



Annual Research Report 2011

Contemporary Accounting Research
 Journal of Business Ethics
 Accounting, Organizations and Society
 Review of Financial Studies
 Management Science
 The International Journal of Human Resource Management
 The Leadership Quarterly
 International Journal of Human Resource Management
 Academy of Management Review
 Management International Review
 California Management Review
 Journal of the Academy of Marketing Science
 Strategic Management Journal
 Journal of Management Studies
 Journal of Economic Behavior
 Journal of Business Organization Law
 Journal of Financial Studies
 Accounting, Organizations and Society
 Economic Literature
 Journal of Business Ethics
 British Journal of Economics
 Australian Journal of Industrial Organization
 Journal of Finance
 Journal of Business Studies
 Journal of Business Organization
 Journal of Financial Studies

Preface

This is the tenth annual research report of the Universiteit van Amsterdam Business School (ABS). The report gives an account of the policies, organisation, activities and results of the research included in the ABS research institute (ABS-RI). Again, much has been achieved this year. Our staff have not only been active in publishing in high quality international journals and books, but also in national Dutch outlets, both academic and professional. Research output has also been made public in other ways as well, such as at internal and external seminars and conferences and via the press. An overview of activities is summarised in part A with a full list of publications and activities by programmes contained in part B. This reveals that ABS has continued to maintain its reputation as a leading centre of business research in Europe.

The highlight of our research report is the continued high level of output in quality international journals, with 26 in A-journals in 2011. Our published output of refereed articles in international research journals declined to 64 papers, but this is partially due to staff departing and the diminishing of research time in a period of financial retrenchment and reorganisation (2010-2011). The outflow of leading researchers will most certainly have its effect on output in the coming years given the time lag between research completion and publication. Recruitment has started in 2011 but some new staff will only arrive in 2012 and further recruitment is necessary to allow ABS to grow again, in line with the large student body.

I would like to take this opportunity to again thank everybody who has been important to the ABS research effort over the past year. A special word of thanks to Ans Kolk, who was research director in the period November 2010 until February 2012 (and Head of the Strategy and Marketing section from 2007 until February 2012); we are grateful for her contribution to ABS management in general, and in particular for her efforts as research director.

Finally, suggestions on how to best further our research goals are always very much welcome and appreciated.

Prof.dr. Brendan O'Dwyer

Director of the Research Institute of the Amsterdam Business School

April 2012

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PART A

GENERAL OVERVIEW

1. THE RESEARCH INSTITUTE OF THE AMSTERDAM BUSINESS SCHOOL

1.1. OBJECTIVES AND MISSION

Our strategy is to conduct and publish internationally recognised research across a broad range of business disciplines. We see research as vital to the business school; we aim to provide research based education. This does not require that all staff are renowned researchers or that all teaching modules are based on research. It does, however, require that we publish international research across the broad spectrum of business disciplines, that we have areas of excellence, that students are exposed to relevant academic research in their programmes. We also encourage all applied research to be available to and inform practitioners through professional journal outputs.

1.2. ORGANISATION

ABS-RI is the research institute of the Amsterdam Business School (and one of the two research institutes in the Faculty of Economics and Business). The structure of ABS, and the position of ABS-RI within it, is shown in figure 1. It gives an overview of the five academic sections that existed in 2011 and their concomitant research programmes.¹ Since 2005, each of the academic sections has had a research programme that expresses the focus and output of major staff members.² While section heads are accountable to the department chair for issues related to their section members, it is the research director who is responsible for research policy and strategy, and for allocation of research time based on staff members' international refereed publications.³ In 2007, two new research programmes – HRM/OB, and strategy & marketing – were created, while in 2011 it was decided to discontinue the Information Management section and research programme from April 1, 2012.

The main committee in the ABS is the ABS Management Team (consisting of the Dean of the ABS (also the FEB dean), the Director of the Research Institute, the Department Chair, the Director of the Graduate School and the Director of the Institute for Executive Education). The Heads of Section, who are not part of the of the ABS MT are sent all agenda and minutes of the MT meetings. Issues discussed have included programme portfolio, budgets for sections, personnel policy and journal lists. Decisions and accompanying information are subsequently communicated to staff and, if applicable, are also put on the website. Due to the rather difficult financial situation and the crisis management installed at FEB level the two committees have not met regularly in 2010 but meetings resumed in March 2011. Additionally two separate sessions on ABS strategy were organised in 2011 and 2012, attended by the ABS MT, Heads of Section and the director of corporate connections, amongst others.

In view of the integrated nature of activities within ABS, this is a somewhat different structure than followed for other research institutes that are not part of a business school. However, we see it as crucial to embed research decision-making across the board (not only and most directly in staffing, but also to encourage and facilitate integration of research in teaching where desirable and possible). Results achieved since the creation of ABS and ABS-RI are proof that this has been a very good strategy, as also underlined by the EQUIS panel which granted us our re-accreditation in April 2010. As an illustration of the integrated nature,

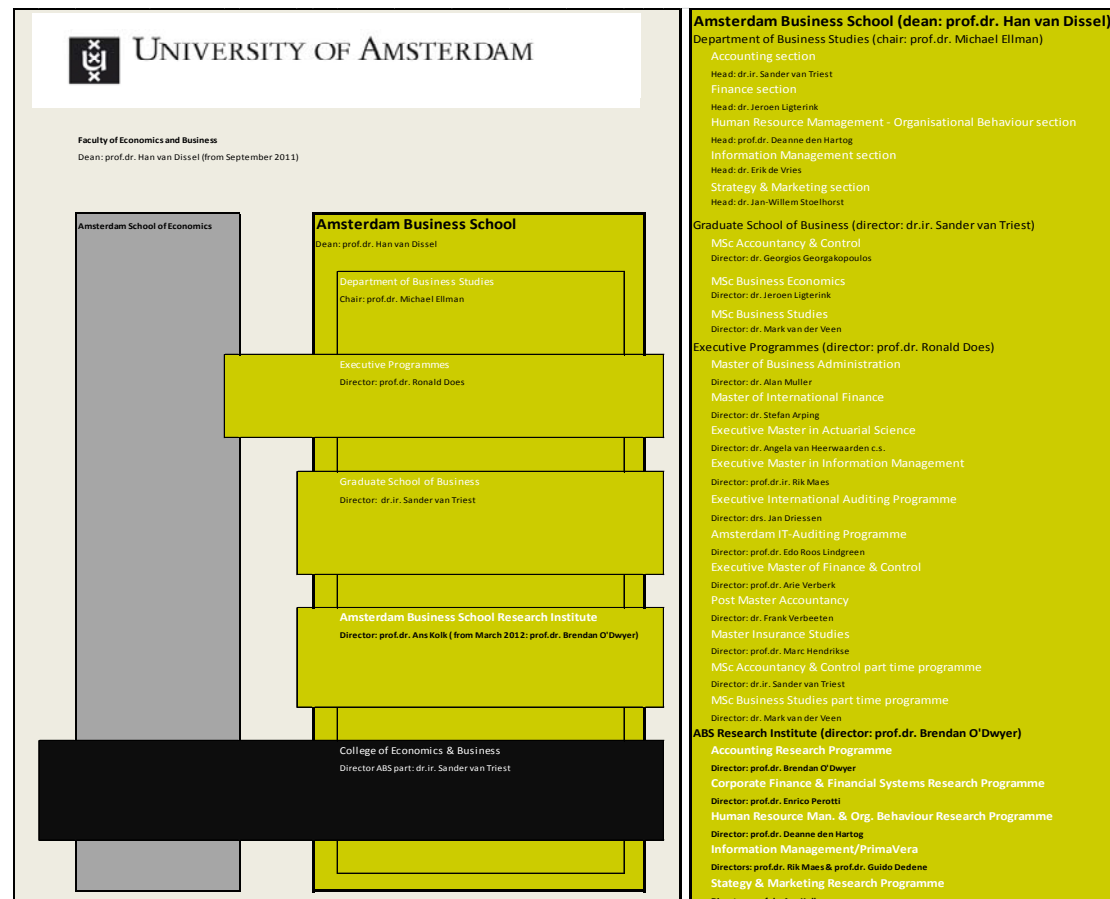
¹ Those staff members not (yet) included in sections fall directly under the department chair. Output from staff members who are not included in an academic research programme of ABS-RI are listed under 'other research' in part B of this report.

² It must be noted, however, that not all those included in research programmes are also by necessity formally part of the respective section.

³ It should be noted that only those with an appointment that includes research can be given research time (so not those who have a formal 'lecturing only' (i.e. 'docent') appointment).

it should be mentioned that support for the ABS-RI director is being given by the Head Administrator (*bestuurssecretaris*) of ABS, who also supports the department chair, and the ABS MT more broadly. In this way, a very efficient approach has been taken, with synergies being reaped in a structure that does not require a separate support office for the research institute.

Figure 1: Organisation chart of ABS-RI within ABS and FEB in 2011⁴



1.3. BACKGROUND AND STRATEGY

When ABS-RI was created in 2002, research programmes and researchers in the areas of business studies (and included in the Department of Business Studies) were brought under its umbrella. This encompassed three programmes (Corporate Finance and Financial Systems; Accounting, Organisations and Society; and Information Management/PrimaVera) and some researchers not included in programmes. As outlined in more detail in the first annual research report of the business school, a wide variety could be noted in coherence, quality and research traditions.⁵ While particularly the finance group and a few nuclei outside it already had an international research and publication record, significant steps towards international presence through academic publications had to be taken.

It was noted at the time that this strong focus on increasing international refereed publications should not harm the strengths in more applied, usually nationally-oriented, research,

⁴ The IM section and research programme will be discontinued in 2012.

⁵ *Annual research report 2002*, Amsterdam, pp. 5-16 (available on the research section of the ABS website, <http://www.abs.uva.nl>).

sometimes carried out by part-time staff members, of which there were many. This was seen to be a valuable link to practitioners, crucial for attracting (post)graduate students, external research funding and, most importantly, for achieving the ABS purpose of contributing to the societal debate and providing guidelines for management practice and policy making. For the ABS, this societal function, and the concomitant duty of helping to preserve Dutch research outlets, was and is seen as one of two equally important pillars on which government support to universities rests (with the contribution to the international academic debate as the other).

The main component of our strategy to improve research quality and output in international refereed journals has been fairly straightforward: the recruitment of good, fulltime academics with these capacities, and providing facilities and a stimulating research environment. Since 2004, significant steps were taken in recruitment, which covered all sections in a planned progression. In the first year accounting was strengthened at the full professor level, followed by management from 2005 onwards, in line with the rapid growth in student numbers. Section 2 gives details and shows developments over the years. Most research programmes now have a broad core of faculty who publish in international academic journals (see particularly section B of this report). Some areas need further strengthening (because of the growing inflow of new students, recent staff departures and the reorganisation vacancy stop).

Several supporting policies to realise our objectives have been adopted. In terms of the overall ABS personnel policy for academic staff, this has the following aims:

- to assist in the achievement of the aims of the ABS, and
- to provide an attractive working environment for the staff.

The first objective requires appropriate policies in the fields of recruitment, tenure, promotion and (early) retirement. The second requires that the ABS provides attractive employment (salary, expenses, leave, computers, office space, secretariat, promotion criteria, good management) and academic (Ph.D. students, seminars, colleagues) conditions. A highly qualified and well-motivated staff is the main asset of a teaching and research institution and essential to its success. Staff are expected to provide excellence in teaching and research and to be good colleagues, making a useful contribution to the ABS as an organisation.

Furthermore, it is ABS policy to operate a workload weighting system. Researchers with output in good international refereed journals are allocated 50% of their time for research; the other 50% is filled by teaching. Management duties, if substantial (i.e. beyond regular responsibilities such as co-ordination that comes normally with teaching), are deducted from staff members' teaching time (this applies only to a limited number of people). This arrangement has several advantages:

- It acts as an incentive so productive academics can reduce their commitment to teaching
- It helps implement our research policy. If the majority of core staff have 50% of their time devoted to research this is a considerable investment
- It ensures equity and accountability. If there is no discrimination in teaching loads to account for other commitments, this would not recognise the considerable input by researchers.

All of the above has greatly increased research output in the past number of years. It should be noted, however, that the 2010 financial difficulties of our parent faculty FEB had some detrimental effects, as already noted in the preface. In the first half of 2010 the Dean of FEB increased the teaching load of all staff by 40% (in effect diminishing research time to 30%). Furthermore individual research allowances were cut by 40%. Together with the vacancy stop these policies placed a heavy burden on research staff. For 2011 ABS has decided to again give the full individual research allowances, whilst cutting other budgets. The increased teaching loads have also been reduced for most researchers.

2. INPUT: STAFF AND RESOURCES

2.1 RESEARCH STAFF

Table 1 clearly sets out the notable increase in research staff over the years, as well as the steep decrease in 2011. This decline is mainly due to a decrease in research time in the IM programme (since the three year grace period of the new research time allocation model terminated in 2011) as well as an overall decrease in staff in all sections due to the reorganization.

Table 1: Staff input ABS-RI⁶

	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	14,35	17,05	18,98	23,63	24,91	27,54	21,62
WP 2 (second flow of funds, excluding Ph.D. students)	0,79	1,47	2,30	1,80	0,40	0,80	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	0,93	1,93	2,61	1,79	2,80	3,51	1,56
Ph.D. students	8,50	9,19	11,12	13,10	14,70	12,45	12,82
Total Research staff	24,57	29,64	35,01	40,32	42,81	44,30	36,80
Accounting	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	3,91	4,13	4,67	5,53	4,43	5,13	4,65
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Ph.D. students	0,80	1,39	1,69	2,20	2,80	2,20	1,69
Total Research staff	4,71	5,52	6,36	7,73	7,23	7,33	6,34
Corporate Finance & Financial Systems	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	3,77	5,12	4,97	6,12	7,21	6,99	5,35
WP 2 (second flow of funds, excluding Ph.D. students)	0,79	0,80	0,50	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,46	0,67	0,67	0,87	0,50	0,00	0,00
Ph.D. students	4,30	3,35	4,40	4,85	4,30	2,55	1,60
Total Research staff	9,32	9,94	10,54	11,84	12,01	9,54	6,95
Information Management - PrimaVera	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	1,84	1,22	2,11	2,09	2,82	3,00	0,69
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Ph.D. students	0,00	0,00	0,00	0,20	0,80	1,20	1,20
Total Research staff	1,84	1,22	2,11	2,29	3,62	4,20	1,89
Strategy & Marketing	fte 2005	fte 2006	fte 2007	fte 2008	fte 2008	fte 2010	fte 2010
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	2,83	4,61	5,35	7,83	7,05
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	0,80	0,80	0,40	0,80	0,80
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	0,48	0,65	0,93	1,04	0,06
Ph.D. students	-	-	1,63	2,25	3,60	3,60	6,05
Total Research staff	-	-	5,74	8,31	10,28	13,27	13,96
Human Resource Management/Organisational Behaviour	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	-	-	3,12	3,32	2,75	3,05	2,45
WP 2 (second flow of funds, excluding Ph.D. students)	-	-	0,00	0,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	-	-	1,19	0,00	0,10	0,60	0,55
Ph.D. students	-	-	1,80	2,05	2,40	1,70	1,13
Total Research staff	-	-	6,11	5,37	5,25	5,35	4,13
Other Research Business Studies	fte 2005	fte 2006	fte 2007	fte 2008	fte 2009	fte 2010	fte 2011
WP 1 (first flow of funds, excluding Ph.D. students)	2,70	2,74	1,28	1,96	2,35	1,54	1,43
WP 2 (second flow of funds, excluding Ph.D. students)	0,00	0,00	1,00	1,00	0,00	0,00	0,00
WP 3 (third flow of funds, excluding Ph.D. students)	0,47	0,27	0,27	0,27	1,27	1,87	0,95
Ph.D. students	1,80	1,80	1,60	1,55	0,80	1,20	1,15
Total Research staff	4,97	4,81	4,15	4,78	4,42	4,61	3,53

A distinction has been made between WP1, the so-called first flow of funds, which consists of money originating from university budgets; WP2, second flow, research projects funded by the Dutch Science Foundation (NWO) or the Royal Academy of Sciences (KNAW); and WP3, third flow, funds obtained from other sources. Obtaining structural research funding from other sources than WP1, and especially WP2, is difficult. Nevertheless in the past few years, some second and third-flow funding has been obtained, and a clear strategy conveyed to all Heads of Sections is to encourage and support external funding applications. The

⁶ In 2007 the Management Section was split into a Strategy & Marketing Section (ISM) and a Human Resource Management/Organisational Behaviour Section (HRM/OB). In 2006 there were 8,15 fte in Management (3,93 in HRM/OB, 4,22 in ISM) and in 2005 3,73 fte (0,17 in HRM/OB and 3,56 in ISM). These totals (all including Ph.D. students) are in the overall figures for ABS, but not reported separately.

research director also takes a direct active role in this respect where applicable.

As Table 1 does not include a breakdown of funding for Ph.D. students (3.52 fte WP3 plus two students with a scholarship (fte not counted in the tables)), table 2 gives a detailed overview of the 2011 shares of first, second and third-flow funding for ABS as a whole, and for the research programmes specifically. The latter perspective exhibits considerable variety, with particularly the Strategy & Marketing programme, followed by the HRM/OB programme showing some successful diversification of sources of funding away from the first flow (see section 3). Overall, external sources accounted for 14% of total in 2011⁷; in 2010 this was the same. While this is considerably more than in 2002, when a much smaller business school had only 9% external funding of its research staff, success in attracting external funding is fleeting and constant efforts need be put in⁸.

Table 2: Funding sources

Funding 2011 (programme/funding stream)	1	2	3	Total
Accounting	95%	0%	5%	100%
Corporate Finance & Financial Systems	91%	0%	9%	100%
Information Management	100%	0%	0%	100%
Strategy & Marketing	74%	6%	20%	100%
Human Resource Management / Organisational Behaviour	87%	0%	13%	100%
ABS programmes Total	85%	2%	13%	100%

Within ABS many professors supervise external PhD students, who do not follow a traditional trajectory. In recent years their numbers have grown significantly (see Box 1 for the ones currently registered).

Box 1 External PhD students
<p>Accounting</p> <p>Arjan Brouwer <i>The reporting of alternative performance measures in the European Union</i>, promotor: prof.dr. H. Langendijk [planned finalisation: 2012]</p> <p>Hans Duits <i>The Added Value of Auditing in a non-mandatory environment</i>, promotor: prof.dr. Ph. Wallage, co-promotor: prof.dr. M. Willekens [planned finalisation: Spring 2013]</p> <p>Dennis Jullens <i>Value Relevance of IFRS accounting information</i>, promotores: prof.dr. W. Rees & prof.dr. A. Hodgson [planned finalisation: 2014]</p> <p>Rebecca Maughan <i>Social Accounting</i>, promotor: prof.dr. B. O'Dwyer [planned finalisation: October 2013]</p>
<p>Finance</p> <p>Alexander van de Minne <i>Regional Decline, Human Capital, Demand for Housing and Housing Prices</i>, promotor: prof.dr. M.K. Francke [planned finalisation: 2013]</p>
<p>HRM-OB</p> <p>Maarten de Haas <i>Up or out. Diversification of professional careers</i>, promotor: prof.dr. D.N. den Hartog, co-promotor: Dr. W. van Eerde [planned finalisation: 2012].</p> <p>Dieuwke Wolting <i>Leadership and employee work behavior</i>. Promoter: prof.dr. D.N. den Hartog, co-promotor: dr. C. Boon. [planned finalization 2016].</p>

⁷ Note that the Amsterdam Centre for Services Innovation (AMSI), previously part of the IM programme, has been moved to other research. AMSI is fully funded by external (3rd stream) funding and their input does not show in the figures for programmes now. Neither in the figures are, as mentioned, the two external PhD students in the IM programme with a scholarship.

⁸ Next to these larger projects smaller research grants obtained by individual researcher amounted to €72.000,- in 2011.

Information Management

Peter Beyer

Discourse in information governance, promotor: Rik Maes [planned finalisation: 2013]

Patty de Bruine

ICT and policy in The Netherlands, promotor: Rik Maes, co-promotor: Hans Jägers [planned finalisation: 2012]

Robert G. de Boer

The impact of organizational modularity on organizational flexibility, promotor: Rik Maes [planned finalisation: end of 2013]

Paul Elzinga

Extensions and applications of data discovery for information-driven police governance and enforcement, promotor: Guido Dedene, co-promotor: Stijn Viaene [planned finalisation: 2014].

Dick Heinhuis

Multichannel service distribution, promotor: Rik Maes [planned finalisation: 2014]

Steven de Hertogh

Corporate governance techniques for enterprise 2.0, promotor: Guido Dedene, co-promotor: Stijn Viaen [planned finalisation: 2012]

Hans Hoogenboom

Business intelligence as a model for intelligence in policing, promotor: Rik Maes, co-promotor: Erik de Vries [planned finalisation: 2015]

Saima Khan

Knowing-in-Practice in Globally Distributed Outsourcing Arrangements, promotor: Rik Maes, co-promotor: Ard Huizing [planned finalisation: 2013]

Michiel Kooper

Development of an Information Governance Framework, promotores: Rik Maes & Edo Roos-Lindgreen [planned finalisation: 2013].

Cecilia Mercado

Analysis methods for strategic innovation of ICT-based services, promotor: Guido Dedene [planned finalisation: 2012]

Edward Peters

Discovery development with applications in healthcare management, promotor: Guido Dedene [planned finalisation: 2013].

Jan-Kees Schakel

Knowledge transfer in acute real-time situations, promotor: Rik Maes [planned finalisation: 2014]

Anton Soetekouw

The design of organization architecture, promotores: Guido Dedene and Rik Maes [planned finalisation: 2014]

Strategy and Marketing

Daniel van den Buuse

Business, energy and sustainability, promotor: prof.dr. Ans Kolk, [planned finalisation: 2016].

Joris Demmers

Organizational responses to incidents in an online context, promotor: prof.dr. Willemijn van Dolen [planned finalisation: 2015].

François Lenfant

Multinationals and peace/conflict processes in Central Africa, promotor: prof.dr. Ans Kolk, [planned finalisation: 2013].

Stephen Tsang

Sustainability, climate change and the automobile industry in China, promotor: prof.dr. Ans Kolk [planned finalisation: 2014].

Laura-Rebecca Fleisher

Flexibility of the automotive distribution system, promotor: prof.dr. Jean Johnson [planned finalisation: 2014].

Other research

Peter Blok

Human Resource Management in the economy of the 21st century, Supervisors: prof.dr. Hans Strikwerda, co-promotor: prof.dr. Wout Buitelaar [planned finalisation: 2012]

Ksawery Mulinski

Essays on supply chain management, Supervisors: prof.dr. Jacob de Smit and prof.dr. Hans Strikwerda [planned finalisation 2011].

Tilman Platz

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Supervisors: prof.dr. Toon van der Hoorn and prof.dr. Rob van der Heijden [planned finalisation: 2012].

Jolanta Rekiel

Economic perception of aviation security measures, Supervisor: prof.dr. Jaap de Wit [planned finalisation: 2015].

Jacob Rugeberg

Dispersed Damages and Deterrence in Antitrust Law Enforcement, Supervisors: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2012].

Evert de Smit

The syndicalist undercurrent. A century of industrial relations in the port of Rotterdam. Supervisors: prof.dr. P.T. de Beer and prof.dr. W.L. Buitelaar [planned finalization: 2013].

Walter Swinkels

The Limits and Contributions of Internal Auditing to the control of the firm, supervisor: prof.dr. Hans Strikwerda [planned finalisation: 2013].

2.2 RESOURCES AND FACILITIES

On the basis of the research time allowances made by the ABS-RI (and the FEB's other research institute RESAM) in 2002, the FEB allocates funds to the two institutes, which are, in the case of the ABS-RI, subsequently channelled to the sections where the researchers are formally located. In the course of 2003, a start was made to split the budgets for both research institutes. However, this division was based on a historical situation in which the ABS had few researchers and much more teaching activities than economics and econometrics; thus leading to an allocation of research funding of only one third of the total. Although the imbalance has been redressed to some extent in staff terms as a result of the appointment of business researchers, it has not yet been the case regarding the formal allocation system.

The beginning of 2010 was also the start of an improvement in the financial administration and availability of financial data for FEB. Only in 2011 did we obtain detailed data for income and expenditures at the level of the Research Institute. In 2011 total ABS-RI budget was m€5.8. Since the major expenditures for a research institute is the research time allocated to individual researchers, the number of research faculty within the sections largely determines the size of the budget. Roughly 6% of total costs (m€1.1,-) of the non-executive programme part of ABS as a whole consisted of non-staff expenditures like conference costs, travel, data etc. The majority of these were made by individual researchers (with allocated research time) from (savings on) their own research accounts, or from the funds allocated to sections, the remainder by the Research Institute.

For the non-staff budget of the ABS-RI for 2011 the following breakdown can be given.

Table 3: ABS-RI non-staff budget 2011

Contribution for ABS PhDs in the Tinbergen Institute (TI)	120000
Contribution to individual Research Accounts	210000
Research funding for non-TI PhD students	50000
PhD networks	4800
Data	200000
Other costs ABS-RI	11000
	595800

As to facilities for Ph.D. students, this either goes via the Tinbergen Institute⁹ (particularly for Ph.D. students in the finance area) or, for the others, directly via ABS-RI. Facilities like computers, software and the library are provided centrally (university, faculty).

⁹ See www.tinbergen.nl

3. OUTPUT: ACTIVITIES AND RESULTS

3.1 ACTIVITIES AND INITIATIVES

Although the climate for research and related activities was less hospitable in the beginning of 2011 than in earlier years due to the financial situation described above the many individuals in ABS nevertheless contributed in various ways to building our school.

In 2011, many *seminars* have taken place again at ABS, organised by different research groups and programmes, frequently with prominent (international) guests as well as our own staff. Another important activity has been the preparation and submission of *research grant proposals*. Considerable effort has been put in this year again, as shown in box 2, which gives an overview of the applications for both 2nd and 3rd flow of funding. As already noted in section 2.1, there have been some success for both smaller and larger grants in both second and third stream funding.

Box 2: Applications for external funding in 2011

- Dolen, W.M. van (2012). Research project 'The antecedents and consequences of online sentiment', sponsored by Oxyme B.V. for €20.000 [granted].
- Dolen, W.M. van (2011). Research project 'Reducing prank chatting to Kindertelefoon Nederland', sponsored by Bitlibre €10.000 [granted].
- Dolen, W.M. van (2011). Software for data collection, sponsored by Oxyme B.V.
- Dolen, W.M. van (2011). Software and chat-application development for data collection Childline, sponsored by Trinicom and Q42.
- Kismihók, G., Mol, S.T., Gábor, A., Bíró, M., Ko, A., Eustatia, B, Voort, N. van der, Rimedio, M., Sorrentino, G. & Costello, V. (2009-2011). Research project 'OntoHR: ONtology Based Competency Matching Between the Vocational Education and the Workplace submitted to the European Union.' € 394.027 grant for 2 years, European Union Education and Culture DG: Leonardo da Vinci Multilateral project.
- Kolk, A. (2011). Research project 'Trickle effects of cross-sector partnerships', Partnerships Resource Centre [granted].
- Kolk, A. (2011). Research project 'Partnerships in coffee', Partnerships Resource Centre [granted].
- Kolk, A. & Stofberg, N. (2011). Research project 'Trickle effects in business-non profit partnerships, NWO Top Talent 2011 [not granted].
- Maas, V.S., Bol, J. & Kramer, S. (2011). Institute of Management Accountants – Foundation of Applied Research. Research grant for the project *The impact of compensation system design on confrontation costs* (J. Bol: University of Illinois at Urbana-Champaign & S. Kramer: RSM Erasmus University): \$ 6,000. May. [granted].
- Maas, V.S., Naranjo-Gil, D., Cardinaels, E. et al. (2011). Ministry of Education of Spain (project number: ECO2011-24613). Research grant for the project *Configuration of management control systems in team-based organizational structures*. (D. Naranjo-Gil: Pablo de Olavide University & E. Cardinaels: Tilburg University and four others): €37,500. July. [granted].
- Schinkel, M.P. (2011). Application for funding to the Indian-European Research Networking Programme in the Social Sciences (ANR-DFG-ESRC-NWO with ICSSR) with programme titled: Competition Policy and Regulation in India (CPRIND).
- Saraceno, M (2011). Marie Curie Grant.
- Tan, W. & Muller, A. (2011). Research project 'Ownership Structure, Political Ambitions, and Corporate Philanthropy in China', Hong Kong Research Grants Council for €37.000 [not granted].
- Wijnberg, N.M. (2011). Ph.D. project Monika Kackovic 'Quality Signals as Determinants of Career Performance: A Longitudinal Study of Visual Artists and Art Collectors', NWO Mozaiek-programme grant €200.000 [granted].
- Wijnberg, N.M. (2011). Research project 'Signals, networks and genres: A study of competition in cultural markets', NWO subsidy application [not granted].

Box 3: Best paper award for Deanne den Hartog

What paper was awarded?

The Centre for Creative Leadership and the *European Journal of Work and Organizational Psychology* have awarded the best paper prize to my article, "Empowering behaviour an fairness and integrity: Studying perceptions of ethical leader behaviour levels-of-analysis perspective", published with Annabel H. B. De Hoogh in 18 (2) of the *European Journal of Work and Organizational Psychology*.

What is the paper about?

Ethical leadership is seen as important by many researchers and practitioners. However, empirical research on ethical leader behaviour is limited and to date multilevel research is hardly found in this area. This paper examines the relationships of two forms of perceived ethical leader behaviour (fairness and integrity and empowering behaviour) with subordinates' trust and commitment from a levels-of-analysis perspective, using within and between analysis (WABA).

As expected, perceived ethical leader behaviour was positively related to trust as well as affective and normative commitment and negatively to continuance commitment. Perceived empowering behaviour was more strongly related to affective commitment than perceived fairness and integrity. Perceptions of empowering behaviour in relation to trust and commitment vary both within and between groups. This suggests an individual differences perspective in which subordinates' views of empowering behaviour develop independently. Fairness and integrity shows several between-groups effects with limited within-group variation, suggesting that people within groups tend to share perceptions of leader's fairness and integrity. Keywords: Perceived ethical leader behaviour; Trust; Commitment; Levels-of-analysis¹⁰.

Did they give anything besides the honor?

This award, sponsored by the Center for Creative Leadership, an educational institution whose main campus is in Greensboro, NC, USA, carries with it a \$1,000 cash award. And as lead author I was also invited to present our paper at a special session of the European Association of Work and Organizational Psychology conference in Maastricht, The Netherlands in May 2 2011. Costs of coach-fare travel to Maastricht and a night hotel stay will also be reimbursed.

More broadly, and as included in part B of this part, there have been many activities in terms of dissemination of knowledge and linkages with managers, policymakers and other stakeholders, at the level of individual researchers, research groups and also at the level of the organisation.

3.2 ASSESSMENTS OF ACADEMIC REPUTATION

An obvious way to assess academic reputation is publications in high-quality international refereed journals. Part B of this report and section 3.3 give further information on the output, which has included a considerable number of international journal articles, accepted for publication or already published in 2011. There are other indicators, including judgements of external parties. In 2009 a panel from EFMD visited ABS; in April 2010, our Equis accreditation was prolonged. Table 3 summarises the overall judgement in scores for research. The categories are 'below standard'; 'meets standard'; and 'above standard'. EQUIS notes that 'meets standard' is "not to be interpreted as meaning that the institution is mediocre or that it barely qualifies at a minimum level", 'above standard' means that "the institution demonstrates outstanding quality, well above the level required to satisfy the EQUIS standard in this area, where it can be considered a model of excellence". Strength of the research culture, quality of the research output, and effective evaluation of research activity and output are all characterised as being in this outstanding category.

Table 4: Scores for research and development by Equis panel

		ABOVE standard	MEETS Standard	BELOW standard	N/A
5.1	Clear policy		X		
5.2	Strength of the research culture	X			
5.3	Effective organisation and management of the School's research activities		X		
5.4	Adequacy of support processes and resources		X		
5.5	Time allocated to research		X		
5.6	Quality of the research output	X			
5.7	Effective evaluation of research activity and output	X			
5.8	Contribution to the relevance of teaching programmes		X		
5.9	Distinctive expertise		X		
5.10	Explicit policy for innovation and development		X		

¹⁰ Taken from publication summary.

		ABOVE standard	MEETS Standard	BELOW standard	N/A
5.11	Achievements in the area of innovation and development		X		
5.12	International scope and recognition of research		X		
5.13	Relevance to companies and their managers		X		

Another sign of academic reputation is staff members' activities as (associate) editors and editorial board members of international refereed journals. Box 5 gives an overview of such positions for A and B journals (for all journals see the respective programmes in part B). As to inclusion in this box, we have (like in the tables where publications are counted, see 3.3) listed full-time staff members here, as well as part-time staff members with a formal appointment, but the latter only if their UvA-affiliation has been included in the journal.

Box 4: Board memberships A and B journals 2011

Avital, M. (2011). Editorial Board Member *Communications of the AIS (CAIS)*.
 Avital, M. (2011). Editorial Board Member *Journal of the Association for Information Systems (JAIS)*.
 Avital, M. (2011). Editorial Board Member *Journal of Information Technology (JIT)*.
 Avital, M. (2011). Review Board member *MIS Quarterly* – Special Issue on Information Systems for Symbolic Action: Social Media and Beyond.
 Avital, M. (2011). Senior Editor *Communications of the Association for Information Systems (CAIS)*.
 Boot, A.W.A. (2011). Associate Editor *Journal of Financial Intermediation, Journal of Corporate Finance, European Financial Management, Journal of Financial Stability, Review of Finance..*
 Hartog, D.N., den (2011). Editorial board membership *Journal of Management, the Leadership Quarterly, Journal of Occupational and Organizational Psychology, Applied Psychology: An International Review, European Journal of Work and Organizational Psychology*.
 Johnson, J.L. (2011). Editorial board member *Journal of Marketing, Journal of the Academy of Marketing Science, Journal of Retailing*.
 Kolk, A. (2011). Editorial board member *Journal of International Business Studies, Business and Society, European Management Journal, Journal of Business Ethics, Business Strategy and the Environment*.
 Maes, R. (2011). Member editorial board *Journal of Strategic Information Systems*.
 O'Dwyer, B. (2011). Member of editorial boards of *Accounting, Organizations and Society;; Contemporary Accounting Research; British Accounting Review;;* Associate editor of *Accounting, Auditing and Accountability Journal*
 Pinkse, J. (2011). Editorial board member *Business Strategy and the Environment*.
 Praag, C.M. van, (2011) Editor *Small Business Economics*.
 Slangen, A.H.L. (2011). Editorial board member *Journal of Management Studies, Journal of World Business*,
 Triest, S.P. van (2011). Editorial board member *Industrial Marketing Management*.

3.3 OVERVIEW OF THE 2011 OUTPUT

The aggregated numbers of ABS publications in 2011 are shown in table 4. As in previous years, it presents the results divided into different categories: academic publications in refereed journals; non-refereed journals; book chapters; and monographs. For each, a distinction is made between international (English) and Dutch publications. In addition, since ABS published a new journal list in 2007, from that year onwards these categories are also reported.

Table 5: Aggregated results 2011

TOTAL		2004	2005	2006	2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	29	55	57	60	69	69	78	64
	A				8	24	15	16	25
	B				36	32	39	37	16
	in Dutch refereed journals	15	28	18	14	17	24	22	16
	in other international journals	9	5	7	8	6	13	10	10
	in other Dutch journals	7	14	10	12	6	13	0	12
	papers in proceedings	-	8	16	30	19	22	26	20
	chapters in books (international)	13	26	23	33	14	17	18	12
	chapters in books (Dutch)	15	5	14	13	12	2	11	15
2) Monographs	International	3	1	3	8	10	4	3	3
	Dutch	3	2	5	4	5	1	6	6
3) Ph.D. theses		2	6	4	6	7	5	10	8
4) Professional publications		18	21	30	37	32	14	26	27
Total		114	171	187	225	197	184	210	193

We pay specific attention to the first three lines of the table, as this is where we were particularly lagging when the business school was created in 2001. Compared to 2004, the earliest year included in this report, the number of international refereed articles is 2.2 times higher (it is 3.9 times higher than in 2001), which is clearly a result of the steps taken, most notably the increase in research staff and higher productivity overall of existing staff. It is also noteworthy that it is not only the finance programme that shows strong performance but there is also again a considerable number of A publications this year across ABS. As noted in the preface our published output of refereed articles in international research journals declined, probably due to staff leaving and diminishing research time in a period of financial retrenchment and reorganisation (2010-2011). The outflow of top-researchers will most certainly have its effect on output in the coming years also since there is an inevitable, considerable time gap between the start of a research project, subsequent journal submission and actual publication – this spans several years. In addition to this gap between submission and acceptance/publication that applies to all staff, it should also be noted that most researchers that were attracted since the establishment of the ABS are at the assistant professor level (tenure track positions for those who, on appointment, just finished/submitted their thesis), so for them in particular not everything that has been sowed in terms of submissions (and articles in the process of revise and resubmit) are apparent. To give some indication of what can be expected in future years in terms of international journal publications, we have also included, in part B, the forthcoming publications that we were aware of at the time of the finalisation of this report. This is namely also output related to the steps taken in the past few years. The number of accepted articles by researchers employed by ABS in 2011 has been substantial, and amounted to 18 in A journals and 18 in B journals by early spring 2012.

As to the number of Ph.D. theses defended, this has been considerable again (8, see box 7), given relatively small numbers in previous years. While this is again much higher than in 2009, it should be noted that the number is largely a function of the projects started, plus some external PhD students (see box 4); finalisation is consequently uneven over the years as result. Current numbers of Ph.D. positions are not growing as shown in Table 1.

Box 5 ABS Dissertations in 2011

- Elzinga, P. (2011, 11 October). *Formalizing the concepts of crimes and criminals*. Universiteit van Amsterdam. [promotores: prof. Dr G. Dedene en prof. Dr. Ir. R. Maes] [cat. B].
- Han, M.A. (2011). *Vertical Relations in Cartels. Managerial Incentives, Buyer Groups & Antitrust Damages*. University of Amsterdam. [promotor: prof. dr. M.P. Schinkel, co-promotor: dr. J. van de Ven] [cum laude] [cat. A].
- Joustra, P. (2011, November 25). *Associative Corporate Governance. The Steel Industry Case*. [promotor: prof.dr. W.L. Buitelaar, co-promotor: prof.dr. ir. G.H. de Vries] [cat. B].
- Snel, A. (2011, 7 September). *For the love of experience. Changing the Experience Economy discourse*. Universiteit van Amsterdam. [promotor: prof. dr. ir. R. Maes] [cat. B].
- Vlahu, R. (2011, March). *Three Essays on Banking*. University of Amsterdam. [Promotor: prof.dr. E.C. Perotti] [cat. A].
- Vock, M. (2011, 14 December). *Social Interactions for Economic Value? A Marketing Perspective*. Universiteit van Amsterdam [promotor: prof.dr. A. Kolk; co-promotor: dr. W.M. van Dolen] [cat. A].

Vorage, M. (2011, March). *The Politics of Entry*. University of Amsterdam. [Promotor: prof.dr. E.C. Perotti] [cat. A].
Wit, E.R. de (2011, September 8). *Liquidity and price discovery in real estate assets*. [Promotor: prof.dr. K.P.G. Englund, co-promotor: prof.dr. M. Francke] [cat. A].

More details of our activities and results, including the full publication lists, can be found in the next chapters, in part B.

Chapter 4 Corporate Governance Research Initiative

4.1 Overview

Corporate governance is the research priority area of the University of Amsterdam Business School (ABS). Corporate governance is of fundamental importance to economic and social progress. Recent institutional level failures during the financial crisis have been attributed to weaknesses in corporate governance. Increasing societal pressure implies that corporate governance is no longer only concerned with financial issues driven by shareholder interests, but also needs to include social and environmental concerns reflecting a much broader set of constituents, embedded in the organisation as a whole. Thus, the research subject of corporate governance now also embraces what we term a crucial sustainability dimension. This sustainability focus explicitly incorporates social and environmental concerns and focuses particular attention on managerial practices and leader behaviours in the governing of organisations.

Our focus on corporate governance embraces examinations and theorisations of the processes of governance at organisational levels, addresses management practices and leadership roles, and highlights their impact on corporate social as well as financial performance. This places a stronger focus on the role of governance in supporting sustainability both in terms of environmental issues and social responsibility, consistent with the UvA's wider commitment to sustainability. Our research in this area is developing rapidly to deal with questions such as:

- How do senior management leadership characteristics influence governance processes aimed at enhancing social performance?
- How do managers establish strategies, systems and processes to enhance organisational accountability for their sustainability impacts?
- How can alternative conceptions of governance help to improve both social and financial organisational performance?
- How do internal governance processes change in response to non-shareholder pressures?
- How can recent management failures in corporate governance enable us to develop more accountable governance and leadership processes?
- How does corporate governance relate to internal capital markets and institutional investors?

Addressing these questions is vital if we are to better understand how the governance of organisations can be improved and contribute more directly to sustainability and corporate responsibility. Moreover, the importance of addressing these questions has been widely recognized in different local and international forums and research on this is in high demand from top tier academic journals in the various sub-fields of management. Addressing these questions requires an interdisciplinary business approach combining insights and methods from the accounting, strategic and human resource management fields. Given the existing research priority of corporate governance, the ABS already contains excellent and broad expertise here. This is evidenced in the productivity of its researchers, the top quality outlets in which they publish, the international subject matter addressed, and the international diversity of the researchers themselves. The senior research team demonstrates a level of excellence in this area which is difficult to match within Europe.

The present activities in ABS that take an interdisciplinary business approach to the sustainability dimension of corporate governance are spread among three research programmes, namely those in accounting; human resource management–organizational

behaviour; and strategy & marketing. In addition to this ABS also has the more traditional orientation towards corporate governance issues as represented by our excellent finance group. All are led by internationally outstanding professors (respectively Brendan O’Dwyer, Deanne den Hartog, Ans Kolk and Enrico Perotti), the researchers in these groups adopt innovative, interdisciplinary approaches: as emerging, novel topics are involved, existing approaches usually do not suffice, and new ways of conceptualising, measuring, testing, and empirically studying the phenomena (both quantitative and qualitatively) are needed – at the same time, they should build on and be relevant to existing ‘mainstream’ research.

4.2 Input

Table 6 research in fte Corporate Governance Research Initiative

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2011</i>	<i>Funding</i>
FINANCE/ACLE				
Boot, A.W.A.	prof.dr.	hgl	0,80	1
Dari-Mattiacci, G	prof.dr.	hgl	pm	1
Claessens, C.A.MF.	prof.dr.	hgl	pm	1
Lopez de Silanes Molina, F.	prof.dr.	hgl	0,18	1
Perotti, E.C.	prof.dr.	hgl	0,70	1
Schinkel, M.P.	prof.dr.	hgl	0,50	1
Martin, J.	dr.	ud	0,50	1
Sautner, Z.	dr.	ud	0,50	1
Karsten, Ch.	msc	aio	0,60	1
Hendriks, E	msc	aio	0,60	1
Wu, B.	msc/dr	aio	0,40	3
ACCOUNTING				
O’Dwyer, B.	prof.dr.	hgl	0,50	1
Veenman, D.	dr.	ud	0,33	3
O’Sullivan, N.	dr.	postdoc	0,80	1
Boomsma, R.	msc	aio	0,60	1
STRATEGY & MARKETING				
Kolk, A.	prof.dr.	hgl	0,50	1
Rinnooy Kan, A.	prof.dr.	hgl	0,00	1
Bridoux, F.	dr.	postdoc	0,80	1
Haxhi, I	dr.	ud	0,50	1
Pinkse, J.	dr.	ud	0,33	1
Slangen, A.	dr.	ud	0,33	1
Muller, A.	dr.	ud	0,50	1
Stoelhorst, J.W.	dr.	uhd	0,50	1
HRM/OB				
Den Hartog	prof.dr.	hgl	0,50	1
Total 1st flow of funds			10,24	
Total 2nd flow of funds			0,00	
Total 3rd flow of funds			0,73	
Total 1st f.o.f. excl. Ph.D.’s			7,79	
Total all flows of funds			10,97	
Ph.D. students			2,85	

4.3 Output

In recognition of their excellence, the UvA scholars have received numerous international awards for their work, which include: the 2010 European Social Investment Forum Best European research paper award; the Fellowship award from The Leadership Trust; the 2009

Faculty Pioneer Lifetime Achievement Award from the Aspen Institute and the European Academy of Business in Society, and several Best Paper awards in leading international journals. Publications reach the top 'mainstream' A journals in the respective fields (see part B of this report), the key professors fulfil roles in prominent international academic organisations and in mainstream A and B journal editorial boards (see box 5 in Chapter 3), and have co-edited several special issues of both international specialised and 'mainstream' B journals. Nationally and internationally, ABS is now widely renowned in the areas of corporate governance and sustainability. This was also recognised by the 2010 EQUIS international accreditation (prominent for business schools worldwide).

Highlights in 2011 include the Emerald Publishers Research Impact award for a seminal paper by Brendan O'Dwyer, the start of an international seminar series on Corporate Governance (organised by Ilir Haxhi, the first two presenters being Ruth Aguilera (University of Illinois) and Michel Goyer (Warwick Business School)), the continuing of the excellent finance group seminar series (with presenters from NYU, Yale, INSEAD, HBS, LBS), the best paper prize by the *European Journal of Work and Organizational Psychology* for an article by Deanne den Hartog (see box 3), and the Ross Best Paper Award for an article by Zach Sautner and Stefan Arpring on Corporate Governance and Leverage.

Key publications

- Boot, A.W.A. & Thakor, A.V. (2011). Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure. *Review of Financial Studies*, 24, (10), 3434-3485. [A]. (2010 IF 4.602; 5-year IF 5.016)
- Hoogh, A.H.B. de & Hartog, D.N. den (2008). Social responsibility, ethical leadership and performance. *The Leadership Quarterly*, 19, 297-311. [A]. (2010 IF 2.202; 5-year IF 4.051)
- Kalshoven, K., Den Hartog, D.N. & De Hoogh, A.H.B. (2011). Ethical leadership at work questionnaire (ELW): Development and validation of a multidimensional measure. *The Leadership Quarterly*, 22, 51-69. [A]. (2010 IF 2.202; 5-year IF 4.051)
- Kolk, A. & Pinkse, J. (2008). A perspective on multinational enterprises and climate change. Learning from an 'inconvenient truth'? *Journal of International Business Studies*, 39, (8), 1359-1378. [A]. (2010 IF 3.766; 5-year IF 5.727)
- Muller, A. & Kolk, A. (2010). Extrinsic and intrinsic drivers of corporate social performance: Evidence from foreign and domestic firms in Mexico. *Journal of Management Studies*, 47, (1), 1-26. [A]. (2010 IF 2.805; 5-year IF 4.178)
- O'Dwyer, B., Owen, D., & Unerman, J. (2011). Seeking legitimacy for new assurance forms: The case of sustainability assurance. *Accounting, Organizations and Society*, 36, (1), 31-52. [A]. (2010 IF 1.904; 5-year IF 2.749)

PART B

PUBLICATIONS & PROGRAMMES

4. ACCOUNTING

<i>Programme directors:</i>	<i>Prof.dr. Brendan O’Dwyer</i>
<i>Starting date:</i>	<i>January 1, 2000</i>
<i>Department/Section:</i>	<i>Business Studies/Accounting</i>
<i>JEL classification:</i>	<i>M: Accounting; Business Administration and Business Economics</i>
<i>METIS-code:</i>	<i>uva/feb/abs/acc</i>
<i>Website:</i>	<i>www.abs.uva.nl/accounting</i>
<i>VSNU scores 2002:</i>	<i>Quality: 3, Productivity: 3, Relevance: 4, Viability: 3</i>
<i>VSNU scores 2009:</i>	<i>Quality: 3.5, Productivity: 4, Relevance: 4, Viability: 4</i>

4.1 PROGRAMME OVERVIEW

The Accounting Section's research programme focuses on accounting in the broadest sense. As a whole, the programme is distinctly and deliberately interdisciplinary in nature, adopting theoretical perspectives from different disciplines, and informed by various research methodologies and methods. The key research themes are: *Corporate governance, accountability and sustainability; Financial accounting and capital markets; and Management accounting*. These research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for accounting and accountability practice and policymaking where possible and appropriate. Researchers have recent publications in several A and leading B international journals such as *Accounting, Organizations and Society, Contemporary Accounting Research, Accounting, Auditing and Accountability Journal, Accounting and Business Research, Review of Accounting Studies, The Accounting Review, and The Journal of Management*.

A number of researchers focus on examining issues of accounting and accountability in different organizational contexts. Researchers here embrace interdisciplinary perspectives and qualitative methodologies and methods. These researchers are actively engaged in research examining corporate and non-governmental organization (NGO) accounting and accountability; social and ethical accounting and reporting; sustainability reporting assurance practice; financial sector social accountability processes; corporate stakeholder engagement; and professional accounting disciplinary procedures. There is also an emerging emphasis on the study of audit quality.

Researchers in the area of management accounting are examining customer profitability analysis (using cost price information to value customer relationships, and evaluate the return on marketing decisions); the role and design of management control systems in the public sector; target costing and the design of incentive and rewards systems;

A number of researchers have also focused on empirically assessing the impact of financial accounting on financial decision making and the impact of financial decisions on financial reporting and the trading activities of corporate insiders. These researchers seek to combine the financial accounting and finance disciplines in order to research issues surrounding market efficiency, fundamental analysis and valuation, issues of accounting choice, financial management and governance. This research stream has, however, suffered from the loss of some key researchers in 2011 and current recruitment is seeking to replace departed staff with a Full Professor appointment in this area beginning in August 2012.

4.2 INPUT

4.2.1 INPUT RESEARCH STAFF

Table 7: Input in fte Accounting

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Funding</i>
Bast-den Hollander, A.	drs	aio	0,60	0,60	0,29	3
Bissessur, S.W.	drs	ud	0,50	0,50	0,50	1
Boomsma, R.	msc	aio	0,60	0,60	0,60	1
Georgakopoulos, G.	dr	ud	0,50	0,50	0,50	1
Goncharov, I.	dr	ud	0,50	0,25	-	1
Goot, L.R.T. van der	dr	uhd	0,25	0,25	0,09	1
Hodgson, A.	prof dr	hgl	0,40	0,20	-	1
Kloosterman, H.	msc	aio	-	-	0,20	1
Kroos, P.	dr	ud	-	-	0,17	1
Lhaopadchan, S.	dr	postdoc	0,25	0,25	-	1
Maas, V.S.	dr	ud	0,50	0,50	0,42	1
O'Dwyer, B.	prof dr	hgl	0,50	0,50	0,50	1
Oliveira Vieira, R.	dr	ud	-	0,50	0,50	1
O'Sullivan, N.	ma	aio	0,40	-	-	1
O'Sullivan, N.	di	postdoc	0,30	0,80	0,80	1
Praag, B. van	dr	ud	0,17	0,11	0,00	1
Raak, J.J.F. van	dr	ud	-	-	0,17	1
Rees, W.P.	prof dr	hgl	-	0,10	-	1
Triest, S.P. van	dr	ud	0,50	0,50	0,50	1
Vaassen, E.H.J.	prof dr	hgl	0,00	0,00	-	1
Veenman, D.	drs	aio	0,60	0,40	-	1
Veenman, D.	dr	ud	-	0,17	0,33	1
Verbeeten, F.H.M.	dr	uhd	-	-	0,17	1
Wallage, Ph.	prof dr	hgl	0,06	0,00	0,00	1
Wirtz, D.	msc	aio	0,60	0,60	0,60	1
Total 1st flow of funds			6,63	6,73	6,05	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,60	0,60	0,29	
Total 1st f.o.f. excl. Ph.D.'s			4,43	5,13	4,65	
Total all flows of funds			7,23	7,33	6,34	
Ph.D. students			2,80	2,20	1,69	

4.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. As to external funding for staff, this involved one position (in total accounting for 5% of the research programme's staff): 3rd flow of funding for a PhD student.

4.3 OUTPUT: EVALUATION AND RESULTS

4.3.1 EVALUATION OF 2011 RESULTS BY PROGRAMME DIRECTOR

2011 has been an excellent year in terms of high quality output. For example, the number of A journal publications in 2011 was equal to the total number of A publications for the preceding 4 years. Moreover, the list of forthcoming publications beyond 2011 indicates that the future of this group looks very positive despite the loss of some high performing researchers in 2011 (some of whom have now been replaced). Several younger scholars have publications at advanced review rounds several high ranking A and B journals and the research pipeline of all research staff is extensive with collaboration within the section continuing to flourish. The remaining Ph.D. students are also progressing well with one student expected to complete in 2012 and another in 2013. The research seminar series continues to attract leading international and national academics in the various sub-disciplines of accounting.

4.3.2 OVERVIEW OF RESULTS

Key publications of the programme

Ecker, B., Triest, S.P. van & Williams, C. (2012). Management control and the decentralization of R&D. Forthcoming in *Journal of Management*.

Georgakopoulos, G. & Thomson, I. (2008). Social Reporting, Engagements, Controversies and Conflict in an Arena Context. *Accounting Auditing & Accountability Journal*, 21, (8), 1116-1143.

Maas, V.S. & Matejka, M. (2009). Balancing the dual responsibilities of business unit controllers: Field and survey evidence. *The Accounting Review*, 84, (4), 1233-1253.

O'Dwyer, B. (2011). The Case of Sustainability Assurance: Constructing a new assurance service. *Contemporary Accounting Research*, 28, (4), 1230-1266.

O'Dwyer, B. & Unerman, J. (2008). The paradox of greater NGO accountability: A case study of Amnesty Ireland. *Accounting, Organizations and Society*, 33, (7-8), 801-824.

Table 8: Publications in numbers

Accounting		2004	2005	2006	2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	10	13	10	10	7	11	9	10
	A				1	2	1		4
	B				4	4	7	3	3
	in Dutch refereed journals	6	7	5	4	2	2	5	1
	in other international journals					1		1	6
	in other Dutch journals	1	1	2		0	2		
	papers in proceedings				2	1	1		2
	chapters in books (international)	6	2	2	4			3	
	chapters in books (Dutch)	7		5	2	1		3	
2) Monographs	International	2		1	1		2	1	
	Dutch			1	2	1	1	1	
3) Ph.D. theses		1			1	1		2	
4) Professional publications		4	3	4	3	1	1	3	4

Box 6 Forthcoming international publications

Boekel, D., Georgakopoulos, G., Sotiropoulos, I. & Vasileiou, K. (2012). The Impact of a Regulatory Change on the Fees Paid to the Auditor: A look at Dutch and German Evidence. Forthcoming in *The South European Review of Business Finance and Accounting*.

Coulson, A. & O'Sullivan, N. (2012). Environmental and Social Assessment in Sustainable Finance. In Unerman, J. Bebbington, J. & O'Dwyer, B. (eds), *Sustainability Accounting and Accountability* (pp. 266-28). London: Routledge.

- Dankers, S. & Vieira, R. (2012). Tendering and decision-making: A case on pharmaceutical products. Forthcoming in *Review of Entrepreneurship, Management and Sustainable Development*.
- Ecker, B., Triest, S.P. van & Williams, C. (2012). Management control and the decentralization of R&D. Forthcoming in *Journal of Management*.
- Georgakopoulos, G. & Thomson, I. (2012). Risk Conflicts and Demands for Social and Environmental Accounting: an Empirical Study. In Lindgreen, A. (ed.), *A Stakeholder Approach to Corporate Social Responsibility*. Aldershot: Gower Publications.
- Hoefsloot P., Georgakopoulos G., Sotiropoulos I., Galanou E. & Vasileiou K. (2012). Mapping the Accrual Anomaly in the Dutch Stock Market. Forthcoming in *International Journal of Business and Social Science*.
- Hulzen, P. van, Alfonso, L., Georgakopoulos, G. & Sotiropoulos, I. (2012). Goodwill and Accounting Quality: a Comparison Between Impairment and Amortisation Before and After IFRS Adoption in a European Context. Forthcoming in *International Journal of Economic Sciences and Applied Research*.
- Hulzen, P. van, Georgakopoulos, G., Sotiropoulos, I. & Kaldis, P. (2012). Goodwill and Accounting Quality: a Comparison Between Impairment and Amortisation Before and After IFRS Adoption in a European Context. Forthcoming in *International Journal of Economic Sciences and Applied Research*.
- Impink, J., Lubberink, M., Praag, B.J. van, & Veenman, D. (2012). Did Accelerated Filing Requirements and SOX Section 404 Affect the Timeliness of 10-K Filings? Forthcoming in *Review of Accounting Studies*.
- Maas, V.S., Rinsum, M. van & Towry, K. (2012). In search of informed discretion: An experimental investigation of fairness and trust reciprocity. Forthcoming in *The Accounting Review*, 87, (2).
- O'Dwyer, B. & Boomsma, R. (2012). The Nature of NGO Accountability. In Unerman, J. Bebbington, J. & O'Dwyer, B. (eds), *Sustainability Accounting and Accountability*. London: Routledge.
- Pater, C., Georgakopoulos, G., Sotiropoulos, I. & Galanou, K. (2012). IFRS Adoption and Implementation In Companies: Utopia or Reality? Forthcoming in *Archives of Economic History*.
- Petrova, E., Georgakopoulos, G., Sotiropoulos, I. & Vasileiou, K.Z. (2012). Relationship Between Cost of Equity Capital and Voluntary Corporate Disclosures. Forthcoming in *International Journal of Economics and Finance*.
- Vasileiou, K., Sotiropoulos, I. & Georgakopoulos, G. (2012). Characteristic Elements of Mediterranean Diet: the Consumption of Vegetables and Legumes in Greece (1950-2005). Forthcoming in *Journal of Management and Sustainability*.
- Veenman, D. (2012). Disclosures of Insider Purchases and the Valuation Implications of Past Earnings Signals. Forthcoming in *The Accounting Review*.
- Verbeeten, F.H.M. & Rinsum, M. van (2012). The impact of subjectivity in performance evaluation on motivation: evidence from public sector organizations. Forthcoming in *Accounting and Business Research*.

Articles in international refereed journals

- Cahan, S.F., Zhang, W. & Veenman, D. (2011). Did the Waste Management Audit Failures Signal Lower Firm-Wide Audit Quality at Arthur Andersen? *Contemporary Accounting Research*, 28, (3), 859-891. [A].
- Gamerschlag, R., Moeller, K. & Verbeeten, F.H.M. (2011). Determinants of voluntary CSR disclosure. *Review of Managerial Science*, 5, (2-3), 233-262.
- Goncharov, I. & Triest, S.P. van (2011). Do fair value adjustments influence dividend policy? *Accounting and Business Research*, 41, (1), 1-18. [B].
- Hartmann, F.G.H. & Maas, V.S. (2011). The effect of uncertainty on the roles of controllers and budgets: An exploratory study. *Accounting and Business Research*. [B].
- Maas, V.S. & Torres-González, R. (2011). Subjective performance evaluation and gender discrimination. *Journal of Business Ethics*, 101, (4), 667-681. [A].
- O'Dwyer, B. (2011). The case of Sustainability Assurance: Constructing a new assurance service. *Contemporary Accounting Research*, 28, (4), 1230-1266. [A].
- O'Dwyer, B., Owen, D. & Unerman, J. (2011). Seeking Legitimacy for New Assurance Forms: The Case of Assurance on Sustainability Reporting. *Accounting, Organizations and Society*, 36, (1), 31-52. [A].
- O'Dwyer, B. (2011). The genesis of an 'interesting' and important social and environmental accounting conversation. *Social and Environmental Accountability Journal*, 31, (1), 85-95.

- Veenman, D., Hodgson, A.C., Praag, B.J. van & Zhang, W. (2011). Decomposing Executive Stock Option Exercises: Relative Information and Incentives to Manage Earnings. *Journal of Business Finance & Accounting*, 38, (5-6), 536-573. [B].
- Verbeeten, F.H.M. (2011). Public sector cost management practices in the Netherlands. *International Journal of Public Sector Management*, 24, (6), 492-506.

Articles in Dutch refereed journals

- Rinsum, M. van, Dekker, R. den & Maas, V.S. (2011). Prestatiemeting ten tijde van economische crisis: De aanpak van DSM. [Performance measurement during an economic downturn: The case of DSM]. *Maandblad voor Accountancy en Bedrijfseconomie*, 85, (9), 430-436.

Academic publications in other international journals

- Gamerschlag, R., Moeller, K. & Verbeeten, F.H.M. (2011). Determinants of voluntary CSR disclosure. *Review of Managerial Science*, 5, (2-3), 233-262.
- Kleijnen, J.P.C. & Schaik, F.D.J. van (2011). Sealed-bid auction of Netherlands mussels: Statistical analysis. *International Journal of Production Economics*, July.
- Kramer, S., Georgakopoulos, G., Sotiropoulos, I. & Vasileiou, K. (2011). Audit Firm Rotation, Audit Firm Tenure and Earnings Conservatism. *International Journal of Business and Management*, 6, (8), 44-57.
- Verbeeten, F.H.M. (2011). Public sector cost management practices in the Netherlands. *International Journal of Public Sector Management*, 24, (6), 492 – 506.
- Verleun, M., Georgakopoulos, G., Sotiropoulos, I. & Vasileiou, K. (2011). The Sarbanes-Oxley Act and Accounting Quality: A Comprehensive Examination. *International Journal of Economics and Finance*, 3, (5), 49-64.
- Zhou, W., Georgakopoulos, G., Sotiropoulos, I. & Vasileiou, K. (2011). The Effect of Executive Pay on Firm Performance in Financial Enterprises of China. *Asian Social Science*, 7, (8), 65-80.

Papers in proceedings

- Galanou, E., Sotiropoulos, I., Georgakopoulos, G. & Stiliadi, S. (2011). Challenges and Uncertainties of Managers as Predictors of the Degree of Formalization Applied by Organizations; What They Think to do Versus What They Think They Should do in a Greek Reality. *The Economies of Balkan and Eastern Europe Countries in the Changed World Proceedings*. EBBEEC. Pitesti, Romania.
- Vieira, R. (2011). Discourses and change on accounting practices: the role and use of management accounting systems. *Proceedings of the 8th European Network for Research in Organizational and Accounting Change (ENROAC) Conference* (1-3 June). Lisbon, Portugal.

Dissertations

- Raak, J.J.F. van (2011, 27 May). *Empirical Studies on Audit Quality in the Belgian Market for Audit Services*. Maastricht University. [Promotor: prof. dr. R.H.G. Meuwissen RA. Copromotor: dr. C.C.M. Schelleman] [cat. D.]

Professional publications

- Brouwer, A.J. (2011). Eigen Vermogen. Chapter 5 in Backhuijs, J. et al. (eds), *Handboek Financiële Verslaggeving*. Amersfoort: Sdu Fiscale & Financiële Uitgevers.
- Brouwer, A.J. (2011). Belastingen naar de winst. Chapter 10 in Backhuijs, J. et al. (eds), *Handboek Financiële Verslaggeving*. Amersfoort: Sdu Fiscale & Financiële Uitgevers.
- Brouwer, A.J. & Ende, H. van den. (2011). Het kasstroomoverzicht minder objectief dan gedacht. *Spotlight (Vaktechnisch bulletin van PwC Accountants)*, 18, (4), 22-26.
- Brouwer, A.J. & Owel, B. (2011). Nieuwe consolidatiestandaard geeft handvatten voor complexe praktijksituaties. *Spotlight (Vaktechnisch bulletin van PwC Accountants)*,

Working- and discussion papers

- Boomsma, R., O'Dwyer, B. & Georgakopoulos, G. (2011). *The Shaping of NGO Accountability: Aligning Imposed and Felt Accountabilities in Oxfam Novib*. Working paper. Universiteit van Amsterdam.
- Boomsma, R. and O'Dwyer, B. (2011). *The Construction of NGO Accountability*. Working paper. Universiteit van Amsterdam.
- Brouwer, A.J. (2011). *Reporting alternative performance measures in the European Union: the impact of historical local background and IFRS adoption*. Working paper. University of Amsterdam.
- Brouwer, A.J. (2011). *Strategic use of performance measures in the European Union*. Working paper. University of Amsterdam.
- Gamerschlag, R., Moeller, K. & Verbeeten, F.H.M. (2011). *Are voluntary CSR disclosures relevant to investors? Empirical evidence from Germany*. Working paper, Georg-August-Universität Göttingen.
- Georgakopoulos, G. & Thomson, I. (2011). *Risk and Legitimacy Conflicts in Social and Environmental Accounting and Accountability*. Working paper. Universiteit van Amsterdam, University of Strathclyde.
- Goot, L.R.T. van der & Giersbergen, N. van (2011). *Look who is talking now, Analyst Recommendations and Internet IPOs*. Working paper.
- Maas, V.S. & Rinsum, M. van (2011). *How control system design influences honesty in managerial reporting*. Working paper.
- Maas, V.S. Rinsum, M. van & Veerman, N. (2011). *Are management accountants with permanent and temporary contracts equally likely to manage earnings?* Working paper.
- O'Dwyer, B. & Unerman, J. (2011). *Analysing the relevance and utility of leading accounting research*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B., Agyemang, G. & Unerman, J. (2011). *Downward accountability mechanisms in a developing country context: processes and experiences of empowerment*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B., Agyemang, G. & Unerman, J. (2011). *Knowledge sharing in NGO accounting and accountability mechanisms*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B. & Canning, M. (2011). *Boundary Negotiation within a Changing Regulatory Space for Professional Accountants*. Working paper. Universiteit van Amsterdam.
- O'Dwyer, B. & Vieira, R. (2011). *Strategy and Performance Management Systems in a Wind Farm Company*. Working paper. Universiteit van Amsterdam.
- O'Sullivan, N. & O'Dwyer, B. (2011). *Social Accountability and the Finance Sector: The Equator Principles Institutionalisation Process*. Working paper. Universiteit van Amsterdam
- O'Sullivan, N. & O'Dwyer, B. (2011). *The Equator Principles: A Micro-Institutionalisation Process*. Working paper. Universiteit van Amsterdam
- Perego, P. & Verbeeten, F.H.M. (2011). *Do 'good governance' codes enhance financial accountability? Evidence on managerial pay in Dutch charities*. Working paper.
- Thomson, I., Grubnic, S., Georgakopoulos, G. & Owen, D. (2011). *Exploring Accounting and Sustainable Development Hybridisation in the UK Public Sector*. Working paper. Universiteit van Amsterdam, University of Strathclyde, University of Nottingham.

Popular publications

- Brouwer, A.J. & Roelofsen, E. (2011). Heroverweeg agendabepalende rol IASB. *Het Financieele Dagblad*, July, 28.
- Brouwer, A.J. & Jullens, D. (2011). Kap in het woud van toelichtingsvereisten. Komst van veel nieuwe boekhoudregels biedt uitstekend moment om nut en kosten af te wegen. *Het Financieele Dagblad*, June, 23.
- O'Dwyer, B. (2011). The Integration of Decision Making and Sustainability Reporting.

Contributions to academic conferences, workshops and seminars

- Maas, V.S. (2011, June). The 2011 GMARS conference in Sydney, Australia.
- Maas, V.S. (2011, April). The 2011 EAA annual conference in Rome, Italy.
- Maas, V.S. (2011, January). The 2011 AAA MAS section midyear conference, Atlanta GA, USA.
- O'Dwyer, B. (2011, February). The case of Sustainability Assurance: Constructing a new assurance service. Paper presented at the Royal Holloway, University of London, Accounting, Finance and Economics research seminar series.
- Perego, P. & Verbeeten, F.H.M. (2011). Do 'good governance' codes enhance financial accountability? Evidence on managerial pay in Dutch charities. Presented at the CIGAR conference.
- Triest, S.P. van & Zandvoort, A. van (2011, April). Control patterns and control tightness in knowledge intensive service firms, EAA, Rome.

Participation in academic networks & fellowships

- Boomsma, R. (2011). Member of Centre for Social and Environmental Accounting Research (CSEAR), St. Andrews University, Scotland.
- Maas, V.S. (2011). Member of the American Accounting Association.
- Maas, V.S. (2011). Member of the European Accounting Association.
- Maas, V.S. (2011). Academic member of the Institute of Management Accountants.
- Maas, V.S. (2011). Member of the Society for Judgment and Decision Making.
- O'Dwyer, B. (2011). The British Accounting Association.
- O'Dwyer, B. (2011). The European Accounting Association.
- O'Dwyer, B. (2011). Canadian Academic Accounting Association.
- O'Dwyer, B. (2011). International Associate of The Centre for Social and Environmental Accounting Research (CSEAR), University of St. Andrews.
- O'Sullivan, N. (2011). Member of Centre for Social and Environmental Accounting Research (CSEAR), St. Andrews University, Scotland.
- O'Sullivan, N. (2011). Member of The Academy of Management.
- O'Sullivan, N. (2011). Member of The European Group for Organization Studies (EGOS).

Member editorial board/editor international refereed journals

- O'Dwyer, B. (2011). Member of editorial boards of *Accounting, Organizations and Society*; *Auditing: A Journal of Practice and Theory*; *Contemporary Accounting Research*; *British Accounting Review*; *International Journal of Qualitative Research in Management*; *Australian Accounting Review*; *International Journal of Auditing*; *Social and Environmental Accountability Journal*. Associate editor of *Accounting, Auditing and Accountability Journal*
- Triest, S.P. van (2011). Editorial board member *Industrial Marketing Management*.

Member editorial board/editor Dutch refereed journals

- Verbeeten, F.H.M. (2011). Member editorial board of series *Financiën Decentrale Overheden* ('Financial management local government series') at VNG Uitgeverij (currently SDU Uitgeverij).
- Verbeeten, F.H.M. (2011). Member editorial board for MCA, *Journal for Financial Executives*, Kluwer
- Verbeeten, F.H.M. (2011). Member editorial board *Tijdschrift Public controlling*, SDU Uitgeverij.

Referee activities

- O'Dwyer, B. (2011). Referee for *Accounting, Organizations and Society*; *Accounting, Auditing and Accountability Journal*; *Contemporary Accounting Research*; *Journal of Business Ethics*; *Financial Accountability and Management*; *Critical Perspectives*

on Accounting; European Accounting Review; The British Accounting Review; International Journal of Qualitative Research in Management; International Journal of Auditing; Social and Environmental Accountability Journal; Qualitative Research in Accounting and Management.

Triest, S.P. van (2011). Referee for *British Journal of Management, Services Industries Journal*, AIB Conference.

Verbeeten, F.H.M. (2011). Referee for *Management Accounting Research, Abacus, Management Research News*, AAA MAS congress, and EAA annual congress.

Membership of academic committees (including Ph.D. committees outside the FEB)

O'Dwyer, B. (2011, October 3). Ph.D. external examiner Norazita Marina Abdul Aziz, University of Strathclyde, Scotland.

O'Dwyer, B. (2011, December 2). Ph.D. external examiner Ahmad Zamri Osman, Royal Holloway, University of London, England.

Research contributions in the media

Brouwer, A.J. (2011). On Cobbaut, J. (ed.) (2011). Risico op boekhoudkundige luchtkastelen te groot. Quotes from interview in *Financial Director's magazine*, 6, (57), 42-43.

Brouwer, A.J. (ed.) (2011). Verplichte accountantscontrole is nuttig, maar de kwaliteit mag wel een stuk hoger. Quotes from interview in *Het Financieele Dagblad*, July 9.

Brouwer, A.J. (2011). On Wijnen, J.F. van (ed.) (2011). Schaf verplichte controle niet af. Quote from interview in *Het Financieele Dagblad*, June 29.

Various activities

Verbeeten, F.H.M. (2011). Member editorial board of series 'Financiën Decentrale Overheden' ('Financial management local government series') at VNG Uitgeverij (currently SDU Uitgeverij), Member editorial board for MCA, journal for Financial Executives, Kluwer, Member editorial board Tijdschrift Public controlling, SDU Uitgeverij, Ad hoc reviewer for *Management Accounting Research, Abacus, Management Research News*, AAA MAS congress & EAA annual congress.

Prizes and honours

O'Dwyer, B. (2011). Winner of the Emerald Publishers 2011 Impact of Research Award for the sole authored paper entitled "Conceptions of corporate social responsibility the nature of managerial capture" published in *Accounting, Auditing & Accountability Journal* in 2003. The publishers state that: "the winning article for this award is considered 'seminal' in the community and demonstrates the significant impact it has on one or more of the following areas: the body of knowledge, practice, teaching and learning, public policy making, society and environment and the economy."

O'Sullivan, N. (2011, January). 2010 Emerald/EFMD Outstanding Doctoral Research Award in the Interdisciplinary Accounting Research Category.

Triest, S.P. van (2011). Commendation as Outstanding Reviewer *British Journal of Management*.

2nd and 3rd stream funding

Maas, V.S., Bol, J. & Kramer, S. (2011). Institute of Management Accountants – Foundation of Applied Research. Research grant for the project *The impact of compensation system design on confrontation costs* (J. Bol: University of Illinois at Urbana-Champaign & S. Kramer: RSM Erasmus University): \$ 6,000. May. [granted].

Maas, V.S., Naranjo-Gil, D., Cardinaels, E. et al. (2011). Ministry of Education of Spain (project number: ECO2011-24613). Research grant for the project *Configuration of management control systems in team-based organizational structures*. (D. Naranjo-Gil: Pablo de Olavide University & E. Cardinaels: Tilburg University and four others): €37,500. July. [granted].

Box 7 External PhD students Accounting

Arjan Brouwer

The reporting of alternative performance measures in the European Union, promotor: prof.dr. H. Langendijk [planned finalisation: 2012]

Hans Duits

The Added Value of Auditing in a non-mandatory environment, promotor: prof.dr. Ph. Wallage, co-promotor: prof.dr. M. Willekens [planned finalisation: Spring 2013]

Dennis Jullens

Value Relevance of IFRS accounting information, promotores: prof.dr. W. Rees & prof.dr. A. Hodgson [planned finalisation: 2014]

Rebecca Maughan

Social Accounting, promotor: prof.dr. B. O'Dwyer [planned finalisation: October 2013]

5. Corporate Finance & Financial Systems

<i>Programme director:</i>	<i>Prof. dr. E.C. Perotti</i>
<i>Starting date:</i>	<i>January 1, 1992</i>
<i>Department/section :</i>	<i>Business Studies/Finance</i>
<i>JEL classification:</i>	<i>G: Financial economics</i>
<i>METIS-code:</i>	<i>uva/feb/abs/fin/</i>
<i>Website:</i>	<i>www.abs.uva.nl/financegroup</i>
<i>VSNU scores 2002:</i>	<i>Quality: 5, Productivity: 4, Relevance: 4, Viability: 4</i>
<i>VSNU scores 2009:</i>	<i>Quality: 5, Productivity: 4.5, Relevance: 5, Viability: 4</i>

5.1 PROGRAMME OVERVIEW

The degree and form of external finance varies greatly among corporations and across countries. Modern corporate finance recognizes that agency and informational problems create substantial frictions to raise funding, and may distort corporate choices. Potential conflicts exist between management and external providers of funds, as well as between investors and other stakeholders.

The modern literature places institutions supporting contractual enforcement at the centre of the design of financial markets and institutions. The research programme gives considerable attention to financial systems, assessing both empirically and theoretical the foundations, merits and limits of the process of financial allocation in developed and developing countries and the importance of property rights (Claessens and Laeven, 2003; Haber and Perotti, 2008). A broad framework has emerged to study comparative features of investor protection, financial competition and regulation. This approach combines law and finance and political economy of finance to complement the economic approach, and explains the temporal evolution of financial systems (Pagano and Volpin, 2003; Perotti and von Thadden, 2006). Different configurations of roles of banks, private investors and market investors imply very different corporate choice (Boot and Thakor, 2007). The evidence points to a critical role for corporate governance, including governance in financial intermediation (Cremers, Huang and Sautner, 2010).

The research programme also cover issues in asset pricing and the management of financial long term risks, both for financial institutions and for corporations. Here a new impulse has come from the financial crisis, which has highlighted the drawbacks of practices in the financial industry based on traditional assumptions of price efficiency. Novel research in the program is directed at understanding the incentive and behavioral foundations of risk taking, price formation and lending, to provide a fundamental framework for the analysis of financial reform (Perotti, Ratnovski and Vlahu, 2011; Campello, Giambona, Graham, and Harvey, 2011).

5.2 INPUT

5.2.1 INPUT RESEARCH STAFF

Table 9: Input in fte Finance

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total</i> 2009	<i>Total</i> 2010	<i>Total</i> 2011	<i>Funding</i>
Arping, S.	dr	ud	0,50	0,50	0,50	1
Beber, A.	dr	uhd	0,50	0,50	0,33	1
Bersem, M.	msc	aio	0,60	0,40	-	1
Boot, A.W.A.	prof dr	hgl	0,70	0,70	0,70	1
Bongaerts, D.	drs	aio	0,50	-	-	1
Chaieb, I.	dr	ud	0,50	0,33	-	1
Claessens, S.	prof dr	guest	0,00	0,00	0,00	1
Cosemans, M.M.J.E.	dr	postdoc	0,07	0,50	0,46	1
Englund, P.	prof dr	hgl	0,10	0,10	0,06	1
Fabbri, D.	dr	ud	0,50	0,50	0,33	1
Francke, M.	prof dr	hgl	0,00	0,00	0,03	1
Giambona, E.	dr	ud	0,50	0,50	0,50	1
Haddaji, W.	dr	ud	0,25	0,33	-	1
Iyer, R.	dr	ud	0,25	-	-	1
Karsten, C.G.J.	msc	aio	0,60	0,60	0,60	1
Ligterink, J.E.	dr	d	0,13	0,13	0,00	1
Lin, T.C.	msc	aio	0,40	-	-	1
Liu, X.	msc	aio	0,60	0,40	-	2
Lopez de Silanes, F.	prof dr	hgl	0,20	0,20	0,20	1
Malinova, N.	msc	aio	-	0,07	0,21	1
Malinova, N.	msc	aio	-	0,13	0,39	3
Martin, J.K.	dr	ud	0,21	0,50	0,50	1
McCahery, J.	prof dr	hgl	0,50	-	-	3
Perotti, E.C.	prof dr	hgl	0,70	0,70	0,70	1
Phalippou, L.	dr	ud	0,50	0,50	0,04	1
Sautner, Z.	dr	ud	0,50	0,50	0,50	1
Schroth de la Piedra, E.	dr	ud	0,50	0,50	0,50	1
Schwienbacher, A.	dr	ud	0,10	-	-	1
Tuijp, P.	msc	aio	-	0,07	0,14	1
Tuijp, P.	msc	aio	-	0,13	0,26	3
Vorage, M.	msc	aio	0,60	0,40	-	1
Wit, E. de	msc	aio	0,40	-	-	3
Wu, B.	msc	aio	0,60	0,35	-	1
Zou, L.	dr	uhd	0,00	0,00	0,00	1
Total 1st flow of funds			10,51	8,88	6,30	
Total 2nd flow of funds			0,60	0,40	0,00	
Total 3rd flow of funds			0,90	0,26	0,65	
Total 1st f.o.f. excl. Ph.D.'s			7,21	6,99	5,35	
Total all flows of funds			12,01	9,54	6,95	
Ph.D. students			4,30	2,55	1,60	

5.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. The Duisenberg School of Finance co-funds PhD positions of PhD-student who join the group through the Tinbergen Institute.

5.3 OUTPUT, EVALUATION AND RESULTS

5.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The Finance Group at the UvA has been for some years one of the most prominent research oriented finance groups in Europe. Both senior and junior faculty continue to show a high rate of success in top finance and economics journals. Peak performance was achieved in 2008-2010, at a time when almost no finance faculty in Europe equalled its performance in top publications. Unfortunately, the group has suffered massively from the financial chaos of the faculty, losing half of all senior staff and four of its prominent young researchers. Recruiting has now restarted with good success, with three junior researchers and one senior joining the group. Thanks to strong student interest and full classes, the finance group is running a robust surplus and has a clear perspective of regaining ground. While the current faculty has an excellent core around corporate finance and banking, the main challenge is to reconstruct the asset pricing side.

In corporate finance, governance and banking, the programme has produced original theoretical work at the highest level (Arping, Boot, Perotti, Schroth). A special area of high performance has been financial regulation (Boot, Perotti), where the senior staff enjoys very high academic and policy impact unmatched in the Netherlands, thanks to its role in the IMF, DNB, Bank of England and the ESRB advisory council (Boot, Claessens, Perotti). The research group has progressively increased its profile in empirical analysis (Beber, Claessens, Giambona, Lopez de Silanes, Sautner), which has enjoyed its best publications in the last year, though the asset pricing area has suffered from many departures. A strong strand of the research profile has been in corporate governance, financial development and political economy (Perotti, Claessens, Lopez de Silanes, Sautner), where the program contributed to the top research in the field. Several of the most influential and widely cited contributions in the area in the last few years were summarized in two important review articles published or forthcoming in the Journal of Economic Literature.

Empirical asset pricing and risk management (Beber, Chaieb, Cosemans, Driessen, Phalippou) has been wiped out by staff loss, with researchers leaving for London, MIT, Oxford, Geneve and Tilburg. Active researchers ensure very strong performance in behavioral finance and real estate finance.

The group has lost one associate professor, two full professors, two assistant professors and two lecturers. Limited compensation has been provided by two junior hires, though of excellent quality. Once again, the group has recruited internationally at the AEA-AFA meetings, confirming its status as the most attractive Dutch faculty in finance for international candidates.

PhD graduates continue to excel in their placement. In the last years, graduates have taken positions at NYU Stern, Copenhagen Business School, Michigan State University, the National University of Singapore, the World Bank and the IMF. Two PhD students graduated in 2011, one will this year, while three doctoral students have joined the department. Thanks to secure funding and the increased participation in doctoral education at TI (four courses planned next year in place of one in 2011-12), we expect this number to increase further.

5.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION (OTHER THAN THAT ALREADY MENTIONED IN LIST OF PUBLICATIONS/ACTIVITIES)

The group is an active international research hub, with an excellent academic network in the US and Europe. Researchers have excellent coauthors at Harvard, MIT, LBS, NYU, Toulouse, Duke, Univ of Illinois and Berkeley.

The group maintains a top seminar series, with a seminar each week, often joint with DNB, which is funding the series. Researchers in the group also organize international conferences, including a top annual asset pricing conference to resume in 2013.

Faculty members have a significant involvement in the Duisenberg School of Finance, where the group is well represented in managerial positions and as research fellows.

5.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT (OTHER THAN THAT ALREADY MENTIONED IN THE LIST OF PUBLICATIONS/ACTIVITIES)

The department used to rank second in Europe in terms of publications in top finance and economics journals. Faculty members of the research program contributed overwhelmingly to the top ranking granted by SSRN in 2008 to the Amsterdam Business School as the top business school outside the US in terms of number of research papers downloaded per author. The Finance Group was then the most frequently downloaded finance department outside the US. The situation has changed, though the group retains a top standing on a reduced scale.

Faculty members of the Finance Group routinely present at the American Finance Association, the Western Finance Association and the European Finance Association Meetings.

Members of the group make frequent contributions to international and Dutch quality opinion newspapers and are often cited by the national and international press for their research results.

5.3.4 OVERVIEW OF RESULTS

Key publications

- Boot, A.W.A., Gopalan, R. & Thakor, A.V. (2006). The entrepreneur's choice between private and public ownership. *Journal of Finance*, 61, (2), 803-836
- Campello, M., Giambona, E., Graham, J. & Harvey, C. (2011). Liquidity Management and Corporate Investment During a Financial Crisis. *Review of Financial Studies*, 24, (6), 1944-1979
- Cremers, M., Huang, R., & Sautner, Z. (2011). Internal Capital Markets and Corporate Politics in a Banking Group. *Review of Financial Studies*, 24, 358-401
- Hellmann, Th. & Perotti E. (2011). Circulation of Ideas in Firms and in Markets. *Management Science*, 57, (10), 1813-1826
- Perotti E.C. & Von Thadden, E.L. (2006). The Political Economy of Corporate Control *Journal of Political Economy*, 114, (1), 145-174

Table 10: publications in numbers

Corporate Finance & Financial Systems		2004	2005	2006	2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	5	18	20	17	18	21	16	13
	A				4	9	8	4	4
	B				9	7	9	10	5
	in Dutch refereed journals	1	3	4	5	2	4	6	3
	in other international journals	6		1		2	5		1
	in other Dutch journals	2	4	3	1	2	5		1
	papers in proceedings		3	1		1	2	1	
	chapters in international books	5	10	11	5	6	5	2	4
	chapters in books (Dutch)	2	1		4	2			6
2) Monographs	International	1	1	2	4	2			
	Dutch				2	1		2	
3) Ph.D. theses			4	3	1	2	2	3	3
4) Professional publications		4	5	11	10	12	3	7	4

Box 8: Forthcoming international publications

- Arping, S. & Sautner, Z. (2012). Did SOX Section 404 Make Firms Less Opaque? Evidence from Cross-Listed Firms. Forthcoming in *Contemporary Accounting Research*.
- Beber, A. & Pagano, M. (2012). Short Selling Bans around the World: Evidence from the 2007-09 Crisis. Forthcoming in *Journal of Finance*.
- Beber, A., Brandt, M.W. & Kavajecz, K. (2012). What Does Equity Sector Order Flow Tell Us about the Economy? Forthcoming in *Review of Financial Studies*.
- Boot, A.W.A. & Marinc, M. (2012). Financial Innovations, Marketability and Stability in Banking. Forthcoming in Barth, J., Lin, Ch. & Wihlborg, C. (eds), *Handbook on Banking and Governance*. Cheltenham: Edward Elgar.
- Boot, A.W.A. & Marinc, M. (2012). Financial Services: Strategic Positioning and Competitive Issues. Forthcoming in Neumann, M. & Weigand, J. (eds), *The International Handbook of Competition* (2nd edition). Cheltenham: Edward Elgar.
- Campello, M., Giambona, E., Graham, J. & Harvey, C. (2012). Access to Liquidity and Corporate Investment in Europe During the Financial Crisis. Forthcoming in *Review of Finance*.
- Claessens, C.A.M.F. & Horen, N. van (2012). Being a Foreigner among Domestic Banks: Asset or Liability? Forthcoming in *Journal of Banking and Finance*.
- Claessens, C.A.M.F., Kose, A. & Terrones, M.E. (2012). How Do Business and Financial Cycles Interact? Forthcoming in *Journal of International Economics*.
- Favara, G., Schroth, E. & Valta, P. (2012). Strategic Default and Equity Risk Across Countries. Forthcoming in *Journal of Finance*.
- Glaser, M., Lopez-de-Silanes, F. & Sautner, Z. (2012). Opening the Black Box: Internal Capital Markets and Managerial Power. Forthcoming in *The Journal of Finance*.

Articles in international refereed journals

- Abatino, B., Dari-Mattiacci, G. & Perotti, E. (2011). Early Elements of the Corporate Form: Depersonalization of Business in Ancient Rome. *Oxford Journal of Legal Studies*, 31, (2), 365-389. [B].
- Bögels, S.M. & Perotti, E. (2011). Does father know best? A formal model of the paternal influence on childhood social anxiety. *Journal of Child and Family Studies*, 20, (2), 171-181. [B].
- Boot, A.W.A. (2011). Banking at the Crossroads: How to Deal with Marketability and Complexity? *Review of Development Finance*, 1, 176-183.
- Boot, A.W.A. & Thakor, A.V. (2011). Managerial Autonomy, Allocation of Control Rights and Optimal Capital Structure. *Review of Financial Studies*, 24, (10), 3434-3485. [A].
- Campello, M., Giambona, E., Graham, J. & Harvey, C. (2011). Liquidity Management and Corporate Investment During a Financial Crisis. *Review of Financial Studies*, 24, (6), 1944-1979. [A].
- Cremers, M., Huang, R., & Sautner, Z. (2011). Internal Capital Markets and Corporate Politics in a Banking Group. *Review of Financial Studies*, 24, 358-401. [A].
- Driessen, J.J.A.G. & Perotti E. (2011). Confidence Building on Euro Convergence: Evidence from Options. *Journal of International Money and Finance*, 30, (3), 474-491. [B].
- Giambona, E. & Ertugul, M. (2011). Property Segment and REIT Capital Structure. *Journal of Real Estate Finance and Economics*, 43, (4). [B].
- Ghosh, C., Giambona, E., Harding, J. & Sirmans, C.F. (2011). How Entrenchment, Incentives, and Governance Influences REIT Capital Structure. *Journal of Real Estate Finance and Economics*, 43, (1), 39-72. [B].
- Hellmann, Th. & Perotti E. (2011). Circulation of Ideas in Firms and in Markets. *Management Science*, 57, (10), 1813-1826. [A].
- Perotti E. & Suarez, J. (2011). A Pigouvian Approach to Liquidity Regulation. *International Journal of Central Banking*, 7, (4), 3-42.
- Perotti E., Ratnovski, L. & Vlahu, R. (2011). Bank Capital Regulation and Tail Risks. *International Journal of Central Banking*, 7, (4), 123-165.
- Perotti, E. (2011). Targeting the Systemic Effect of Bankruptcy Exceptions. *Journal of International Banking and Financial Law*.

Articles in Dutch refereed journals

- Boot, A.W.A. (2011). Hype en distantie, hoe te denken over aandeelhouders? *MAB*, 85, (10) 476-477
- Boot, A.W.A. & Ligterink, J. (2011). Regulering van rendementen: snappen we het wel echt? *MAB*, 85, (10), 521-529.
- Conijn, J. & Frans Schilder (2011). De haalbaarheid van markthuren. Mogelijkheden en consequenties. *Real Estate Research Quarterly*, 10, (1), 5-12 .

Academic publications in other international (refereed) journals

- Conijn, J. & Schilder, F. (2011). How housing associations lose their value: the value gap in the Netherlands. *Property Management*, 29, (1), 103-119.

Academic publications in other Dutch Journals

- Boot, A.W.A., Bovenberg, A.L. & Jacobs, B. (2011). Europees groeivermogen en lessen van de jaren dertig. *Economische Statistische Berichten* 96 (4619), 574-576.

Chapters in books (international)

- Boot, A.W.A. (2011). Destabilising Market Forces and the Structure of Banks going Forward. In Beck, T. (ed), *The Future of banking*. London: Centre for Economic Policy Research.
- Boot, A.W.A. (2011). Sovereign Debt and Banks: Need for Fundamental View on the Structure of the Banking Industry. In Allen, F., Carletti, E., Corsetti, G. (eds), *Life in the Eurozone with or without sovereign default?* Philadelphia: Wharton Financial Institutions Center Press.
- Boot, A.W.A. & Ligterink, J. (2011). What Rate of Return to Allow? Do We Truly Understand It? In Don, H., Keijzer, J. de, Lamboo, E., Oers, M. van & Sinderen, J. van (eds), *The Art of Supervision. Liber Amicorum Pieter Kalbfleisch*. Den Haag: NMa.
- McCahery, J. & Sautner, Z. (2011). Institutional Investor Preferences and Executive Compensation. In Hill, J. & Thomas, R. (eds), *Research Handbook on Executive Pay*. Edward Elgar Publishing Ltd.

Chapters in books (Dutch)

- Boot, A.W.A. & Dijkstra, M.A. (2011). Financiële sector in crisis. In Garretsen, J.H., Jong-A-Pin, J.M. & Sterken, E. (eds), *Preadviezen van de Koninklijke Vereniging voor Staatshuishoudkunde*. Den Haag: Sdu Uitgevers.
- Boot, A.W.A. (2011). Financiële sector en toezicht: zijn we op de goede weg? In Jong, E. de (ed), *Wat zegt de crisis over onze moraal. Annalen van het Thijmgenootschap*, 99.2. Nijmegen: Valkhof.
- Boot, A.W.A. & Tilburg, R. van (2011). Juist risicovolle banken zijn dure banken. In *Juist risicovolle banken zijn dure banken. Jaarboek 2011 van de Koninklijke Vereniging voor de Staathuishoudkunde*, (pp.47-52). KVS.
- Boot, A.W.A. (2011). Buitenlandse invloed op economie. In *Nederland wereldwijd. De visie van 30 Nederlandse prominenten* (p.16-17). Hilversum: Radio Nederland Wereldomroep.
- Boot, A.W.A. (2011). Coreferaat (bij lezing Ruud Lubbers). In *De Europese financiële crisis: Hoe herstellen we vertrouwen? Lezingen Symposium van het wetenschappelijk instituut van het CDA* (pp.15-19). Den Haag, Wetenschappelijk Instituut voor het CDA.
- Boot, A.W.A. (2011). Naar een structuurverandering in de financiële sector. In Becker, F., Hurenkamp, M. & Kalma, P. (eds.), *Lessen uit de crash: een antwoord op de financiële crisis* (pp. 110-135). Amsterdam: Wiardi Beckmann Stichting.

Dissertations

- Vlahu, R. (2011, March). Three Essays on Banking. University of Amsterdam. [Promotor:

- prof.dr. E.C. Perotti] [cat. A].
Vorage, M. (2011, March). *The Politics of Entry*. University of Amsterdam. [Promotor: prof.dr. E.C. Perotti] [cat. A].
Wit, E.R. de (2011, September 8). *Liquidity and price discovery in real estate assets*. [Promotor: prof.dr. K.P.G. Englund, co-promotor: prof.dr. M. Francke] [cat. A].

Professional publications

- Boot, A.W.A. (2011). Economie in actie. *Rostra Economica*, April.
Boot, A.W.A. (2011). Juist risicovolle banken zijn dure banken (with Rens van Tilburg). *Me Judice*, 4e jaargang, 12 April 2011.
Boot, A.W.A. (2011). Enige overpijnzingen bij europrikelen. *Rostra Economica*, November, p.10-11.
Sautner, Z. (2011). How to Attract Institutional Investors? *Banking Review*, August (in Dutch).

Popular publications

- Boot, A.W.A. (2011). Van luchtbel naar lobbycratie. *NRC Handelsblad*, Boekenbijlage, 7 January, p.1-2.
Boot, A.W.A. (2011). Parlement werkt niet aan veilig bankwezen. Banken draaien de Tweede Kamer een loer (with R. van Tilburg). *NRC Handelsblad*, 7 April, p.16.
Boot, A.W.A. (2011). Kiezer verliest vertrouwen in de euro als politiek hem steeds voor de gek houdt; Den Haag moet onomwonden zeggen dat het Griekse probleem ons geld kost. *Het Financieele Dagblad*, 21 May, p. 27.
Boot, A.W.A. & Bovenberg, L. (2011). En nu ook weg met die hypotheekrenteaftrek. *NRC Handelsblad*, 1 July, p.14.
Boot, A.W.A. (2011). Toekomst beurzen onzeker. *Het Financieele Dagblad*, 6 July, p.7.
Boot, A.W.A. (2011). Niet doorpakken is kern europrobleem. *NRC Handelsblad*, 23 July, p. 31.
Boot, A.W.A. (2011). De falende Europese politiek brengt ECB in problemen. *NRC Handelsblad*, 9 August, p. 14.
Boot, A.W.A. (2011). Diffuse informatie en gebrek aan verankering vormen de bijl aan de wortel van goed leiderschap. *Het Financieele Dagblad*, 10 September, p. 27.
Boot, A.W.A., Bovenberg, L., Jacobs, B. & Wijnbergen, S. van (2011). Alleen bezuinigingen is niet de oplossing voor de eurocrisis. *NRC Handelsblad*, 20 September, p.10.
Boot, A.W.A. (2011). Kamer moet dat euroakkoord afwijzen. *NRC Handelsblad*, 27 October, p.17.
Boot, A.W.A. (2011). Risico's europact zijn onacceptabel groot. *De Volkskrant*, 1 November, p.28.
Boot, A.W.A. & Wijnbergen, S. Van (2011). Eindelijk een agenda voor de lange termijn. *NRC Handelsblad*, 8 December, p.16-17.
Boot, A.W.A. (2011). Marktwerking in de financiële sector faalt. *NRC Handelsblad*, 9 December, p.31.
Francke, M.K. (2011). Kwaliteitsbeoordeling van een model en de kenmerken. *Syllabus VastgoedCert Hercertificering 2012*.
Francke, M.K. (2011). Waarderingsmodellen voor de vergelijkingsmethode. *Syllabus VastgoedCert Hercertificering 2012*.

Working- and discussion papers

- Albuquerque, R. & Schroth, E. (2011). *Search Frictions and the Liquidity of Large Blocks of Shares*. Working Paper, Boston University and Universiteit van Amsterdam. June.
Arping, S. & Sautner, Z. (2011). *Did the Sarbanes-Oxley Act of 2002 Make Firms Less Opaque? Evidence from Analyst Earnings Forecasts*, Working Paper.
Beber, A., Brandt, M., Cosemans, M. & Verardo, M. (2011). *Institutional Ownership and Asset Liquidity*. Working paper. Erasmus Universiteit.
Boot, A.W.A. & Marinc, M. (2011). *Competition and Entry in Banking: Implications for*

- Capital Regulation*. Universiteit van Amsterdam.
- Boot, A.W.A. & Ratnovski, L. (2011). *Banking and Trading*. Universiteit van Amsterdam.
- Brounen, D., Eichholtz, P.M.A., Straetmans, S. & Theebe, M.A.J. (2011). *The Inflation Protection of Your Own Home*. Working paper. Maastricht University.
- Eichholtz, P.M.A., Straetmans, S. & Theebe, M.A.J. (2011). *Housing Market Rents and the Economy; Amsterdam, 1550-1850*. Working paper.
- Cosemans, M., Frehen, R., Schotman, P. & Bauer, R. (2011). *Estimating Security Betas using Prior Information Based on Firm Fundamentals*. May.
- Cosemans, M. (2011). *The Pricing of Long and Short Run Variance and Correlation Risk in Stock Returns*. April.
- Cosemans, M., Ang, A. & Frehen, R. (2011). *Inflation Risk and Stock Returns*. Working paper. Erasmus Universiteit.
- Francke, M.K. & Constantinescu, M. (2011). *The historical development of the Swiss rental market - A new price index*, University of Amsterdam.
- Francke, M.K. (2011). *House prices Scenarios*, Ortec Finance research paper.
- Giambona, E. & Campello, M. (2011). *Capital Structure and the Redeployability of Tangible Assets*. Working Paper.
- Giambona, E., Mello, A. & Riddiough, T. (2011). *Collateral and the Value-Effect of Leverage: Theory and Experimental Evidence*. Working Paper.
- Giambona, E. & Schwienbacher, A. (2011). *Debt Capacity of Real Estate Collateral*. Working paper.
- Giambona, E. (2011). Unsecured Debt over the Growth Cycle (with J. Golec), Work-in-Progress.
- Glaser, M., Lopez-de-Silanes, F. & Sautner Z. (2011). *Opening the Black Box: Internal Capital Markets and Managerial Power*, Working Paper.
- McCahery, J., Sautner, Z., & Starks L. (2011). *Behind the Scenes: The Corporate Governance Preferences of Institutional Investors*, Working Paper.
- Perotti, E. & Suarez, J. (2011). *Paper no 15: A Pigovian Approach to Liquidity Regulation*. Duisenberg school of finance-Tinbergen Institute Discussion Paper.
- Perotti, E., Ratnovski, L. & Vlahu, R. (2011). *Paper no 14: Capital Regulation and Tail Risk*. Duisenberg school of finance-Tinbergen Institute Discussion Paper.
- Perotti, E., Ratnovski, L. & Vlahu, R. (2011). Brief no 4: Tail Risk: Higher Capital is not Enough. Duisenberg school of finance Policy Briefs and Papers.
- Perotti, E. & Danielsson, J. et al. (2011). *Brief no 2: A Prudential Regulatory Issue at the Heart of Solvency II*. Duisenberg school of finance Policy Briefs and Papers.
- Perotti, E. & Flannery, M. (2011). *Paper no 11: Coco Design as a Risk Preventive Tool*. Duisenberg school of finance Policy Briefs and Papers.
- Perotti, E. & Suarez, J. (2011). *Paper no 10: Simple Analytics of Systemic Liquidity Risk Regulation*. Duisenberg school of finance Policy Briefs and Papers.
- Perotti, E. (2011). *Paper no 8: Systemic Liquidity Risk and Bankruptcy Exceptions*. Duisenberg school of finance Policy Briefs and Papers.
- Perotti, E. (2011). *Systemic liquidity risk: A European approach*. VOX EU Policy Papers.
- Perotti, E. (2011). *A consensus view on liquidity risk*. VOX EU Policy Papers.
- Perotti, E. (2011). *More bank capital is not enough*. VOX EU Policy Papers.
- Perotti, E. (2011). *A prudential regulatory issue at the heart of Solvency II*. VOX EU Policy Papers.
- Perotti, E. (2011). *Systemic risk regulation: Pigouvian taxes or quantity regulation?* VOX EU Policy Papers.
- Perotti, E. (2011). *CoCo bonds as a way of preventing risk*. VOX EU Policy Papers.
- Sautner, Z. & Villalonga B. (2011). *Corporate Governance and Internal Capital Markets*, Working Paper.
- Schroth, E., Suarez, G. & Taylor, L. (2011). *Dynamic Debt Runs: Evidence from a Structural Estimation*. Working Paper. Universiteit van Amsterdam and University of Pennsylvania. November.

Contributions to academic conferences, workshops and seminars

- Boot, A.W.A. (2011, March 9). Competition and Entry in Banking, University of Warwick (UK).
- Boot, A.W.A. (2011, April 5). Banking at the Crossroads. FED Financial Markets Conference, Atlanta.
- Boot, A.W.A. (2011, April 14). Eurozone and Banking Restructuring. Florence.
- Boot, A.W.A. (2011, April 27). Banking at the Crossroads. DNB, Amsterdam.
- Boot, A.W.A. (2011, June 22). Future of the Euro. CPB, Den Haag.
- Boot, A.W.A. (2011, October 7). Strategy of Banks. DNB, Amsterdam.
- Boot, A.W.A. (2011, November 18). Banking at the Crossroads. First International Moscow Finance Conference. National Research University Higher School of Economics (HSE), Moscow.
- Boot, A.W.A. (2011, December 15). Banking at the Crossroads. Bank of England.
- Cosemans, M. (2011). Presented at ES, SoFiE annual meetings.
- Francke, M.K. (2011, February). Repeat sales, Workshop on Residential Property Price Indices, Statistics Netherlands The Hague.
- Francke, M.K. (2011, June). House price scenarios, 18th annual European Real Estate Society conference, Eindhoven.
- Francke, M.K. (2011, June). Master class Econometric Modeling, 18th annual European Real Estate Society conference, Eindhoven.
- Francke, M.K. (2011, June). How bloated is the Dutch housing market, workshop Tinbergen Institute, Amsterdam.
- Francke, M.K. (2011, August). Discussant of paper “Bidding heterogeneity, signaling effect and its applications on house seller’s pricing strategy” by Sun, H & Ong, S.E., Maastricht – NUS – MIT Symposium, Maastricht.
- Francke, M.K. & de Vos, A.F. (2011, December). No More Null Hypotheses, Just Decisions, workshop on Statistics and Scientific Method I: The Controversy about Hypothesis Testing, Madrid.
- Giambona, E. (2011, November). Ohio State University, Columbus, Ohio.
- Giambona, E. (2011, November). Yale University, New Haven, Connecticut.
- Giambona, E. (2011, October). University of Wisconsin-Madison, Madison, Wisconsin (Invited Presentation -- Real Estate).
- Giambona, E. (2011, October). University of Connecticut, Storrs, Connecticut (Invited Presentation).
- Giambona, E. (2011, June). FIRS Finance Conference, Sydney, Australia.
- Giambona, E. (2011, March). Rotterdam School of Management, Rotterdam, Netherlands (Invited Presentation).
- Giambona, E. (2011, March). University of New South Wales, Sydney, Australia (Invited Presentation).
- Giambona, E. (2011, February). Cornell University, Ithaca, New York (Invited Presentation).
- Giambona, E. (2011, January). HEC Paris, Paris, France (Invited Presentation).
- Giambona, E. (2011, January). University of Wisconsin-Madison, Madison, Wisconsin (Invited Presentation -- Real Estate).
- Giambona, E. (2011). ASSA-AFA, Denver, Colorado.
- Giambona, E. (2011). ASSA-A.REUEA, Denver, Colorado.
- Schilder F. & Conijn, J. (2011, July). Allocative efficiency of different housing subsidy systems, Paper ENHR-conference, Toulouse.
- Sautner, Z. (2011, January). American Finance Association Meetings Denver (2 Papers).
- Sautner, Z. (2011, January). ACLE Workshop: The Future of Financial Regulation.
- Sautner, Z. (2011, January). Humboldt-University Berlin.
- Sautner, Z. (2011, January) London School of Economics.
- Sautner, Z. (2011, March). University of Technology Sydney.
- Sautner, Z. (2011, March). University of New South Wales.
- Sautner, Z. (2011, May). International Conference on Corporate Governance in Emerging Markets Seoul.

- Sautner, Z. (2011, August). European Finance Association Meetings Stockholm.
- Sautner, Z. (2011, November). Frankfurt School of Finance and Management.
- Sautner, Z. (2011, December). European Banking Center Conference on Financial Regulation in Uncertain Times.
- Sautner, Z. (2011, August). European Finance Association Meetings Stockholm.
- Sautner, Z. (2011, May). International Conference on Corporate Governance in Emerging Markets Seoul.
- Schroth, E. (2011, March). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, University of Zurich.
- Schroth, E. (2011, April). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, London Business School.
- Schroth, E. (2011, April). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, Universidade Católica Portuguesa.
- Schroth, E. (2011, June). Search Frictions and the Liquidity of Large Blocks of Shares. 1st New York University Economics Alumni Conference, New York, NY.
- Schroth, E. (2011, June). Search Frictions and the Liquidity of Large Blocks of Shares. 46th Annual Conference of the Western Finance Association, Santa Fe, NM.
- Schroth, E. (2011, June). Search Frictions and the Liquidity of Large Blocks of Shares. 4th Erasmus Liquidity Conference, Rotterdam.
- Schroth, E. (2011, September). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, EDHEC Business School.
- Schroth, E. (2011, October). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, University of British Columbia.
- Schroth, E. (2011, November). Search Frictions and the Liquidity of Large Blocks of Shares. Finance Seminar Series, EDHEC Business School.
- Schroth, E. (2011, July). Dynamic Debt Runs: Evidence from a Structural Estimation. European Summer Symposium in Financial Markets, Gerzensee (CH).
- Theebe, M.A.J. (2011, April 26). The analysis of private real estate markets, Vrije Universiteit Amsterdam, VBA program.

Other lectures on research

- Boot, A.W.A. (2011, 2 February). Lecture: Euro issues. NYSE/Euronext, Amsterdam.
- Boot, A.W.A. (2011, 9 March). Lecture: Bank Capital Regulation and Competition. FSA Congres, Amsterdam.
- Boot, A.W.A. (2011, 10 March). Lecture: Ontwikkelingen in de financiële sector. PWC/UvA-Academie Amsterdam.
- Boot, A.W.A. (2011, 28 March). Lecture: Future of the Euro. Industriële Groote Club, Amsterdam.
- Boot, A.W.A. (2011, 6 April). Lecture on the Eurozone. UvA Alumni, New York.
- Boot, A.W.A. (2011, 26 April) Lecture: Future of the Eurozone. Studium Generale, Groningen.
- Boot, A.W.A. (2011, 28 April). Lecture: Future of Bank Regulation. FSA Congres, Amsterdam.
- Boot, A.W.A. (2011, 13 May). Lecture: Future of Bank Regulation. Congres, Utrecht.
- Boot, A.W.A. (2011, 20 May). Lecture: Future of the Euro. EAB, Amsterdam.
- Boot, A.W.A. (2011, 15 June). Lecture: Ontwikkelingen in de financiële sector. Raad van State, Den Haag.
- Boot, A.W.A. (2011, 8 July). Lecture: Stability Issues in Banking. DNB, Huizen.
- Boot, A.W.A. (2011, 27 August). Lecture: Options for the Euro. Wiardi Beckman stichting PvdA, Amsterdam.
- Boot, A.W.A. (2011, 14 September). Lecture: Europa, Griekenland en de euro. Room for Discussion, University of Amsterdam.
- Boot, A.W.A. (2011, 15 September). Lecture: Governance. KAS Bank, Amsterdam.
- Boot, A.W.A. (2011, 28 September). Lecture: De financiering van het MKB. Symposium Financing Ministerie EZ, Den Haag.

- Boot, A.W.A. (2011, 3 October). Lecture: Banking at the Crossroads. Sustainable Finance Lab, Utrecht.
- Boot, A.W.A. (2011, 6 October). Coreferaat bij lezing Ruud Lubbers. Symposium De Europese Financiële Crisis, WI CDA, Amsterdam.
- Boot, A.W.A. (2011, 12 October). Lecture: Pensioenzekerheid. DNB Pensioencongres, Amsterdam.
- Boot, A.W.A. (2011, 13 October). Lecture: Euro options. Van Doorne, Amsterdam.
- Boot, A.W.A. (2011, 7 November). Future of Finance Research. 40th Anniversary of European Institute for Advanced Studies in Management, Brussel.
- Boot, A.W.A. (2011, 10 November). Lecture: Pension Funds: What to do? OPF/Pensioenfederatie congres, Scheveningen.
- Boot, A.W.A. (2011, 12 November). Lecture: Zorgeconomie. AUV-dag, Universiteit van Amsterdam.
- Boot, A.W.A. (2011, 16 November). Lecture: Future of the Euro. Gemeentelijk Gymnasium, Hilversum.
- Boot, A.W.A. (2011, 24 November). Lecture: Lessons learnt. Sustainable Finance Lab, Utrecht.
- Boot, A.W.A. (2011, 25 November). Lecture: SEFA. Hilton, Amsterdam.
- Boot, A.W.A. (2011, 6 December). Lecture: Euro Issues. Rotary, Amsterdam
- Boot, A.W.A. (2011, 13 December). Lecture: Future of the Financial sector. UvT/Duisenberg School of Finance, Amsterdam.
- Boot, A.W.A. (2011, 13 December). Lecture: Euro Issues. VVD meeting, Den Haag.
- Boot, A.W.A. (2011, 14 December). Lecture: Euro Issues. St. Nicolaas Lyceum, Amsterdam.
- Perotti, E. (2011, February). Liquidity Risk Regulation. European Central Bank.
- Perotti, E. (2011, March). Liquidity Risk Regulation. Bundesbank.
- Perotti, E. (2011, April). Phd lecture series on Organization Economics. MIT.
- Perotti, E. (2011, May). Systemic Liquidity Risk. DNB.
- Perotti, E. (2011, May). Macroprudential Policy Tools. LSE, London.
- Perotti, E. (2011, May). Bank Taxation. Oxford.
- Perotti, E. (2011, July). Contingent Liquidity Risk. NBER Summer Institute.
- Perotti, E. (2011, September). Liquidity Risk Regulation. Federal Reserve Board.
- Perotti, E. (2011, October). Bank Taxation and Risk Regulation. European Parliament.
- Perotti, E. (2011, October). Contingent Liquidity Risk. New York Federal Reserve.
- Perotti, E. (2011, October). Contingent Bank Capital. Bank of England.

Organisational contributions to conferences, workshops and seminars

- Perotti, E. (2011, March). Main Organizer, DNB Workshop on the Illiquidity Premium, Amsterdam.
- Perotti, E. (2011, April). Main Organizer, IMF-FSB Workshop on Liquidity Risk, Washington DC.
- Perotti, E. (2011, June). Main Organizer, DSF Doctoral Summer School on Dysfunctional Finance, Duisenberg.
- Perotti, E. (2011, September). Main Organizer, DNB Big Picture Workshop on Basel III and Solvency II.
- Perotti, E. (2011). Program committee, Western Finance Association.
- Sautner, Z. (2011, August). Member of the Program Committee, 38th Annual Meeting European Finance Association, Stockholm.
- Schroth, E. (2011, August). Member of the Program Committee, 38th Annual Meeting European Finance Association, Stockholm.

Participation in academic networks & fellowships

- Arping, S. (2011). Research Fellow Tinbergen Instituut, Amsterdam.
- Boot, A.W.A. (2011). Research Fellow Tinbergen Instituut, Amsterdam.
- Boot, A.W.A. (2011). Research Fellow Centre for Economic Policy Research, London.
- Boot, A.W.A. (2011). Fellow Davidson Institute, University of Michigan.

Boot, A.W.A. (2011). Honorary Professor University of Ljubljana.
Giambona, E. (2011). Fellow Duisenberg School of Finance.
Giambona, E. (2011). Vising Fellow Yale School of Management.
Perotti, E. (2011). Fellow in Financial Economics CEPR, London.
Perotti, E. (2011). Fellow in Development Economics CEPR, London.
Perotti, E. (2011). Fellow Tinbergen Instituut, Amsterdam.
Perotti, E. (2011). NBER Summer Institute Fellow, Cambridge.
Theebe, M.A.J. (2011). Member of VOGON, Amsterdam.

Volume-editorship

Francke, M.K. (2011). Co-editor *Real Estate Research Quarterly*, 3. Amsterdam: VOGON in cooperation with ASRE and PropertyNL.

Member editorial board/editor international refereed journals

Boot, A.W.A. (2011). Associate Editor *Journal of Financial Intermediation*, *Journal of Corporate Finance*, *Multinational Finance Journal*, *European Financial Management*, *Journal of Financial Stability*, *Review of Finance*..
Boot, A.W.A. (2011). Member Editorial Board *Journal of Financial Regulation and Compliance*, *Maanschrift voor Accountancy en Bedrijfseconomie*.
Francke, M.K. (2011). Editor *Real Estate Research Quarterly*.

Referee activities

Arping, S. (2011). Referee for *Finance Research Letters*, *Journal of Financial Intermediation*.
Boot, A.W.A. (2011). Referee for *American Economic Review*, *Econometrica*, *The Review of Economic Studies*, *Journal of Finance*, *International Economic Review*, *Journal of Public Economics*, *Journal of Financial Intermediation*, *The Review of Financial Studies*, *Journal of Banking and Finance*, *Journal of Financial Services Research*, *Financial Management*, *Contemporary Policy Issues*, and *European Journal of Political Economy*.
Francke, M.K. (2011). Referee for *International Journal of Housing Markets and Analysis*, *European Financial Management*.
Giambona, E. (2011). Referee for *Review of Financial Studies*, *Management Science*, *Journal of Empirical Finance*, *Journal of Banking and Finance*, *Real Estate Economics*, *Journal of Real Estate Finance and Economics*.
Perotti, E. (2011) Referee for *Journal of Finance*, *Review of Economic Studies*, *Journal of Political Economy*, *Journal of Financial Intermediation*, *Econometrica*, and WFA, HEC Corporate Finance conferences.
Sautner, Z. (2011). Referee for NWO conferences.
Theebe, M.A.J. (2011). Referee for *Real Estate Research Quarterly*.

Membership of academic committees (including Ph.D. committees outside the FEB)

Boot, A.W.A. (2011). Member of The Royal Netherlands Academy of Arts and Sciences (KNAW).
Francke, M.K. (2011). Board member of the European Real Estate Society.
Francke, M.K. (2011). Board member of the Vereniging Onroerend Goed Onderzoekers Nederland.
Francke, M.K. (2011). Member Ph.D. committee E. de Wit (Universiteit van Amsterdam; supervisors: Prof.dr. Marc Francke and prof. dr. P. Englund).
Perotti, E. (2011). Supervisor Ph.D. Natalya Martynova (Universiteit van Amsterdam).
Perotti, E. (2011). Supervisor Ph.D. Mario Bersem (Universiteit van Amsterdam).
Sautner, Z. (2011). Member External Doctoral committee Sander Konijn (VU Amsterdam).
Sautner, Z. (2011). Member External Doctoral committee Ko-Chia Yu (Erasmus Universiteit Rotterdam).

Prizes and honours

- Arping, S. & Sautner, Z. (2011). Winner of the journal's Ross Best Paper Award 2010 for Corporate Governance and Leverage: Evidence from a Natural Experiment. *Finance Research Letters*, 7, 127-134.
- Boot, A.W.A. (2011). Winner Pierson Penning.
- Boot, A.W.A. (2011). Winner Kohnstamm-Teaching award for best teacher ASRE Msc program, Amsterdam.
- Giambona, E. (2011). Best Paper Award FMA European Meetings.
- Sautner, Z. (2011). Winner Van der Schroeff Award for Best Lecturer of the Faculty of Economics and Business, Universiteit van Amsterdam.
- Sautner, Z. (2011). Best Lecturer Award, Duisenberg School of Finance.
- Theebe, M.A.J. (2011). Teacher of the year of the Finance Group, Universiteit van Amsterdam.

Various activities

- Boot, A.W.A. (2011). Chairman Koninklijke Vereniging voor de Staathuishoudkunde.
- Boot, A.W.A. (2011). Director Amsterdam Center for Law & Economics.
- Boot, A.W.A. (2011). Director Amsterdam Center for Corporate Finance.
- Boot, A.W.A. (2011). Member Autoriteit Financiële Markten.
- Boot, A.W.A. (2011). Member Research Council Banque de France.
- Boot, A.W.A. (2011). Member Bank Council De Nederlandsche Bank.
- Boot, A.W.A. (2011). Member Sociaal Economische Raad.
- Boot, A.W.A. (2011). Member Advisory Scientific Committee, European Systemic Risk Board, Frankfurt.
- Boot, A.W.A. (2011). Member expert group MinEZ, financing MKB (Commissie de Swaan).
- Boot, A.W.A. (2011). Advisor Parliamentary committee on financial crisis (Commissie de Wit).
- Perotti, E. (2011). Member European Economic Association Council.
- Perotti, E. (2011). Fellow European Economics Association.
- Perotti, E. (2011). Research Director Duisenberg School of Finance.
- Perotti, E. (2011). Fellow Houblon Norman, Advisor on Macro Prudential Policy, Bank of England.
- Perotti, E. (2011). Advisor on Regulatory and Macro Prudential Policy, DNB.
- Sautner, Z. (2011). March) Research visitor University of New South Wales.
- Sautner, Z. (2011). Programme Director Corporate Finance and Banking Programme, Duisenberg School of Finance.

Box 9: External PhD students Finance

Alexander van de Minne

Regional Decline, Human Capital, Demand for Housing and Housing Prices, promotor: prof.dr. M.K. Francke [planned finalisation: 2013]

6. HUMAN RESOURCE MANAGEMENT – ORGANISATIONAL BEHAVIOUR

Programme director: Prof.dr. D.N. den Hartog
Starting date: January 1, 2007
Department/Section: Business Studies/HRM-OB
METIS-code: uva/feb/abs/hrm
Website: <http://www.abs.uva.nl/hrmob>
VSNU scores 2009: n.a.

6.1 PROGRAMME OVERVIEW

Employees are central to the success of organizations. How to manage the employment relationship such both high levels of employee performance and high levels of employee wellbeing are achieved, is therefore a challenge for organizations around the globe. Firms are becoming aware of the key importance of (managing) their employees. Leadership and HRM plays a crucial role there. How can firms ensure their HRM policies and leadership and management practices fit with the environment and eachother? This is a first question studied by researchers in this programme.

As HRM gains strategic influence, core HRM tasks such as the selection, development and motivation of employees are no longer only the domain of specialized personnel departments. Increasingly, individual line managers take on more such tasks. How do leaders within firms recruit, develop, manage, and inspire the responsible, proactive and engaged employees firms need to meet their goals now and over time? How do firms ensure responsible, innovative, and ethical employee and management behaviour at all levels? How can firms make sure they their employees fit with the organization and their tasks? How to select and manage ethical, innovative, and motivated behaviour of both employees and their leaders is a core area of the researchers of the human resource management and organizational behavior section.

A dilemma is that when HR becomes more strategic, the crucial role of HR in ensuring wellbeing or as employee champion often gets decreasing attention. This balancing act between ensuring performance and guarding well-being is another important issue studied by researchers in this programme. A related area of interest to the group is how the rapidly changing nature of work and organizations as well as the changing context of firms impact on HRM, employees and leadership. For example, what happens as the workforce becomes more diverse, the work more project-based, and the context more international? Do our “traditional” models of management, HRM, and leadership still hold?

The human resource management and organizational behavior section of the ABS aims to conduct and publish high-quality internationally recognized research in the HRM-OB field that contributes to our understanding in this field. Through their publications in reputable and peer refereed international journals and contributions to international conferences, the researchers of the group aim to contribute to international academic debates. Yet, the applied nature of the field and relevant topics under study imply that the work is also of practical and societal relevance. The research topics include (strategic) HRM, selection and assessment, employee well-being, person-organization fit, employees’ trust, commitment, motivation, and emotions at work, the impact of ethical and charismatic leadership on employees and organizations, the consequences of project-based organizing for firms and their employees, how to stimulate proactive and innovative employee behaviour in firm, the role of time in organizations as well as cross-cultural issues in these areas, such as expatriate management and leadership across cultures. The research done by the group is multidisciplinary in nature and uses both qualitative and quantitative methods. Our objectives for the coming years include further building up of our research program, improving and expanding our research and publications in high level outlets, strengthening our international ties.

6.2 INPUT

6.2.1 INPUT RESEARCH STAFF

Table 11: Input in fte Human Resource Management – Organisational Behaviour

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Funding</i>
Abu Ghazaleh, N.	drs	aio	0,60	0,40	-	1
Belschak, F.	dr	ud	0,50	-	-	1
Belschak, F.	dr	uhd	-	0,50	0,40	1
Boon, C.T.	dr	ud	0,17	0,50	0,50	1
Eerde, W. van	dr	ud	0,42	0,42	0,42	1
Hartog, D. den	prof dr	hgl	0,53	0,63	0,63	1
Havermans, L.	msc	aio	0,60	0,60	0,60	1
Kalshoven, K.	drs	aio	0,60	0,10	-	1
Keegan, A.	dr	uhd	0,50	0,50	0,00	1
Kismihok, G.	dr	oz	0,08	0,50	0,45	3
Mol, S.	dr	ud	0,50	0,50	0,50	1
Mol, S.	dr	ud	0,02	0,10	0,10	3
Schinkel, S.	drs	d	0,13	-	-	1
Sylva, H.	drs	aio	0,60	0,60	0,53	1
Total 1st flow of funds			5,15	4,75	3,58	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,10	0,60	0,55	
Total 1st f.o.f. excl. Ph.D.'s			2,75	3,05	2,45	
Total all flows of funds			5,25	5,35	4,13	
Ph.D. students			2,40	1,70	1,13	

6.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation (although teaching loads were up due to the reorganization period at the faculty), and funding for Ph.D. students for their training and research expenses. As to external funding for staff, this involved two positions (in total accounting for 13% of the research programme's staff): 3rd flow (EU) funding for two researchers.

6.3 OUTPUT: EVALUATION AND RESULTS

6.3.1 PROGRAMME EVALUATION BY PROGRAMME DIRECTOR

The human resource management and organizational behavior section of the ABS at the UvA is a small, relatively young, international and research active group. Faculty has shown a good rate of success in high quality journals in the areas of work and organizational psychology, human resource management, leadership and general management. For example, since our start up in 2007 publications have appeared in top level journals such as the Journal of Applied Psychology, the Journal of Marketing, the Leadership Quarterly, the Journal of

Organizational Behavior, Organization Studies, and the Journal of Management Studies. Faculty members are also reviewers for and members of editorial boards of important journals in the field. Particularly strong areas of the program over the past few years include cross-cultural, charismatic and ethical leadership (Den Hartog), Human Resource Management (Boon; Keegan; Den Hartog), proactive employee behaviour (Belschak; Den Hartog) and Sales Management (Belschak). In these areas, the program shows top quality international research, with increasing and high quality publications of which several are already well-cited. One paper on ethical leadership by Den Hartog published in 2009 was awarded a best paper prize this year. Several other topics the group members have invested in are starting to lead to high quality publications as well including Person-Environment Fit (Boon), the role of time (Van Eerde), selection (Mol) and affect and emotions (Belschak; Den Hartog).

2011 has seen a continuation in the recent research achievements in the programme although the output was clearly under pressure due to the tensions and increased teaching loads of the recent reorganization. While the academic output of the group in terms of quantity was thus somewhat reduced in 2011, the research active staff are still publishing in leading international journals. Moreover, the list of forthcoming publications for 2012 is outstanding by international standards and represents a significant improvement again, bringing the group back up to and even beyond the level of 2009 and 2010 already in terms of number of accepted publications and this forthcoming list includes several high ranking A and B journals. The research pipeline of all research staff is now extensive and greater collaboration within the section and externally is also evident from the new work people are producing.

The group is still relatively new and small, some more time and research capacity would help to build the program to its full strength. Some growth is still needed for the program to stabilize. The extra pressure on teaching of the past period implied less time for research and thus a slower growth of the research output than ideal. Besides the current senior and junior faculty, we started 2011 with three PhD candidates at different stages of their projects. All are starting to send out their research papers to high quality journals and conferences. One PhD student finished and will defend her thesis in 2012 (Abu Gazaleh), the other two are finalizing in 2012. Several external PhD projects are also on the way, one is likely to finalize his dissertation in 2012 (De Haas). A new internal PhD student will be recruited and will start in 2012. More PhDs can help strengthen the program over time.

6.3.2 OVERVIEW OF RESULTS

Key publications

- Belschak, F.D. & Hartog, D.N. den (2010). Pro-self, pro-social, and pro-organizational foci of proactive behavior: Differential antecedents and consequences. *Journal of Occupational and Organizational Psychology*, 83, (2), 475-498.
- Hartog, D. N., den & Belschak, F.D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. *Journal of Applied Psychology*, 97, (1), 194-202.
- Hoedemaekers, C. & Keegan, A. (2010). Performance, pinned down: Studying subjectivity and the language of performance. *Organization Studies*, 31, (8), 1021-1044.
- Hoogh, A.H.B de & Hartog, D.N. den (2009). Neuroticism and Locus of Control as Moderators of the Relationships of Charismatic and Autocratic Leadership with Burnout. *Journal of Applied Psychology*, 94, (4), 1058-1067.
- Mol, S. T., Born, M. P., Willemsen, M. E., Molen, H. T. van der, & Derous, E. (2009). When Selection Ratios Are High: Predicting the Expatriation Willingness of Prospective Domestic Entry-Level Job Applicants. *Human Performance*, 22, (1), 1-22.

Table 12: Publications in numbers

Human Resource Management - Organisational Behaviour		2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	10	15	11	11	6
	A	2	5	1	3	4
	B	7	4	7	4	1
	in Dutch refereed journals	1			1	
	in other international journals	3				
	in other Dutch journals	1				
	papers in proceedings	9	4		1	
	chapters in international books	6	1	5	1	4
	chapters in books (Dutch)					
2) Monographs	International	1	1			
	Dutch		1			
3) Ph.D. theses		1			1	
4) Professional publications			1	1	1	

Box 10 Forthcoming international publications

- Adams, S.J.M., & Eerde, W. van (2012). Polychronicity in modern Madrid: An interview study. Forthcoming in *Time & Society*.
- Bal, P.M., Cooman, R. de, Mol, S.T. (2012). Dynamics of Psychological Contracts with Work Engagement and Turnover Intention: The Influence of Organizational Tenure. Forthcoming in *European Journal of Work and Organizational Psychology*.
- Beeftink, F., Eerde, W. van, Rutte, C.G. & Bertrand, J.W.M. (2012). Being successful in a creative profession: The role of innovative cognitive style, self-regulation of design work, and self-efficacy. Forthcoming in *Journal of Business and Psychology*.
- Chong, D., Eerde, W. van, Rutte, C.G., & Chai, K. H. (2012). Bringing employees closer: the effect of proximity on communication when teams function under time pressure. Forthcoming in *Journal of Product Innovation Management*.
- Dickson, M.W. Castaño, N., Magomaeva, A. & Hartog, D.N. den (2012). Conceptualizing Leadership Across Cultures. Forthcoming in *Journal of World Business*.
- Hartog, D.N., den & Belschak, F.D. (2012). When does transformational leadership enhance employee proactive behavior? The role of autonomy and role breadth self-efficacy. Forthcoming in *Journal of Applied Psychology*.
- Hartog, D.N., den & Belschak, F.D. (2012). Work Engagement and Machiavellianism in the Ethical Leadership Process. Forthcoming in *Journal of Business Ethics*.
- Hartog, D.N., den, Boon, C.T., Verburg, R.M. & Croon, M.A. (2012). HRM, communication, satisfaction and perceived performance: A multi-level test. Forthcoming in *Journal of Management*.
- Greer, L.L., Homan, A.C., Hoogh, A.H.B. de & Hartog, D.N. den (2012). Tainted Visions: The Effect of Visionary Leader Behaviors and Leader Categorization Tendencies on the Financial Performance of Ethnically Diverse Teams. Forthcoming in *Journal of Applied Psychology*.
- Kalshoven, K & Boon, C. (2012). Ethical leadership, employee well-being and helping: The moderating role of HRM. Forthcoming in *Journal of Personnel Psychology*.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2012). Ethical Leadership and Followers' Helping and Initiative: The Role of Demonstrated Responsibility and Job Autonomy. Forthcoming in *European Journal of Work and Organizational Psychology*.
- Kalshoven, K., Hartog, D.N., den & Hoogh, A.H.B. de (2012). Ethical Leadership and Follower Helping and Courtesy: Moral Awareness and Empathic Concern as Moderators. Forthcoming in *Applied Psychology: an International Review*.
- Keegan, A.E., Huemann, M. & Turner, J.R. (2012). Beyond the Line: exploring the HR responsibilities of line managers, project managers and the HR department in four project- oriented companies. Forthcoming in *International Journal of Human Resource Management*.
- Kismihók, G., Vas, R. & Mol, S.T. (2012). An Innovative Ontology-Driven System Supporting Personnel Selection: The OntoHR Case. Forthcoming in *International Journal of Knowledge and Learning*.

Articles in international refereed journals

- Boon, C., Hartog, D.N. den, Boselie, P. & Paauwe, J. (2011). The relationship between perceptions of HR practices and employee outcomes: Examining the role of person-organization and person-job fit. *The International Journal of Human Resource Management*, 22, (1), 138-163. [A]

- Chong, D., Eerde, W. van, Chai, K.H. & Rutte, C.G. (2011). A double-edged sword: the effects of challenge and hindrance time pressure on new product development teams. *IEEE Transactions on Engineering Management*, 58, 71-86.
- Kalshoven, K., Hartog, D.N. den & Hoogh, A.H.B. de (2011). Ethical leadership at work questionnaire (ELW): Development and validation of a multidimensional measure. *The Leadership Quarterly*, 22, 51-69. [A]
- Kalshoven, K., Hartog, D.N. den, & Hoogh, A.H.B. de (2011). Personality and ethical leader behavior. *Journal of Business Ethics*, 100, 349–366. [A]
- Searle, R., Hartog, D.N. den, Weibel, A., Six, F., Gillespie, N., Hatzakis, T. & Skinner, D. (2011). The Role of High Involvement Human Resource Systems and Procedural Fairness in Organizational Trust and Trustworthiness. *International Journal of Human Resource Management*, 22, (5), 1069-1092. [A]
- Verbeke, W., Belschak, F.D., Bagozzi, R.P., & Wuyts, S. (2011). Gaining access to intrafirm knowledge: An internal market perspective on knowledge sharing. *Human Performance*, 24, (3), 205-230. [B]

Chapters in books (international)

- Boon, C. & Hartog, D.N. den (2011). HRM and culture at RetailCo. In: Hayton, J., Biron, M., Christiansen, L.C. & Kuvaas, B. (eds), *Global Human Resource Management Casebook*. New York & London: Routledge.
- Boon, C. & Hartog, D.N. den (2011). Human resource management, person-environment fit and trust. In: Searle, R. & Skinner, D. (eds), *Trust & Human Resource Management*. Cheltenham: Edward Elgar Publishers.
- Hartog, D.N. den & Dickson, M.W. (2011). Leadership and culture. In: Day, D. & Antonakis, J. (eds.), *The Nature of Leadership*. Thousand Oaks, CA: Sage.
- Searle, R., Weibel, A. & Hartog, D. N. den (2011). Employee trust in organizational contexts. In: Hodgkinson, G.P. & Ford, J.K. (eds), *International Review of Industrial and Organizational Psychology*, 26, 143-191.

Working- and discussion papers

- Sylva, H., Mol, S.T., & Hartog, D.N. den (2011). *Proactivity fits: How fit mediates the impact of career initiative on performance and career satisfaction. Working paper*. Universiteit van Amsterdam.
- Sylva, H., Hartog, D.N. den, Mol, S.T., & Boon, C. (2011). *The proactive employee: a Champion or a Rebel? Working paper*. Universiteit van Amsterdam.

Popular publications

- Mol, S.T. (2011). De Ongrijpbaarheid van Talent. *Rostra Economica*, 284, (59), 36-37.

Contributions to academic conferences, workshops and seminars

- Belschak, F.D. (2011). Panel member The war for talent, Sefa conference, Universiteit van Amsterdam.
- Belschak, F. & Hartog, D.N. den (2011, May). Learning to be proactive: Leaders as role Models of proactive behavior, 15th Conference of the European Association of Work and Organizational Psychology, Maastricht.
- Biron, M. & Boon, C. (2011, November). Another look at the association between performance and turnover intentions: Taking the relational context into account, 7th International Conference of the Dutch HRM Network, Groningen.
- Biron, M. & Boon, C. (2011, December). Another look at the association between performance and turnover intentions: Taking social exchange relationships into account, Israel Organizational Behavior Conference, Tel-Aviv.
- Boon, C. (2011, May). Differences in antecedents and consequences of actual vs. perceived PO fit, 15th European Congress of Work and Organizational Psychology, Maastricht.
- Boon, C. & Hartog, D. N. den (2011, May). Human resource management, person-environment fit and trust, 15th European Congress of Work and Organizational

- Psychology, Maastricht.
- Boon, C. & Kalshoven, K. (2011, November). How high-commitment HRM affects engagement, commitment, and OCB: the moderating role of task proficiency, 7th International Conference of the Dutch HRM Network, Groningen.
- Haas, M. de & Eerde, W. van (2011, August). HRM practices and archetypes in Dutch Law Firms. Academy of Management Meeting, SanAntonio.
- Hartog, D.N. den (March 2011). Charismatic and Ethical Leadership, Current issues in work and organisational psychology seminar, University of Bergen, Norway.
- Hartog, D. N. den (2011, April). Panelist at Understanding the Implications of Modern Organizational Changes for Team Leadership, SIOP meeting, Chicago.
- Hartog, D. N. den & Belschak, F. (2011, April). Work engagement as an element of the ethical leadership process, 26th Conference of the Society for Industrial and Organizational Psychology, Chicago.
- Hartog, D. N. den (2011, May). Empowerment and Leader Fairness and Integrity: A Multilevel Analysis of Ethical Leader Behavior, EAWOP conference, Maastricht.
- Hartog, D. N. den (2011, August). Presenter OB doctoral consortium, Academy of Management, San Antonio.
- Hartog, D. N. den (2011, November). Presenter Emerging Scholars Research Consortium, International Leadership Association Meeting, London.
- Havermans, L.A., Hartog, D.N. den & Keegan, A.E. (2011, May). Leadership in project-based organizations extending theory on complexity leadership and semistructures through qualitative inquiry, EAWOP conference, Maastricht.
- Havermans, L.A., Hartog, D.N. den, Keegan, A.E. & Uhl-Bien, M. (2011, August). Complexity Leadership: Enabling Semistructures for Requisite Complexity in Project-Based Organizations, Academy of Management, San Antonio.
- Havermans, L.A., Hartog, D.N. den & Keegan, A.E. (2011, November). Leadership in project-based organizations: Stimulating project identification, HRM Network conference, Groningen.
- Homan, A.C., Greer, J.J., Hoogh, A.H.B. de & Hartog, D.N. den (2011, July). The bright side of categorization: How functionally diverse groups can benefit from categorization tendencies of charismatic leaders, European Association of Social psychology Conference, Stockholm.
- Homan, A.C., Greer, J.J., Hoogh, A.H.B. de & Hartog, D.N. den (2011, July). The bright side of categorization: How functionally diverse groups can benefit from leader's categorization tendencies, International Association for Conflict Management Conference, Istanbul.
- Hoogh, A.H.B. de, Greer, L.L. & Hartog, D.N. den (2011, August). Diabolical dictators or capable commanders? Autocratic leadership, power struggles and team performance, Academy of Management, San Antonio.
- Kirchberg, D.M., Roe, R.A. & Eerde, W. van (2011, May). Polychronicity and multitasking in the context of multiple-goal-management: A diary study, EAWOP Conference, Maastricht.
- Kismihók, G., Mol, S.T., Zoino, F., Sorrentino, G., Castello, V., Szabó, I., Vas, R. & Duijts, P. (2011, June). Competency Matching Between Vocational Education and the Workplace with the Help of Ontologies, Annual Conference of the European Distance and E-Learning Network, Dublin.
- Kismihók, G., Mol, S.T., Vas, R. & Castello, V. (2011, June). Competency Validation and Matching – The OntoHR Workshop, Annual Conference of the European Distance and E-Learning Network, Dublin.
- Kismihók, G., Mol, S.T., Zoino, F., Sorrentino, G., Castello, V., Szabó, I., Vas, R. & Duijts, P. (2011, September). An innovative E-learning system for competence matching between vocational education and the workplace, 5th IEEE International Conference on Software, Knowledge Information, Industrial Management and Applications, Benevento.
- Mol, S.T., Kismihók, G., Szabó, I., Vas, R., Zoino, F., Sorrentino, G., Castello, V. & Duijts,

- P. (2011, February) Competency matching between vocational education and the workplace with the help of ontologies: The OntoHR project, 6th bi-annual conference on Professional Knowledge Management, Innsbruck.
- Mol, S.T. & Kismihók, G. (2011, May). The OntoHR project: Bridging the gap between vocational education and the workplace, 15th Congress of the European Association of Work and Organizational Psychology, Maastricht.
- Mol, S.T. & Dijkslag, E. (2011, June). A Social Capital Theory Of Expatriate Career Success, 11th Conference of the European Academy of Management, Tallinn.
- Mol, S.T., Keegan, A.E. & Kismihók, G. (2011, November). The Cinderella Predictor: Taking job knowledge to the personnel selection ball, 7th Biennial International Conference of the Dutch HRM network, Groningen.
- Sylva, H., Mol, S.T., Hartog, D.N. den (2011, April). Proactivity Fits: Fit as mediator between career initiative and success, 26th annual conference of the Society for Industrial and Organizational Psychology, Chicago.
- Sylva, H., Mol, S.T. & Hartog, D.N. den (2011, May). Proactivity fits: Job performance and career satisfaction, EAWOP conference, Maastricht.
- Sylva, H., Hartog, D.N. den & Mol, S.T. (2011, November). Proactivity at the price of conflict, 7th Biennial International Conference of the Dutch HRM Network, Groningen.
- Williams, C. & Eerde, W. van (2011, August). A time-use perspective on entrepreneurial initiatives in the multinational corporation, Academy of Management Meeting, San Antonio.

Other lectures on research

- Havermans, L.A. (2011, November). Complexity leadership, Master course Organisation and Cognition, Maastricht University.
- Havermans, L.A., Hartog, D.N. den & Keegan, A.E. (2011, November). Leadership in project-based organizations: dealing with complexity, Research Platform Project Management, Amersfoort.

Organisational contributions to conferences, workshops and seminars

- Boon, C. & Cooman, R. de (2011, May). Organizers Person-Environment fit, part II. Different measures, different outcomes: Assessing person-environment interactions and the consequences of fit, 15th European Congress of Work and Organizational Psychology, Maastricht.
- Eerde, W. van (2011, July). Joint chair and organiser, 7th Biennial Conference on Procrastination, Universiteit van Amsterdam.
- Hartog, D. N. den (2011, November). Organizer and co-chair Power and Leadership paper track, 7th Dutch HRM Network conference, Groningen.
- Havermans, L.A. (2011, November). Member of the Board of Advisors, SEFA Conference 2011, Amsterdam.
- Havermans, L.A. (2011, October). Organizer Young Professionals meeting on leadership in projects, International Project Management Association, Amsterdam.
- Havermans, L.A. (2011, May). Organizer pHResh Pre-Conference Doctoral Consortium, 15th Conference of EAWOP, Maastricht.
- Sylva, H. (2011). Joint organizer HR Amsterdam platform.

Participation in academic networks & fellowships

- Eerde, W. van (2011). Member of European Association of Work and Organizational Psychology, Academy of Management, International Association of Applied Psychology.
- Hartog, D. N. den (2011). Member of Academy of Management, Society for Industrial and Organizational Psychology, ION, European Association of Work and Organizational Psychology, International Association of Applied Psychology, Royal Holland Society of Sciences and Humanities.

- Havermans, L.A. (2011). Member of the board of pHResh.
- Mol, S.T. (2011). Member of Society of Industrial and Organizational Psychology, The Academy of Management, the European Association of Work and Organizational Psychology, the European Academy of Management, Werkgemeenschap Arbeids- en OrganisatiePsychologie, Dutch Flemish Meeting on Personnel Selection and Recruitment, Dutch HRM Network.
- Sylva, H. (2011). Member of Job crafting network, European Association of Work and Organizational Psychology, Society for Industrial & Organizational Psychology.

Member editorial board/editor international refereed journals

- Hartog, D.N., den (2011). Editorial board membership *Journal of Management, the Leadership Quarterly, Journal of Occupational and Organizational Psychology, Applied Psychology: An International Review, Journal of Business and Psychology, European Journal of Work and Organizational Psychology.*

Referee activities

- Belschak, F. (2011). Referee for *Journal of Applied Psychology, Applied Psychology: An International Review, Wirtschaftspsychologie, British Journal of Management, Human Resource Management, Human Relations, Group & Organization Management, Journal of Personal Selling and Sales Management, Journal of Occupational and Organizational Psychology, European Journal of Work and Organizational Psychology.*
- Boon, C. (2011). Referee for *Human Resource Management Journal, Academy of Management Meeting 2011, Journal of Management Studies, Journal of Occupational and Organizational Psychology, Personnel Review, Human Resource Management, Journal of Managerial Psychology, Asia Pacific Management Review, Journal of Organizational Change Management.*
- Eerde, W. van (2011). Referee for *Applied Psychology: An International Review, European Journal of Psychology of Education, Human Relations, Learning and Individual Differences, Academy of Management meeting 2011.*
- Hartog, D.N. den (2011). Referee for *Leadership Quarterly, Journal of Occupational and Organizational Psychology, Applied Psychology: An International Review, Journal of Applied Psychology, Journal of Business and Psychology, Journal of Management, European Journal of Work and Organizational Psychology, British Journal of Management, Journal of Applied Psychology.*
- Mol, S.T. (2011). Referee for *the Annual Conference of the Academy of Management, the Annual conference of the European Academy of Management, the Journal of Organizational and Occupational Psychology, the European Journal of Work and Organizational Psychology, Gedrag & Organisatie, and the Expatica HR Top 5 Industry Survey Awards.*

Membership of academic committees (including Ph.D. committees outside the FEB)

- Hartog, D.N. den (2011, July). Member Ph.D. committee F.M. De Poel (Rijksuniversiteit Groningen, Faculty of Economics and Business; supervisor: Prof. dr. J. Stoker).
- Hartog, D.N. den (2011, October). Opponent at the Ph.D defense of N. Hoogervorst (Erasmus Universiteit; supervisor: Prof. dr. D. de Cremer).
- Hartog, D.N. den (2011, October). Member Ph.D. committee B. Nevicka (Universiteit van Amsterdam; supervisor: Prof. dr. A. van Vianen).
- Hartog, D.N. den (2011, October). Member Ph.D. committee M. Vanhalla (Lappeenranta University of Technology; supervisor: Prof. dr. K. Blomqvist).
- Mol, S.T. (2011). Member Ph.D. committee G. Kismihók (Corvinus University of Budapest; supervisor: Prof. dr. A. Gábor).

Research contributions in the media

- Havermans, L.A. (2011, 11 November). Sharing research results for article in *Finext Wrap-*

Up.

Krispijn, H. (2011, 23 November). Interview Ontology based competency matching: Bridging the gap between vocational education and the workplace (OntoHR). *AT5 Radionieuws, Amsterdam FM.*

Prizes and honours

Hartog, D.N. den & Hoogh, A.H.B. de (2011, May). Best paper award European Journal of Work and Organizational Psychology, CCL.

2nd and 3rd stream funding

Kismihók, G., Mol, S.T., Gábor, A., Bíró, M., Ko, A., Eustatia, B, Voort, N. van der, Rimedio, M., Sorrentino, G. & Costello, V. (2009-2011). Research project 'OntoHR: ONtology Based Competency Matching Between the Vocational Education and the Workplace submitted to the European Union.' € 394.027 grant for 2 years, European Union Education and Culture DG: Leonardo da Vinci Multilateral project.

Various activities

Hartog, D. N. den (2011). Board member International Association of Applied Psychology, Board member Dutch HRM network, HR Ambassador Academy of Management, Representative at Large OB Division Executive Committee Academy of Management, FEB representative Ethics committee University of Amsterdam.

Box 11: External PhD students HRM-OB

Maarten de Haas

Up or out. Diversification of professional careers, promotor: prof.dr. D.N. den Hartog, co-promotor: Dr. W. van Eerde [planned finalisation: 2012].

Dieuwke Wolting

Leadership and employee work behavior. Promoter: prof.dr. D.N. den Hartog, co-promotor: dr. C. Boon. [planned finalization 2016].

7. INFORMATION MANAGEMENT - PRIMAVERA

Programme directors: Prof. dr.ir. R.E. Maes & prof.dr. G. Dedene
Starting and end dates: January 1, 1998 – April 1, 2012
Department/Section: Business Studies/Information Management
METIS-code: uva/feb/abs/im
Website: <http://primavera.feb.uva.nl>
VSNU scores 2002: Quality: 3, Productivity: 3, Relevance: 3, Viability: 2
VSNU scores 2009: Quality: 3, Productivity: 3, Relevance: 4, Viability: 3.5

7.1 PROGRAMME OVERVIEW

Information management is the research field investigating the management and use of information and information technology in and between organisations. Traditionally, research in this field has paid (and is still paying) a lot of attention to information technology as such and to the direct business-information technology link, e.g. in terms of strategic alignment (Henderson and Venkatraman, 1993). Recent research, however, indicates that these approaches miss two crucial linking pins for information technology to add value to business and for business to exploit the dematerialisation of economic activity: 1) 'information and communication' as intermediary, mediating concepts bridging business and information technology, and 2) 'architecture and infrastructure' as similar concepts bridging the strategic and operational levels of organisational attention.

This research programme is focused on the conceptual and practical development of 'information and communication' and 'architecture and infrastructure' as the core concepts defining information management. It aims at the rigorous codification and testing of a specific information management language, which is capable of articulating and addressing the traditional gaps between business and information technology as well as between strategy and operations in a novel way. Put differently, the programme participants use a common frame of reference stating that a full comprehension of information management entails that it has to be studied interdependently at the strategic, (infra-) structural and operational level, and from the point of view of business, information/communication and technology, whereby 'information and communication' and 'architecture and infrastructure' are considered to play pivotal roles.

7.2 Input

7.2.1 Input research staff

Table 13 Input in fte Information Management

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Funding</i>
Abcouwer, A.W.	drs	d	0,25	0,25	0,00	1
Adelaar, T.	dr	ud	0,50	0,32	-	1
Avital, M.	dr	uhd	0,50	0,50	0,25	1
Dedene, G.	prof dr	hgl	0,06	0,06	0,06	1
Dirksen, V.	drs	guest	0,00	0,00	0,00	1
Huizing, A.	dr	uhd	0,50	0,50	0,00	1
Jansen, W.	dr	guest	0,00	0,00	0,00	1
Khan, S.	msc	oz	0,00	0,00	0,00	3
Maes, R.	prof dr	hgl	0,46	0,46	0,00	1
Maris, I.	msc	aio	0,20	0,60	0,60	1
Nusselder, A.	dr	ud	0,05	0,08	-	1
Osch, W. van	msc	aio	0,60	0,60	0,60	1
Snel, A.	drs	guest	0,00	0,00	0,00	1
Song, Y.	msc	oz	0,00	0,00	0,00	3
Sun, Z.	msc	oz	-	-	0,00	3
Trier, M.	dr	ud	-	0,38	0,38	1
Truijens, J.	drs	d	0,05	-	-	1
Vinig, G.T.	dr	uhd	0,00	0,00	0,00	1
Vries, E.J. de	dr	uhd	0,45	0,45	0,00	1
Total 1st flow of funds			3,62	4,20	1,89	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			0,00	0,00	0,00	
Total 1st f.o.f. excl. Ph.D.'s			2,82	3,00	0,69	
Total all flows of funds			3,62	4,20	1,89	
Ph.D. students			0,80	1,20	1,20	

7.2.2. FUNDING

Most researchers in this programme have not received research time under the system for research time allocation in 2011. Currently two PhD students are working on a thesis on entrepreneurship with a scholarship from the Chinese government.

7.3 OUTPUT

7.3.1 FUTURE DEVELOPMENTS

It has been decided that, due to a reorganization of the Faculty of Economics and Business, the Information Management programme will discontinue as of April 1, 2012. This will be the final report which dedicates a separate chapter on Information Management research. As of next year remaining IM-research results will be part of other programmes or presented in the Other Research chapter.

7.3.2 OVERVIEW OF THE RESULTS

TABLE 14 PUBLICATIONS IN NUMBERS

Information Management		2004	2005	2006	2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	6	4	3	3	2	6	9	10
	A				1				1
	B				1		6	1	3
	in Dutch refereed journals		5		3	1		3	1
	in other international journals	3	4	5	1				
	in other Dutch journals	1	1			1			
	papers in proceedings		4	10	15	7	14	23	16
	chapters in international books	1	2		10		4	6	1
	chapters in books (Dutch)			1	2				
2) Monographs	International				1	5	1		1
	Dutch		1	1					
3) Ph.D. theses		1			2			4	2
4) Professional publications		1	2		12	6	2	1	1

Key publications

- Avital, M. & Te'eni, D. (2009). From Generative Fit to Generative Capacity: Exploring an Emerging Dimension of Information Systems Design and Task Performance. *Information Systems Journal*, 4, (19), 345-367.
- Cumps, B., Martens, D., Backer, M. de, Haesen, R., Viaene, S., Dedene, G., Baesens, B. & Snoeck, M. (2009). Inferring comprehensible business/ICT alignment rules. *Information and Management*, 46, (2), 116 - 124.
- Huizing, A. & Vries, E.J. de (eds) (2007). *Information Management: Setting the Scene*. Book series Perspectives on Information Management, Volume 1. Oxford: Elsevier Science.
- Maes, R. (2007). An Integrative Perspective on Information Management. In Huizing, A. & Vries, E.J. de (eds), *Information Management: Setting the Scene* (pp. 11-26). Oxford: Elsevier Science.
- Trier, M. (2008). Towards Dynamic Visualization for Understanding Evolution of Digital Communication Networks. *Information Systems Research*, 19, (3), 335-350.
- Vries, E.J. de (2006). Innovation in services: Towards a synthesis approach. *Research Policy*, 35, (7), 1037-1051.

Articles in international refereed journals

- Avital, M & Singh, B. (2011). Collaboration Trumps Competition in High-Tech Project Teams. *Int. J. Organisational Design and Engineering*, 1, (4), 292-314.
- Baker, J.M., Avital, M., Davis, G.B., Land, F. Morgan, H. & Wetherbe, J.C. (2011). Technologies that Transform Business: Lessons from the Past as We Look to the Future. *Communications of the AIS*, 28, (29), 497-508. [B].
- Hertogh, S. de, Viaene, S. & Dedene, G. (2011). Governing Web 2.0. *Communications of the ACM*, 54 (3), 124-130. [A].
- Huizing, A. & Cavanagh, M. (2011), Planting contemporary practice theory in the garden of information science. *Information Research*, 16, (4), paper 497.
- Huysegoms, T., Snoeck, M., Dedene, G. & Goderis, A. (2011). Requirements for successful software development with variability: a case study. *Enterprise Information Systems*, 219, (3), 238-247.
- Kooper, M.N., Maes, R. & Roos Lindgreen, E.E.O. (2011). On the governance of information: introducing a new concept of governance to support the management of information. *International Journal of Information Management*, 31, 195-200. [B].
- Peters, E.M. & Dedene, G. (2011). Business Process Discovery & Workforce Intelligence Techniques in Healthcare. *International Journal of Health Management and Information*, 2, (1), 25-39.
- Poelmans, J., Hulle, M. van, Viaene, S., Elzinga, P. & Dedene, G. (2011). Text mining with emergent self organizing maps and multi-dimensional scaling: A comparative study on domestic violence. *Applied Soft Computing*, 11, (4), 3870-76.

- Poelmans, J., Elzinga, P., Viaene, S. & Dedene, G. (2011). Formally analysing the concepts of domestic violence. *Expert Systems with Applications*, 38, (4), 3116-3130. [B].
- Schultze, U. & Avital, M. (2011). Designing Interviews to Generate Rich Data for Information Systems Research. *Information and Organization*, 21, (1), 1-16.

Articles in Dutch refereed journals

- Poelmans, J., Dejaeger, K. & Dedene, G. (2011). Software requirements engineering: een iteratieve aanpak. *Informatie*, 53, (5), 8-13.

Papers in proceedings

- Avital, M., Levina, N., Agarwal, R. Bjørn-Andersen, N., Grover, V. Li, E.Y. & Te'eni, D. (2011). Nurturing a Thriving Information Systems Discipline: A Call to Action. *Proceedings of International Conference on Information Systems (ICIS)*, Shanghai, China.
- Avital, M. (2011). Metalogue: Much Ado about Design and Thinking. *Proceedings of Design Business Conference*, Barcelona, Spain.
- Carmel, E., Avital, M., Gray, P., Kallinikos, J. & King, J.L. (2011). Teaching Foresight and the Future. *Proceedings of IFIP WG 8.2 Working Conference*, Turku, Finland.
- Khan S. (2011). Knowledge Generativity in Global Sourcing - A Sociomaterial Bricolage. *Proceedings of IFIP 8.2/Organizations and Society in Information Systems (OASIS), International Conference on Information Systems (ICIS)*, Shanghai, China.
- Maris, I., Huizing, A. & Bouman, W. (2011). On the development of online cities and neighbourhoods: An exploration of cumulative and segmentive network effects in social media. *Proceedings of ECIS 2011 - European Conference on Information Systems*, Helsinki, Finland.
- Maris, I. (2011). Studying waves of knowing and learning in the practice of designing social media. *Proceedings of OLKC 2011, Doctoral Consortium – Organisational Learning, Knowledge and Capabilities Conference*, Hull, UK.
- Osch, W. van & Avital, M. (2011). The Green Vistas of Sustainable Innovation in the IT Domain. *Proceedings of IFIP WG 8.6 Conference*, Hamburg, Germany.
- Osch, W. van, Avital, M., Mendelson, O. & Te'eni, D. (2011). Biases in Usefulness Assessment: The Realized Value of Generative Support Systems. *Proceedings of the 19th European Conference on Information Systems (ECIS)*, Helsinki, Finland.
- Osch, W. van & Mendelson, O. (2011). A Typology of Affordances: Untangling Sociomaterial Interactions through Video Analysis, *ICIS 2011 Proceedings*, Shanghai.
- Osch, W. van, Adelaar, T. & Pith, M. (2011). So Many Developers, So Many Projects: Toward a Motivation-Based Theory of Project Selection, *AMCIS 2011 Proceedings*, Detroit.
- Poelmans, J., Elzinga, P., Viaene, S., Dedene, G. & Kuznetsov, S. (2011). Text mining scientific papers: a survey on FCA-based information retrieval research. *Industrial Conference on Data Mining (ICDM) - Poster and Industry Proceedings*, New York, United States.
- Poelmans, J., Elzinga, P., Viaene, S., Dedene, G. & Kuznetsov, S. (2011). A concept discovery approach for fighting human trafficking and forced prostitution. *Lecture Notes in Computer Science, 6820, International conference on conceptual structures (ICCS 2011)*, Derby, United Kingdom.
- Poelmans, J., Dedene, G., Eklund, P., Viaene, S., Snoeck, M. & Kuznetsov, S. (2011). Extending Formal Concept Analysis with second ordering relationship on concepts: a software engineering case study. In Domenach, F. et al. (eds), *Supplementary proceedings of International Conference on Formal Concept Analysis*, Nicosia, Cyprus.
- Poelmans, J., Elzinga, P., Neznanov, A., Kuznetsov, S., Dedene, G., Ignatov, D. & Viaene, S. (2011). Concept relation discovery and innovation enabling technology (CORDIET).

- In D. Ignatov et al. (eds), *Proceedings of the International Workshop on Concept Discovery in Unstructured Data*, Moscow, Russia.
- Poelmans J., Ignatov, D., Hulle M. van, Viaene, S., Dedene G. & Elzinga P. (2011). Analysis of police reports using emergent self-organizing maps and multidimensional scaling. Integrated model and soft computing in artificial intelligence. *Collection of scientific Proceeding of the 6th International Scientific Conference*, Kolomna, Russia.
- Song Y. & Vinig T. (2011). Online social network matters to entrepreneurial performance: the role of network diversity performance. *Collaborative Innovation Networks: thinking the swarm (Coins11)*, Basel, Switzerland.

Chapters in books (international)

- Avital, M. (2011). The Generative Bedrock of Open Design. In Abel, B. van, Klaassen, R. & Evers, L. (eds), *Open Design Now: How Design Can No Longer Be Exclusive*. Amsterdam: BIS Publishers.

Monographs (International)

- Woudstra, U., Dedene, G. & Maes R. (2011). *Economies of Scale in ICT*. Saarbrücken: Lambert Academic Publishing.

Dissertations

- Elzinga, P. (2011, 11 October). *Formalizing the concepts of crimes and criminals*. Universiteit van Amsterdam. [promotores: prof. Dr G. Dedene en prof. Dr. Ir. R. Maes] [cat. B].
- Snel, A. (2011, 7 September). *For the love of experience. Changing the Experience Economy discourse*. Universiteit van Amsterdam. [promotor: prof. dr. ir. R. Maes] [cat. B].

Professional publications

- Maes, R. (2011). Ten strijde tegen de illusie van maakbaarheid. Interview in *De Automatiseringsgids*, 9 december 2011.

Contributions to academic conferences, workshops and seminar

- Avital, M. (2011, March). IT, Design and Innovation, Aarhus University, Aarhus.
- Avital, M. (2011, March). Exploring Why Some Organizations are More Innovative than Others, Aarhus School of Business and Social Sciences, Aarhus.
- Avital, M. (2011, May). Collaboration Trumps Competition in High-Tech Project Teams, SKEMA Business School, Sophia-Antipolis.
- Avital, M. (2011, June). Path Dependence and Path Creation in Knowledge Work: Connecting the Dots, Copenhagen Business School, Copenhagen.
- Avital, M., Aanestad, M., Crowston, K., Kallinikos, J. & Kautz, K. (2011, June). Teaching Foresight and the Future, IFIP WG 8.2 Working Conference, Turku.
- Avital, M. (2011, June). The Quest for PhD, Doctoral Students Workshop of Amsterdam Business Research Institute (ABRI), VU University, Amsterdam.
- Avital, M. (2011, September). Generative Design: The Systemic Requirements of Innovation, Lorentz Workshop on Creativity: Meaning, Mechanisms, and Models, Leiden University, Leiden.
- Kautz, K., Avital, M., De, R., Levine, L., Nüttgens, M. & Pries-Heje, J. (2011, September). The Diffusion of Research Result in the Age of Web 2.0, IFIP WG 8.6 Conference, Hamburg.
- Vinig, T. (2011, June). High-tech Entrepreneurship, Guilford Glazer Faculty of Business & Management, Ben-Gurion University.
- Vinig, T. (2011, December). Increasing Competitiveness, Enhancing Resilience, Malayan Ministry of Higher Education and the Asia-Europe Institute, University of Malaya. Kuala Lumpur.
- Vinig, T. (2011, December). Panel member Moving Towards High Income Nation: Strengthening The Role of Entrepreneurship Education in Malaysia Higher Education

Institutes, Higher Education Leadership Academy, Kuala Lumpur.

Other lectures on research

- Avital, M. (2011, 25 February). Constructing an Appreciative and Open Path of Knowledge Work, Viktoria Institute, Gothenburg.
- Avital, M. (2011, 24 March). Cultivating Innovative Organizations with Generative Design, Executive Master in Information Management Program, Heemskerk.
- Maes, R. (2011, 25 January and 31 August). Innovatief informatiemanagement, BZK-seminar, Den Haag.
- Maes, R. (2011, 3 March). Informatiemanagement als verbindingdiscipline, IMLA Seminar, Den Haag.
- Maes, R. (2011, 9 September). An innovative view on information management, Q8-seminar, Antwerpen.
- Maes, R. (2011, 22 September). Publieksdienstverlening na middernacht, VDP-Seminar, Ridderkerk.
- Maes, R. (2011, 6 October). De kunde en kunst van het verbinden, IMAC Seminar, Den Haag.
- Maes, R. (2011, 20 October). Informatiemanagement en organisatierythmiek, Seminar Organisatierythmiek, Schiphol.
- Maes, R. (2011, 17 November). Informatiemanagement voor de Nationale Politie, Seminar Politie-academie, Rotterdam.
- Maes, R. (2011). Zorg in de ban van informatie, EZDA Seminar, Amsterdam.

Organisational contributions to conferences, workshops and seminars

- Avital, M. (2011). Joint Doctoral Consortium Chair, European Conference on Information Systems, Utrecht.
- Avital, M. (2011). Joint Track Chair, Track Chair, Visual Media Track, International Conference on Information Systems (ICIS), Orlando, Florida.
- Avital, M. (2011). Joint Track Chair, Alternative Genre Track, European Conference on Information Systems, Barcelona.
- Avital, M. (2011). Joint Doctoral Consortium Mentor, European Conference on Information Systems, Barcelona.
- Avital, M. (2011). Program Committee Member, IFIP Working Group 8.9 on Enterprise Information Systems, CONFENIS, Ghent.
- Avital, M. (2011). Doctoral Consortium Mentor, IFIP Working Group 8.6, Hamburg.
- Avital, M. (2011). Joint Track Chair, Visual Media Track, International Conference on Information Systems (ICIS), Shanghai.
- Avital, M. (2011). Joint Track Chair, Creativity and Innovation Track, European Conference on Information Systems (ECIS), Helsinki.
- Avital, M. (2011). Program Committee Member, IFIP Working Group 8.6, Hamburg.
- Avital, M. (2011). Associate Editor, IFIP Working Group 8.2 Working Conference, Turku.
- Avital, M. (2011). Joint Track Chair, Social Theories in Enterprise Information Systems Research Track, IFIP Working Group 8.9 on Enterprise Information Systems, CONFENIS, Aalborg.
- Avital, M. (2011). Program Committee Member, International and Inter-Disciplinary Workshop on Practice Research, Helsinki.
- Avital, M. (2011). Joint Track Chair, Design Theory and Research Track, Mediterranean Conference on Information Systems, Limassol.
- Avital, M. (2011). Program Committee Member, ILAIS Conference, Raanana.
- Avital, M. (2011). Joint Program Chair and Organizer, Ideas Bazaar: BENAIS Annual Research Symposium, Amsterdam.
- Avital, M. (2011). Session Chair, International Conference on Information Systems (ICIS), Shanghai.
- Avital, M. (2011). Session Chair, European Conference on Information Systems (ECIS), Helsinki.

Participation in academic networks & fellowships

- Abcouwer, A.W. (2011). Director in the Board of the International Academy for Information Management.
- Abcouwer, A.W. (2011). Director in the Board of the Association for Information Systems (AIS) Special Interest group on Education (SigEd).
- Maes, R. (2011). Membership: Scientific Committee CIGREF.
- Maes, R. (2011). Member of Raad van Advies Verkenninginstituut Nieuwe Technologie.
- Maes, R. (2011). Member of Academische Adviesraad inno.com.
- Maes, R. (2011). Member of BENAIS Netherlands.
- Vinig, G.T. (2011). Director Amsterdam Centre for Entrepreneurship (ACE).

Member editorial board/editor international refereed journals

- Avital, M. (2011- present). Senior Editor *Communications of the Association for Information Systems (CAIS)*.
- Avital, M. (2011- present). Editorial Board Member *Journal of Information Technology Teaching Cases (JITTC)*.
- Avital, M. (2010- present). Associate Editor *Information Systems Research (ISR)*.
- Avital, M. (2010- present). Editorial Board Member *Journal of Information Technology (JIT)*.
- Avital, M. (2009- present). Editorial Board Member *Journal of the Association for Information Systems (JAIS)*.
- Avital, M. (2008- present). Associate Editor *AIS Transactions on Human-Computer Interaction (THCI)*.
- Avital, M. (2007- present). Editorial Board Member *Information and Organization (I&O)*.
- Avital, M. (2007- present). Co-Editor *Sprouts: Working Papers on Information Systems*.
- Avital, M. (2007- 2011). Editorial Board Member *Communications of the AIS (CAIS)*.
- Avital, M. (2011- present). Review Board member *MIS Quarterly* – Special Issue on Information Systems for Symbolic Action: Social Media and Beyond.
- Avital, M. (2011- present). Guest Editor *International Journal of Appreciative Inquiry* – Special Issue on the Appreciative Inquiry Summit.
- Dedene, G. (2011). Associate Editor *International Journal on IT/Business Alignment and Governance (IJITBAG)*.
- Maes, R. (2011). Member editorial board *Journal of Strategic Information Systems*.
- Maes, R. (2011). Member editorial board *Information Research*.
- Vinig, G.T. (2011). Editorial board *International Journal of Information Systems and Social Change*.

Member editorial board/editor non-refereed and Dutch journals

- Maes, R. (2011). Editorial Board Member *Tijdschrift Management & Organisatie (M&O)*.

Referee activities

- Abcouwer, A.W. (2011). Referee for *Journal of Informatics Education Research*, ICIS and AMCIS.
- Avital, M. (2011). Referee for *Information Systems Research*, *Journal of Information Technology*, *Journal of the Association for Information Systems*, *AIS Transactions on Human-Computer Interaction*, *Information and Organization*, *Communications of the AIS*, and AMCIS, ECIS, ICIS conferences, and Emerald Publishing.
- Huizing, A. (2011). Referee for *Journal of Management Information Systems*, *International Journal of Electronic Commerce*.
- Maes, R. (2011). Referee for *Information Research*, *Journal of Strategic Information Systems and Communications of the ACM*.
- Trier, M. (2011). Referee for *Communications AIS*, *Mind and Society*, and ECIS, HICSS, WI, SAKS conferences.

Membership of academic committees (including Ph.D. committees outside the FEB)

- Abcouwer, A.W. (2011). Member of the ICTO programmaraad, Universiteit van Amsterdam.
- Avital, M. (2011-present). Standing Committee Member, European Conference of Information Systems.
- Avital, M. (2010-present). International Representative-at-Large, Executive Committee of Organization Communications and Information Systems Division, Academy of Management.
- Avital, M. (2008-present). Doctoral Program Consortium, Benelux Chapter of the Association for Information Systems (BENAIS).
- Huizing, A. (2011). Member of PhD Committee of A. Snel (Universiteit van Amsterdam).
- Maes, R. (2011). Member of Ph.D. Committee of G.M.W. Enthoven (Tilburg University).
- Maes, R. (2011). Member of Ph.D. Committee of P. Karré (Universiteit van Amsterdam).
- Maes, R. (2011). Member of Ph.D. Committee of W. van Diggelen (Rijksuniversiteit Groningen).
- Maes, R. (2011). Member of Ph.D. Committee of W. Mulder (Universiteit van Amsterdam).
- Vinig, T. (2011). Supervision of PhD student Yang Song, *Network of Networks (NoN) in entrepreneurship*. Funded by the China Scholarship Council.
- Vinig, T. (2011). Supervision of PhD student Sun Zhe, *Mega-entrepreneurship – Chinese M&A of European firms*. Funded by the China Scholarship Council.
- Vinig, T. (2011). Supervision of PhD student Tengku Rethwan, *Social network and entrepreneurial performance: A case study of Bumiputra entrepreneurial ventures in Malaysia*.

Various activities

- Avital, M. (2011). PhD Program Director, Benelux Chapter of the Association for Information Systems (BENAIS).
- Vinig, T. (2011). Visiting professor Jilin University School of Economics, Changchun.
- Vinig, T. (2011). Visiting professor Guilford Glazer Faculty of Business & Management, Ben-Gurion University.
- Vinig T. (2011). Visiting professor Asia-Europe Institute, University of Malaya, Kuala Lumpur.

Box 12 External PhD students Information Management

Peter Beyer

Discourse in information governance, promotor: Rik Maes [planned finalisation: 2013]

Patty de Bruine

ICT and policy in The Netherlands, promotor: Rik Maes, co-promotor: Hans Jägers [planned finalisation: 2012]

Robert G. de Boer

The impact of organizational modularity on organizational flexibility, promotor: Rik Maes [planned finalisation: end of 2013]

Paul Elzinga

Extensions and applications of data discovery for information-driven police governance and enforcement, promotor: Guido Dedene, co-promotor: Stijn Viaene [planned finalisation: 2014].

Dick Heinhuis

Multichannel service distribution, promotor: Rik Maes [planned finalisation: 2014]

Steven de Hertogh

Corporate governance techniques for enterprise 2.0, promotor: Guido Dedene, co-promotor: Stijn Viaen [planned finalisation: 2012]

Hans Hoogenboom

Business intelligence as a model for intelligence in policing, promotor: Rik Maes, co-promotor: Erik de Vries [planned finalisation: 2015]

Saima Khan

Knowing-in-Practice in Globally Distributed Outsourcing Arrangements, promotor: Rik Maes, co-promotor: Ard Huizing [planned finalisation: 2013]

Michiel Kooper

Development of an Information Governance Framework, promotores: Rik Maes & Edo Roos-Lindgreen [planned finalisation: 2013].

Cecilia Mercado

Analysis methods for strategic innovation of ICT-based services, promotor: Guido Dedene [planned finalisation: 2012]

Edward Peters

Discovery development with applications in healthcare management, promotor: Guido Dedene [planned finalisation: 2013].

Jan-Kees Schakel

Knowledge transfer in acute real-time situations, promotor: Rik Maes [planned finalisation: 2014]

Anton Soetekouw

The design of organization architecture, promotores: Guido Dedene and Rik Maes [planned finalisation: 2014].

8. STRATEGY & MARKETING

Programme director: Prof.dr. A. Kolk
Starting date: January 1, 2007 (previously part of the Management Research programme)
Department/Section: Business Studies/Strategy and Marketing
METIS-code: uva/feb/abs/ism
Website: <http://www.abs.uva.nl/strategyandmarketing>
VSNU scores 2009: n.a.

8.1 PROGRAMME OVERVIEW

This research programme focuses on strategy and marketing in the broadest sense, and has as special feature its cross-disciplinary attention for innovative new topics, most notably corporate social responsibility & sustainability, online media and the creative sectors. The programme views organisations, and managers, as central actors, and it focuses on the actions and interactions of organisations and their internal and external stakeholders. It brings together researchers who aim to publish in international refereed journals of reputable standing, and thus contribute to international academic debates. In addition, research themes are not only addressed for their theoretical, but also for their societal importance, thus helping to provide guidelines for management practice and policymaking where possible and appropriate. As a whole the research programme is distinctly multidisciplinary in nature, adopting theoretical perspectives from different disciplines, and using various research methods that fit the topic at hand.

Our research on strategy studies firms and networks, in relation to competitiveness and innovation, and the business environment broadly defined. The focus of this research is on the development, implementation and coordination of strategies in interaction with national, regional and global institutions, and on the implications for firms, managers and their shareholders/stakeholders. There is a special interest in the influence of non-financial (ethical, environmental, social) issues on firms' strategies, practices and behaviours. Current research topics include strategy and governance across borders, corporate social responsibility, partnerships and development; innovation, strategy and entrepreneurship, with some specific attention to the creative sectors and to sustainability issues; and the application of evolutionary and behavioural theories to strategy and organisation.

Our research in marketing is, in several ways, linked to the topics studied by the strategy staff members. It focuses on (product) innovation, consumer attitudes and the interactions/relations between customers/clients and organisations, in the broader societal setting considering the boundaries of marketing as well. Current research topics include customer and employee satisfaction in relation to corporate social responsibility/sustainability; marketing and innovation, with particular attention to the creative industries and new media; entrepreneurial opportunity and new (green) product development. We are increasingly using online unstructured data (from blogs, forums, helplines, social networks) to examine consumer voice and sentiment, and the implications for firms and regulators. This provides ample opportunities for cross-disciplinary collaboration as it extends to strategy as well.

8.2 INPUT

8.2.1 INPUT RESEARCH STAFF

Table 14 Input in fte

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Funding</i>
Bhansing, P.	m sc	aio	0,60	0,60	0,60	1
Bohnsack, R.	m sc	aio	0,60	0,60	0,60	1
Bridoux, F.	dr	postdoc	0,27	0,80	0,70	1
Buuse, D. van den	m sc	oz	-	0,34	1,00	3
Chandra, Y.	dr	ud	0,50	0,50	-	1
Cullen, J.B.	prof dr	hgl	-	0,50	0,33	1
Dolen, W. van	dr	uhd	0,50	0,50	0,50	1
Ebbers, J.	drs	aio	0,40	-	-	1
Ebbers, J.	dr	postdoc	0,27	0,80	0,80	2
El Haji, A.	m sc	aio	-	-	0,20	1
Fortanier, F.	dr	ud	0,10	0,10	0,06	3
Haxhi, I	dr	ud	-	0,50	0,50	1
Hende, E. van den	dr	ud	0,21	0,50	0,50	1
Johnson, J.L.	prof dr	hgl	-	0,50	0,33	1
Kolk, A.	prof dr	hgl	0,50	0,50	0,50	1
Kuijken, B.	m sc	aio	-	-	0,88	3
Leenders, M.A.A.M.	dr	uhd	0,50	0,50	0,50	1
Lee, H.H.	m sc	aio	0,60	0,60	0,60	1
Liu, H.-Y.	m sc	aio	0,60	0,60	0,57	3
Ma, L.	m sc	oz	0,58	0,60	0,20	3
Ma, L.	m sc	oz	-	-	0,40	1
Muller, A.R.	dr	uhd	-	-	0,50	1
Pinkse, J.	dr	ud	0,42	0,50	0,33	1
Pruppers, R.E.W.	drs	ud	0,20	0,20	-	1
Singh, R.M.	dr	ud	0,50	0,50	0,50	1
Situmeang, F.	m sc	aio	0,20	0,60	0,60	1
Slangen, A.H.L.	dr	ud	0,50	0,50	0,33	1
Smeets, R.A.L.M.	dr	ud	-	-	0,21	1
Stoelhorst, J.W.	dr	uhd	0,50	0,50	0,50	1
Stofberg, N.O.	m sc	oz	-	-	0,07	1
Stofberg, N.O.	m sc	oz	-	-	0,10	3
Vock, M.	m sc	aio	0,60	0,60	0,30	1
Vock, M.	dr	ud	-	-	0,25	1
Wijnberg, N.M.	prof dr	hgl	0,25	0,50	0,50	1
Wijnberg, N.M.	prof dr	hgl	0,25	-	-	3
Williams, C.	dr	ud	0,50	0,33	-	1
Total 1st flow of funds			8,35	10,83	10,35	
Total 2nd flow of funds			0,40	0,80	0,80	
Total 3rd flow of funds			1,53	1,64	2,81	
Total 1st f.o.f. excl. Ph.D.'s			5,35	7,83	4,87	
Total all flows of funds			10,28	13,27	13,96	
Ph.D. students			3,60	3,60	6,05	

8.2.2 INPUT: FUNDING

The largest amount of funding for this programme has been the allocation of research time to faculty (1st flow of funds). Next to that, the ABS research institute offered a personal research

allowance to all staff members with a Ph.D. degree who had a 0.5 fte research time allocation, and funding for Ph.D. students for their training and research expenses. As to external funding for staff, this involved several positions (in total accounting for 26% of the research programme's fte – which is a clear increase compared to 18% in 2011): 2nd flow of funding for one postdoc, and 3rd flow of funding for junior researchers/PhD students in particular. Prof.dr. Charles Weinberg (The University of British Columbia) has continued to visit ABS, with several research projects ongoing with some researchers in the programme.

8.3 OUTPUT: EVALUATION AND RESULTS

8.3.1 EVALUATION OF 2011 RESULTS BY PROGRAMME DIRECTOR

This relatively new research programme, created in 2007, has shown an impressive performance in just a few years. From a very small group that relied on output by just a few individuals, it has grown to a much larger one in which the aim to target A journals is widespread, in ambition and also realisation to a considerable extent, coupled with a consistent flow of papers to international B journals as well. Over the years, the number of international refereed journal publications has really taken off, as shown by a steady stream of publications since 2008, also in A journals, which cover both strategy and marketing topics. By now there are around 14 forthcoming international refereed articles, including two in A journals. The output of conference papers, other work in progress, and papers under reviews at journals (including several in second rounds at A journals), shows a healthy ambition and proper direction of the programme. The research volume, in terms of staff input, has decreased slightly in 2011 if we look at first-stream funding – due to a vacancy stop in 2010 and the departure of several senior researchers in the second half of the year. Success in obtaining external funding has helped to increase the number of junior researchers on temporary contracts.

While overall the programme has developed well since 2007, there are serious challenges in retaining the most productive and more senior staff. If we look at the output of 2010 and 2011 (and that applies to forthcoming publications as well), a considerable portion of the A/B journal articles were written by researchers who left in 2011 or will leave in 2012 (for personal reasons, or better career/salary opportunities elsewhere). This applies to 2 out of the 7 A journal articles in 2010, and 4 out of the 11 A journal articles in 2011; as well as to half of the B journal output in 2009, 2010 and 2011. While some staff turnover is a normal phenomenon as such, and also extends the network (to business schools in Canada, the UK, US and France), it is a clear concern as well. We have been able to attract talented young staff who joined from early 2012 onwards, particularly at the assistant professor level, and have very promising Ph.D. students. As such, we are confident that they can develop in the next few years, and also hit good journals, often in collaboration with the more senior researchers, and supported by the good research climate. Still, the balance between more experienced senior researchers with a steady stream of A/B journal publications on the one hand, and junior researchers on the other, has become much less favourable, which means that the development of the programme will be slower than it would have been otherwise.

8.3.2 EXPLICIT INDICATORS OF ACADEMIC REPUTATION

In the five years since its start, the programme has established a clear presence in international reputable outlets, in both international business (with publications in leading IB/IM journals such as JIBS, MIR, JWB, IBR, IMR, JIM), management, strategy and entrepreneurship (e.g. AMR, JMS, JoM, JBV, SMJ), marketing (e.g. JR, IJRM, JPIM, MS). While our focus on some specific topics (sustainability, corporate social responsibility, creative industries) clearly comes to the fore in these publications in 'mainstream' journals, some of this output is also

published in leading specialised journals (e.g. JBE, B&S). There are regular international best paper awards and other signs of international reputation (emerging scholar award, dissertation finalist, best reviewer awards).

In addition to (forthcoming) publications, programme members have also been active in submitting external funding proposals, again with some success (several grants that helped fund junior researchers as well as a Ph.D. project approved by the Dutch Science Foundation, NWO, starting per January 2012). Members of the programme have been active as reviewers and editorial board members, and co-editors of special issues of international journals.

8.3.3 EXPLICIT INDICATORS OF SOCIETAL IMPACT

Programme members serve on boards of several organisations, academic, more practitioner-oriented or somewhere in between those two, and reach out on their research. The list of output and activities below gives an overview of these activities as well. Areas in which societal impact is most visible is online marketing (a large project with Child line the Netherlands), the creative industries (projects on creative business incubators and networks, festivals and cultural activities in the Amsterdam region; design of product service systems), corporate social responsibility and sustainability. Several programme members have participated in the Partnership Resource Centre (coordinated by RSM Erasmus University, and funded by the Dutch Ministry of Development Cooperation) that focuses on partnerships for development. Several applied research projects were carried out, resulting in position papers, and articles in progress.

8.3.4 OVERVIEW OF RESULTS

Key publications of the programme

- Bridoux, F., Coeurderoy, R. & Durand, R. (2011). Heterogeneous motives and the collective creation of value. *Academy of Management Review*, 36, (3), 711-730.
- Dolen, W.M. van, Dabholkar, P.A. & Ruyter, J.C. de (2007). Satisfaction with Online Commercial Group Chat: The Influence of Perceived Technology Attributes, Chat Group Characteristics, and Advisor Communication Style. *Journal of Retailing*, 83, (3), 339-358.
- Gemser, G., Leenders, M. & Wijnberg, N. (2008). Why some awards are more effective signals of quality than others: A study of movie awards. *Journal of Management*, 34, (1), 25-54.
- Kolk, A. & Pinkse, J. (2008). A Perspective on Multinational Enterprises and Climate Change. Learning from an 'Inconvenient Truth'? *Journal of International Business Studies*, 39, (8), 1359-1378.
- Muller, A. & Kraussl, R. (2011). Doing Good Deeds in Times of Need: A Strategic Perspective on Corporate Disaster Donations. *Strategic Management Journal*, 32 (9), 911-929.
- Stoelhorst, J.W. (2008). Why is Management Not an Evolutionary Science? Evolutionary Theory in Strategy and Organization. *Journal of Management Studies*, 45, (5), 1008-1023.

Table 15 Publications in numbers

Strategy and Marketing		2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	12	15	18	26	19
	A		6	3	7	10
	B	10	8	11	15	6
	in Dutch refereed journals	1				
	in other international journals	2	1	1	4	3
	in other Dutch journals	1	1			
	papers in proceedings	2	5	5		1
	chapters in international books	4	6	1	1	1
	chapters in books (Dutch)		1			
2) Monographs	International		1	1	1	
	Dutch					
3) Ph.D. theses			1	1		1
4) Professional publications		1	8		3	1

Box 13 Forthcoming international publications

Forthcoming international publications

- Bridoux, F., Smith, K.G. & Grimm, C. (2012). The management of resources: Temporal effects of different types of actions on performance. Forthcoming in *Journal of Management*.
- Bulkeley, H., Andanova, L., Backstrand, K., Betsill, M., Compagnon, D., Duffy, R., Kolk, A., Hoffmann, M., Levy, D., Newell, P., Milledge, T., Paterson, M., Pattberg, P. & Vande Veer, S. (2012). Governing climate change transnationally: Assessing the evidence from a database of sixty initiatives. Forthcoming in *Environment and Planning C*.
- Dolen, W.M. van, Cremer, D. de & Ruyter, C. de (2012). Consumer Cynicism toward Collective Buying: The Interplay of Others' Outcomes, Social Value Orientation, and Mood. Forthcoming in *Psychology & Marketing*.
- Ebbers, J.J. & Wijnberg, N.M. (2012). Nascent Ventures Competing for Start-up capital: Matching Reputations and Investors. Forthcoming in *Journal of Business Venturing*.
- Ebbers, J.J., Wijnberg, N.M. & Bhansing, P.V. (2012). Managing the Commercial and Artistic Divide between Directors and Producers. Forthcoming in Kaufman, J.C. & Simonton, D.K. (eds), *The Social Science of Cinema*. New York: Oxford University Press.
- Graaf, F.J. de & Stoelhorst, J.W. (2012), The Role of Corporate Governance in Corporate Social Responsibility: Lessons from Dutch Finance, *Business & Society*.
- Grewal, R., Chandrashekar, M., Johnson, J.L. & Mallapragada, G. (2012). Environments, Unobserved Heterogeneity, and the Effect of Market Orientation on Outcomes for High Tech Firms. Forthcoming in *Journal of the Academy of Marketing Science*.
- Haxhi, I. & Aguilera, R.V. (2012). Are codes fostering convergence in corporate governance? An Institutional Perspective. Forthcoming in Rasheed, A. & Yoshikawa, T. (eds), *Convergence of Corporate Governance: Promise and Prospects*. Basingstoke: Palgrave Macmillan.
- Hende, E.A. van den, Dahl, D.W., Schoormans, J.P.L. & Snelders, D. (2012). Narrative transportation in concept tests for really new products: The moderating effect of reader-protagonist similarity. Forthcoming in *Journal of Product Innovation Management*.
- Hende, E. A. van den & Schoormans, J.P.L. (2012). The Story is as good as the real thing. Forthcoming in *Journal of Product Innovation Management*.
- Johnson, J.L., Martin, K.D. & Saini, A. (2012). The Role of the Firm's Strategic Orientation in Determining Market Orientation. Forthcoming in *Industrial Marketing Management*.
- Kolk, A. (2012). Mainstreaming sustainable coffee. Forthcoming in *Sustainable Development*.
- Kolk, A. (2012). Towards a sustainable coffee market? Paradoxes faced by a multinational company. Forthcoming in *Corporate Social Responsibility and Environmental Management*.
- Kolk, A. & Lenfant, F. (2012). Business-NGO collaboration in a conflict setting: Partnership activities in the Democratic Republic of Congo. Forthcoming in *Business and Society*.
- Kolk, A. & Lenfant, F. (2012). Multinationals, CSR and partnerships in Central African conflict countries. Forthcoming in *Corporate Social Responsibility and Environmental Management*.
- Kolk, A. & Pinkse, J. (2012). Multinational Enterprises and Climate Change Strategies. Forthcoming in Verbeke, A. & Merchant, H. (eds), *Handbook of Research in International Strategic Management*. Cheltenham: Edward Elgar.
- Lee, R.P., Johnson, J.L. & Tang, X. (2012). An investigation into the role of IT integration, relationship predictability and routinization in interfirm relationships: From the structuration perspective. Forthcoming in *Industrial Marketing Management*.
- Mol, J.M., Chiu, M.M. & Wijnberg, N.M. (2012). Love me Tender: New Entry in Popular Music. Forthcoming in *Journal of Organizational Change Management*.
- Pinkse, J. & Kolk, A. (2012). Multinational enterprises and climate change: Exploring institutional failures and embeddedness. Forthcoming in *Journal of International Business Studies*.
- Pinkse, J. & Kolk, A. (2012). Addressing the climate change – sustainable development nexus: The role of multi-stakeholder partnerships. Forthcoming in *Business and Society*.

- Rivera-Santos, M., Rufin, C. & Kolk, A. (2012). Bridging the institutional divide: Partnerships in subsistence markets. Forthcoming in *Journal of Business Research*.
- Vianen, A.E.M. van, Stoelhorst, J.W. & De Goede, M.E.E. (2012). The Construal of Person-Organization Fit during the ASA Stages: Content, Source, and Focus of Comparison In: A.L. Kristof-Brown and J. Billsberry, *New Directions in Organizational Fit*. Wiley-Blackwell.
- Vock, M., Dolen, W.M. van & Kolk, A. (2012). Micro-Level Interactions in Business-Nonprofit Partnerships. Forthcoming in *Business & Society*.

Articles in international refereed journals

- Beugelsdijk, S., Hennart, J.-F., Slangen, A.H.L. & Smeets, R. (2011). FDI Stocks Are a Biased Measure of Foreign Affiliate Activity. *Columbia FDI Perspectives*, 45, (August 29).
- Bridoux, F., Coeurderoy, R. & Durand, R. (2011). Heterogeneous motives and the collective creation of value. *Academy of Management Review*, 36, (4), 711-730. [A].
- Creasen, H., Kox, H., Lejour, A. & Smeets, R. (2011). Exploring the margins of Dutch exports. A firm-level analysis. *De Economist*, 159, 413-433. [B].
- Fortanier, F., Kolk, A. & Pinkse, J. (2011). MNEs and global CSR standards: Harmonization in CSR reporting. *Management International Review*, 51, (5), 665-697. [A].
- Gemser, G. & Leenders, M.A.A.M. (2011). Managing Cross Functional Cooperation for New Product Success. *Long Range Planning*, 44, (1), 26-44. [B].
- Johnson, J.L., Martin, K.D. & Saini, A. (2011). Strategic Culture and Environmental Dimensions as Determinants of Anomie in Publicly-Traded and Privately Held Firms. *Business Ethics Quarterly*, 21, (3), 473-501.
- Kolk, A. & Mulder, G. (2011). Regulatory uncertainty and opportunity seeking: The case of clean development. *California Management Review*, 54, (1), 88-106. [A].
- Leenders, M.A.A.M. & Eliashberg, J. (2011). Antecedents and Consequences of Age-based Rating Systems in the Motion Picture Industry around the Globe. *International Journal of Research in Marketing*, 28, 367-377. [A].
- Marcus, A., Aragón-Correa, A. & Pinkse, J. (2011). Firms, Regulatory Uncertainty, and the Natural Environment: What can we Expect? What should Managers do? *California Management Review*, 54, (1), 5-16. [A].
- Martin, K.D., Johnson, J.L. & French, J.J. (2011). Institutional Pressures and Marketing Ethics Initiatives: The Focal Role of Organizational Identity. *Journal of the Academy of Marketing Science*, 39, (4), 574-591. [B].
- Mol, J.M. & Wijnberg, N.M. (2011). From Resources to Value and Back: Competition Between and Within Organizations. *British Journal of Management*, 22, (1), 77-95. [B].
- Muller, A. & Kräussl, R. (2011). Doing Good Deeds in Times of Need: A Strategic Perspective on Corporate Disaster Donations. *Strategic Management Journal*, 32, (9), 911-929. [A].
- Muller, A. & Kräussl, R. (2011). The Value of Corporate Philanthropy During Times of Crisis: The Signaling Effect of Employee Involvement. *Journal of Business Ethics*, 103, (2), 203-220. [A].
- Pinkse, J. & Buuse, D van den (2012). The development and commercialization of solar PV technology in the oil industry. *Energy Policy* 40, (1), 11-20.[B].
- Slangen, A.H.L. (2011). A Communication-Based Theory of the Choice Between Greenfield and Acquisition Entry. *Journal of Management Studies*, 48, (2), 1699-1726. [A].
- Slangen, A.H.L., Beugelsdijk, S. & Hennart, J.-F. (2011). The Impact of Cultural Distance on Bilateral Arm's Length Exports: An International Business Perspective. *Management International Review*, 51, (50 year anniversary issue), 875-896. [A].
- Smeets, R. & Bosker, E.M. (2011). Leaders, laggards, and technology seeking strategies. *Journal of Economic Behavior & Organization*, 80, 481-497. [A].
- Verhagen, T. & Dolen, W.M. van (2011). The Influence of Online Store Characteristics on Consumer Impulsive Decision-making. *Information & Management*, 48, 320-327. [B].

Wijnberg, N.M. (2011). Classification Systems and Selection Systems: The Risks of Radical Innovation and Category Spanning. *Scandinavian Journal of Management*, 27, 297-306.

Academic publications in other international journals

Dolen, W.M. van (2011). Review of Lindgreen, A., Hamme, J. van & Beverland, D., Memorable Customer Experiences. *Journal of Service Marketing*, 25, (5), 393.

Kolk, A. (2011). The evolution of sustainability reporting by international firms. *Fiducie*, 18, (2), 14-19.

Stoelhorst, J.W. (2011), Review of: Darwin's Conjecture: The Search for General Principles of Social and Economic Evolution, *Administrative Science Quarterly*, (56), 147-150.

Papers in proceedings

Johnson, J.L. (2011). A Commentary on The Inter-firm Research Contributions of Dr. V. Kumar. In Grewal, R. (eds), *Legends in Marketing*. Newbury Park, CA: Sage Publications.

Chapters in books (international)

Johnson, J.L. (2011). A Commentary on The Inter-firm Research Contributions of Dr. V. Kumar. In Grewal, R. (eds), *Legends in Marketing*. Newbury Park, CA: Sage Publications.

Dissertations

Vock, M. (2011, 14 December). *Social Interactions for Economic Value? A Marketing Perspective*. Universiteit van Amsterdam [promotor: prof.dr. A. Kolk; co-promotor: dr. W.M. van Dolen] [cat. A].

Professional publications

Ebbers, J.J. (2011). Hervorm jurysysteem Gouden Kalf. *Boekman: Tijdschrift voor Kunst, Cultuur en Beleid: Volkscultuur?*, 88, 104-105.

Working- and discussion papers

Beugelsdijk, S. & Slangen, A.H.L. (2011). *Why the effect of cultural distance on MNE is biased: The role of cultural variation within host countries*.

Bhansing, P.V., Leenders, M.A.A.M. & Wijnberg, N.M. (2011). *Performance Effects of Cognitive Heterogeneity in Dual Leadership Structures in the Arts: The Role of Selection System Orientations*. Working paper. Universiteit van Amsterdam.

Bhansing, P.V., Leenders, M.A.A.M. & Wijnberg, N.M. (2011). *Scheduling Decisions in the High Arts: the Role of Product Innovation and the Legitimacy and Reputation of the Production Company*. Working paper. Universiteit van Amsterdam.

Bohnsack, R., Pinkse, J. & Kolk, A. (2011). *Incumbents' use of niche protection for disruptive innovation: The automotive industry and the emergence of low-emission vehicles*.

Creusen, H. & Smeets, R. (2011). *Fixed export costs and multi-product firms*. CPB Discussion Paper 188.

Ebbers, J.J. (2011). *Networking and outsourcing behavior among entrepreneurs in business incubators*. Working paper. Universiteit van Amsterdam.

Hahn, T. & Pinkse, J. (2011). *Private climate governance through multi-actor partnerships: Tensions between competition and effectiveness*. Working paper.

Hahn, T., Figge, F., Pinkse, J. & Preuss, L. (2011). *Ambidexterity for Sustainability: Advancing Corporate Sustainability beyond Win-win*. Working paper.

Hahn, T., Figge, F., Pinkse, J. & Preuss, L. (2011). *Cognitive Frames in Corporate Sustainability: Contrasting Win-Win and Trade-Offs*.

Haxhi, I. & Aguilera, R.V. (2011). *The cross-national diversity of corporate governance codes: an actor-centered institutional perspective*.

- Haxhi, I., Veltrop, D., Ees, H. van & Wiggelinkhuizen, R. (2011). *Fit and misfit between the board diversity and compensation and firm's performance: the Dutch case*. Working paper. Universiteit van Amsterdam.
- Leenders, M.A.A.M., Go, F.M. & Bhansing, P.V. (2011). *The Role of the Event Location in the Competition for Music Festival Visitors: A Mapping Approach*. Working paper. Universiteit van Amsterdam.
- Liu, H.Y. & Stoelhorst, J.W. (2011). *The charm of variety: Using quantile regression to study outliers in strategy research*. Working paper. Universiteit van Amsterdam.
- Muller, A. & Pfarrer, M. (2011). *A Theory of Compassionate Corporate Philanthropy*. Working paper. Universiteit van Amsterdam.
- Situmeang, F., Leenders, M.A.A.M. & Wijberg, N.M. (2011). *The Differential Effects of Expert versus Consumer Community Dynamics on the Sales of Video Games Sequels*. Working paper. Universiteit van Amsterdam.
- Slangen, A.H.L. (2011). *Policy uncertainty and multinationals' choices between greenfields and acquisitions: Integrating real options and legitimacy theory*.
- Slangen, A.H.L. & Beugelsdijk, S. (2011). *What if locals do not practice what they preach? The impact of cultural inconsistencies in countries on inward MNE activity*.
- Smeets, R. & Vaal, A. de (2011). *MNE knowledge diffusion and intellectual property rights*. CPB Discussion Paper 168.

Popular publications

- Leenders, M.A.A.M. & Eliashberg, J. (2011). Article on the effect of motion picture age-ratings. *Knowledge@Wharton*.

Contributions to academic conferences, workshops and seminars

- Beugelsdijk, S. & Slangen, A.H.L. (2011, June). National cultural distance and US multinational activity: The moderating effect of intra-country cultural diversity, 53rd Annual Meeting, Academy of International Business, Nagoya.
- Bhansing, P.V., Leenders, M.A.A.M. & Wijnberg, N.M. (2011, August). Performance Effects of Cognitive Heterogeneity in Dual Leadership Structures in the Arts: The Role of Selection System Orientations, Annual Meeting Academy of Management, San Antonio.
- Bohnsack, R., Pinkse, J. & Kolk, A. (2011, June). Can Incumbents be Disruptive Innovators? The Automotive Industry and the Emergence of Low-Emission Vehicles, 2nd International Conference on Sustainability Transitions, Lund.
- Bohnsack, R., Pinkse, J. & Kolk, A. (2011, November). Integration of Government Support in Business Models for Social and Environmental Innovation at the Example of Electric Vehicle Producers, Conference on The Business of Social and Environmental Innovation, Cape Town.
- Ebbers, J.J. (2011, August). The risks of having more than one good reputation: how new ventures' top management teams are perceived by investors, Annual Meeting Academy of Management, San Antonio.
- Haxhi, I. (2011, April). The Cross-national Diversity of Codes, University of Surrey, Guildford.
- Haxhi, I. & Ees, H. van (2011, June). Adoption of corporate governance best practices from a business elite and international network perspective, 18th International Conference of Europeanists, Institut Barcelona d'Estudis Internacionals, Barcelona.
- Kolk, A. (2011, June). EU energy policy and private actors, 3rd Annual Meeting, The Society for Environmental Law and Economics, Amsterdam.
- Kolk, A. (2011, August). Where west meets east meets west: The role of Africa, Academy of Management, San Antonio.
- Kolk, A. (2011, September). Key-note panel member, Business-government collaboration, Conference on The role of governments in the Business and Society debate, Vrije Universiteit Brussel, Brussels.
- Kolk, A. (2011, October). Multinationals and climate change: Institutions, location and

- competitiveness, International Workshop on Foreign Direct Investment and Climate Change: New Research Directions, International Center for Climate Governance, Venice.
- Kolk, A. (2011, October). How a multinational company helps address poverty. 10th Annual EABIS Colloquium, INSEAD, Fontainebleau.
- Kolk, A., Rivera-Santos, M. & Rufin, C. (2011, September). Multinationals and the Bottom of the Pyramid: Quo Vadis?, paper for C.K. Prahalad's Legacy: Business for Poverty Alleviation Conference, University of San Diego.
- Liu, H.Y. (2011, June). The charm of variety: Using quantile regression to study outliers in strategy research, 2011 ASQ-SRI Junior Faculty Developmental Workshop, Maryland.
- Liu, H.Y. (2011, September). Performance heterogeneity among firms: Review, inventory, and roadmap, 12th PREBEM Conference, Rotterdam.
- Liu, H.Y. & Stoelhorst, J.W. (2011, November). A comparison of the profit and growth persistence of winners and losers: A mover-stayer model, Strategic Management Society 31st Annual International Conference, Miami, USA.
- Muller, A. & Pfarrer, M. (2011, August). A Theory of Compassionate Corporate Philanthropy, Annual Meeting Academy of Management, San Antonio.
- Slangen, A.H.L. (2011, November). The 16th EIBA doctoral tutorial: Lessons and career benefits, 37th Annual Conference, European International Business Academy, Bucharest.
- Smeets, R. (2011, January). MNE knowledge diffusion and intellectual property rights, Amsterdam Business School Seminar, Amsterdam.
- Smeets, R. (2011, March). Fixed export costs and multi-product firms, Royal Economic Society, London.
- Smeets, R. (2011, April). Directing technical change from fossil-fuel to renewable energy innovations: Firm and patent dynamics, Workshop on Environmental Research in Economics using Patent Data, FEEM, Venice.
- Smeets, R. (2011, May). Exporter survival and product churning, workshop on Current Issues in International Trade, RUG, Groningen.
- Smeets, R. (2011, June). Directing technical change from fossil-fuel to renewable energy innovations: Firm and patent dynamics, CPB Seminar, Den Haag.
- Smeets, R. (2011, June). Innovation offshoring and inventor substitution, Academy of International Business, Nagoya.
- Smeets, R. (2011, July). Innovation offshoring and inventor substitution, CESifo Summer Institute, Venice.
- Van Vianen, A.E.M., Stoelhorst, J.W. & De Goede, M.E.E. (2011, August), The Construal of Person-Organization Fit during the ASA Stages: Content, Source, and Focus of Comparison. Academy of Management Conference, San Antonio, USA.

Other lectures on research

- Dolen, W.M. van (2011, 22 March). Presentation: How to use Social Media for marketing purposes, Amgen practitioner seminar.
- Dolen, W.M. van (2011, 16 November). Presentation: From Data to Insights and Action, Randstad.
- Johnson, J.L. (2011, September). Presentation: Openness and Internal R&D in Varying Environmental Contexts, Colorado State University.
- Johnson, J.L. (2011, November). Presentation: Examining the Combinative Effects of Openness and Internal R&D on Innovation Outcomes, Florida State University.

Organisational contributions to conferences, workshops and seminars

- Haxhi, I. (2011). Organiser, Corporate Governance Research Seminars, Universiteit van Amsterdam.
- Kolk, A. (2011, 4-9 August). Facilitator, Cross-Sector Partnerships PDW, Academy of Management, San Antonio.
- Kolk, A. (2011, 29 September). Chair, The State of Partnerships Report 2011-NGOs,

Amsterdam.

- Kolk, A. (2011, 26-28 October). Moderator, 10th Annual EABIS Colloquium, INSEAD, Fontainebleau.
- Kolk, A. (2011, 26-28 October). Chair, 10th Annual EABIS Colloquium, INSEAD, Fontainebleau.
- Leenders, M.A.A.M. (2011). Organizer, ISM Research Seminar, ISM.
- Muller, A. (2011, 14 August). Chair, Annual Meeting, Academy of Management, San Antonio.
- Stoelhorst, J.W. (2011, November). Organizer and chair, special session, European Association of Evolutionary Political Economy Conference, Vienna, Austria.

Participation in academic networks & fellowships

- Bridoux, F. (2011). Associate Member of the Center for Research in Entrepreneurial Change and Innovative Strategies (CRECIS).
- Kolk, A. (2011). Member of the International Research Network on Social and Environmental Aspects in Business and Management.
- Pinkse, J. (2011). Member of the International Research Network on Social and Environmental Aspects in Business and Management.
- Stoelhorst, J.W. (2011). Research area coordinator of the European Association of Evolutionary Political Economy.

Member editorial board/editor international refereed journals

- Johnson, J.L. (2011). Editorial board member *Journal of Marketing*, *Journal of the Academy of Marketing Science*, *Journal of Retailing*, *Journal of Business and Industrial Marketing*.
- Kolk, A. (2011). Editorial board member *Journal of International Business Studies*, *Business and Society*, *European Management Journal*, *Journal of Business Ethics*, *Business Strategy and the Environment*, *Organization & Environment*, *Multinational Business Review*, *Management Online Review*.
- Leenders, M.A.A.M. (2011). Editorial board member *International Journal of Marketing Studies*, *Journal of Accounting and Marketing*.
- Pinkse, J. (2011). Editorial board member *Organization & Environment*, *Business Strategy and the Environment*.
- Pinkse, J. (2011). Guest editor of *California Management Review*, *Corporate Social Responsibility & Environmental Management*.
- Slangen, A.H.L. (2011). Editorial board member *Journal of Management Studies*, *Journal of World Business*, *Scandinavian Journal of Management*.

Referee activities

- Bhansing, P.V. (2011). Referee for Academy of Management conferences.
- Bridoux, F. (2011). Referee for *Corporate Governance: An International Review*, *Group & Organization Management*, *Strategic Management Journal*.
- Dolen, W.M. van (2011). Referee for *International Journal of Service Industry Management*, *Journal of Marketing*, *Journal of Business Ethics*, *International Business Review*, *Journal of Service Research*, *Journal of Service Marketing*, NWO.
- Ebbers, J.J. (2011). Referee for *Human Relations*.
- Haxhi, I. (2011). Referee for *Journal of International Business Studies*, *Business and Society*, *Journal of Management Studies*, *Journal of World Business*, and AMAM, AIB, IBEAM conferences.
- Hende, E.A. van den (2011). Referee for *European Marketing Academy Conference* and Society for Consumer Psychology conferences.
- Johnson, J.L. (2011). Referee for ISBM Dissertation Competition and American Marketing Association conferences.
- Kolk, A. (2011). Referee for *Journal of Business Ethics*, *Business Strategy and the Environment*, *California Management Review*, *International Business Review*,

- Journal of International Business Studies, Human Resource Management Journal, Journal of Product Innovation Management, Journal of Management Studies, Organization & Environment, Business and Society.*
- Leenders, M.A.A.M. (2011). Referee for *Journal of Management Studies, Organization Studies, Marketing Science, Journal of Product Innovation Management, International Journal of Research in Marketing, Review of Industrial Organization, Long Range Planning, Human Relations, International Marketing Review, Journal of Service Research.*
- Liu, H.Y. (2011). Referee for Academy of Management conferences.
- Muller, A. (2011). Referee for *Academy of Management Journal, Organization Science, Journal of Management Studies, International Business Review, Journal of Business Ethics,* and Academy of Management conference.
- Pinkse, J. (2011). Referee for *California Management Review, Journal of Management Studies, Business & Society, International Business Review, Scandinavian Journal of Management, Business Strategy and the Environment, European Management Journal, Organization Studies, Research Policy, Journal of Business Ethics, Global Governance, Critical Perspectives on Accounting, Global Environmental Politics, Journal of Management Inquiry, Environment & Planning C: Government & Policy, Management Research Review, Journal of World Business, Accounting, Auditing & Accountability Journal, Organization and Environment, Energy Policy, Climate Policy, Global Environmental Change* and NWO, Research Council of Norway, Routledge, Pearson Education.
- Slangen, A.H.L. (2011). Referee for *Journal of International Business Studies, International Business Review, Management International Review,* and AOM, AIB, EIBA conferences.
- Smeets, R. (2011). Referee for *Journal of International Business Studies, Journal of Economic Behavior & Organization, Journal of Management Studies, Journal of Economic Geography, Journal of International Trade and Economic Development.*
- Stoelhorst, J.W (2011). Referee for *Entrepreneurship Theory and Practice, Journal of Institutional Economics,* and Academy of Management (AOM), Strategic Management Society (SMS), and European Association of Evolutionary Political Economy (EAEPE) conferences.
- Vock, M. (2011). Referee for *European Journal of Marketing.*
- Wijnberg, N.M. (2011). Referee for *American Sociological Review, Journal of Cultural Economics, British Journal of Management.*

Membership of academic committees (including Ph.D. committees outside the FEB)

- Kolk, A. (2011). Member Ph.D. committee P. Joustra (Universiteit van Amsterdam).

Research contributions in the media

- Dolen, W.M. van (2011). Columnist in *Swammerdam. Amsterdam FM.*
- Dolen, W.M. van (2011). Columnist in *InforMAAtie.*
- Ebbers, J.J. (2011, 21 September). Stemmen over Gouden Kalf. Interview in *NRC Handelsblad.*
- Kolk, A. (2011). Contributor to section *Overigens. Folia Magazine.*
- Leenders, M.A.A.M. (2011, June.). De formules voor een succesvol muziekfestival = Marketing. *InforMAAtie.*

Prizes and honours

- Haxhi, I. (2011, June). Best PhD Dissertation Award 2010 finalist, Rijksuniversiteit Groningen.
- Muller, A. (2011). Best Reviewer Award, Academy of Management, San Antonio, USA.
- Pinkse, J. (2011). Emerging Scholar Award Organizations and the Natural Environment, Academy of Management, San Antonio, USA.
- Slangen, A.H.L. & Beugelsdijk, S. (2011, June). Temple/AIB Best Paper Award finalist,

Academy of International Business, Nagoya, Japan.

Stoelhorst, J.W. (2011). Outstanding Reviewer Award, Academy of Management (BPS division), San Antonio, USA.

2nd and 3rd stream funding

Dolen, W.M. van (2012). Research project 'The antecedents and consequences of online sentiment', sponsored by Oxyme B.V. for €20.000 [granted].

Dolen, W.M. van (2011). Research project 'Reducing prank chatting to Kindertelefoon Nederland', sponsored by Bitlibre €10.000 [granted].

Dolen, W.M. van (2011). Software for data collection, sponsored by Oxyme B.V.

Dolen, W.M. van (2011). Software and chat-application development for data collection Childline, sponsored by Trinicom and Q42.

Kolk, A. (2011). Research project 'Trickle effects of cross-sector partnerships', Partnerships Resource Centre [granted].

Kolk, A. (2011). Research project 'Partnerships in coffee', Partnerships Resource Centre [granted].

Kolk, A. & Stofberg, N. (2011). Research project 'Trickle effects in business-non profit partnerships, NWO Top Talent 2011 [not granted].

Tan, W. & Muller, A. (2011). Research project 'Ownership Structure, Political Ambitions, and Corporate Philanthropy in China', Hong Kong Research Grants Council for €37.000 [not granted].

Wijnberg, N.M. (2011). Ph.D. project Monika Kackovic 'Quality Signals as Determinants of Career Performance: A Longitudinal Study of Visual Artists and Art Collectors', NWO Mozaiek-programme grant €200.000 [granted].

Wijnberg, N.M. (2011). Research project 'Signals, networks and genres: A study of competition in cultural markets', NWO subsidy application [not granted].

Various activities

Dolen, W.M. van (2011). Chair of the Research, Advisory and Policy Council, Child Helplines International.

Dolen, W.M. van (2011). Jury of Marketing Excellence Awards, NIMA.

Dolen, W.M. van (2011). Member of Recommending Committee International Research Project 211, Marketing Associatie Amsterdam.

Dolen, W.M. van (2011). Member of Kenniskring Amsterdam.

Dolen, W.M. van (2011). Member of advisory board, Marketing Associatie Amsterdam.

Dolen, W.M. van (2011). Member of advisory board, Oxyme B.V.

Dolen, W.M. van (2011). Member of advisory board, The Amsterdam MBA Foundation.

Dolen, W.M. van (2011). Member of advisory board, NIMA.

Muller, A. (2011, July-August). Visiting professor, University of Washington.

Muller, A. (2011, September). Visiting professor, Hong Kong Baptist University.

Wijnberg, N.M. (2011). Member of Werktafel CINext Business Innovation, topteam Creatieve Industrieën.

Wijnberg, N.M. (2011). Visiting professor, European Graduate School, Saas-Fee.

Box 14 external PhD students Strategy & Marketing

Daniel van den Buuse

Business, energy and sustainability, promotor: prof.dr. Ans Kolk, [planned finalisation: 2016].

Joris Demmers

Organizational responses to incidents in an online context, promotor: prof.dr. Willemijn van Dolen [planned finalisation: 2015].

François Lenfant

Multinationals and peace/conflict processes in Central Africa, promotor: prof.dr. Ans Kolk, [planned finalisation: 2013].

Stephen Tsang

Sustainability, climate change and the automobile industry in China, promotor: prof.dr. Ans Kolk [planned finalisation: 2014].

Laura-Rebecca Fleisher

Flexibility of the automotive distribution system, promotor: prof.dr. Jean Johnson [planned finalisation: 2014].

9. AMSTERDAM BUSINESS SCHOOL – OTHER RESEARCH

Department : Business Studies: Executive Education, ACLE
 METIS-code: uva/feb/abs/ovo
 Website: <http://www.abs.uva.nl/>

Next to output by research staff that does not fall within one of the regular research programmes, this chapter also lists publications by staff attached to the executive educational programmes, who provide a valuable link with the business world and regularly publish on current topics in business for a wider audience. Furthermore output by staff from our faculty attached to the Amsterdam Center of Law and Economics (ACLE), the Amsterdam Centre for Services Innovation (AMSI), and fiscal economics is presented here.

Table 16 Research in fte

<i>Name</i>	<i>Title</i>	<i>Function</i>	<i>Total 2009</i>	<i>Total 2010</i>	<i>Total 2011</i>	<i>Funding</i>
EXECUTIVE EDUCATION ABS						
Brandma, R.P.C.W.M.	drs	d	0,00	0,00	0,00	3
Leenaars, J.J.A.	prof dr	hgl	0,03	0,03	0,03	3
Roos Lindgreen, E.	prof dr	hgl	0,10	0,10	0,10	3
Schilder, A.	prof dr	hgl	0,03	-	-	3
Strikwerda, H.	prof dr	hgl	0,00	0,00	0,00	3
AMSI						
Aa, W. van der	dr	uhd	0,00	0,00	0,00	3
Blok, C. de	dr	postdoc	-	0,63	0,50	3
Jong, M. de	prof dr	bijz hgl	0,00	0,00	0,00	3
Hertog, P. den	drs	guest	1,00	1,00	0,21	3
ACLE						
Dari-Mattiacci, G.	dr	guest	0,00	0,00	0,00	1
Han, M.	msc	aio	0,60	0,60	0,55	1
Hendriks, E.	msc	aio	0,20	0,60	0,60	1
Lankhorst, M.	drs	aio	-	-	-	1
Rüggeberg, H.J.	msc	guest	0,00	0,00	0,00	3
Russo, F.	msc	guest	0,00	0,00	0,00	3
Schinkel, M.P.	dr	uhd	0,50	0,50	0,50	1
Ven, J. van de	dr	ud	-	-	-	2
Ven, J. van de	dr	ud	0,50	0,50	0,50	1
Zeben, J.A.W. van	msc	guest	0,00	0,00	0,00	1
OTHER RESEARCHERS ABS						
Buitelaar, W.L.	prof dr	hgl	-	-	-	1
Gool, P. van	prof dr	hgl	0,11	0,11	0,11	3
Graaf, F.J. de	dr	guest	0,00	0,00	0,00	1
Hoorn, A. van der	prof dr	hgl	0,11	0,11	0,00	1
Christiaanse, P.W.	dr	uhd	0,11	-	-	1
Kampschöer, G.W.J.M.	prof dr mr	hgl	0,18	0,18	0,18	1
Post, W. van der	drs	aio	-	-	-	3
Praag, C.M. van	prof .dr	hgl	0,25	0,25	0,25	1
Theebe, M.	dr	ud	0,00	0,00	0,00	1
Vos, G.	drs	ud	0,00	0,00	-	1
Total 1st flow of funds			3,15	2,74	2,58	
Total 2nd flow of funds			0,00	0,00	0,00	
Total 3rd flow of funds			1,27	1,87	0,95	
Total 1st f.o.f. excl. Ph.D.'s			2,35	1,54	1,43	
Total all flows of funds			4,42	4,61	3,53	
Ph.D. students			0,80	1,20	1,15	

Table 17 Publications in numbers

Other research		2004	2005	2006	2007	2008	2009	2010	2011
1) Academic publications	in international refereed journals	8	9	8	8	12	3	7	7
	A					2	2	2	2
	B				5	9		4	1
	in Dutch refereed journals	8	7	8		12	18	7	11
	in other international journals		1	1	2	2	7	5	
	in other Dutch journals	3	8	5	9	2	6		11
	papers in proceedings		1	3	2	1		1	1
	chapters in international books	1	6	3	4	1	3	5	2
	chapters in books (Dutch)	6	4	6	5	8	2	8	9
2) Monographs	International	1			1	1		1	2
	Dutch	3	1	3		2		3	6
3) Ph.D. theses					1	3	2		2
4) Professional publications		9	7	9	11	4	7	11	17

Box 15 Forthcoming international publications

- Abatino, B. (2012). 'Pignoris arrabonisque nomine' in TPSulp. 51. A case of diglossia? Forthcoming in *Tijdschrift voor Rechtsgeschiedenis / Revue d'Histoire du Droit*.
- Abatino, B. (2012). Interpretare il Digesto. Storia e metodi. Forthcoming in *Zeitschrift der Savigny Stiftung für Rechtsgeschichte, Romanistische Abteilung*.
- Belot, M., Bhaskar, V. & Ven, J. van de (2012). Beauty and the Sources of Discrimination. Forthcoming in *Journal for Human Resources*.
- Belot, M., Bhaskar, V. & Ven, J. van de (2012). Can Observers Predict Trustworthiness? Forthcoming in *Review of Economics and Statistics*.
- Bosma, N., Hessels, J., Schutjens, V., Praag, C.M. van & Verheul, I. (2011). Entrepreneurship and role models. Forthcoming in *Journal of Economic Psychology*.
- Cseres, K.J. (2012). Consumer Protection in the EU. Forthcoming in Bergh, R. van den, Bouckaert, B. & Geest, G. de (eds), *Volume Economics of Regulation, Encyclopaedia of Law and Economics* (2nd edition). Edward Elgar.
- Cseres, K.J. (2012). Relationship between EU Competition Law and National Competition Laws. Forthcoming in Geradin, D. & Lianos, I. (eds), *Research Handbook on EU Competition Law*. Edward Elgar.
- Dari-Mattiacci, G. & Plisecka, A. (2012). Luxury in Ancient Rome: Scope, Timing and Enforcement of Sumptuary Laws. Forthcoming in *Legal Roots*.
- Dari-Mattiacci, G. & Zeben, J.A.W. van (2012). Legal and Market Uncertainty in Market-Based Instruments: The Case of the EU ETS. Forthcoming in *NYU Environmental Law Journal*.
- Parker, S. & Praag, C.M. van (2012). The entrepreneur's mode of entry: Business takeover or new venture start? Forthcoming in *Journal of Business Venturing*.
- Schinkel, M.P. (2012). Bargaining in the Shadow of the European Settlement Procedure for Cartels. Forthcoming in *The Antitrust Bulletin*.
- Strikwerda, J. (2012). *De Nederlandse Corporate Governance Code: Ingeleid, toegelicht en becommentarieerd*. Assen: Van Gorcum.
- Wit, J.G. de & Zuidberg, J. (2012). The growth limits of the low cost carrier model. Forthcoming in *Journal of Air Transport Management*.

Articles in international refereed journals

- Abatino, B. (2011). La Societé à Barcelone. *Index. International Roman Law Survey*, 39, 750-756.
- Abatino, B. (2011). Libri e storia della giurisprudenza romana. *Index. International Roman Law Survey*, 39, 558-571.
- Abatino, B., Dari-Mattiacci, G. & Perotti, E. (2011). Early Elements of the Corporate Form: Depersonalization of Business in Ancient Rome. *Oxford Journal of Legal Studies*, 31, (2), 365-389. [B].
- Belot, M. & Ven, J. van de (2011). Friendships and favoritism on the Schoolground - A Framed Field Experiment. *Economic Journal*, 121, 1228-1251. [A].
- Dari-Mattiacci, G., Deffains, B. & Lovat, B. (2011). The Dynamics of the Legal System. *Journal of Economic Behavior and Organization*, 79, 95-107. [A].

- Frese, M.J. (2011). Case C-439/08: Vlaamse federatie van verenigingen van Brood- en Banketbakkers, Ijsbereiders en Chocoladebewerkeren (VEBIC). Judgment of the Court (Grand Chamber) of 7 December 2010. *Common Market Law Review*, 48, 893-906.
- Frese, M.J. (2011). Fines and Damages under EU Competition Law: Implications of the Accumulation of Liability. *World Competition*, 34, (3), 393-428.
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- Cseres, K.J. (2011, June 16-17). Activating Competition: Consumers' Participation in the Economic Realization and the Legal Control of Competitive Markets, Consumers in Competition Policy' 7th Annual Conference of The Centre for Competition Policy (CCP) at the University of East Anglia (UEA).
- Cseres, K.J. (2011, November 24-25). Adequate evaluation of consumer detriment – analyzing proofs of harm to consumers in antitrust decisions. *European Competition and Consumer Day*, convened by the Polish Office of Competition and Consumer Protection in Poznan.
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- Cseres, K.J. (2011, December 1). Integrate or separate? Institutional designs for enforcing competition law and consumer protection, Merging Market Authorities: Mix & Match, Thursday, Ministry of Economic Affairs, Agriculture and Innovation.
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- Dari-Mattiacci, G., Guerriero, C. & Huang, Z. (2011, May 17). The Good-faith Purchaser: Markets, Culture, and the Legal System, workshop on Endogenous Institutions, University of Amsterdam.
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- Gool, P. van, (2011, March 10). Pension funds and real estate market developments in the Netherlands, Mipim, March, Cannes.
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- Hertog, P. den (2011, April). Managing Service Innovation: Key dimensions and firm capabilities, Roskilde University, Roskilde.
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- Praag, C.M. van, Bosma, N., Hessels, J., Schutjens, V. & Verheul, I. (2011, March 31). Seminar ERIM Rotterdam on Entrepreneurship and Role Models.
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- Schinkel, M.P. (2011, August 30). Invited speaker on Doing Deals with Cartel Suspects at Conference on Antitrust Enforcement in the Presence of Leniency Programs, Norwegian School of Economics, Bergen, Norway.
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- Zeben, J.A.W. van (2011). Competence Allocation & Regulatory Functioning in the EU ETS, Zeben, J.A.W. van (2011). Competence Allocation in Market-based Instruments: The Political
- Zeben, J.A.W. van (2011, November 24). Complexity & Flexibility in European Environmental Law: Examples from the EU ETS, Ius Commune Annual Conference, Utrecht University.
- Zeben, J.A.W. van (2011, May 7). Effective Transboundary Environmental Regulation: Implementation and Enforcement in the EU ETS, Interdisciplinary Ph.D. Workshop in Sustainable Development, Columbia University, New York.
- Zeben, J.A.W. van (2011, June 25). Effective Transboundary Environmental Regulation: Implementation and Enforcement in the EU ETS, Society for Environmental Law & Economics, Amsterdam.
- Zeben, J.A.W. van (2011, February 7). Property Rules, Liability Rules and Inalienability: A Three-dimensional View of the Cathedral (with Giuseppe Dari-Mattiacci), Workshop in Political Theory and Policy Analysis, University of Indiana, Bloomington.
- Zeben, J.A.W. van (2011, February 8). Property Rules, Liability Rules and Inalienability: A Three-dimensional View of the Cathedral (with Giuseppe Dari-Mattiacci), Faculty workshop, University of Indiana, Indianapolis.

Other lectures on research

- Aa, W. van der (2011). Dynamiek en innovatie in zakelijke en financiële diensten, Kennis voor de Stad, Amsterdam.
- Aa, W. van der (2011, November). Open innovatie de nieuwe standaard in diensten? Open Innovatie Festival Amsterdam.
- Aa, W. van der (2011, November). Innovation, trends and best practices, NL innovatiemanagers, Amsterdam.
- Blok, C. de & Aa, W. van der (2011, 17 May). Managing open service innovation, Analysis of 3 open innovation projects, Air France- KLM Head Office.
- Buitelaar, W. (2011, June 29). Medezeggenschap bij DSM in transitie. Seminar Groepsondernemingsraad DSM Limburg BV. Urmond.
- Buitelaar, W. (2011, August 31). Oud en nieuw in de arbeid'. Symposium Algm. Werkgevers Ver. Nederland. Den Haag.
- Buitelaar, W. (2011, December 14). De inktvis-OR. Conferentie FNV Bouw. Woerden.
- Conijn, J. (2011, March 31), De rekbare grenzen van de corporatiesector, Trudo/Eindhoven.
- Conijn, J. (2011, April 19). Het verdienmodel van corporaties, ICP-symposium.
- Conijn, J. (2011, May 12). Sturen op opbrengsten. Joint lecture, Aedex-IPD Symposium.
- Conijn, J. (2011, May 25). De middeninkomens op de woningmarkt, SOM-seminar.
- Conijn, J. (2011, June 22). Tussen Scylla en Charibdis, De Vernieuwde Stad.
- Conijn, J. (2011, September 8). De geblinddoekte commissaris, SOM-seminar.
- Conijn, J. (2011, September 14). Het middensegment in de huursector. De ontbrekende schakel.
- Conijn, J. (2011, September 22). Toekomstbestendig huurbeleid, Trevin Ssymposium.
- Conijn, J. (2011, September 27). De woningmarkt: verleden, heden, toekomst, Hoorn.
- Conijn, J. (2011, October 12). Masterclass NSW, NSW.
- Conijn, J. (2011, November 10). DAEB niet-DAEB, Aedes.
- Conijn, J. (2011, December 6). Veranderde omgeving, Portaal.
- Conijn, J. (2011, December 14). Van de regen in de drup; geen bruikbare Richtlijn, Som-seminar.
- Conijn, J. (2011, December 17). Corpovenista, OTB TU Delft.
- Dari-Mattiacci, G., (2011, October 20-21). Economics of Litigation and Regulatory Competition. European University Institute, Florence (2 lectures).
- Dari-Mattiacci, G. (2011). Management of Research Ideas, University of Amsterdam, PhD program in law.
- Gool, P, van (2011, May 17). Van lethargie tot nieuwe mogelijkheden, Congres binnenstedelijke herontwikkeling NVM Business, Nieuwegein.
- Gool, P, van (2011, June 8). Lostrekken (gebieds)ontwikkelingen: van lethargie tot nieuwe mogelijkheden, Provada Bijeenkomst Certa Legal Advocaten, Amsterdam.
- Gool, P, van (2011, July 4). Lezing Naar betere taxaties, IVBN, Amsterdam.
- Gool, P, van (2011, October 13). Waarderen, rendement en beleggen in vastgoed, Vastgoed collegemiddag VCV Kring Real Estate Nijenrode Business University.
- Gool, P, van (2011, November 8). Waarderingsvraagstukken, Themamiddag over actualiteiten in de vastgoedmarkt, NVM Nascholingsmiddag, Nieuwegein.
- Gool, P, van (2011, November 21). Voortgang projecten en transformatie lege kantoren, Groote Industriële Club, Amsterdam.
- Hertog, P. den (2011, 12 April). Managing Service Innovation: Key dimensions and firm capabilities, Seminar Lectoraat Innovatie Publieke Sector, Hogeschool Arnhem Nijmegen, Arnhem.
- Hertog, P. Den & Bos, J. (2011, 29 June). Ontwerpdimensies voor een Open Diensteninnovatie Campus, Beleidsmakers workshop II: ontwerpeisen dienstencampus, Amsterdam.
- Hertog, P. den (2011, 27 September). The scope for service innovation policy, KNOWINNO first expert meeting on R&D and innovation in services, OECD, Paris.
- Hertog, P. den (2011, 3 November). Open diensteninnovatie: de nieuwe standaard? Open DienstenInnovatie in de Noordvleugel, Regional Science Association najaarsdag

- 2011: Amsterdam: toplocatie voor diensteninnovatie? Pakhuis de Zwijger, Amsterdam.
- Kampschöer, G.W.J.M. (2011, January 27). Fiscale Actualiteiten 2011. Voortgezette Educatie Register Accountants (VERA), Rotterdam.
- Kampschöer, G.W.J.M. (2011, May 10). Handel in vennootschappen met onverrekenende fiscale verliezen. Post Academisch Onderwijs Belastingwetenschappen (PAOB), Utrecht.
- Kampschöer, G.W.J.M. (2011, June 22). Onzekere Belastingposities in de jaarrekening. Post Academisch Onderwijs (PAO), Universiteit Utrecht, Utrecht.
- Kampschöer, G.W.J.M. (2011, June 23). De fiscale uitleg van het commerciële groepsbegrip' op de Nationale Verslaggevingsdag; Voortgezette Educatie Register Accountants (VERA), Houten.
- Kampschöer, G.W.J.M. (2011, November 15). IFRS & Goed Koopmansgebruik; Post Academisch Onderwijs (PAO) Nyenrode, Breukelen.
- Kampschöer, G.W.J.M. (2011, November 24). Deelneming & Deelnemingsvrijstelling, Post Academisch Onderwijs (PAO) Nyenrode, Breukelen.
- Leenaars, J.J.A. (2011, March 24). New Challenges for banks, ICLC Conference, Marrakech, Morocco.
- Leenaars, J.J.A. (2011, June 23). SEPA's status. Introductory lecture, Congres Toekomst van het Betalingsverkeer, Euroforum, Amsterdam.
- Leenaars, J.J.A. (2011, November 28). Ontwikkelingen in Bancair Krediet, SRA Alterim, Houten.
- Leenaars, J.J.A. (2011, December 14). Financiering in het MKB, SRA, Kamerik.
- Praag, C.M. van (2011, February 10). Effecten van ondernemerschaps-onderwijs, Hogeschool van Amsterdam seminar domein onderwijs en management, college of education.
- Praag, C.M. van & Oosterbeek, H. (2011, March 10). Lecture on Business Performance and Gender Diversity at Stibbe Workshop.
- Praag, C.M. van (2011, September 10). Samen slimmer groeien, Lecture at Port4Growth.
- Praag, C.M. van (2011, September 29). Het nieuwe belonen, Lecture at Hay Group event for clients.
- Praag, C.M. van (2011, October 6). Ondernemerschap, Centers for Entrepreneurship en onderzoek, Lecture at BID Conference Entrepreneurship and Education organized by the Ministries.
- Praag, C.M. van (2011, October 13). Lecture on Business Performance and Gender Diversity, 'diesrede' at the KAE, alumni of FEB Amsterdam.
- Praag, C.M. van (2011, October 27). De Hoogleraar onder druk, Spui 25, met Rens Bot, Selma Leijdesdorff, Abram de Swaan.
- Schinkel, M.P. (2011, February 17). Invited speaker on Markttoezichtsspelen at VIDE, The Hague, The Netherlands.
- Schinkel, M.P. (2011, September 22). Calculating Damages at Funding and Managing Dispute Resolution Conference. De Industriele Groote Club, Amsterdam;
- Schinkel, M.P. (2011, September 27). Contribution to the Chief Economist's workshop on Quantification of Harm. European Commission, Brussels, Belgium.
- Schinkel, M.P. (2011, October 6). Civielrechtelijke handhaving: nu eindelijk praktijk: Commentaar. Elsevier congres Ontwikkelingen Mededingingsrecht, Scheveningen.
- Strikwerda, J. (2011, June 9-11). On Management Consultancy in the 21st Century. 5th International Conference on Management Consulting, Academy of Management, Management Consulting Division, Amsterdam.
- Strikwerda, J. (2011). Evaluatiemodellen in Nederlandse bestuurskamers. RNCI-themadag, Steenhuffel, Belgium.
- Strikwerda, J. (2011, March 30). Locale democratie in het informatie-tijdperk. KING-VNG seminar.

Organisational contributions to conferences, workshops and seminars

- Aa, W. van der (2011, 15 November). Co-organizer and host of the Service Innovation Leadership Lecture Series How firms foster innovation and collaborate in the entrepreneurial eco-system, AMSI, Amsterdam.
- Aa, W. van der (2011, 25 November). Venture capital, innovation and entrepreneurial networks, AMSI, Amsterdam.
- Aa, W. van der (2011, 6 December). Alliances, joint ventures & innovation, AMSI, Amsterdam.
- Cseres, K.J. (2011, May 20). Organizer, 7th annual Competition & Regulation Meeting on Competition Policy for Emerging Economies, Amsterdam.
- Dari-Mattiacci, G. (2011, December 16-17). Chair and Discussant, Negligence or Strict Liability: Should we use the Simplest Rule for a Complex world? (by Pierre Garello), Italian Society of Law and Economics, University of Turin, Italy.
- Dari-Mattiacci, G. (2011). Program committee, European Association of Law and Economics Annual Conference.
- Dari-Mattiacci, G. (2011). Program committee, Italian Association of Law and Economics Annual Conference.
- Dari-Mattiacci, G. (2011). Session organizer, Session on Economics of Ancient Societies at the American Economic Association Annual Meeting
- Dari-Mattiacci, G. (2011, January 9). Discussant, The Origin of Democracy in Athens (By Brian McCannon). American Economic Association Annual Meeting, Denver, USA.
- Dari-Mattiacci, G. (2011, December 13). Discussant, Law without Coercion: Examining the Role of Law in Coordinating Collective Punishment (by Gillian Hadfield and Barry Weingast). ACLE Winter Meeting, Amsterdam.
- Dari-Mattiacci, G. (2011, January 9). Chair and Discussant, The Origin of Democracy in Athens (by Brian McCannon), American Economic Association Annual Meeting, Denver.
- Gool, P. van, (2011, September 7). Reflectant, Openbare les A.L.M. Vlak, Maatschappij en vastgoed bevrijd uit de Gordiaanse knoop, Hogeschool Rotterdam.
- Gool, P. van (2011, June 23). Honorary chairman, 12th annual congress Stationslocaties, Rotterdam.
- Gool, P. van (2011, November 3). Panel member of Ballast-Nedam Innovatiedag, Rotterdam.
- Gool, P. van (2011, June 7). Panel member of Bijeenkomst Vastgoedmanagement Nederland / IPD / CBRE, De benchmark als topcoach – transparantie in de vastgoedmarkt, Amsterdam.
- Gool, P. van (2010, March 31). Honorary chairman SOM seminar Transformatie van kantoren, Utrecht.
- Han, M.A. (2011, May 20). Local organizer Competition Policy for Emerging Economies: When and How? Amsterdam Center for Law and Economics, Amsterdam.
- Leenaars, J.J.A. (2011, June 23). Chair, Euroforum congres Toekomst van het Betalingsverkeer, Amsterdam.
- Leenaars, J.J.A. (2011, March 22). Chair, Symposium Creative Financing of Arts, Erasmus University Rotterdam.
- Leenaars, J.J.A. (2011, March 24). Co-chair, 2011 ICLC Conference, Marrakech.
- Leenaars, J.J.A. (2011, November 28). Chair, SRA Alterim Seminar, Houten
- Leenaars, J.J.A. (2011, January 21). Organizer and chair, Nordemann-lezing 2010 (UvA) ir.dr.s. Peter Hartman, CEO KLM.
- Leenaars, J.J.A. (2011, October 28). Organizer and chair, Nordemann-lezing 2011 (UvA) drs. Dick Sluimers, CEO APB.
- Praag, C.M. van (2011, November 10-11). Discussant, Tilburg Workshop 'Entrepreneurship and Finance' (Marco da Rin), of 'Entrepreneurs under uncertainty: an economic field experiment', Holm et al.
- Praag, C.M. van (2011, April 28). ACE/EL&I Conference Young and Innovative Entrepreneurship, with ao Saul Estrin, Zoltan Acs and Maxime Verhagen.

- Praag, C.M. van (2011, October 27). Amsterdamsche Academische Club and Spui 25, debate 'de hoogleraar onder druk'.
- Praag, C.M. van (2011, September 29). Amsterdamsche Academische Club and ACE workshop about Nederlandse ondernemingsklimaat (onderzoek Acs, Estrin and Kwik).
- Praag, C.M. van, Hartog, J. & Theeuwes, J. (2011, June 24-25). Discussant, Amsterdam Workshop 'Immigration and economic growth', of 'Structural holes and return migration to China', Drori et al., Amsterdam.
- Schinkel, M.P. (2011). Member of the IIOC program committee.
- Schinkel, M.P. (2011, 1 December). Chair, *Merging Market Authorities: Mix & Match*, workshop on the eminent merger between NMa, OPTA and CA, The Hague.
- Schinkel, M.P. (2011, 20 May). Chair, 7th annual ACLE Competition & Regulation Meeting on 'Competition Policy for Emerging Economies: When and How?', Amsterdam;
- Schinkel, M.P. (2011). Member, ACE conference program committee.
- Schinkel, M.P. (2011, November 17-18). Chair, session on Dutch Mortgage Market Pricing, ACE annual conference, Bergen, Norway.
- Schinkel, M.P. (2011, May 9-10). Discussant, CLEEN conference, Florence, Italy.
- Schinkel, M.P. (2011, January 18). Discussant, Laurence Kotlikoff's Jimmy Stewart is Dead: Ending the World's Ongoing Financial Plague with Limited Purpose Banking at the workshop The Future of Financial Regulation, University of Amsterdam.
- Schinkel, M.P. (2011, December 1). Chair, workshop Merging Market Authorities: Mix & Match, The Hague.

Participation in academic networks & fellowships

- Buitelaar, W. (2011). Fellow Institute for Advanced Labour Studies (AIAS).
- Cseres, K.J. (2011). Amsterdam Center for European Law and Governance (ACELG).
- Dari-Mattiacci, G. (2011). Board member Italian Society of Law and Economics (SIDE-ISLE).
- Dari-Mattiacci, G. (2011). Research fellow Center for the Study of European Contract Law, University of Amsterdam.
- Dari-Mattiacci, G. (2011). Research fellow Tinbergen Institute.
- Dari-Mattiacci, G. (2011). Senior researcher Ius Commune Research School (program: Liability and Insurance).
- Praag, C.M. van (2011). Research Fellow ACLE.
- Praag, C.M. van (2011). Research Fellow IZA Institute for Labour Market Research, Bonn.
- Praag, C.M. van (2011). Research Fellow Tinbergen Institute.
- Praag, C.M. van (2011). Research Professor Max Planck Institute of Economics, Jena.
- Schinkel, M.P. (2011). Node coordinator CLEEN Network.
- Schinkel, M.P. (2011). Research Fellow Tinbergen Institute, Vervoerseconomen (BIVEC).
- Wit, J.G. de (2011). Member scientific advisory board Stichting Wetenschappelijk Onderzoek Verkeersveiligheid (SWOV).
- Wit, J.G. de (2011). Member Benelux Interuniversitaire Groepering van Vervoerseconomen (BIVEC).
- Wit, J.G. de (2011). Member Networking Committee Air Transport Research Society (ATRS).
- Wit, J.G. de (2011). Member Scientific Advisory Board of the Hamburg Aviation.
- Zeben, J.A.W. van (2011). Researcher Ius Commune Research School.
- Zeben, J.A.W. van (2011). Organizing committee member Society for Environmental Law and Economics

Volume-editorship

- Strikwerda, J. (2011). Editor *Liber Amicorum Barbera van Dijkum*. Assen: Van Gorcum.

Member editorial board/editor international journals

- Cseres, K.J. (2011). Editorial board member *Legal issues of Economic Integration*.

Dari Mattiacci, G. (2011). Editor *Review of Law and Economics*.
Frese, M.J. (2011). Associate editor *Legal Issues of Economic Integration*.
Praag, C.M. van, (2005-) Editor *Small Business Economics*.
Wit, J.G. de (2011). Editorial board member *Journal of Air Transport Management*.

Member editorial board/editor Dutch journals

Langendijk, H.P.A.J. (2011). Editor *Maandblad voor Accountancy en Bedrijfseconomie*.
Strikwerda, J. (2011). Member editorial board *Holland Management Review*.
Wit, J.G. de (2011). Editor *Tijdschrift voor Vervoerwetenschap*.

Referee activities

Buitelaar, W. (2011). Referee for Uitgeverij Boom/Nelissen: *Op eigen kracht. Arbeidsrelaties na de verzorgingsstaat* (K. Korevaar).
Buitelaar, W. (2011). Referee for Uitgeverij Gorcum: *Tango op de werkvloer. Een nieuwe kijk op arbeidsrelaties* (A. Nauta).
Dari-Mattiacci, G. (2011). Referee for *Economica, Economic Bulletin, International Review of Law and Economics, Journal of Evolutionary Economics, Journal of Institutional and Theoretical Economics, Journal of Institutional Economics, Journal of Law, Economics and Organization, Journal of Legal Studies, Journal of Public Economics, Public Choice, Review of Law and Economics, Revue Economique, Supreme Court Economic Review, Journal of Evolutionary Economics, Bulletin of Economic Research, Journal of Legal Studies, Journal of Institutional Economics and Research Handbook on the Economic Analysis of Torts*.
Han, M.A. (2011). Referee for *Economics of Governance* and *TPEdigitaal*.
Hertog, P. den (2011). Referee for *Journals including Industry & Innovation; Service Industries Journal Innovation: Management, Policy & Practice; Research Policy*.
Langendijk, H.P.A.J.(2011). Referee for *Maandblad voor Accountancy en Bedrijfseconomie*.
Praag, C.M. van (2011). Referee for *European Economic Review, Journal of Business Venturing, Journal of Labor Economics, Management Science, Quarterly Journal of Economics*.
Schinkel, M.P., Referee for *The Journal of Industrial Economics, The Review of Industrial Organization, The Journal of Competition Law and Economics, International Review of Law and Economic and, Review of Law & Economics*.
Ven, J. van de (2011). Referee for *Journal of Political Economy, Management Science, Science, American Economic Review, Economic Journal and Journal of Economic Behavior and Organization*.
Wit, J.G. de (2011). Referee for *TPE digitaal*.

Membership of academic committees (including Ph.D. committees outside the FEB)

Buitelaar, W. (2011, November 16). Member of the Ph.D. committee H. Boot, *Opstandig volk. Neergang en terugkeer losse havenarbeid* (Universiteit van Amsterdam / IISG; Supervisor: prof.dr. M. van der Linden).
Hertog, P. den (2011, 4 July). Member of the PhD committee of Jorge Gallego (University of Alcalá; supervisor Prof Luis Rubalcaba).
Hertog, P. den (2011, 26 October). Member of the PhD committee of Liting Liang (University of Manchester; supervisor Prof Ian Miles).
Praag, C.M. van (2011). Member Curatorium Chair “Ethnic entrepreneurship”, IMES UvA (Sponsored by VNO NCW).
Praag, C.M. van (2011). Member Advisory Board of the UvA/AMC Technology Transfer Office.
Praag, C.M. van (2011). Member Supervisory Board of the EIM scientific program ‘SME’s and entrepreneurship’.
Praag, C.M. van (2011). Affiliate, Statistics Norway, Oslo, Norway.

- Praag, C.M. van (2011). Chairmain 'Begeleidingscommissie' Adviesraad Wetenschap en Technologiebeleid 'Ambitious Entrepreneurship (Research consortium led by Erik Stam)
- Praag, C.M. van (2011, May 26). Member Ph.D. committee P. van der Zwan (Erasmus Universiteit Rotterdam; Supervisor: prof. dr. A.R. Thurik), *Het ondernemerschapsproces: een internationale analyse van toe- en uitreding*.
- Praag, C.M. van (2011, July 1). Member Ph.D. committee J. Sol (Erasmus Universiteit Rotterdam; Supervisor: prof. R. Dur), *Incentives and Social Relation in the Workplace*.
- Praag, C.M. van (2011, October 5). Member Ph.D. committee M. Hoogeveen (University Tilburg; Supervisors: prof. dr. A.C. Rijkers & prof. dr. I.J.F.A. van Vijfeijken), *De kwaliteit van de fiscale bedrijfsopvolgingswetgeving*.
- Praag, C.M. van (2011, December 13). Member Ph.D. committee Anne-Claire Hoyng (Universiteit van Amsterdam; Supervisor: A. Heertje), *Turgot en Smith: een paar apart*.
- Wit, J.G. de (2011, April 14). Member Ph.D. committee H. Jeekel (Erasmus Universiteit Rotterdam; supervisor: Prof.dr. ir. G. Teisman).
- Wit, J.G. de (2011, September 21). Member Ph.D. committee P. Riemens (Vrije Universiteit Amsterdam; supervisors: Prof.dr. O.C. van Leeuwen RA & Prof. Dr. P.G.W. Jansen).
- Wit, J.G. de (2011, November 28). Member Ph.D. committee Ch. Cantarelli (Technische Universiteit Delft; supervisor: Prof.dr. B. van Wee & Prof. Dr. B. Flyvbjerg).

Research contributions in the media

- Buitelaar, W. (2011, January 28). Je moet de gedragslogica van gedetineerden en patiënten begrijpen, *de Volkskrant* (www.opinie.volkskrant.nl).
- Buitelaar, W. (2011). Brandon: terug naar morgen. *Folia Civitatis*, February 25, 8.
- Buitelaar, W. (2011, February 21). BNR Radio, Hooglerarenprotest en universitaire arbeidsverhoudingen.
- Buitelaar, W. (2011, May 20). TV Eén Vandaag, Gezondheidsbeleving.
- Buitelaar, W. (2011, August 15). BNR Radio, 'Referendum pensioenakkoord FNV Bondgenoten.
- Buitelaar, W. (2011, August 15). BNR Radio, Pensioenakkoord en vakcentrales.
- Buitelaar, W. (2011, August 15). Radio Wereldomroep, Pensioenakkoord en politiek.
- Buitelaar, W. (2011, December 3). RTV Utrecht, Studenten in verzet: Frits Iordens 1919-1944.
- Buitelaar, W. (2011). *NRC/HB-Boeken*, Jan Karski, December 16.
- Buitelaar, W. (2011, October). Einde van de cao in zicht ? *OR Informatie*, 10.
- Conijn, J. (2011): De verlaging trekt de markt los. Interview in *NVMagazine*, (5), September, 20 -21.
- Gool, P. van (2011). Interview in *IPN, Trends in vastgoed*, January, 48 – 49.
- Gool, P. van (2011). Interview in *PropertyNL Magazine*, Honger naar betere transactiedata, February 1, 54 – 55.
- Gool, P. van (2011). Interview in *Parool*, Deskundigen steunen sloopdrift corporaties, July 22, 14.
- Gool, P. van (2011). Contribution *10 jaar PropertyNL*, special edition of *PropertyNL Magazine*.
- Gool, P. van (2011). Interview in *IP Real Estate*, Popularity contest, September / October, 16-17.
- Gool, P. van (2011). Interview in *Financial Investigator*, Met meer vastgoed waren pensioenfondsen beter af geweest, 3, (5), 12 – 14.
- Gool, P. van (2011). Interview in *PropertyNL Magazine*, Betere taxateurs, (20), December 19, 49 -50.
- Kleijwegt, A. (2011). Financiën geeft geen openheid in boeken. Nederland heeft de boekhouding niet op orde, zegt hoogleraar management-accounting Frans van Schaik. *Het Financieele Dagblad*, October 3.

- Leenaars, J.J.A. (2011, January 12). Interview *Cobou*, Publiek private samenwerking is goed voor Nederland.
- Praag, C.M. van & Praag, B.M.S. van (2011, January 22). Interview in wetenschapsbijlage van *Parool* en *Folia* (Wolthekker).
- Praag, C.M. van (2011). *NRC Handelsblad*, Jonge ondernemer is aanjager van economie, February 14.
- Praag, C.M. van (2011, May 28). *Het Financieele Dagblad*, Beloon onderzoekers voor bijdrage aan innovatie (Brandende Kwestie).
- Praag, C.M. van (2011, May). *Nieuwsbrief Adviesraad Wetenschap en Technologiebeleid*, Beta's moeten ondernemender worden.
- Praag, C.M. van (2011, June). Column in *Talent naar de top*, De business case is er echt: realiseer diversiteit in management.
- Praag, C.M. van, Selker, C., Tang, P.J.G., Teisman, G., Voorthuizen, D. van & Vos, G. van (2011). *ACE Entrepreneurship Update*, Motivatie voor Valorisatie: Carrieres in de wetenschap, , July, 1-27.
- Praag, C.M. (2011). Na rechter en bankier staat nu de hoogleraar onder druk, *NRC Handelsblad* opinie, September 13, p. 14.
- Praag, C.M. van (2011, November 17). Zaken doen met Mirjam van Praag, BNR Nieuwsradio.
- Praag, C.M. van (2011, May 21). Interview/discussie, Tros in Bedrijf, Radio 1.
- Praag, C.M. van (2011, February). Interview *SER-Magazine* February, Coverstory 'Autonomie verhoogt het geluksgevoel', 10-13.
- Praag, C.M. van (2011, January 4). Bernard en Mirjam van Praag over economie en ontslagrecht, Radio 1.
- Praag, C.M. van & Hoogendoorn, S.M. (2011, March 11). Interview BNR Radio over onderzoek 'gender diversity'.
- Praag, C.M. van (2011, January 18). Discussieleider Big Improvement Day.
- Praag, C.M. van (2011). Serie Managementdenkers: deel 1: Mirjam van Praag over Ondernemerschap en Leiderschap, *Management Scope*, 22 November, 48-53.
- Praag, C.M. van (2011, March). Interviews/artikelen on diversity and management on research with Hoogendoorn and Oosterbeek, *Financieele Dagblad*, *Volkscrant*, other media.
- Schinkel, M.P. (2011, December 10). Radio interview on cartels and the NMa in Tros Nieuwsshow.

Prizes and honours

- Abatino, B. (2011). University of Pavia, Collegio dei diritti antichi. Grant awarded by the Collegio Borromeo for a three-weeks research and study stay (9-28 January).
- Gool, P. van (2011). VOGON/PropertyNL Research Award 2011(2nd prize): De bijdrage van vastgoedbeleggingen aan gezonde pensioenfondsen, published in *Real Estate Research Quarterly*, 2010.
- Han, M.A. (2011). Robert F. Lanzillotti Prize for the Best Paper in Antitrust Economics, Awarded for the paper "Monitoring Managers Through Corporate Compliance Programs" (joint with Charles Angelucci), International Industrial Organization Conference (IIOC) in Boston MA, USA, 8-10 April.
- Praag, C.M. van (2011). Amsterdam Center for Entrepreneurship winner of the European Enterprise Award, European Commission.

2nd and 3rd stream funding

- Schinkel, M.P. (2011). Application for funding to the Indian-European Research Networking Programme in the Social Sciences (ANR-DFG-ESRC-NWO with ICSSR) with programme titled: Competition Policy and Regulation in India (CPRIND).
- Saraceno, M (2011). Marie Curie Grant.

Reprints

- Gool, P. van, M. Theebe & R. M. Weisz (2011). *Onroerend goed als belegging*, 5th edition, Wolters- Noordhoff.
- Kampschöer, G.W.J.M., Heithuis, E.J.W., Dool, R.P. van den & Nies, IJ. De (2011). *Compendium Vennootschapsbelasting*, 10th edition, Deventer: Kluwer.
- Kampschöer, G.W.J.M. (2011). De verhouding tussen de (vennootschappelijke) jaarrekening en de (fiscale) aangifte. Chapter nine in Henuin, R.L.R. (ed.), *Hoofdzaken Belastingen*, 13th edition, 's Gravenhage: Boom Juridische Uitgevers.

Various activities

- Buitelaar, W. (2011). Chairman of Advisory Committee Chair Strategy, FEB.
- Buitelaar, W. (2011). Member of Advisory Committee Chair Ien Dales, FRG.
- Buitelaar, W. (2011). Member of Advisory Committee Chair Real Estate, FEB.
- Buitelaar, W. (2011). Member of Review Committee Marius Cornelis van Houten, Kon. Marechaussee.
- Buitelaar, W. (2011). Member kenniskring lectoraat Politiegeschiedenis, Politieacademie Apeldoorn.
- Conijn, J. (2011). Chairman of the non-executive board of Parteon.
- Conijn, J. (2011). Chairman of VOGON.
- Conijn, J. (2011). Member of the non-executive board of Stec Group.
- Conijn, J. (2011). Member of Scientific Committee of Economisch Instituut voor de Bouw.
- Conijn, J. (2011). Member of Investment Committee of Amvest .
- Dari-Mattiacci, G. (2011). Member selection committee of European Association of Law and Economics Annual Conference.
- Gool, P. van (2011). Chairman of exam committee Amsterdam School of Real Estate.
- Gool, P. van (2011). Chairman of the investment committee of the property fund Stedenfonds in Amsterdam.
- Gool, P. van (2011). Fellow of the Royal Institution of Chartered Surveyors.
- Gool, P. van (2011). Founder and Board member of STiVAD (stichting validatie vastgoeddata).
- Gool, P. van (2011). Member of Accreditation Committee Master of Real Estate opleiding, Hanzehogeschool.
- Gool, P. van (2011). Member of recommending committee of Vereniging Beter Onderwijs.
- Gool, P. van (2011). Member of academic committee RICS.
- Gool, P. van (2011). Member of advisory investment committee of the pension fund PNO Media.
- Gool, P. van (2011). Member of advisory investment committee of the pension fund PNO Media, Hilversum.
- Gool, P. van (2011). Member of board of governors of Bo-Ex (social housing association), Utrecht.
- Leenaars, J.J.A. (2011). Chairman of VRC Thesis award.
- Leenaars, J.J.A. (2011). Member of the board John van Geunsfoundation.
- Leenaars, J.J.A. (2011). Member of board of the COELO chair (Rijksuniversiteit Groningen).
- Leenaars, J.J.A. (2011). Member of the Curatorium of Masters of Financial Planning (UvA).
- Praag, C.M. van (2011). Appointed Crown member of the Socio Economic Council of the Government (SER).
- Praag, C.M. van (2011). Founding academic Director of Amsterdam Center for Entrepreneurship.
- Praag, C.M. van (2011). Member of 'kerngroep humuslaag' Economic Development Board Amsterdam.
- Praag, C.M. van (2011). Member of Board of SEO Economisch Onderzoek.
- Praag, C.M. van (2011). Member of Board of the Dutch Friends of the Tel Aviv University.
- Praag, C.M. van (2011). Member of CPC (Supervisory Board of the CPB).
- Praag, C.M. van (2011). Member of Supervisory Board of APG Group NV.
- Praag, C.M. van (2011). Member of Supervisory Board of APG Group NV.

- Praag, C.M. van (2011). Member of Raad van Toezicht Kriterion.
- Praag, C.M. van (2011). President of Amsterdam Academic Club.
- Schaik, F.D.J. van (2011). Member of International Public Sector Accounting Standards Board (IPSAS).
- Schinkel, M.P. (2011). Chair of scientific oversight committee for the study “Experiment use of private institutions in forensic research” (“Experiment inzet particuliere instituten in het forensisch onderzoek”), Wetenschappelijk Onderzoek- en Documentatiecentrum (WODC) of the Ministry of Justice, The Hague.
- Schinkel, M.P. (2011). Columnist for Folia (irregular).
- Schinkel, M.P. (2011). Member of appointment committee director WZB, Berlin, Germany.

Box 16 Other external Ph.D. students

Boon-Farmer, Mary van der

Organisational Behaviour, supervisor: prof.dr. Jacob de Smit [planned finalisation: 2012]

Blok, Peter

Human Resource Management in the economy of the 21st century, Supervisors: prof.dr. Hans Strikwerda, co-promotor: prof.dr. Wout Buitelaar [planned finalisation: 2012].

Mulinski, Ksawery

Essays on supply chain management, Supervisors: prof.dr. Jacob de Smit and prof.dr. Hans Strikwerda [planned finalisation 2012].

Platz, Tilman

The efficient integration of inland waterway shipping into continental intermodal transport chains – Possibilities and Measures, Supervisors: prof.dr. Toon van der Hoorn and prof.dr. Rob van der Heijden [planned finalisation: 2012].

Rekiel, Jolanta

Economic perception of aviation security measures, Supervisor: prof.dr. Jaap de Wit [planned finalisation: 2015].

Ruggeberg, Jacob

Dispersed Damages and Deterrence in Antitrust Law Enforcement, Supervisors: Joe McCahery & Maarten-Pieter Schinkel, [planned finalisation: 2012].

Smit, Evert de

The syndicalist undercurrent. A century of industrial relations in the port of Rotterdam. Supervisors: prof.dr. P.T. de Beer and prof.dr. W.L. Buitelaar [planned finalization: 2013].

Swinkels, Walter

The Limits and Contributions of Internal Auditing to the control of the firm, supervisor: prof.dr. Hans Strikwerda [planned finalisation: 2013].

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