losers: A Quantile Regression Approach. Strategic Management Society International Conference, Rome.
- Nam, D.-I., Arthurs, J.D., Sosik, J.J. & Cullen, J.B. (2010, November). Measurement invariance of entrepreneurial investment climate: a cross-country scale development. (Paper presented at the Annual Meeting of the Decision Science Institute, San Diego, CA.
- Naeff, Y & Chandra, Y (2010, June 16-19). Becoming Simply Better: Improvements for Banking Services to Create Customer Recommendation. Marketing Science Conference. Cologne, Germany.
- Pinkse, J. (2010). Presenter at symposium on ‘Greening Academic Business Institutions and Stakeholders’ at the Annual meeting of the Academy of Management, Montreal, Canada.
- Pinkse, J. (2010). Discussant at symposium on ‘Contested Logics in the Climate Change Debate: Constructing the “Rules of the Game”’ at the Annual meeting of the Academy of Management, Montreal, Canada.
- Pinkse, J. (2010). Participated in PDW on ‘Passion for Sustainability: A Continuance of Scholarship’ at the Annual meeting of the Academy of Management, Montreal, Canada.
- Pinkse, J. & Buuse, D. van den (2010). The Development and Commercialization of Solar PV in the Oil Industry. Presented at Understanding Strategic Choices for Renewable Energy Investment Research Conference, St.Gallen, Switzerland.
- Sisodiya, S., Johnson, J.L. & Gregoire, Y. (2010). Open Innovation and Firm Performance: The Role of Relational Capability, Spillovers, and Resource Slack. Presented at the 2010 Academy of Management Annual Meeting.
- Sisodiya, S., Johnson, J.L. & Gregoire, Y. (2010). The Influence of Strategic Flexibility and Relational Capability in The Open Innovation-Firm Performance Relationship. Presented at the 2010 AMA Winter Educators Conference and abstraction in the 2010 Winter Educators’ Conference Proceedings.
- Slangen, A.H.L. (2010). The Impact of Policy Uncertainty on the Choice between Greenfield and Acquisition Entry: A Real Options Perspective. Paper presented at the 2010 annual meeting of the Academy of Management, Montreal.
- Stoelhorst, J.W. (2010, November), The Firm As a Darwin Machine: How Generalized Darwinism Can Further the Development Of an Evolutionary Theory Of Economic Growth. Paper presented at the European Association of Evolutionary Political Economy, Bordeaux.
- Vock, M., Dolen, W. van & Kolk, A. (2010, June 1-4). Social alliances: The role of consumer self-interest. Paper for the EMAC conference, Copenhagen.
- Vock, M., Dolen, W. van, & Kolk, A. (2010, August 6-10). Micro-level interactions in business-nonprofit partnerships’, paper for Academy of Management conference, Montreal.
- Vock, M., Dolen, W.M. van & Kolk, A (2010). Consumer Responses to Company-Cause Fit in Social Alliances, Prebem PhD Conference on Business Economics & Management, Breukelen, the Netherlands.

Other lectures on research

- Haxhi, I. (2010, October). Department of Sociology, University of Illinois at Champaign-Urbana, Guest Lecture on Corporate Governance and Societal Effect in a Cross-country Comparative Perspective, Champaign-Urbana, USA.
- Haxhi, I. (2010, October). Department of Business Administration, College of Business, University of Illinois at Champaign-Urbana, seminar on The Cross-national Diversity

- of Corporate Governance Codes: an Actor-centered Institutional Perspective, Champaign-Urbana, USA.
- Haxhi, I. (2010, September). College of Law, University of Illinois at Champaign-Urbana, Co-Lecture with Ruth Aguilera on Board of Directors and Corporate Governance Practices Around the World, Champaign-Urbana, USA.
- Kolk, A. (2010, May 13). Duurzaamheid in internationaal perspectief: de rol van bedrijven. Soroptimsten, Amersfoort.
- Kolk, A. (2010, June 7). Speaker at concluding meeting for two large NWO research programmes for the topic: Duurzaam produceren en consumeren. The Hague.
- Pinkse, J. (2010, October 25). Invitational lecture about Business, policy and climate change at Schulich School of Business, Toronto.
- Pinkse, J. (2010, June 3). Invited speaker for panel on Business and industry in transitions, KSI Conference, Rotterdam.
- Pinkse, J. (2010, May 27). Invitational lecture about Carbon disclosure at the Amsterdam Global Conference on Sustainability and Transparency, Global Reporting Initiative, Amsterdam.
- Pinkse, J. (2010, March 25). Invitational lecture about Business and climate change at Smith School of Enterprise and the Environment, Oxford.

Organisational contributions to conferences, workshops and seminars

- Haxhi, I. (2010, August). Discussant at the Social Issues in Management Division of the Annual Meeting of the Academy of Management, Montréal, Canada.
- Haxhi, I. (2010, June). Session Chair & Discussant at the Interactive paper session Governance in Emerging Markets of the Academy of International Business Meeting, Rio de Janeiro, Brazil.
- Haxhi, I. (2010, June). Discussant at the Panel Corporate Governance in Comparative Perspective of the Academy of International Business Meeting, Rio de Janeiro, Brazil.
- Haxhi, I. (2010, May). Discussant at the Corporate Governance Codes track of the European Academy of Management Conference, Rome, Italy.
- Haxhi, I. (2010, February). Participant at the SOM Annual Conference, Systems & Operational Management Research School, University of Groningen, Groningen, the Netherlands.
- Kolk, A. (2010, March 15-16). Co-chair workshop Defining the role of TNCs in climate change, UNCTAD symposium on International Investment for Development, Geneva.
- Kolk, A. (2010, May 26-28). Organiser academic conference as part of the Amsterdam Global Conference on Sustainability and Transparency (Global Reporting Initiative).
- Kolk, A. (2010, May 26-28). Chair session on carbon disclosure during academic conference as part of the Amsterdam Global Conference on Sustainability and Transparency (Global Reporting Initiative).
- Kolk, A. (2010, August 6-10). Cross-sector partnerships PDW, facilitator. Academy of Management, Montreal.
- Kolk, A. (2010, August 6-10). Paper session on climate change management, chair. Academy of Management, Montreal
- Leenders, M.A.A.M. (2010). Organization of ISM research seminars (with C. Weinberg (U of British Columbia), P. Aggarwal (U of Toronto), R. Chandy (London Business School), W. Ruigrok (U. of St. Gallen), L. Leydesdorff (UVA FMG), T. Hahn (Euromed Management School, France)).
- Slangen, A.H.L. (2010). Session chair at the annual conference of the Academy of Management, Montreal, Canada.

Participation in academic networks & fellowships

- Bridoux, F. (2010). Associate Member of the Center for Research in Entrepreneurial Change and Innovative Strategies (CRECIS)

- Pinkse, J. (2010). Member of International Research Network on Social and Environmental Aspects in Business and Management (www. www.seabus-research.net).
- Stoelhorst, J.W. (2010). Research Area Coordinator, European Association of Evolutionary Political Economy.

Member editorial board/editor international refereed journals

- Cullen, J. (2010). Senior Editor *Journal of World Business*.
- Cullen, J. (2010). Member editorial Board *Journal of Leadership and Organizational Studies*.
- Johnson, J.L. (2010). Member of the editorial review board of *Journal of Marketing*.
- Johnson, J.L. (2010). Member of the editorial review board of *Journal of Retailing*.
- Johnson, J.L. (2010). Member of the editorial review board of *Journal of the Academy of Marketing Science*.
- Johnson, J.L. (2010). Member of the editorial review board of *Journal of Business and Industrial Marketing*.
- Kolk, A. (2010). Editorial board member *Journal of International Business Studies*.
- Kolk, A. (2010). Editorial board member *Business and Society*.
- Kolk, A. (2010). Editorial board member *European Management Journal*.
- Kolk, A. (2010). Editorial board member *Journal of Business Ethics*.
- Kolk, A. (2010). Editorial board member *Business Strategy and the Environment*.
- Kolk, A. (2010). Editorial board member *Organization & Environment*.
- Kolk, A. (2010). Editorial board member *Multinational Business Review*.
- Kolk, A. (2010). Advisory board member *Management Online Review*.
- Kolk, A. (2010). Member international advisory board of the *Social and Environmental Accounting Journal*.
- Pinkse, J. (2010). Editorial board member *Business Strategy and the Environment*.
- Slangen, A.H.L. (2010). Member of the editorial review board of the *Journal of World Business*.
- Slangen, A.H.L. (2010). Member of the editorial review board of the *Scandinavian Journal of Management*.

Referee activities

- Bridoux, F. (2010). Referee for *Information Systems, Corporate Governance: An International Review, Group & Organization Management*, a special issue of *Journal of Management Studies* (on micro-level origins of organizational routines and capabilities), Academy of Management (OMT and BPS divisions), Strategic Management Society.
- Ebbers, J.J. (2010). Referee for the Academy of Management Conference.
- Dolen, W.M. (2010). Referee for *International Journal of Service Industry, Journal of Business Ethics, International Business Review* (Special Issue on Corporate Social Responsibility), *Journal of Service Research, Journal of Service Marketing* (books), NWO.
- Haxhi, I. (2010). Referee for *Journal of International Business Studies, Corporate Governance: An International Review, Business and Society*, Academy of Management, Academy of International Business and European Academy of Management conferences.
- Johnson, J.L. (2010). Reviewer for ISBM Dissertation Competition
- Kolk, A. (2010). Referee *Journal of Business Ethics, Business Strategy and the Environment, International Business Review, Journal of Environmental Management, Journal of International Business Studies, Business and Society, Accounting, Auditing and Accountability Journal, Global Environmental Politics, Organization & Environment, Corporate Social Responsibility and Environmental Management*.
- Leenders, M.A.A.M. (2010). Referee for *Review of Industrial Organization, Organization Studies, International Journal of Business and Emerging Markets, Marketing Science, Journal of Product Innovation Management, International Journal of Research in Marketing, Long Range Planning, International Journal of Media Management,*

Human Relations, European Marketing Academy, International Journal of Management Science and reviewer for NWO (Dutch Science Foundation) for Vidi scholarships in Creative industries and Innovation.

- Pinkse, J. (2010). Referee for *Organization Studies; Research Policy; California Management Review; International Business Review; Scandinavian Journal of Management; European Management Journal; Journal of Business Ethics; Energy Policy; Climate Policy; Climatic Change; Journal of World Business; Business & Society; Accounting, Accountability & Auditing Journal; Management research Review; Global Environmental Politics; Journal of Management Inquiry; Environment & Planning C: Government & Policy, Oxford University Press* and Academy of Management conference.
- Stoelhorst, J.W (2010). Referee for *Journal of Management Studies, Journal of Institutional Economics, Academy of Management (BPS division), Strategic Management Society, European Association of Evolutionary Political Economy.*
- Slangen, A.H.L. (2010). Referee for *Academy of Management Journal, Journal of International Business Studies, Journal of Management Studies, International Business Review, Management International Review, Journal of Business Research,* and the annual conference of the Academy of Management.
- Vock, M. (2010). Referee for *Journal of Business Ethics* and 2011 AMS World Marketing Congress.
- Wijnberg, N.M. (2010). Referee for *Journal of Management Studies, Journal of Cultural Economics.*

Membership of academic committees (including Ph.D. committees outside the FEB)

- Kolk, A. (2010, May 20). Member Ph.D. committee Luc Fransen, *Minding Their Own Business? Firms and activists in the making of private labour regulation*, UvA/FMG.

Research contributions in the media

- Dolen, W.M. van (2010). Interview in *Unie Magazine* on ethics in education.
- Dolen, W.M. van (2010). Columns in *InforMAAtie*, Magazine Marketing Associatie Amsterdam.
- Dolen, W.M. van (2010). De Fascinatie van Willemijn van Dolen. www.uva.nl.
- Dolen, W.M. van (2010). Interview in *INSIDE, KPMG*, about Leadership & Integrity.
- Dolen, W.M. van (2010). Social Network Marketing in *InforMAAtie*, 17, (1) January.
- Dolen, W.M. van (2010). Columnist Swammerdam, Amsterdam FM. Radio program about Science in Amsterdam
- Dolen, W.M. van (2010, November 19). Het beste..., *Folia*.
- Kolk, A. (2010). Regular contributor to 'Overigens' section. *Folia*.
- Leenders, M.A.A.M. (2010). De Werchtergangers en de echte Hippies, *De Morgen*, Belgium newspaper, p.29
- Pinkse, J. (2010, June 4). Zoek de verschillen. Interview about nuclear energy for *Folia*, 34.
- Slangen, A.H.L. (2010). Paper cited at <http://insurancenewsnet.com>, the leading Web-based trade publication for insurance agents, home office personnel, and other professionals in the life, health, and property/casualty industries. Title of paper: Distribution System Choice in a Service Industry: An Analysis of International Insurance Firms Operating in the United States (coauthored by R. Parente, B.P. Choi & S. Ketkar).
- Wijnberg, N.M. (2010). Interview in *Kansen Geven: tien jaar VandenEnde Foundation*, Amsterdam.

Prizes and honours

- Haxhi, I. (2010). Best PhD-Authored Paper Award, Research School Systems & Operational Management, Faculty of Economics & Business, University of Groningen, February.
- Pinkse, J. & Kolk, A. (2010). Runner up best book award Academy of Management, Organization and the Natural Environment (for Routledge book 'International business and climate change, published in 2009).

Chandra, Y., Styles, C., & Wilkinson, I. (2010). Outstanding Paper Award, 2010 Emerald Literati Network Awards For Excellence for the paper: The Recognition of First Time International Entrepreneurial Opportunities: Evidence from Firms in Knowledge-Based Industries. *International Marketing Review*.

2nd and 3rd stream funding

- Jonhson, J.L. & Martin, K.D. (2010). Dimensions and Determinants of Eco-Innovation. Submitted to the Marketing Science Institute. [submitted].
- Kolk, A. & Pinkse, J. (2010). Policy modes for climate change: The role of tripartite partnerships. Proposal to write position paper for Partnerships Resource Centre, Rotterdam. €10,900. [granted].
- Kolk, A. & Pinkse, J. (2010). The climate change-development nexus and tripartite partnerships. Proposal to write position paper for Partnerships Resource Centre, Rotterdam. €15,000. [granted].
- Kolk, A. & Pinkse, J. (2010). The role of business in a climate-induced market transition. NWO open competition MaGW [not granted].
- Kolk, A., Pinkse, J. & Van den Buuse, J. (2010). Energy, poverty and sustainability: The role of partnerships. Proposal for research project for Partnerships Resource Centre, Rotterdam, €40,000. [granted].
- Leenders, M.A.A.M. (2010). Co Applicant and member of interdisciplinary research team on Entertainization of Society (P. Valkenburg PI). Funded for 4 years by FMG.
- Leenders, M.A.A.M. (2010), Off-label prescription and the role of side-effects and regulatory labeling on the success of medicines, research proposal, together with IMS Health, Intersystems, Iknow, and the University of Pennsylvania. [in progress with some parts granted].
- Vock, M. (2010). EMAC bursary for nomination Best Paper Award based on a Doctoral Dissertation (Vock, M., Dolen, W.M. van & Kolk, A. (2010). Social Alliances: The Role of Consumer Self-Interest, European Marketing Academy Conference Copenhagen, Denmark, June.)
- Wijnberg, N.M. (2010). CIRP programme, awarded by FES (Fond Economische Structuurversterking/Fund for Reinforcement of the Economic Structure): € 10.500.000- (for the whole project coordinated by Delft University, Faculty of Industrial Design), € 213,800,- (excluding some minor funding for non-staff costs and supervision) – from which one Ph.D project at ABS and one Postdoc project in Delft under Wijnberg's (co-) supervision.
- Wijnberg, N.M., Ophem, J.C.M. van & Hartog, J. (2010). NWO open competition MaGW application with title: Selection for Excellence. [not granted].

Various activities

- Dolen, W.M. van (2010). Recommending Committee International Research Project 2010, Marketing Associatie Amsterdam.
- Dolen, W.M. van (2010). Member of Kenniskring Amsterdam.
- Dolen, W.M. van (2010). Advisory Board of Marketing Associatie Amsterdam.
- Dolen, W.M. van (2010). Advisory Board of Oxyme, Strategic Marketing Consultancy Company.
- Dolen, W.M. van (2010). Advisory Board of The Amsterdam MBA Foundation.
- Dolen, W.M. van (2010). Member of the Scientific Advisory Board of the NIMA. NIMA is a platform for professional marketers in the Netherlands.
- Dolen, W.M. van (2010). Jury Marketing Excellence Awards (prize for companies with best marketing practice, NIMA).
- Dolen, W.M. van (2010). Advisory Board of QuantumPerculator, network for entrepreneurs.
- Kolk, A. (2010). Board member DE Foundation.

Reprints

- Cullen, J.B. & Praveen Parboteeah, K. (eds) (2010). *Multinational Management: A Strategic*

Approach 5th ed. Cincinnati, OH: Cengage.

Box 17 External PhD students

François Lenfant

Multinationals, corporate social responsibility and conflict in Central Africa, promotor: prof.dr. Ans Kolk, [planned finalisation: 2013].

Larissa-Rebecca Fleisher

Flexibility of the automotive distribution system, promotor: prof.dr. Jean Johnson, [planned finalisation: 2014].

Stephen Tsang

Climate change and the automobile industry in China, promotor: prof.dr. Ans Kolk [planned finalisation: 2013].

9. AMSTERDAM BUSINESS SCHOOL – OTHER RESEARCH

Department : Business Studies: Executive Education, ACLE
 METIS-code: uva/fee/bs/ovo
 Website: <http://www.abs.uva.nl/>

Next to output by research staff that does not fall within one of the regular research programmes, this chapter also lists publications by staff attached to the executive educational programmes, who provide a valuable link with the business world and regularly publish on current topics in business for a wider audience. Furthermore output by staff from our faculty attached to the Amsterdam Center of Law and Economics (ACLE) and fiscal economics is presented here.

Table 15 Research in fte

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2008</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Funding</i>
EXECUTIVE EDUCATION ABS						
Brandsma, R.P.C.W.M.	drs	d	0,00	0,00	0,00	3
Leenaars, J.J.A.	prof dr	hgl	0,03	0,03	0,03	3
Roos Lindgreen, E.	prof dr	hgl	0,10	0,10	0,10	3
Schilder, A.	prof dr	hgl	0,03	0,03	-	3
Strikwerda, H.	prof dr	hgl	0,00	0,00	0,00	3
ACLE (non-finance group part)						
Dari-Mattiacci, G.	dr	guest	0,00	0,00	0,00	1
Han, M.	msc	aio	0,55	0,60	0,60	1
Hendriks, E.	msc	aio	-	0,20	0,60	1
Lankhorst, M.	drs	aio	0,40	-	-	1
Rüggeberg, H.J.	msc	guest	0,00	0,00	0,00	3
Russo, F.	msc	guest	0,00	0,00	0,00	3
Schinkel, M.P.	dr	uhd	0,50	0,50	0,50	1
Ven, J. van de	dr	ud	1,00	-	-	2
Ven, J. van de	dr	ud	-	0,50	0,50	1
Zeben, J.A.W. van	msc	guest	-	0,00	0,00	1
OTHER RESEARCHERS ABS						
Buitelaar, W.L.	prof dr	hgl	-	-	-	1
Gool, P. van	prof dr	hgl	0,11	0,11	0,11	3
Graaf, F.J. de	dr	guest	0,00	0,00	0,00	1
Hoorn, A. van der	prof dr	hgl	0,11	0,11	0,11	1
Christiaanse, P.W.	dr	uhd	0,11	0,11	-	1
Kampschöer, G.W.J.M.	prof dr mr	hgl	0,18	0,18	0,18	1
Post, W. van der	drs	aio	0,60	-	-	3
Praag, C.M. van	prof.dr	hgl	0,25	0,25	0,25	1
Theebe, M.	dr	ud	0,11	0,00	0,00	1
Vos, G.	drs	ud	0,00	0,00	0,00	1
Total 1st flow of funds			2,91	3,15	2,74	
Total 2nd flow of funds			1,00	0,00	0,00	
Total 3rd flow of funds			0,87	0,27	0,24	
Total 1st f.o.f. excl. Ph.D.'s			1,96	2,35	1,54	
Total all flows of funds			4,78	3,42	2,98	
Ph.D. students			1,55	0,80	1,20	

Table 16 Publications in numbers

Other research		2004	2005	2006	2007	2008	2009	2010
1) Academic publications	in international refereed journals	8	9	8	8	12	3	7
	A					2	2	2
	B				5	9		4
	in Dutch refereed journals	8	7	8		12	18	7
	in other international journals		1	1	2	2	7	5
	in other Dutch journals	3	8	5	9	2	6	
	papers in proceedings		1	3	2	1		1
	chapters in international books	1	6	3	4	1	3	5
	chapters in books (Dutch)	6	4	6	5	8	2	8
2) Monographs	International	1			1	1		1
	Dutch	3	1	3		2		3
3) Ph.D. theses					1	3	2	
4) Professional publications		9	7	9	11	4	7	11

Box 18 Forthcoming international publications

- Abatino, B., Dari-Mattiacci, G. & Perotti, E. (2011). Early Elements of the Corporate Form: Depersonalization of Business in Ancient Rome. Forthcoming in *Oxford Journal of Legal Studies*, 31, (2).
- Belot, M., Bhaskar, V. & Ven, J. van de (2011). Can Observers Predict Trustworthiness? Forthcoming in *Review of Economics and Statistics*.
- Bosma, N., Hessels, J., Schutjens, V., Praag, C.M. van & Verheul, I. (2010). Entrepreneurship and role models. Forthcoming in *Journal of Economic Psychology*.
- Dari-Mattiacci, G. & Zeben, J.A.W. van (2011). Legal and Market Uncertainty in Market-Based Instruments: The Case of the EU ETS. Forthcoming in *NYU Environmental Law Journal*, 19, (1).
- Dari-Mattiacci, G., Deffains B. & Lovat B. (2011). The Dynamics of the Legal System. Forthcoming in *Journal of Economic Behavior and Organization*.
- Kooper, M., Maes, R. & Roos Lindgreen, E. (2011). On the governance of information: introducing a new concept of governance to support the management of information. Forthcoming in *International Journal of Information Management*.
- Parker, S. & Praag, C.M. van (2011). The entrepreneur's mode of entry: Business takeover or new venture start. Forthcoming in *Journal of Business Venturing*.
- Praag, C.M. van (2011). Who values the status of the entrepreneurship? Forthcoming in Audretsch, D. (ed.), *Handbook of Research on Innovation and Entrepreneurship*. Edward Elgar.
- Schinkel, M.P. (2011). Market Oversight Games. Forthcoming in *Vossiuspers UvA*.
- Schinkel, M.P. (2011). Bargaining in the Shadow of the European Settlement Procedure for Cartels. Forthcoming in *The Antitrust Bulletin*.
- Wit, J.G. de, & Zuidberg, J. (2011). The growth limits of the Low-Cost Carrier model. Forthcoming in *Journal of Air Transport Management*.
- Zeben, J.A.W. van (2011). Respective powers of the European Member State and Commission regarding Emissions Trading and Allowance Allocation (annotation Case T-183/07, Poland v Commission & T-263/07, Estonia v Commission). Forthcoming in *Environmental Law Review*.

Articles in international refereed journals

- Arcuri, A. & Dari-Mattiacci, G. (2010). Centralization versus Decentralization as a Risk-Return Trade-off. *Journal of Law and Economics*, 53, (20), 359-378.
- Belot, M., Bhaskar, V. & Ven, J. van de (2010). Promises and Cooperation: Evidence from a TV Game Show. *Journal of Economic Behavior and Organization*, 73, (3), 396-405.
- Dari-Mattiacci, G. & Geest, G. de (2010). Carrots, Sticks, and the Multiplication Effect. *Journal of Law, Economics, and Organization*, 26, (2), 365-384.
- Dari-Mattiacci, G., Garoupa, N. & Gomez, F. (2010). State Liability. *European Review of Private Law*, 18, (4), 773-811.
- Hartog, J., Praag, C.M. van & Sluis, J. van der (2010). If you are so smart, why aren't you an entrepreneur? Returns to cognitive and social ability: Entrepreneurs versus employees. *Journal of Economics and Management Strategy*, 19, (4), 947-989.
- Oosterbeek, H., Praag, C.M. van & Ysselstein, A. (2010). The impact of entrepreneurship education on entrepreneurship skills and motivation. *European Economic Review*, 54, (3), 442-454.

- Parker, S.C. & Praag, C.M. van (2010). Group status and entrepreneurship. *Journal of Economics and Management Strategy*, 19, (4), 919–945.
- Schinkel, M.P., Carree, M. & Günster, A.M. (2010). European Antitrust Policy 1957-2004: An Analysis of Commission Decisions. *Review of Industrial Organization*, 36, (2).
- Sloof, R. & Praag, C.M. van (2010). The effect of noise in a performance measure on work motivation: A real effort laboratory experiment. *Labour Economics*, 17, 751–765.
- Warffemius, P., Hoorn, T. van der & Klaassen, H. (2010). The importance of agglomeration effects for distribution centres around Amsterdam Airport Schiphol. *Journal of Airport Management*, 4, (3), 265-279.

Articles in Dutch refereed journals

- Birk, A. de & Storm van 's Gravensande, L.H. (2010). De converteerbare obligatielening aan de debetzijde, fiscaal en IFRS. *Weekblad voor Fiscaal Recht*, 453, 453-460.
- Bout, B.-J., Hoeven, R.L. ter & Langendijk, H.P.A.J. (2010). Fair-value-accounting, inactieve markten en procycliciteit. *Maandblad voor Accountancy en Bedrijfseconomie*, 84, (1/2), 7-26.
- Brandsma, R.P.C.W.M. & Pancham, S.R. (2010). Het Vriendschapsverdrag met de Verenigde Staten. *Weekblad Fiscaal Recht*, 139, March 3.
- Buitelaar, W. (2010). Op weg naar nieuwe besluitvorming? *Tijdschrift voor Arbeidsvraagstukken*, 26, (1), 126-127.
- Gool, P. van (2010). De bijdrage van vastgoedbeleggingen aan gezonde pensioenfondsen. *Real Estate Research Quarterly*, (9), 32-40.
- Kampschöer, G.W.J.M. & Coebergh, B.F.M. (2010). Hoe het vermogen van een derde blijkbaar toch je eigen vermogen kan zijn voor de thin-cap-regeling. *Weekblad voor Fiscaal Recht*, 139, (6854), 472-476.
- Ven, J. van de (2010). Beloofd is beloofd: communicatie en coöperatie. *TPEdigitaal* 4, 4-15.

Academic publications in other international journals

- Schaik, F.D.J. van (2010). Materiality in Government Auditing. *International Journal of Government Financial Management*, X, (2).
- Zeben, J.A.W. van (2010). The Untapped Potential of Horizontal Private Enforcement Within European Environmental Law. *Georgetown International Environmental Law Review*, 22, (2), 241-269.
- Zeben, J.A.W. van (2010). European Energy Law Report VII (book review). *Common Market Law Review*, 47, 1881-1885.
- Zeben, J.A.W. van (2010). Possibilities for Locus Standi and Non-Contractual Damages for Private Parties under the European Emissions Trading Scheme (annotation Case T-16/04 Arcelor SA v European Parliament and Council of European Union). *European Journal of Risk Regulation*, 4, 473-478.
- Zeben, J.A.W. van (2010). The Principle of Unity under Article 10 EC and the International Representation of the Union and its Member States (annotation Case C-246/07, Commission v Sweden). *European Journal of Risk Regulation*, 3, 301-305.

Academic publications in other Dutch Journals

- Kampschöer, G.W.J.M. (2010), Financiële verslaggeving, *Spotlight 2010, nr.13, pp 52 –53*.
- Strikwerda, J. (2010). De noodzaak van meta-verandering. *Holland Management Review*, 129, (januari-februari), 70-74.
- Strikwerda, J. (2010). De rol van de organisatieadviseur in de eenentwintigste eeuw. *Tijdschrift voor Management en Organisatie (M&O)*, 64, (6), 95-115.
- Strikwerda, J. (2010). Shared service centers 2.0. *Holland Management Review*, 27, (133), 50-56.

Chapters in books (international)

- Dirksen, E. (2010). National Defence Organisation and defence procurement in The Netherlands. In Markowski, S., Hall, P. & Wylie, R. (eds), *Defence Procurement and Industry Policy*. Abingdon: Routledge.
- Gool, P. van (2010). Trading on house price risk. Index derivatives and home price insurance. In Searle, B. & Smith, S. (eds), *The Housing Wealth of Nations. A Blackwell Companion to the Housing Economy*. Blackwell.
- Gool, P. van & Vihriälä, V. (2010). Banking Crises in the North: A Comparative Analysis of Finland and Sweden. Battilossi, S. & Reis, J. (eds), *State and Financial Services: Regulation and Supervision*. Ashgate.
- Russo, F., Schinkel, M.P., Guenster, A.M. & Carree, M. (2010). European Commission Decisions on Competition, *Economic Perspectives on Landmark Antitrust and Merger Cases*. Cambridge: Cambridge University Press.
- Wit, J.G. de, & Burghouwt, G. (2010). Slot allocation and use at hub airports, perspectives for secondary trading in Macario, R. Van de Voorde E, (eds.), *Critical Issues in Air Transport Economics and Business*, ISBN 978-0-415-57055-8 Routledge Publishers

Chapters in books (Dutch)

- Brandsma, R.P.C.W.M. (2010). Article in Liber Amicorum Sillevius en De Vries, *De verdragsrechtelijke gevolgen van een middellijke inkoop van eigen aandelen*. Deventer: Kluwer.
- Buitelaar, W. & Meer, M. van der (2010). De tredmolen van participatie en kennisontwikkeling. In Meer, M. van der & Smit, E. (eds), *Medezeggenschap en organisatieontwikkeling. Vier scenario's in de praktijk* (pp. 92-101). Assen: Van Gorcum.
- Buitelaar, W. (2010). De overheidsorganisatie in verandering. Tussen regelen en sturen. in: Berg, J.Th.J. van den, Verhulp, E. & R.K. Visser (eds), *Liber Amicorum. Zoals een goed ambtenaar betaamt* (pp. 43-59). Den Haag: CAOP.
- Gool, P. van (2010). Crisis op de Amsterdamse kantorenmarkt; hoe het tij te keren en hoe lang gaat dat duren? In Gemeente Amsterdam, ProjectManagement Bureau (eds), *Voorbij de beheersing? Bijdragen aan de stadsontwikkeling in Amsterdam* (pp. 140-154). PMB / Leerhuis reeks # 1.
- Kampschöer, G.W.J.M. (2010). Accountancy is leading in de fiscaliteit. Chapter 1 Offeren, D.H. van, Verdoes, T.L.M. & Witjes, J.P.J. (eds), *OVER BRUGGEN. Opstellenbundel aangeboden aan prof. dr J.G. Kuijl RA*. Leiden.
- Praag, C.M. van & Stevens, L. (2010). Ondernemerschap na de crisis. Chapter 5 in Witteloostuijn, A. van (ed.), *Nederland na de crisis. Preadviezen van de Koninklijke Vereniging van Staathuishoudkunde* (pp. 123-162). KVS.
- Praag, C.M. van (2010). Entrepreneurship Update 10. In *De status van de ondernemer van de toekomst*.
- Schaik, F.D.J. & Manschot, D. (2010). Standaardisering van verslaggeving in de publieke sector. IPSAS vergeleken met de Nederlandse wet en de Richtlijnen voor de Jaarverslaggeving. In *Handboek Accountancy*. December.

Monographs (International)

- Russo, F., Schinkel, M.P. & Günster, A.M. & Carree, M. (2010). *European Commission Decisions on Competition: Economic Analysis in Antitrust and Merger Cases*. Cambridge: Cambridge University Press.

Monographs (Dutch)

- Conijn, J.B.S. & Kramer, B. (2010). *Omvangrijke verkoop van corporatiewoningen*. Ortec Finance.
- Schinkel, M.P. (2010). *Market Oversight Games: Inaugural Lecture*. Amsterdam University Press, Amsterdam.

Strikwerda, J. (2010). *Shared Service Centers II: Van kostenbesparing naar waardecreatie*. Assen/ Den Haag: Van Gorcum/ Stichting Management Studies.

Papers in proceedings

Pieters, M., Jong, G. de, & Hoorn, A. van der (2010). Is dit de grenswaarde? *Paper voor het Colloquium Vervoersplanologisch Speurwerk*. Roermond. Zie <http://www.cvs-congres.nl/>

Dissertations

Epe, P. (2010, 14 June). *Winstbelasting in de bedrijfseconomische jaarrekening*. Nyenrode Business Universiteit. [promotor: prof.dr.H.P.A.J. Langendijk] [cat. D].

Professional publications

Bakker, R., Conijn, J.B.S. & Eck, D. van (2010). Effecten en risico's van Koopgarant voor kasstromen. *Tijdschrift voor de Volkshuisvesting*, October, 38-42.

Buitelaar, W. (2010). Hersteltijd. In www.orinformatie.nl, 13 February.

Buitelaar, W. (2010). Vliegcramp Tenerife niet schuld gezagvoerder alleen. *NRC/HB Opinie*, 24-25 April, p. 9.

Buitelaar, W. (2010). Geef werknemers bij overheid spreekrecht in Tweede Kamer. In *De Volkskrant Opinie*, 16 september, p.19.

Buitelaar, W. (2010). Bij Mona doet een premier heus relevante ervaring op. *NRC/HB Opinie*, 16-17 October, p. 7.

Leenaars, J.J.A. (2010). Lessen van de Kredietcrisis. In *Liber Amicorum voor Prof. dr A. Schilder*. Amsterdam. March.

Praag, C.M. van (2010). Fiscaal bevorderen van groei en innovatie via de DGA? Essay on for Studiecommissie Belastingstelsel (Van Weeghel) on entrepreneurship and fiscal rules (reviewed in Het Financieele Dagblad van maandag 18 January 2010).

Praag, C.M. van (2010, February 27). Ondernemers genoeg, nu de groei nog. Essay in *Het Financieele Dagblad*, p. 17.

Praag, C.M. van & Stevens, L. (2010, December 18). Niet meer ondernemers, maar betere: zelfstandigenaftrek schiet doel voorbij. *Het Financieele Dagblad*, p. 27.

Praag, C.M. van (2010). Fiscale prikkels exclusief voor groei, innovatie en high potentials. *Vakblad voor de MKB-adviseur*, 9, p 16-21.

Praag, C.M. van (2010). Verminder transparantie topbeloningen. *Economische Statistische Berichten*, 95 (4584), 285.

Working- and discussion papers

Abatino, B. & Dari-Mattiacci, G. (2010). *The Dual Origin of the Duty to Disclose*.

Angelucci, C. & Han, M.A. (2010). *Monitoring Managers Through Corporate Compliance Programs*. Amsterdam Center for Law & Economics Working Paper, 2010-14.

Bosma, N., Hessels, J., Schutjens, V., Praag, C.M. van & Verheul, I. (2010). *Entrepreneurship and role models, working paper*.

Dari-Mattiacci, G., Onderstal, S. & Parisi, F. (2010). *Inverse Adverse Selection: The Market for Gems*, Amsterdam Center for Law & Economics Working Paper No. 2010-04.

Dari-Mattiacci, G. & Plisecka, A. (2010). *Luxury in Ancient Rome: Scope, Timing and Enforcement of Sumptuary Laws*. Amsterdam Center for Law & Economics Working Paper No. 2010-03.

Dari-Mattiacci, G. & Zeben, J.A.W. van (2010). *Legal and Market Uncertainty in Market-Based Instruments: The Case of the EU ETS*. Amsterdam Center for Law & Economics Working Paper No. 2010-02.

Dari-Mattiacci, G. & Hendriks, E.S. (2010). *Comparative Negligence as a Buffer Against Erroneous Standards*, Amsterdam Center for Law & Economics Working Paper No. 2010-13.

Han, M.A. (2010). *Strategic Delegation Improves Cartel Stability*. Amsterdam Center for Law & Economics Working Paper, 2010-15.

- Han, M.A. (2010). *Short-Term Managerial Contracts Facilitate Cartels*. Amsterdam Center for Law & Economics Working Paper, 2010-16.
- Millan, J.M., Congregado, E., Roman, C., Praag, C.M. van & Stel, A. van (2010). *The value of an educated population for an individual's entrepreneurship success*, working paper.
- Praag, C.M. van & Stel, A.J. van (2010). *The more business owners the merrier? The role of tertiary education*, Scales EIM working paper.
- Schinkel, M.P. (2010). *Market Oversight Games*, Amsterdam Center for Law & Economics Working Paper 2010-11.
- Schinkel, M.P. (2010). *Bargaining in the Shadow of the European Settlement Procedure for Cartels*, Amsterdam Center for Law & Economics Working Paper 2010-17.
- Strikwerda, J. (2010). *Command & Control in the Multidimensional Organization*. SSRN eLibrary.
- Theebe, M.A.J., Eichholtz, P.M.A. & Brounen, D. (2010). *The Inflation Protection of Your Own Home*. Working paper, Erasmus University Rotterdam.

Popular publications

- Buitelaar, W. (2010). Bos, Eurlings en tijd. In *www.orinformatie.nl*. March 20.
- Buitelaar, W. (2010). Overheids-OR en innovatie. In *OR-Informatie*, 36, (9), 8.
- Praag, C.M. van & Boer, E. (2010, May 1). Ondernemers hebben niks te vrezen van links. *Volkskrant*.
- Conijn, J.B.S. (2010). Wie is hier de Don Quichot? *Aedes Magazine*, 1, 39.
- Conijn, J.B.S. (2010). Decennium stilstand. *Aedes Magazine*, 5, 43.
- Conijn, J.B.S. (2010). Rupsje Nooitgenoeg. *Aedes Magazine*, 11, 37.
- Conijn, J.B.S. (2010). Hinderlijke overlast. *Aedes Magazine*, 19, 23.
- Conijn, J.B.S. (2010). Recht op een oordeel. *Aedes Magazine*, 24, 25.
- Conijn, J.B.S. (2010). Problemen kansarmen vaak niet gerelateerd aan woonsituatie. *Buiding Business*, 6, 13.
- Conijn, J.B.S. (2010). De weerbarstige weg naar een gezonde woningmarkt. In *De woningmarkt na de crisis. Minder maar beter* (pp. 4-5). Vesteda. On the occasion of the retirement of H. Smeets. December.
- Conijn, J.B.S. (2010). Corporaties in financieel zwaar weer. De oorzaken en de oplossingen. *Real Estate Magazine*, December, 25-27.
- Conijn, J.B.S. (2010, December 30). Oplossing voor het huurbeleid. *Het Financieele Dagblad*.
- Gool, P. van (2010). Paracetamol helpt bij veel kwalen, maar soms is meer nodig. In *Alternainfo*, April, 12-13.
- Gool, P. van (2010). Is er al herstel van vastgoedmarkten? In *Masterclass MRE*, April, 22, 10-11.
- Gool, P. van (2010). De Vitale stad. In *Masterclass MRE*, August, 23, 17-19.
- Gool, P. van (2010). Een tijd voor "lessons learned". Preface in *ASRE Alumni Association Almanak 2010* (pp. X- XI). ASRE.
- Gool, P. van (2010). Op zoek naar de nieuwe werkelijkheid in de Architectuur. In *Masterclass MRE*, 24, December, 9-10.
- Praag, C.M. van (2010, Februari). Interview in *RABO ledenblad*.
- Praag, C.M. van (2010, February). Joint interview in *Onderwijsinnovatie*.
- Praag, C.M. van (2010, November). *Teams en innovatie*. MeJudice Uitgelicht.

Contributions to academic conferences, workshops and seminars

- Dari-Mattiacci, G. (2010, November 26). The Economic Theory of Legal Remedies, TILEC Workshop on the Foundations of Law and Economics, Tilburg University.
- Dari-Mattiacci, G., Onderstal, S. & Parisi, F. (2010, September 22-25). Inverse Adverse Selection: The Market for Gems, European Association Law and Economics Annual Meeting, Paris II University.
- Dari-Mattiacci, G., Abatino, B. & Perotti, E. (2010, June 13-15). Depersonalization of

- Business in Ancient Rome, International Conference on Firm Governance: Law in History, Tel Aviv University.
- Dari-Mattiacci, G. & Arcuri, A. (2010, June 3). Multilevel Governance and Risk Diversification, Journée “économie du droit”, Université de Franche-Comté, CRESE.
- Dari-Mattiacci, G. & Plisecka, A. (2010, May 7-8). Luxury in Ancient Rome, American Law and Economics Association Annual Meeting, Princeton University.
- Dari-Mattiacci, G., Abatino, B. & Perotti, E. (2010, April 23-24). Depersonalization of Business in Ancient Rome (), Ghent seminar on Evolutionary Approaches to Comparative Private Law: Integrating Theoretical Perspectives, Ghent University.
- Dari-Mattiacci, G., Abatino, B. & Perotti, E. (2010, March 12). Depersonalization of Business in Ancient, ACLE-CSEF Workshop, University of Naples Federico II.
- Dari-Mattiacci, G. & Zeven, J. van (2010). Optimal Remedies for Market-based Instruments.
- Dari-Mattiacci, G. (2010, February 12). Annual EMLE Conference, University of Bologna.
- Dari-Mattiacci, G. (2010, February 5). Slavery and Freedom VIDI workshop on Law, Economics and History, University of Amsterdam.
- Dari-Mattiacci, G. (2010, November 15). The Economic Theory of Legal Remedies, Tel Aviv University, law and economics seminar.
- Dari-Mattiacci, G. & Hendriks, E.S. (2010, June 15). Comparative Negligence as a Buffer Against Erroneous Standards, University of Haifa, law and economics seminar.
- Dari-Mattiacci, G. & Plisecka, A. (2010, February 2). Luxury in Ancient Rome, University of Bonn, law and economics seminar.
- Dari-Mattiacci, G. & Guerriero, C. (2010, February). Fiat Lex: Law Making, Politics, and Cultural Heterogeneity in Ancient Rome, Workshop on Law, Economics and History, ACLE, Amsterdam.
- Gool, P. van (2010, March 25). Vastgoedkansen in Amsterdam, Amsterdam Vastgoed congres, The Bank, Amsterdam.
- Gool, P. van (2010, 26 May). Waarom zijn stationslocaties een issue? 12th Symposium Stationslocaties, WTC, Arnhem.
- Gool, P. van (2010, 13 October). Vastgoed en dekkingsgraad van pensioenfondsen, Rede ter gelegenheid 15 jarig bestaan IVBN, Utrecht.
- Gool, P. van (2010, 12 November). Challenges and introduction, 19th VOGON Symposium, Tijd voor keuzes; houdbaarheid van de Nederlandse huurwoningmarkt, Amsterdam.
- Gool, P. van (2010, 24 September). Inleiding verkoop en marketing van corporatiewoningen, SOM Seminar, Soestduinen.
- Leenaars, J.J.A. (2010, June 16). Introduction SEPA 2010, Congres Toekomst van het Betalingsverkeer, Euroforum Amsterdam.
- Praag, C.M. van (2010, February 10th). Invited seminar at DIW institute Berlin Germany, Returns to entrepreneurship.
- Praag, C.M. van (2010, February 11-12th). Invited workshop participant and speaker at workshop University of Copenhagen Successful Entrepreneurship, Copenhagen, Denmark, “Returns to entrepreneurship”.
- Praag, C.M. van (2010, February 25-26). Invited workshop participant at entrepreneurship, The entrepreneur's mode of entry: Business takeover or new venture start workshop organized by IZA and DIW, Bonn, Germany (presentation and discussion).
- Praag, C.M. van (2010, May, 26). invited seminar in Oslo, Norway (Statistics Norway), The entrepreneur's mode of entry: Business takeover or new venture start.
- Praag, C.M. van (2010, June, 15), invited workshop presentation at EIM, Zoetermeer, The more business owners the merrier? The role of tertiary education.
- Praag, C.M. van (2010, August, 8-10). Academy of Management Meetings in Montreal, Canada, paper presentation: Returns to entrepreneurship.
- Praag, C.M. van (2010, August, 8-10). Academy of Management Meetings in Montreal, Canada, paper presentation: The entrepreneur's mode of entry: Business takeover or new venture start.
- Praag, C.M. van (2010, October, 18). London School of Economics invited seminar series Gender diversity and team performance: Evidence from a field experiment.

- Praag, C.M. van (2010, October, 20). ERIM Rotterdam School of Management invited seminar series Entrepreneurship and role models.
- Praag, C.M. van (2010, December 16-17). Invited paper presenter Gender diversity and team performance: Evidence from a field experiment at the Lisbon / Carnegie Mellon Workshop Frontiers in entrepreneurship research: Entrepreneurship, innovation and human capital.
- Schinkel, M.P. (2010, December 8). Presentation Non-horizontal Collusion, annual CRA conference Economic Developments in European Competition Policy, Brussels, Belgium.
- Schinkel, M.P. (2010, November 19). Member of Cartels panel at the UCL conference Implementing Competition Law and Policy: Global Perspectives, New Delhi, India.
- Schinkel, M.P. (2010, November 28). Presentation Creating a consistent mix of enforcement tools for a successful agency, UCL workshop Implementing Competition Law and Policy: Global Perspectives, New Delhi, India.
- Schinkel, M.P. (2010, November 11-12). Session chair Yellow Page Netherlands/De Telefoongids, ACE 2010 conference, Norwich, U.K.
- Schinkel, M.P. (2010, July 4). Presentation of The Overcharge Method as a Measure for Antitrust Damages in the CRESSE workshop on Enforcement of Competition Policy, Chania, Crete.
- Schinkel, M.P. (2010, June 17). Presentation on Wissenschaftsstandards als Vorbild? at the Bunderkartellamt and Duesseldorf Institut fuer Wettbewerbssoekonomie workshop on Minimum standards for economic expertise, Duesseldorf, Germany.
- Schinkel, M.P. (2010, May 14-16). Discussant at the 8th International Industrial Organization Conference, University of British Columbia, Vancouver, Canada.
- Theebe, M.A.J. (2010, April 20). The analysis of private real estate markets, Vrije Universiteit Amsterdam, VBA program.
- Ven, J. van de (2010). Friendships and favoritism on the Schoolground - A Framed Field Experiment, Economics Science Association, Copenhagen, Denmark.
- Ven, J. van de (2010). Friendships and favoritism on the Schoolground - A Framed Field Experiment, IMEBE, Bilbao, Spain.
- Ven, J. van de (2010). Friendships and favoritism on the Schoolground - A Framed Field Experiment, TI workshop, Rotterdam.
- Zeben, J.A.W. van (2010, October 1-2). Annual Conference Canadian Law & Economics Association, A Three-dimensional View of the Cathedral: Protecting Inalienable Entitlements (with G. Dari-Mattiacci), Toronto.
- Zeben, J.A.W. van (2010, June 16-18). Turkey and the EU: Opportunities and Challenges in the Accession Process, Istanbul, Turkey's Accession to the EU and Inclusion into the EU ETS.
- Zeben, J.A.W. van (2010, April 29). Workshop, University of Viterbo, Incertezze Giuridica versus Incertezza Economica nell'ETS dell'Unione Europea.
- Zeben, J.A.W. van & Dari-Mattiacc, G. (2010, March 26-27). Annual Meeting Society for Environmental Law and Economics, Atlanta, Legal v Economic Uncertainty in the EU ETS.
- Zeben, J.A.W. van (2010, March 11-12). EDLE Seminar, Rotterdam, How to Maintain a Market: The European Judiciary and Optimal Remedies for the EU ETS.

Other lectures on research

- Buitelaar, W. (2010, May 20). Ondernemen in een veranderende wereld. Ned. Cosmetica Vereniging/Ned. Vereniging van Zeepfabrikanten/Ned. Aerosol Vereniging/Nunspeet.
- Buitelaar, W. (2010, September 13). Grondslagen HRM 2010, Ned. Vereniging. voor Personeelsmanagement & Organisatieontwikkeling/Amsterdam.
- Buitelaar, W. (2010, October 13). Om vooruit te gaan moet men den weg kennen, Jaarcongres Ien Dales Leerstoel/Den Haag.
- Buitelaar, W. (2010, November 4). Medezeggenschap nader beschouwd. Expertmeeting Platform Innovatieve Medezeggenschap, Utrecht.

- Buitelaar, W. (2010, September 20). Participatie: van vorm naar werkelijkheid. GBIO Onderzoeksnetwerk. Utrecht.
- Buitelaar, W. (2010, October 15). Medezeggenschap, lerende organisatie en universiteit. Open Universiteit/Heerlen.
- Conijn, J.B.S. (2010, February 3). Amsterdamse corporaties in de crisis. Stadgenoot.
- Conijn, J.B.S. (2010, April 15). Uitkomsten Heroverwegingswerkgroep. Ymere.
- Conijn, J.B.S. (2010, April 19). The Dutch Housing Market. VU University Amsterdam.
- Conijn, J.B.S. (2010, April 21). Corporaties en de economische crisis. RSA-meeting.
- Conijn, J.B.S. (2010, May 19). Bezuinigingen in de woningmarkt, SOM-seminar.
- Conijn, J.B.S. (2010, June 3). Woningmarkt Bezuinigingen Corporaties. Aedes Directeurencontact.
- Conijn, J.B.S. (2010, September 29). Is er nog een revolving fund? SOM-seminar.
- Conijn, J.B.S. (2010, October 13). Strategisch sturen!. Symposium Woningcorporaties.
- Conijn, J.B.S. (2010, November 11). Subsidiering in de Nederlandse huursector. VOGON-symposium.
- Conijn, J.B.S. (2010, November 16). Duurzaam Businessmodel. Aedes Controllers bijeenkomst.
- Conijn, J.B.S. (2010, November 18). Grootschalige verkoop van corporatiewoningen. Aedes ledencongres.
- Conijn, J.B.S. (2010, December 7). De zegeningen van het regeerakkoord. En ook enkele minpunten. SOM-seminar.
- Conijn, J.B.S. (2010, December 8). De weerbarstige weg naar een gezonde woningmarkt. Vesteda, afscheid CEO H. Smeets.
- Hoorn, A. van der (2010). Evergreens in V&V Onderzoek. Presentatie ter gelegenheid van het 50-jarig jubileum van het Tijdschrift voor Vervoerswetenschap. Roermond: Colloquium Vervoersplanologisch Speurwerk. Zie <http://www.cvs-congres.nl/>
- Praag, C.M. van (2010, February 18). Key note lecture ambitious entrepreneurs, ZZP Netwerk Nederland, Amstelveen
- Praag, C.M. van (2010, March 10). Key note lecture the passionate and ambitious entrepreneur, PZO Dag voor de Zelfstandig Ondernemer, Amsterdam
- Praag, C.M. van (2010, March 24). lecture The entrepreneur of the future, MKB Lenteborrel, MKB Amsterdam, Tropenmuseum Amsterdam
- Praag, C.M. van (2010, April 20). lecture Research in entrepreneurship, Honours Program VU Amsterdam.
- Praag, C.M. van (2010, May 7). SRA Nieuwspoort seminar MKB en Belasting Het MKB en de herziening van het belastingstelsel.
- Praag, C.M. van (2010, May 11). KvK meeting with young ambitious entrepreneurs, lecture The status of the entrepreneur, Amsterdam.
- Praag, C.M. van (2010, June 10). Lecture Grande Finale Kennisintensief Ondernemerschap, Brabant University.
- Praag, C.M. van (2010, September 13). Lecture Lustrum Stichting Vrouwelijke Entrepreneurs (SVE), Utrecht.
- Praag, C.M. van (2010, September 16). Discussion VSNU Cafe Dudoc on Innovation and Valorization (Harbers, Henneman, Noorda, Van Praag, Wientjes).
- Praag, C.M. van & Bakas, A. (2010, October 1). Lecture Trends and Success Indicators in Entrepreneurship, Brabant Center for Entrepreneurship.
- Praag, C.M. van (2010, November 3). Lecture Samen Slimmer Groeien, conference for high growth entrepreneurs, Port4Growth, Schiphol.
- Praag, C.M. van (2010, December 10). Toelichting Preadvies Ondernemerschap na de crisis, Den Haag.
- Schinkel, M.P. (2010, October 1). Inaugural lecture on Market Oversight Games, University of Amsterdam.
- Schinkel, M.P. (2010, September 9). Economenlunch at NMa on Europees Mededingingstoezicht vanuit een Economisch Perspectief (CUP book presented to Pieter Kalbfleisch), The Hague.

Schinkel, M.P. (2010, January 26). Introductory remarks to the European Commission Workshop on Quantification of harm in damages actions for antitrust infringements, Brussels, Belgium.

Organisational contributions to conferences, workshops and seminars

- Gool, P. van (2010, May 26). Chairman 12th Symposium Stationslocaties, WTC Arnhem.
- Gool, P. van (2010, November 12). Chairman 19th VOGON Symposium Tijd voor keuzes; houdbaarheid van de Nederlandse huurwoningmarkt, Amsterdam.
- Gool, P. van (2010, November 12). Chairman SOM seminar Verkoop en marketing van corporatiewoningen, Soestduinen.
- Gool, P. van (2010, September 25) Lecturer UAMS (University of Antwerp Management School).
- Gool, P. van (2010, November 17-21) Lecturer 11th International Real Estate Workshop, TU, Berlin.
- Kampschöer, G.W.J.M. (2010, January 18). Fiscale Actualiteiten 2010, V(oortgezette) E(ducatie) R(egister) A(ccountants), Schiphol.
- Kampschöer, G.W.J.M. (2010, April 8). Actualiteiten Fiscale eenheid. P(ost) A(cademisch) O(nderwijs) Nyenrode, Breukelen.
- Kampschöer, G.W.J.M. (2010, June 10). Onzekere Belastingposities in de jaarrekening. On the Nationale Verslaggevingsdag; V(oortgezette) E(ducatie) R(egister) A(ccountants), Houten.
- Kampschöer, G.W.J.M. (2010, September 23). Thin Capitalisation in de fiscaliteit. P(ost) A(cademisch) O(nderwijs) Nyenrode, Breukelen.
- Kampschöer, G.W.J.M. (2010, November 2). Het fiscale jaarwinst begrip in relatie tot de vennootschappelijke jaarrekening. V(oortgezette) E(ducatie) R(egister) A(ccountants), Amsterdam.
- Leenaars, J.J.A. (2010, June 23). Chair Euroforum congres Toekomst van het Betalingsverkeer, Amsterdam.
- Praag, C.M. van (2010, Januari 19). ACE@VU organized MKB Amsterdam Verkiezingsdebat (the leaders of the Amsterdam political parties discussed SME related topics).
- Praag, C.M. van (2010, April 16). Conference on Social Entrepreneurship at KIT with ACE@VU
- Praag, C.M. van (2010, June 28-29). International academic workshop The development of Entrepreneurship capabilities. ACE co-organized with Indiana University
- Schinkel, M.P. (2010, April 21). Chair of the CLEEN PhD-meeting University of Amsterdam.
- Schinkel, M.P. (2010, April 22). Chair of the 6th annual ACLE Competition & Regulation Meeting on Information, Communication and Competition, Amsterdam.
- Schinkel, M.P. (2010, May 14-16). Member of the Program Committee of the IIOC, Vancouver, Canada..
- Zeben, J.A.W. van (2010). Joint Chair and Organizer Annual Conference of the Society for Environmental Law and Economics.

Participation in academic networks & fellowships

- Buitelaar, W. (2010). Fellow Amsterdam Institute for Advanced Labour Studies (AIAS).
- Hoorn, A.I.J.M. van der (2010). Member of the Council of the Association of European Transport (AET). AET organises the European Transport Conference (ETC). The ETC in October is the largest annual conference focused on transportation in Europe.
- Praag, C.M. van (2010). Research Fellow Tinbergen Institute.
- Praag, C.M. van (2010). Research Professor at the Max Planck Institute of Economics, Jena.
- Praag, C.M. van (2010). Research Fellow IZA Institute for Labour Market Research, Bonn.
- Schinkel, M.P. (2010). Research Fellow Tinbergen Institute.
- Schinkel, M.P. (2010). Research Affiliate Centre for Economic Policy Research (CEPR), London.
- Schinkel, M.P. (2010). Node coordinator CLEEN Network.

Wit, J.G. de (2010). Member of the German Aviation Research Society.
Wit, J.G. de (2010). Member Scientific Board Annual Hamburg Aviation Conference.
Wit, J.G. de (2010). Member Steering Committee Air Transport Research Society.
Wit, J.G. de (2010). Member Benelux Inter Universitaire Groepering van Vervoerseconomen (BIVEC).
Zeben, J.A.W. van (2010). Ius Commune Research School.

Volume-editorship

Langendijk, H.P.A.J. (2010). Co-editor *Zicht op Schilder Ethiek, controle en toezicht*. Amsterdam: Universiteit van Amsterdam.

Member editorial board/editor international journals

Dari Mattiacci, G. (2010). Editorial board member *Review of Law and Economics*.
Praag, C.M. van (2010) Editor Small Business Economics.
Roos Lindgreen, E. (2010). Editor *Maandblad voor Accountancy en Bedrijfseconomie*.
Wit, J.G. de (2010). Member of the editorial board *Journal of Air Transportation*.
Wit, J.G. de (2010). Member of the editorial board *Journal of Air Transport Management*.
Wit, J.G. de (2010) member of the editorial board of *Revista de Literatura dos Transportes*.

Member editorial board/editor Dutch journals

Langendijk, H.P.A.J. (2010). Editor *Maandblad voor Accountancy en Bedrijfseconomie*.
Wit, J.G. de (2010). Member of the editorial board *Tijdschrift voor Vervoerswetenschap*.

Referee activities

Dari Mattiacci, G. (2010). Referee for *JLEO*.
Kampschöer, G. W.J.M. (2010). Referee for *Maandblad voor Accountancy en Bedrijfseconomie*.
Langendijk, H.P.A.J. (2010). Referee for *Maandblad voor Accountancy en Bedrijfseconomie*.
Praag, C.M. van (2009). Referee for *Journal of Applied Econometrics*, *Journal of Business Venturing*, *Journal of Economic Behavior and Organization*, *Journal of Labor Economics*, *Labour Economics*, *Small Business Economics*, *Journal of Economic Psychology*, *Journal of Population Economics*, *Journal of Economics and Management Strategy*, *Economic Journal*
Schinkel, M.P. (2010). Referee for *European Journal of Law and Economics (2x)*, *Review of Industrial Organization*, *Journal of Industrial Economics (2x)*, *International Review of Law and Economics*.
Theebe, M.A.J. (2010). Referee for Real Estate Research Quarterly.
Ven, J. van de (2010). Referee for *American Economic Review*, *Journal of Political Economy*, *Economic Journal*, *Management Science*.
Wit, J.G. de (2010). Referee for *Journal of Transport Economics and Policy*, *Tijdschrift voor Vervoerswetenschap*, *Revista de Literatura dos Transportes*.

Membership of academic committees (including Ph.D. committees outside the FEB)

Buitelaar, W. (2010). Member Advisory Committee Chair Real Estate, FEB.
Buitelaar, W. (2010). Chairman Advisory Committee Chair Strategy, FEB.
Buitelaar, W. (2010). Member Advisory Committee Chair Ien Dales, FRG.
Conijn, J.B.S. (2010). Member Ph.D. committee P. de Vries (University of Delft; supervisor : prof. P. Boelhouwer).
Dari Mattiacci, G. (2010). Member Ph.D. committee V. Bruggeman (Universiteit Maastricht; supervisor: Prof.dr. M. Faure).
Dari Mattiacci, G. (2010). Member Ph.D. committee J. Zhou (Universiteit Tilburg; supervisor: Prof.dr. E. Vandamme).
Gool, P. van (2010, April 12). Member of the PhD committee of RemØy, H. *Out of Office; A study on the cause of office vacancy and transformation as a means to cope and*

- prevent*. Technische Universiteit Delft.
- Kampschöer, G.W.J.M. (2010, June 14). Lid van de Promotiecommissie P. Epe. Universiteit Nyenrode.
- Langendijk, H.P.A.J. (2010, 18 June). Member Ph.D. committee L. Sneller (Nyenrode Business Universiteit; supervisor: Prof.dr. ir. J. Bots).
- Roos Lindgreen, E. (2010, 3 June). Member Ph.D. committee W. Tewarie (Vrije Universiteit; supervisor: Prof.dr. Y. Tan).
- Schinkel, M.P. (2010, 24 September). Member Ph.D. committee A.M. Günster (Maastricht University; supervisor: Prof.dr. M. Carree).
- Wit, J.G. de (2010, 6 december). Member Ph.D. committee Ir. J.H. Kwakkel, The Treatment of Uncertainty in Airport Strategic Planning, TU Delft.

Research contributions in the media

- Buitelaar, W. (2010).. Oorlogshistorie Maliebaan in derde druk. *Ons Utrecht*, 23 April 2010, p. 11.
- Buitelaar, W. (2010). Hoe 21 Utrechtse agenten weigerden Joden op te pakken. *Algemeen Dagblad/Utrecht*, 4 May 2010, p. 5.
- Buitelaar, W. (2010). *RTV Utrecht*, Documentaire ' Maliebaan: goed en fout', 23 June and. 10 October 2010.
- Buitelaar, W. (2010). Vergrijzing: een probleem ? *BNR Radio*. 28 July.
- Conijn, J.B.S. (2010). De waarde kloof bij corporaties: dichten of juist in stand houden? Interview in *Building Business*, 1, p. 22 – 25.
- Conijn, J.B.S. (2010). Paars kabinet nodig voor hervorming woningmarkt. Interview in *Vastgoedmarkt*, June, 13.
- Conijn, J.B.S. (2010). Alles zit muurvast. Interview in *Vitale Stad*, November.
- Conijn, J.B.S. (2010). Weg met die zinloze subsidies. Interview in *NUL20*, May, p. 8-11.
- Conijn, J.B.S. (2010). Overheidsbeleid leidt tot verstoorde woningmarkt. Interview in *Jaarverslag Amvest*, p. 38 – 39.
- Conijn, J.B.S. (2010). Verantwoording afleggen. Interview in *Jaarverslag Portaal*, p. 23
- Conijn, J.B.S. (2010). Kasstroomeffecten. Interview in *Maat!*, October, p. 4-5.
- Conijn, J.B.S. (2010). De Nederlandse vulkaan. Interview in *PropertyNL Magazine*, May, p. 30-33.
- Gool, P. van (2010). Overname kinderopvang van 400 miljoen in de maak, in *Vastgoedmarkt*, June.
- Gool, P. van (2010). Vastgoedwaardering aan vooravond forse professioneringsstag, interview in *Vastgoedmarkt*, June/July, p. 51.
- Gool, P. van (2010). Grote beleggers voorzien vlucht van Nederlands pensioengeld uit binnenlands vastgoed, interview in *Het Financieele Dagblad*, 18 October, p. 13.
- Gool, P. van (2010). Property as inflation hedge under scrutiny, *IPReal Estate*, Nov. / Dec. p. 4.
- Gool, P. van (2010). Taxaties naar hoger niveau, interview in *PropertyNL*, 17 December, p. 24-25.
- Gool, P. van (2010). Vastgoed: de schokbreker in beleggingsportefeuille, interview in bijlage *NRC Handelsblad*, 2, December, p. 6.
- Langendijk, H.P.A.J. (2010, 29 January). Interview in *Folia*.
- Leenaars, J.J.A. (2010, March 20). Correctie China niet te voorkomen. *Effect*.
- Leenaars, J.J.A. (2010, May 22). Euro maakt slagzij. *Beleggingsexpres*.
- Leenaars, J.J.A. (2010, June 29). Griekse les voor CFO's. *Beleggingsexpres*.
- Leenaars, J.J.A. (2010, August 26). Interview Betalingsverkeer in Europa. *Financieel Dagblad*.
- Leenaars, J.J.A. (2010, September 25). Ons pensioen. *Beleggingsexpres*.
- Leenaars, J.J.A. (2010, December 14). Eurozone obligaties als panacee? *Beleggingsexpres*.
- Theebe, M.A.J. (2010, June). Interview in *Service Magazine* (TU Eindhoven)

Prizes and honours

- Praag, C.M. van (2010, November). Brabant Center for Entrepreneurship award for contribution to research and education in entrepreneurship.
- Praag, C.M. van (November 2010). ACE nominated for the European Enterprise Award.
- Parker, S.C. & Praag, C.M. van (2010). Publication in Selected Best Papers of the Academy of Management (2010) “The entrepreneur's mode of entry: Business takeover or new venture start”.
- Zeben, J.A.W. van (2010). Hauser Global Law Program - Research Scholar, \$20,000, New York University School of Law, New York.

Various activities

- Buitelaar, W. (2010). Member reviewcommittee 'Marius Cornelis van Houten', Museum der Kon. Marechaussee Buren.
- Buitelaar, W. (2010). Advisor June-October Exhibition '400 years Maliebaan: history of a mall', Utrechts Archief.
- Conijn, J.B.S. (2010). Member Heroverwegingswerkgroep Wonen. Rapport brede heroverwegingen, april.
- Gool, P. van (2010). Member academic committee RICS.
- Gool, P. van (2010). Member of advisory investment committee of the pension fund PNO Media, Hilversum.
- Gool, P. van (2010). Chairman of the investment committee of the property fund Stedenfonds in Amsterdam.
- Gool, P. van (2010). Chairman exam committee Amsterdam School of Real Estate.
- Gool, P. van (2010). Member of the board of governors of Bo-Ex (social housing company) in Utrecht.
- Gool, P. van (2010). Member Comité van aanbeveling van de Vereniging Beter Onderwijs.
- Gool, P. van (2010) Fellow Royal Institution of Chartered Surveyors.
- Gool, P. van (2010) Member scientific committee ERES 2011.
- Leenaars, J.J.A. (2010). Member of the board of the COELO chair (Rijksuniversiteit Groningen).
- Leenaars, J.J.A. (2010). Member of the Curatorium of Masters of Financial Planning (UvA).
- Leenaars, J.J.A. (2010). Member of the board John van Geunsfoundation.
- Leenaars, J.J.A. (2010). Chairman of the VRC Thesis award.
- Leenaars, J.J.A. (2010). Organizer and chair Nordemann-lezing (UvA)
- Praag, C.M. van (2010). Advisor Studiecommissie Belastingstelsel (vrz Prof dr S van Weeghel) van het Ministerie van Financien met betrekking tot het thema ‘Bevorderen ondernemerschap en fiscaliteit’.
- Praag, C.M. van (2010). Chair Commissie Wetsevaluatie Kamers van Koophandel, Ministerie van Economische Zaken.
- Praag, C.M. van (2010). External member SER commissie voor het behandelen van de adviesaanvraag positie zelfstandige ondernemers.
- Praag, C.M. van (2010). Member of the Scientific Committee of the “Federatie Zakenvrouwen”.
- Praag, C.M. van (2010). Member of the Advisory Committee of UvA/AMC Bureau Kennistransfer.
- Praag, C.M. van (2010). Founding academic Director of the Amsterdam Center for Entrepreneurship.
- Praag, C.M. van (2010). Member of the Supervisory Board of APG Group NV.
- Praag, C.M. van (2010). Member of the Board of SEO Economisch Onderzoek.
- Praag, C.M. van (2010). Member of the Curatorium of the Chair “Ethnic entrepreneurship”, IMES UvA (Sponsored by VNO NCW).
- Praag, C.M. van (2010). Member of the Jury of the Science Park Amsterdam Ideas Competition.
- Praag, C.M. van (2010). Appointed Crown member of the Socio Economic Council of the Government (SER).

Reprints

- Backhuijs, J., Braam, G., Brouwer, A., Van den Ende, H., de Feijter, J., Hartman, M., Langendijk, H.P.A.J., Schoonderbeek, J.W. & Veuger, P. (2010). *IFRS Leerboek*, 3de druk, Den Haag: Sdu Uitgevers.
- Buitelaar, W. (2010). Panden die verhalen. Een kleine oorlogsgeschiedenis van de Utrechtse Maliebaan. Utrecht: Stichting Matrijs (3e druk).
- Dari-Mattiacci, G. & Parisi, F. (2006). Substituting Complements, *Journal of Competition Law and Economics*, 2, (3), 333-347. Reprinted in Heller, M. (eds) (2010), *Commons and Anticommons*, Cheltenham, UK: Edward Elgar.
- Kampschöer, G.W.J.M. (2010). De verhouding tussen de (vennootschappelijke) jaarrekening en de (fiscale) aangifte. Chapter 9 in Henuin, R.L.R (ed.), *Hoofdzaken Belastingei*. (twaalfde druk) Den Haag: Boom Juridische Uitgevers.
- Kampschöer, G.W.J.M. (2010). *Herleiding van de vennootschappelijke jaarrekening tot de fiscale aangifte* (zevende druk). Amsterdam/Wassenaar: IRETAA. 85 pag. (ISBN 90-805521-1-9).

Box 20 Other external Ph.D. students

Boon-Farmer, Mary van der

Organisational Behaviour, promotor: Jacob de Smit [planned finalisation: 2012]

Peter Blok

Human Resource Management in the economy of the 21st century. Promotor: Hans Strikwerda Co-promotor: Wout Buitelaar [planned finalisation: 2012]

Budde, Axel

Suitability of a pattern recognition algorithm for the quantification of airline schedule co-ordination. Promotor: Jaap de Wit [planned finalisation: 2013]

Joustra, P.

Associative Corporate Governance, promotor: Wout Buitelaar, co-promotor: prof.dr. ir. G.H. de Vries [planned finalisation: 2013]

Ksawery Mulinski

Essays on supply chain management, Promotores: Jacob de Smit and Hans Strikwerda [planned finalisation 2011]

Tilman Platz

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Promotores: Toon van der Hoorn and Rob van der Heijden [planned finalisation: 2012]

Jacob Rugeberg

Dispersed Damages and Deterrence in Antitrust Law Enforcement, Promotores: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2012].

Walter Swinkels

The Limits and Contributions of Internal Auditing to the control of the firm, promotor: Hans Strikwerda [planned finalisation: 2013]

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